

COST PROPOSAL – EXHIBIT B

REQUEST FOR PROPOSALS (RFP) 19-71 for BIOSOLIDS SERVICES for the CITY OF SANTA ROSA’S LAGUNA TREATMENT PLANT

Lystek International Limited (Lystek) is pleased to offer the City of Santa Rosa the following unit prices for the Biosolids Services for the Laguna Treatment Plant.

Project Description	Unit Costs Per Wet Ton (WT)		
Biosolids Management	Nov-2020/Apr-2021 \$92.75	Nov-2021/Apr-2022 \$95.80	Nov-2022/Apr-2023 \$99.00
Biosolids Management	May-2021/Oct-2021 \$87.90	May-2022/Oct-2022 \$90.95	May-2023-Oct-2023 \$94.00

Pricing Qualifications:

In the event that the City’s biosolids consistently fall below the parameters identified in the Scope of Services, then Lystek may seek mutually agreeable price adjustment to compensate for such deviations.

The per unit price(s) for biosolids processing will be adjusted each November 1st (starting on November 1, 2023) in accordance with the San Francisco Bay Area consumer price index (CPI) adjustment for each annual period ending the preceding June as published by Bureau of Labor Statistics (BLS), or mutually agreeable alternative if there ceases to be a BLS publication. Notwithstanding the foregoing, the -annual price adjustments will be limited to a maximum of 5% and a minimum of 2.5% per year, unless a mutually agreed upon price adjustment is decided between the City of Santa Rosa and Lystek

Additional Services to be Offered:

Lystek realizes the importance of providing services locally. In the case of biosolids management, the opportunity to provide a sustainable fertilizer product to appropriate Sonoma County agricultural users is an important component of good resource and environmental stewardship. Lystek believes that returning all, or a portion, of the manufactured LysteGro fertilizer to Sonoma County ranchers and farmers could be a positive feature of this Proposal. As such, if the City of Santa Rosa desires that the LysteGro fertilizer be

marketed to appropriate users in Sonoma County, Lystek is prepared to offer this service for an additional fee of \$15.00 per liquid fertilizer ton. This fee is inclusive of all transport, fertilizer material, and land application costs associated with a limited land application program.