

RESOLUTION NO. RES-2022-172

RESOLUTION OF THE COUNCIL OF THE CITY OF SANTA ROSA APPROVING CONTINUED SERVICE WITH PACKET FUSION, INC. FOR DESK PHONE EQUIPMENT, LICENSING AND SUPPORT AND DELEGATION OF AUTHORITY TO THE CITY MANAGER TO NEGOTIATE AND EXECUTE ANY AGREEMENTS NECESSARY TO CONTINUE SUCH SERVICE WITH PACKET FUSION, INC.

WHEREAS, the City of Santa Rosa supports over 1,300 desk phones throughout its departments; and

WHEREAS, on August 8, 2017, by Resolution RES-2017- 152, the Council approved of a five-year agreement for service through Packet Fusion, Inc. in 2017 through National Association of State Procurement (NASPO) contract AR627 for equipment, licensing, software updates and product support, in an amount not to exceed \$300,000; and

WHEREAS, due to the 2017 fires and the onset of COVID-19 in early 2020, the City prematurely exhausted this balance, and the City Manager approved the addition of \$100,000 in funds to the service on October 15, 2020; and

WHEREAS, the current five-year term is set to expire on August 12, 2022; and

WHEREAS, the Information Technology Department recommends that the Council approve continued services with Packet Fusion for one (1) year, with an option for an additional year, at an annual amount of \$53,716.08 (with a second year option) and for miscellaneous phone equipment as needed in the amount of \$24,122 for an increase in the not to exceed amount of \$131,554.16 for the potential two-year term; and

WHEREAS, the continuation of service will be negotiated directly with Packet Fusion, Inc., and the NASPO contract will not be utilized for the extension of services, as the City is receiving better pricing directly with Packet Fusion.

NOW, THEREFORE, BE IT RESOLVED that the Council of the City of Santa Rosa approves continuation of desk phone equipment, licensing and support services with Packet Fusion, Inc., Pleasanton, CA, as noted in the quote attached as Exhibit A hereto, subject to approval as to form by the City Attorney, for a one-year extension, with an optional second year, for a total contract amount not to exceed \$531,554.16.

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BE IT FURTHER RESOLVED that the Council delegates authority to the City Manager to negotiate and execute with Packet Fusion, Inc. any necessary agreements for such continuation in an amount not to exceed \$531,554.16, including a Master Services Agreement (Exhibit B), Support Services Addendum (Exhibit C) and any necessary assignment and assumption agreements related to the prior agreement subject to approval as to form by the City Attorney.

IN COUNCIL DULY PASSED this 9th day of August, 2022.

AYES: (7) Mayor C. Rogers, Vice Mayor Alvarez, Council Members Fleming, MacDonald, N. Rogers, Sawyer, Schwedhelm

NOES: (0)

ABSENT: (0)

ABSTAIN: (0)

ATTEST: _____ APPROVED: _____
City Clerk Mayor

APPROVED AS TO FORM: _____
City Attorney

Exhibit A – Packet Fusion Support Quote
Exhibit B – Master Services Agreement
Exhibit C – Support Services Addendum