



Approval for Fire Department to Purchase Two Type 1 Pierce Fire Engines

City Council Meeting
December 14, 2021

Scott Westrope
Fire Chief, Fire Department

CURRENT

- Need to purchase two Type 1 Pierce Fire Engines
- Funding for the purchases will be from accumulated replacement funds and/or lease financing
- Finance will determine best use of current funds

PROPOSED

- Utilization of H-GAC Buy contract for the purchase of the vehicles
- Purchase price shall not exceed \$1,700,000
- Authority requested to negotiate lease financing, if in the City's best financial interest

BENEFIT

- The City can avoid a vendor price increase of 7.2% or \$122,400 with 100% pre-payment at the time of the order. Signed and approved Purchase Order must be executed before 2/1/22 to avoid the price increase.
- The new engines will replace two existing engines that have reached the end of their useful life.

RECOMMENDATION

It is recommended by the Fire Department that the Council, by resolution, approve the purchase by the Fire Department of two Type 1 Pierce Fire Engines up to a not-to exceed amount of \$1,700,000 and delegate authority to the City Manager or designee to 1) utilize to the extent possible, cooperative purchasing through the Houston-Galveston Area Council (H-GAC) and H-GAC vendor Golden State Fire Apparatus, Inc., Sacramento, CA, including the issuance of any necessary purchase orders; and/or 2) negotiate and execute necessary documents and agreements for lease financing of the procurement provided staff determines such an arrangement is in the City's best financial interest and the related documents and agreements for any cooperative purchase and/or lease financing are in a form approved by the City Attorney.

Questions?