

Santa Rosa Water

Landscape Maintenance General Services Agreement Approval



May 17, 2018

Board of Public Utilities Meeting



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Presentation Outline

- Background
- Seven Principles & Practices of Russian River-Friendly Landscaping & Integrated Pest Mgmt.
- Overview of Contract Specifications for Santa Rosa Water (SRW) Sites: Three Bid Options
- Bid Analysis: Panel Evaluation/Weighted Criteria
- Recommendation for Award
- Next Steps for City



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Background

- Landscape contractor maintains 67 SRW sites located throughout Sonoma County
- Early 2015, World Health Organization cites glyphosate as “probable carcinogen”
- Mid 2015, BPU expressed concern regarding use of glyphosate on SRW sites
- Existing SRW Landscape Maintenance Contract term extended to allow for revision of landscape specifications to reduce/eliminate use of glyphosate
- Consultant retained to help revise weed control specifications and landscape maintenance protocols to closely align with Russian River Friendly Landscaping Guidelines (RRFLG) and Integrated Pest Management (IPM) practices
- BPU Ad Hoc Landscaping Committee convened to advise on changes in landscape specs and selection of new landscape maintenance contract
- SRW works with Purchasing on ‘Request for Bids’ for new SRW Landscape Contract



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Russian River Friendly Landscaping

Menu of 7 Best Practices



Integrated Pest Management

Basic Components of IPM

- Determine Acceptable pest levels
- Use non-pesticide methods
 - Cultural practices
 - Mechanical controls
 - Biological controls
 - Monitor effectiveness
- Targeted use of pesticides



Revised Contract Specifications

- No use of insecticides, rodenticides, fungicides, or preemergent herbicides
- Appropriately timed use of cultural methods/application of organic burndown herbicides
- Allowance for additional weed coverage @ some sites
- Requires landscape water management expertise
- Three Options Requested from Bidders:

Option 1: No Glyphosate Use Permitted

Option 2: Limited or restricted use of Glyphosate;
use of mostly organic herbicides.

Option 3: Unrestricted use of Glyphosate.



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Proposer	Proposal Option	Total Annual Bid Amount
New Image Landscape Inc., Fremont, CA	Option 1 – No Glyphosate use permitted	\$305,351.00
New Image Landscape Inc., Fremont, CA	Option 2 – Limited Glyphosate use permitted	\$280,649.76
New Image Landscape Inc., Fremont, CA	Option 3 – Unrestricted Glyphosate use permitted	\$199,005.78
Golden Gate Landscape Company, Santa Rosa, CA	Option 1 – No Glyphosate use permitted	\$209,250.00
Golden Gate Landscape Company, Santa Rosa, CA	Option 2 – Limited Glyphosate use permitted	\$197,620.00
Golden Gate Landscape Company, Santa Rosa, CA	Option 3 – Unrestricted Glyphosate use permitted	\$189,130.00



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Panel Evaluation of Bids

Weighted Criteria

- Work Plan – Demonstrates Contractor Ability to Perform Work Aligned with “Russian River Friendly” Guidelines
- Completeness of Proposal – Overall Responsiveness
- Experience – Successful Past Performance
- Cost – Staffing, Services, Maintenance & Mgmt Fee

Sought Proposal that Best Met the Needs of SRW and its desire to Promote Sustainable Landscaping Maintenance

Proposer	Proposal Option	Total Annual Bid Amount
RECOMMENDED: New Image Landscape Inc., Fremont, CA	Option 1 – No Glyphosate use permitted	\$305,351.00
New Image Landscape Inc., Fremont, CA	Option 2 – Limited Glyphosate use permitted	\$280,649.76
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Recommendation

It is recommended by the Finance Department and SRW that the Board, by resolution, approve a two-year General Services Agreement, with three one-year renewal options to New Image Landscape, Inc. of Fremont, CA to provide Landscape Maintenance Services, as required by SRW, for the total amount, not to exceed \$700,000.

Next Steps for City

- Analyze Potential Impacts if Similar Changes Are Made to Citywide Landscape Maintenance Contract
- Update Citywide Integrated Pest Management Program

Questions?



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