

CITY OF SANTA ROSA
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL
FROM: ERIC MCHENRY, CHIEF INFORMATION OFFICER
INFORMATION TECHNOLOGY DEPARTMENT
SUBJECT: APPROVAL OF USE OF STATE OF CALIFORNIA CALNET
CONTRACT FOR THE CONTINUED PURCHASE AND USE OF
VERIZON CELLULAR/WIRELESS EQUIPMENT AND SERVICE

AGENDA ACTION: RESOLUTION

RECOMMENDATION

It is recommended by the Information Technology Department that the Council, by resolution: 1) authorize staff to utilize of the State of California CALNET Contract No. C4-CVD-19-001-03, between Cellco Partnership dba Verizon Wireless and the California Department of Technology (CDT) for continued purchase of cellular/wireless equipment and service, through Cellco Partnership dba Verizon Wireless, Irvine, CA, for the Contract's initial two year term, and contingent on CDT exercising its two, two-year options for a total amount not to exceed \$3,000,000 for a 6-year period ending May 22, 2027; and 2) delegate authority to the City Manager or his designee to execute such agreements and documents that may be necessary to establish and execute cooperative purchases using the state's contract, including the Non-State Entity Service Policy and Agreement, the Authorization to Order and the Telecommunications Service Request.

EXECUTIVE SUMMARY

The City currently uses Verizon for its wireless services in all of its departments, including Fire and Police. The City's current contract with Verizon Wireless expires March 31, 2021, and in order to continue service without interruption, the City needs to renew its contract, and will doing so through CDT's Contract No. C4-CVD-19-001-03. To date, Verizon has provided the City with the best overall coverage.

The Information Technology Department recently conducted tests with AT&T and T-Mobile devices/service and determined the level of cellular performance at City facility locations was marginally better on the Verizon network. To ensure that critical City staff have the best service available, it is recommended that the City stay with Verizon Wireless at this time.

BACKGROUND

The City currently utilizes the Western States Contracting Alliance ("WSCA"), now known as NASPO ValuePoint, acting by and through the State of Nevada. The current contract (No. 1907), through the State of California Participating Addendum No. 7-10-70-16, is set to expire on March 31, 2021.

Existing wireless services, along with compatible devices (cell phones, iPads, tablets, MiFi devices, CradlePoint/Sierra Wireless routers, and Machine-to-Machine devices), are currently serviced through Verizon Wireless. Current devices are compatible with the Verizon network and there are no plans to replace any of the existing hardware with another carrier's devices.

There are a few devices throughout the City which are supported by AT&T for backup/redundancy of service or due to poor Verizon coverage areas such as up at the Geysers.

The new Calnet contract supports our existing low-cost legacy plans which will be grandfathered into the new contract.

PRIOR CITY COUNCIL REVIEW

No prior Council review that staff could find record of.

ANALYSIS

Remaining with Verizon Wireless will provide the best coverage to city staff, including emergency personnel. Moving to the new Calnet contract through Verizon will provide seamless continuity of service.

Switching to another carrier at this time would not only mean that coverage would be decreased, but it would also likely require the City to buy all new equipment through that carrier and would potentially cause a short period of downtime for each employee/device.

The Information Technology Department plans to continue evaluating the services provided by the other carriers, as they continue to improve their infrastructure and coverage in our area.

Pursuant to the CDT's Contract C4-CVD-19-001-03 with Cellco Partnership dba Verizon Wireless, any eligible non-state public entity as authorized in Government Code section 11541 is allowed to order services and products (collectively "Services") solely as set forth in the Contract. In order to transact under CDT's Contract C4-CVD-19-001-03, the City must execute the Non-State Entity Service Policy and Agreement, the Authorization to Order and the Telecommunications Service Request. Staff recommends that Council delegate authority to the City Manager or his designee to execute those and any related

documents and agreements that may be required to transact under CDT's Contract C4-CVD-19-001-03.

The current term of CDT's Contract C4-CVD-19-001-03 is through May 23, 2023 and CDT has two, two-year options to extend the contract through May 22, 2027. Staff recommends Council authorize utilization for the initial two year term, as well as for the potential two, two-year extension terms as well for a total not-to-exceed amount of \$3 Million through May 22, 2027, if CDT exercises both of its two, two-year extension options. The not-to-exceed amount assumes expenditures of roughly \$500,000/year. CDT Contract C4-CVD-19-001-03 is a non-standard agreement that may include unfavorable provisions and lack many of the standard terms, conditions and protections the City typically insists upon in the City's standard contracts to best protect the City's interests. However, City staff are familiar with this CDT/Verizon program from past experience for equipment and services purchases and nevertheless believe that the benefits associated with any non-standard terms outweigh legal risks.

Section 3-08.160 of the Santa Rosa City Code authorizes the purchase of supplies, material, equipment or services under a cooperative purchasing program, utilizing purchasing agreements maintained by the State, County, or other public agencies. To the extent possible, those cooperative purchases should be competitively awarded. The CDT Contract C4-CVD-19-001-03 was competitively awarded by the State and staff has documented the advantage of the cooperative purchase in this staff report.

FISCAL IMPACT

Funds for the equipment and services are provided from departmental operating budgets, as approved by Council each fiscal year.

ENVIRONMENTAL IMPACT

The Council finds that the proposed action is exempt from the provisions of the California Environmental Quality Act (CEQA) under section 15061(b)(3) and 15378 in that there is no possibility that the implementation of this action may have significant effects on the environment, and that no further environmental review is required.

BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable

NOTIFICATION

Not applicable

ATTACHMENTS

- Attachment 1 – CDT Agreement No. C4-CVD-19-001-03
- Attachment 2 – CDT Agreement No. C4-CVD-19-001-03, Amendment 1
- Resolution/Exhibit A (Related City Agreements)

CONTACT

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