

IPS Group Standard Pricing Template

M5™ Capital Costs

Product/Service	Price per unit
M5™ IPS Credit Card-Enabled Single-Space Meter (includes 12-month warranty, RFID tag, meter top)	\$495.00
Shipping	\$7.50
Installation (\$2,500.00 minimum total fee)	\$10.00
Extended Warranty (additional 12 months)	\$50.00
Extended Warranty (additional 48 months)	\$170.00
(Optional) Refurbished Meter Housings M90 or equivalent*	\$ 200.00
(Optional) Refurbished Meter Housings M95 or equivalent*	\$ 225.00
(Optional) Yoke Adaptor	\$ 65.00
(Optional) Meter Pole and Housing Installation	Quote as needed
Return Merchandise Authorization	\$80.00

^{*} Standard keys/locks and high capacity sealed coin cans. Special locks will be charged as extra.

NOTE: A functioning meter requires the installation of a meter mechanism, housing, and pole—sold separately. Price per meter/sensor (per unit) is the total fixed price for the equipment. Additional ongoing costs associated with wireless services, management system access, and credit card fees are ongoing and outlined below. Pricing does not include any applicable state or local taxes that are required to be paid by the City currently or in the future.

M5™ Ongoing Fees

Fee Type	Option 1	Option 2
Secure Wireless Gateway/Data Fee and Meter Management System Software License Fee	\$5.75	\$8.00
Secure Credit Card Gateway Fee (per transaction)	\$0.13	\$0.06

NOTE: Customer is not required to setup of any additional gateway service other than that provided by IPS



M5™ Spare Parts

Parts	Price per unit	Qty Per 100 Meters
Card Entry Die Casting	\$19.00	3
HP3 – 3 Cell Battery Pack	\$30.00	10
Keypad Assembly	\$25.00	5
Complete Top Cover (with Lexan insert)	\$69.00	3
Lexan for Top Cover	\$15.00	3
Validator Connector Board	\$15.00	3
Validator Connection Cable	\$5.00	3
Battery Pack 795-600-H3 (non-rechargeable)	\$30.00	5
Solar Panel / Comms Board (GSM)	\$165.00	n/a
Solar Panel / Comms Board (CDMA)	\$165.00	n/a
Coin Validator	\$69.00	5
Main Board	\$165.00	3
Display Board	\$89.00	3
Display Board with NFC	\$139.00	n/a
Expiry Indicator (rear)	\$15.00	3
Battery Charging Assembly (11 meters per assembly)	\$115.00	n/a
Coin Entry Slot	\$2.00	3
Hybrid Card Reader (non EMV)	\$49.00	5
EMV Hybrid Card Reader	\$125.00	n/a
Battery Door Cover	\$2.00	3
RFID Meter Housing Tag Assembly	\$10.00	3



MS1™ Capital Costs

Product/Service	Price per unit
IPS MS1™ Multi-Space Pay Station – Pay and Display (includes 12 month warranty)	\$6,450.00
BNA Module-with 600-note stacker	\$1,500.00
Pay-by-space Keypad	\$75.00
Pay-by-plate Keypad	\$200.00
EMV Contact Card Reader	\$499.00
Shipping	\$200.00
Installation	\$200.00
Extended Warranty (additional 12 months)	\$295.00
Extended Warranty (additional 48 months)	\$995.00

NOTE: Installation includes a surface mount. No concrete work is included. The BNA option comes with a 24-month warranty standard. Additional extended warranty for BNA will be priced upon request. Price per unit is the total fixed price for the equipment. Additional ongoing costs associated with wireless services, management system access, and credit card fees are ongoing and outlined below. Pricing does not include any applicable state or local taxes that are required to be paid by the City currently or in the future.

MS1™ Ongoing Costs

Fee Type	Option 1 (On Street)	Option 2 (Off Street)	Option 3 (Off Street)
Secure Wireless Gateway/Data Fee and Meter Management System Software License Fee	\$55.00	\$25.00	\$55.00
Secure Credit Card Gateway Fee (per transaction)	Included	\$0.13	\$0.06

^{*}Option 1 is currently unavailable for off-street pay stations

NOTE: Additional ongoing costs associated with wireless services, management system access, and credit card fees are ongoing and outlined above. Pricing does not include any applicable state or local taxes that are required to be paid by the City currently or in the future. Ongoing fees are subject to annual adjustment due to increases in Inflation as published by the US Bureau of Labor Statistics for All Items Consumer Price Index for All Urban Consumers (CPI-U) for the US City Average, and will not exceed 3% annually.



MS1™ Spare Parts List

Parts	Price per unit	Qty per 100 Meters
Standard Card Reader Only	\$49.00	n/a
Standard Card Reader Assembly with PCBA	\$129.00	3
Standard EMV Contact Card Reader Assembly with PCBA	\$499.00	n/a
Coin Validator Assembly	\$69.00	5
Bill Note Acceptor Assembly (with 600 note stacker)*	\$1,500.00	2
Additional 600 note stacker cartridge	\$500.00	As needed
Solar Panel Replacement Kit	\$500.00	3
Main Operating Board (with LCD and modem)	\$749.00	3
LCD with Armored Glass Replacement	\$250.00	3
Armored Glass Replacement	\$125.00	3
Thermal Printer	\$615.00	3
4-key Horizontal Keypad	\$75.00	3
4-key Vertical Keypad	\$75.00	3
Pay-by-Space Keypad Assembly	\$165.00	n/a
Pay-by-Plate Alphanumeric Keypad Assembly	\$249.00	n/a
Battery 16Ah (rechargeable)	\$165.00	5
Additional Large Coin Canister	\$199.00	As needed
Additional Small Coin Canister	\$75.00	As needed
Coin Shutter	\$199.00	3
Paper Rolls (sticky back) approx 2400 2.75" tickets (.004" thick)	\$29.50	As needed
Paper Rolls (standard) approx 2000 3" tickets (.0045" thick)	\$21.50	As needed



Revolution™ Upgrade Kit Capital Costs

Product/Service	Price per unit
IPS Revolution ST (Stelio) Upgrade Kit – Pay and Display	\$2,500.00
IPS Revolution SR (Strada) Upgrade Kit – Pay and Display	\$2,500.00
IPS Revolution SM (Siemens) Upgrade Kit – Pay and Display	\$2,500.00
IPS Revolution CL (Cale) Upgrade Kit – Pay and Display	\$2,500.00
IPS Revolution DL1 (Luke 1) Upgrade Kit – Pay and Display	\$2,500.00
IPS Revolution DG Upgrade Kit – Pay and Display	\$2,250.00
IPS Revolution V (Ventek) Upgrade Kit – Pay and Display	\$4,000.00
BNA Module–with 600-note stacker	\$1,500.00
Pay-by-space Keypad	\$75.00
Pay-by-plate Keypad	\$200.00
EMV Contact Card Reader	\$499.00
Shipping	\$100.00
Installation into existing housing	\$200.00
Extended Warranty (additional 12 months)	\$295.00
Extended Warranty (additional 48 months)	\$995.00

NOTE: Installation includes a surface mount. No concrete work is included. The BNA option comes with a 24-month warranty standard. Additional extended warranty for BNA will be priced upon request. BNA option is only available if the original cabinet included a BNA option. IPS can provide refurbishment services of existing cabinets, but cannot offer additional warranty on any items not provided by IPS. Price per unit is the total fixed price for the equipment. Additional ongoing costs associated with wireless services, management system access, and credit card fees are ongoing and outlined below. Pricing does not include any applicable state or local taxes that are required to be paid by the City currently or in the future.



Revolution™ Upgrade Kit Ongoing Fees

Fee Type	Option 1 (On Street)	Option 2 (Off Street)	Option 3 (Off Street)
Secure Wireless Gateway/Data Fee and Meter Management System Software License Fee	\$55.00	\$25.00	\$55.00
Secure Credit Card Gateway Fee (per transaction)	Included	\$0.13	\$0.06

^{*}Option 1 is currently unavailable for off-street pay stations. NOTE: Additional ongoing costs associated with wireless services, management system access, and credit card fees are ongoing and outlined above. Pricing does not include any applicable state or local taxes that are required to be paid by the City currently or in the future. Ongoing fees are subject to annual adjustment due to increases in Inflation as published by the US Bureau of Labor Statistics for All Items Consumer Price Index for All Urban Consumers (CPI-U) for the US City Average, and will not exceed 3% annually.

Revolution™ Upgrade Kit Spare Parts List

Parts	Price per unit	Qty per 100 Meters
Standard Card Reader Only	\$49.00	n/a
Standard Card Reader Assembly with PCBA	\$129.00	3
Standard EMV Contact Card Reader Assembly with PCBA	\$499.00	n/a
Coin Validator Assembly	\$69.00	5
Bill Note Acceptor Assembly (with 600 note stacker)*	\$1,500.00	2
Additional 600 note stacker cartridge	\$500.00	As needed
Solar Panel Replacement Kit	\$500.00	3
Main Operating Board (with LCD and modem)	\$749.00	3
Armored Glass	\$125.00	3
Thermal Printer	\$615.00	3
4-key Horizontal Keypad	\$75.00	3
4-key Vertical Keypad	\$75.00	3
Pay-by-Space Keypad Assembly	\$165.00	n/a
Pay-by-Plate Alphanumeric Keypad Assembly	\$249.00	n/a
Battery 16Ah (rechargeable)	\$165.00	5
Additional Large Coin Canister	\$199.00	As needed
Additional Small Coin Canister	\$75.00	As needed
Coin Shutter	\$199.00	3
Paper Rolls (sticky back) approx 2400 2.75" tickets (.004" thick)	\$29.50	As needed
Paper Rolls (standard) approx 2000 3" tickets (.0045" thick)	\$21.50	As needed



Vehicle Detection Sensors Capital Costs

Product/Service	Price per unit
In-Ground Vehicle Detection Sensors (includes 12-month warranty)	\$ 295.00
Dome Mount Vehicle Detection Sensors (includes 12-month warranty)	\$ 295.00
Pole Mount Vehicle Detection Sensors (includes 12-month warranty)	\$ 295.00
Shipping	included
Installation for Pole and Dome mount	\$15.00
Installation for In-Ground	\$ 45.00

Note: Minimum installation costs of \$2500 will apply

Vehicle Detection Sensors Ongoing Costs

Fee Type	Cost per space per month
Management System/Base Data Fee	\$3.50
Optional: Real Time Reporting Fee	\$2.75

NOTE: Price per sensor (per unit) is the total fixed price for the equipment. Additional ongoing costs associated with wireless services, management system access are ongoing and outlined above. All pricing does not include any applicable state or local taxes that are required to be paid by the city now or in the future. Ongoing fees are subject to annual adjustment due to increases in Inflation as published by the US Bureau of Labor Statistics for All Items Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average, and will not exceed 3% annually.



Capital Costs—M5™ Nexgen E-Lock

Product	Per Unit Price
Nexgen Retrofit Cylinder Only	\$125.00
Nexgen Retrofit Cylinder with Vault Door	\$150.00
Nexgen Collector Key Rechargeable (with 2 year warranty)	\$415.00
Key Docking Station Kit w/Power Supply	\$300.00
Nexgen Software Host Kit (Includes installation and 4 hours of training)	\$3,250.00
Contact Cleaner Pen	\$65.00
Nexgen Maintenance Kit	\$195.00
Rectangular Zinc Door w/Nexgen Cylinder and Brackets	\$185.00
Rectangular Iron Door w/Nexgen Cylinder and Brackets	\$195.00
2 Year Standard Warranty	Included
3 Year Extended Warranty (3 years total)	\$32.50
4 Year Extended Warranty (4 years total)	\$45.00
5 Year Extended Warranty (5 years total)	\$57.50

NOTE: This pricing is FOB, IPS Group San Diego, CA and includes all applicable discounts.

Capital Costs—MS1™ Nexgen E-Lock

Product	Per Unit Price
Medeco E-Lock for Pay Station (3 total per machine)	\$125.00
Nexgen Collector Key Rechargeable (with 2 year warranty)	\$415.00
Key Docking Station Kit w/Power Supply	\$300.00
Nexgen Software Host Kit (Includes installation and 4 hours of training)	\$3,250.00
Contact Cleaner Pen	\$65.00
Nexgen Maintenance Kit	\$195.00
2 Year Standard Warranty	Included
3 Year Extended Warranty (3 years total)	\$32.50
4 Year Extended Warranty (4 years total)	\$45.00
5 Year Extended Warranty (5 years total)	\$57.50



Meter and Management System Customizations & Upgrades

- IPS customizations will be evaluated and quoted at the time of request. Standard hourly fees for customizations are \$150 per hour.
- Client may, from time to time, wish to implement available upgrades in meter hardware and software. Additional hardware costs will be paid by the Client as provided for in a quote by IPS separate from or by mutual written amendment to any agreement. The Client maintains the sole right to determine when and where such upgrades will be implemented.
- IPS will make available software upgrades at no additional charge to the City. However, any data costs associated with downloading such software upgrades to parking meters will apply. Additional charges may apply for new software that requires new or upgraded hardware. A meter firmware change will cost \$2.50 (SSPM) or \$5.00 (MSPM) data charge per meter if based on a customer driven customization.

Post Warranty Cost Options

POST WARRANY OPTIONS		
Meter Repair Cost (per meter as needed)	\$80.00 flat fee OR Based on Spare Parts Used + Shipping	
On-site Visit or Preventative Maintenance*	\$900.00 first day, and \$75.00 per hour thereafter (minimum of 4 hours on partial days)	

^{*}Includes travel costs. Additional costs for non-warranty related parts and materials will apply.

For repair or rework, IPS will endeavor to ship within 3-4 weeks of receipt, depending on the quantities received and work schedules. Customer pays shipping to IPS and IPS will pay for shipping freight back to customer via standard ground.

POST WARRANY OPTIONS	
Customized Plan	IPS can customize a maintenance plan based on the types of meter and levels of services requested



Warranty IPS will provide a limited warranty for any new meter or sensor product manufactured and supplied by IPS for 12 months. The warranty protects against defects in materials and workmanship from the point of installation or 15 months from the date of delivery, whichever is sooner, and 90 days from the date of delivery received in the case of spare or repaired products. IPS does not cover defects caused by improper care or use, lack of preventative maintenance, and does not warranty any defects due to vandalism or other factors contained as a part of the Force Majeure clause below.

Additional Warranty Provisions: (1) IPS must have the opportunity to assist in the initial deployment and system installation. (2) Repair or replacement under warranty of any defective product (including any meter or subcomponent) does not extend the warranty period for that product or subcomponent. (3) IPS will either repair or replace products or subcomponents, at our discretion, that are found to be defective within the defined warranty period. (4) Returns for credit will only apply once IPS has received defective product (including any meter or subcomponent) and confirmed that defects were within the warranty period and are covered under the terms and conditions of the warranty provided. (5) THE WARRANTIES CONTAINED IN THE CONTRACT DOCUMENTS ARE CONTRACTOR'S SOLE AND EXCLUSIVE WARRANTIES. THE FULL EXTENT OF THE CONTRACTOR'S LIABILITY FOR A WARRANTY CLAIM IS LIMITED TO THE REPAIR OR REPLACEMENT OF THE DEFECTIVE EQUIPMENT. CONTRACTOR AFFIRMATIVELY EXCLUDES ANY AND ALL OTHER WARRANTIES, CONDITIONS, OR REPRESENTATIONS (EXPRESS OR IMPLIED, ORAL OR WRITTEN), WITH RESPECT TO THE SERVICES PROVIDED INCLUDING ANY AND ALL IMPLIED WARRANTIES OR CONDITIONS OF TITLE, MERCHANTABILITY, OR FITNESS OR SUITABILITY FOR ANY PURPOSE (WHETHER OR NOT THE CONTRACTOR KNOWS, HAS REASON TO KNOW, HAS BEEN ADVISED, OR IS OTHERWISE IN FACT AWARE OF ANY SUCH PURPOSE) WHETHER ARISING BY LAW OR BY REASON OF CUSTOM OF THE TRADE.

Exclusions: (1) Warranty voided with use of imitation or non-genuine IPS replacement parts, unauthorized alterations, abuse, vandalism, improper handling or general misuse to the equipment (hardware or software), including attempted repairs that result in damage. (2) Force Majeure: IPS shall not be liable for any warranty provisions where such product failure is as a result of Acts of Nature (including fire, flood, earthquake, storm, hurricane or other natural disaster), war, invasion, act of foreign enemies, hostilities (whether war is declared or not), civil war, rebellion, revolution, insurrection, military or usurped power or confiscation, terrorist activities, nationalization, government sanction, blockage, embargo, labor dispute, strike, lockout or interruption or failure of electricity [or cellular telecommunication failures caused by any of the events or causes described above).

Preventative Maintenance (Meters): (1) Meters / sensors should be monitored via DMS for battery levels. (2) Meters surfaces should be kept clean with mild soap and water. (3) The card reader heads should be cleaned with a cleaning card every 3 months to ensure optimum performance. Cleaning cards may be purchased from IPS. (4) At 9-12 month increments, the coin validator shall be visually inspected for any damage or debris. Compressed air may be used to keep the card reader and coin acceptor clear of debris, every 9-12 months. (5) Additional preventative maintenance shall be administered by City staff at such time as it is apparent to be necessary, even if it should occur on a more frequent basis than described herein. (6) City, at its own cost and expense, shall keep the equipment in good repair, condition and working order after warranty expiration.