



ATTACHMENT 1

July 24, 2017

Kim Nadeau, CTA | Parking Manager  
Finance Department  
90 Santa Rosa Avenue  
Santa Rosa, CA 95404

RE: Sole Source Letter for Cale America, Inc.

To Whom It May Concern:

Cale America Inc. directly supplies Santa Rosa City with our line of parking pay stations and related parts, software and services. Cale America, Inc. is the only supplier of such parking pay stations, related software along with optional upgrades, models and components. There are no third party distributors that are authorized to supply; meters, related products or upgrade components, software or services in the DC/Baltimore region.

We thank you for the opportunity to supply our products and services to the County. Please contact me at your convenience if I can provide any further information, or if you have any questions.

Sincerely,

Kenneth J Beattie  
Corporate Controller  
Cale America Inc.