



Approval of General Services Agreement Number F002035 – for Citywide Landscape Services

JEN SANTOS, DEPUTY DIRECTOR OF
PARKS

JASON NUTT, DIRECTOR PUBLIC WORKS,
ASSISTANT CITY MANAGER

City Council Meeting
October 01, 2019

CURRENT

- Current Agreement expired August 30, 2019 and has been extended to provide services until September 30, 2019.
- Formal RFP selected vendor to contract with City for landscape maintenance.
- Staff developed GSA proposal based on Council feedback provided during the September 24, 2019 study session.

PROPOSED

- Coast Landscape Management of Napa
- 3-year contract term with two 1-year extension options
- Contractor will provide mowing services generally once per week at all irrigated turf sites within parks, civic sites and some roadway landscape areas
- Contract = \$1,078,056/year with three year total of \$3,234,168

ANALYSIS

- Proposed contract provides basic mowing landscape management services of all irrigated turf areas located at parks, civic sites and some roadway landscape areas
- Allows staff to solicit community feedback and continue discussions with Council to understand what success looks like
- City crews will augment landscape services through evaluation process
- Staff will return in November to discuss and recommend staff augmentation to address remaining landscape needs in the interim

RECOMMENDATION

- It is recommended by the Transportation and Public Works and Finance Departments that the Council, by resolution, approve award of a General Services Agreement subject to final approval to form by the City Attorney's office to Signature Coast Holdings, LLC, dba Coast Landscape Management, Napa, CA for citywide landscape services in the amount \$1,078,056 per year for three years totaling \$3,234,168

Questions?