



**INDUSTRIAL ABSORPTION
SONOMA COUNTY
1st Quarter 2019-2020**

	Total Base	Vacant Space	Occupied Space	Total Base	Vacant Space	Occupied Space	Planned Buildings	NET ABSORPTION	Journal Adjustments Total Base Sq. Ft. 1st Qtr. 2019 v 1st Qtr. 2020	Net Results 1st Qtr. 2020
	1st Qtr. 2019 (Sq. Ft.)	1st Qtr. 2019 (Sq. Ft.)	1st Qtr. 2019 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	(Sq. Ft.)	(Sq. Ft.)
PETALUMA	5,523,338	396,932	5,126,406	5,560,721	420,703	5,140,018	0	13,612	-37,383	-23,771
ROHNERT PARK	3,171,432	179,369	2,992,063	3,177,432	163,869	3,013,563	0	21,500	-6,000	15,500
SANTA ROSA	10,345,943	541,536	9,804,407	10,340,290	487,664	9,852,626	0	48,219	5,653	53,872
NORTH CORRIDOR (Airport area, Windsor, Healdsburg)	5,881,383	37,871	5,843,512	5,969,265	130,041	5,839,224	0	-4,288	-87,882	-92,170
Totals	24,922,096	1,155,708	23,766,388	25,047,708	1,202,277	23,845,431	0	79,043	-125,612	-46,569

Journal Adjustments:

Petaluma: Square footage adjustments made to correct previous numbers.

Rohnert Park: Square footage adjustments made to correct previous numbers.

Santa Rosa: Square footage adjustments made to correct previous numbers.

North Corridor: Square footage adjustments made to correct previous numbers.

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**INDUSTRIAL ABSORPTION
SONOMA COUNTY
2nd Quarter 2019-2020**

	Total Base	Vacant Space	Occupied Space	Total Base	Vacant Space	Occupied Space	Planned Buildings	NET ABSORPTION	Journal Adjustments Total Base Sq. Ft. 2nd Qtr. 2019 v 2nd Qtr. 2020	Net Results 2nd Qtr. 2020
	2nd Qtr. 2019 (Sq. Ft.)	2nd Qtr. 2019 (Sq. Ft.)	2nd Qtr. 2019 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2019 v 2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)
PETALUMA	5,534,138	401,571	5,132,567	5,560,745	431,622	5,129,123	0	-3,444	-26,607	-30,051
ROHNERT PARK	3,171,432	159,869	3,011,563	3,175,932	165,369	3,010,563	0	-1,000	-4,500	-5,500
SANTA ROSA	10,346,326	577,522	9,768,804	10,351,512	523,602	9,827,910	0	59,106	-5,186	53,920
NORTH CORRIDOR (Airport area, Windsor, Healdsburg)	5,893,386	90,126	5,803,260	5,969,265	133,941	5,835,324	0	32,064	-75,879	-43,815
Totals	24,945,282	1,229,088	23,716,194	25,057,454	1,254,534	23,802,920	0	86,726	-112,172	-25,446

Journal Adjustments:

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North Corridor: Square footage adjustments made to correct previous numbers.

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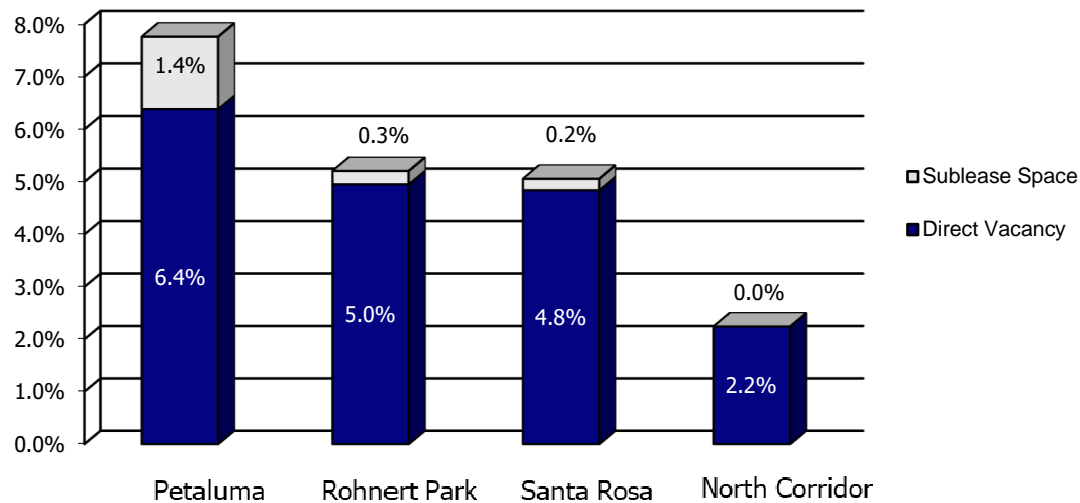
By Andrew Trippel at 12:40 pm, Oct 18, 2020



KEEGAN & COPPIN COMPANY, INC.

TOTAL EXISTING INDUSTRIAL VACANCY ESTIMATES 2nd Quarter 2020 Sonoma County

	Total Base (Sq. Ft.)	Direct Vacancy (Sq. Ft.)	(%)	Sublease Vacancy (Sq. Ft.)	(%)	Total Vacancy (Sq. Ft.)	(%)	Buildings Planned (Sq. Ft.)
Petaluma	5,560,745	355,122	6.4%	76,500	1.4%	431,622	7.8%	0
Rohnert Park	3,175,932	157,369	5.0%	8,000	0.3%	165,369	5.2%	0
Santa Rosa	10,351,512	501,245	4.8%	22,357	0.2%	523,602	5.1%	0
North Corridor (Airport Area, Windsor, Healdsburg)	5,969,265	133,941	2.2%	0	0.0%	133,941	2.2%	0
Total	25,057,454	1,147,677	4.6%	106,857	0.4%	1,254,534	5.0%	0

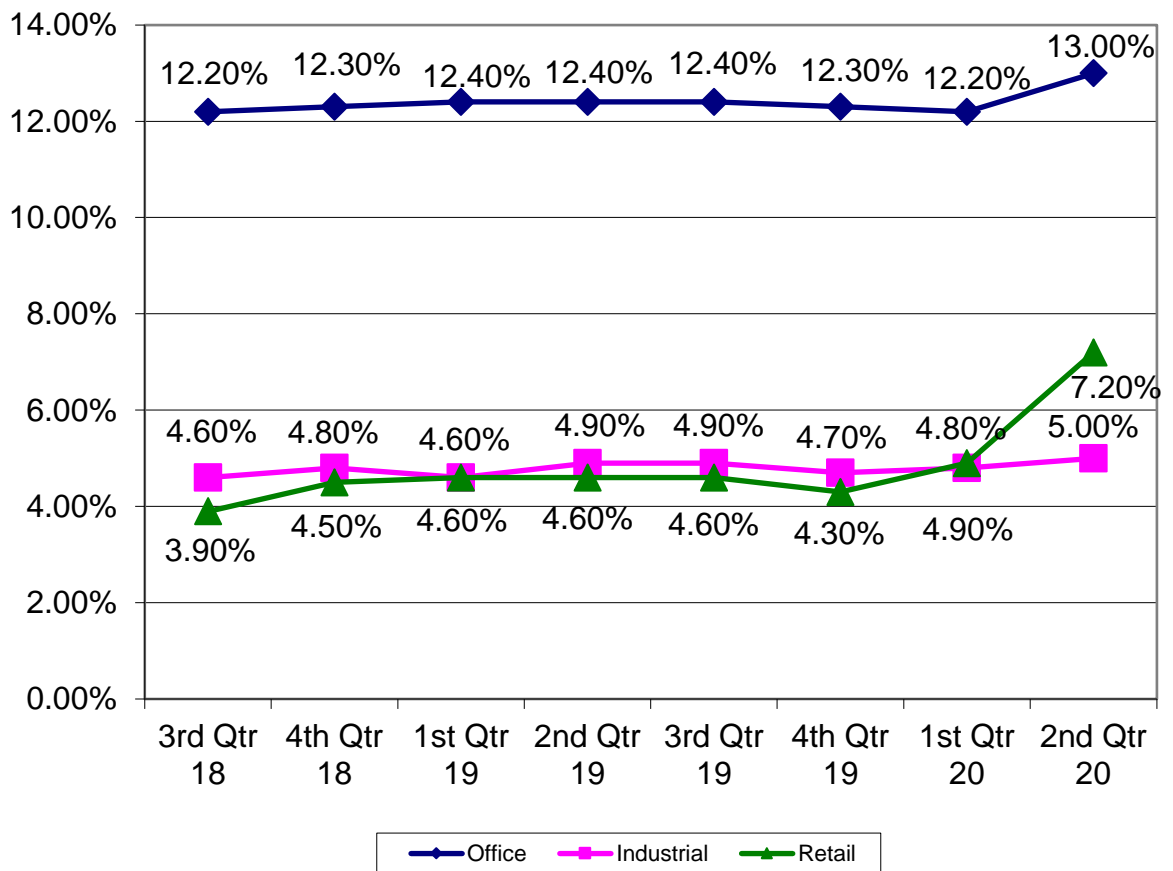


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KEEGAN & COPPIN COMPANY, INC.

EIGHT-QUARTER VACANCY CHART Office, Industrial, Retail Sonoma County (3rd Quarter 2018 to 2nd Quarter 2020)



Information provided by Keegan & Coppin Company, Inc.

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