



# SOLE MANUFACTURE BID AWARD – PURCHASE ORDER FOR 2020 BMW R1250 RT-P MOTORCYCLES

City Council Meeting  
November 10, 2020

Alan Alton  
Interim Chief Financial Officer  
Finance Department

# CURRENT

- The Transportation and Public Works and Finance Departments submitted a sole manufacture Purchase Request (R155321) to Purchasing for the purchase of six (6) 2020 BMW R1250 RT-P motorcycles .

# PROPOSED

- Under the City's guidelines for replacement of fleet vehicles, the Transportation and Public Works Department (TPW) Fleet Maintenance Division selects a vehicle for replacement when it has reached the end of its cost-effective life cycle.

# PROPOSED (continued)

- Fleet consulted Independent studies published by Michigan State Police and Los Angeles County Sheriff Department detailing 2020 Model Year Police Motorcycle offerings from Honda, Yamaha, Harley Davidson, and BMW. The studies highlighted high speed and City riding dynamics, as well as standard performance statistics.

# PROPOSED (continued)

- The BMW R1250 R-TP received the highest ratings in almost all categories with no notable concessions in both studies. Specifically, overall ratings for the steering, lean angle, suspension performance, brake performance, and anti-lock brake performance were much greater than the other offerings in the urban City course environments.
- Additionally, the BMW product line offers a comprehensive factory emergency lighting/siren package, eliminating additional upfitting cost.

# PROPOSED (continued)

- Of the one hundred ninety-seven vendors notified, twelve prospective bidders downloaded the documents for this solicitation. Four bidders responded, and only two of the bids were deemed responsive and responsible.
- Winner Motorcycles, Windsor, California, CA is the lowest responsive and responsible bidder.

# RECOMMENDATION

- It is recommended by the Transportation and Public Works and Finance Departments, that the Council, by resolution, approve a sole manufacture bid award and purchase order for the purchase of six 2020 BMW R1250 RT-P Motorcycles to Winner Motorcycles, Windsor, California, in an amount not-to-exceed \$177,953.10.

The purchase of these vehicles will replace current City vehicles that have reached the end of their cost-effective life cycle. Funds for this purchase are made out of the City Transportation and Public Works Fleet Vehicle Replacement Program.

QUESTIONS?