

County of Placer  
 Procurement Services Division  
 2964 Richardson Drive  
 Auburn, CA 95603  
 Phone (530) 886-2122



Contract Number	SCN104242
Contract Reference	97
Contract Start Date	10/01/2021
Contract End Date	09/30/2022
Buyer	Javier Terrazas (51231507)
Phone Number	+1 (530) 889.4252 x4252
Email	JTerrazas@placer.ca.gov

<b>Supplier:</b>
STOMMEL INC dba LEHR 631 N MARKET BLVD STE N SACRAMENTO, CA 95834 United States of America

This Supplier Contract shall be governed by the attached terms and conditions.

Please reference the Supplier Contract number above on all invoices and correspondence related to this order.

<b>Summary:</b>
Emergency Response Vehicle Supplies/Equipment and Installation Services Vendor Contact: Steve Adair, Ph. #No. 916-267-5547, Email: <a href="mailto:steve@lehrauto.com">steve@lehrauto.com</a> County Contacts: Probation Dept. Contact (Orders and Accounting): Chris Artim, Ph. #530-889-7912, Email: <a href="mailto:cartim@placer.ca.gov">cartim@placer.ca.gov</a> Placer County Sheriff Contact: Matt Burgans, Ph. #530-889-7865 Sheriff Accounting: Lisa Lentz, Ph. #530-889-6919, <a href="mailto:llentz@placer.ca.gov">llentz@placer.ca.gov</a> Placer County Fire: Sarah Poindexter, Ph. #530-889-4037 Placer County Fire Accounting: Glenn Nishimoto, Ph. #530-886-4623, <a href="mailto:AccountsPayableCEO@placer.ca.gov">AccountsPayableCEO@placer.ca.gov</a> Renewal of SCN103068

Payment Terms	Total Line Amount	Total Tax Amount	Total Contract Amount
NET 30	275,000.00	0.00	275,000.00

Service Lines					
Line Number	Description	Start Date	End Date	Amount	
1	Emergency response vehicle equipment and supplies as well as equipment installation services in accordance with the vendor's agreement to renew SCN103068 - see attached for pricing, terms, and conditions.  This is the second of four optional one-year renewal terms that were approved by the Board of Supervisors on September 24, 2019.	10/01/2021	09/30/2022	275,000.00	

  
 Brett Wood, Purchasing Manager



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**20000 - Emergency Response Vehicle Equipment and Installation Services**

**Opening Date:** July 30, 2019 4:45 PM

**Closing Date:** August 13, 2019 3:00 PM

To ensure a complete and timely response, it is strongly recommended that you submit your bid response via our Online Bidding System. However, if you have difficulty submitting your bid online or prefer to submit your bid manually (hard-copy) for any reason, print and complete this bid package along with any required bid documents, and mail or deliver in a sealed envelope to:

Placer County Procurement Services Division  
2964 Richardson Drive  
Auburn, CA 95603

All bids must be submitted on original documents (no fax bids) prior to the Closing Date and Time specified above and as prescribed in this bid's General Terms and Conditions. All bids must be signed by an authorized representative of the firm. **UNSIGNED OR LATE BIDS WILL BE REJECTED.**

Vendors shall complete the area below for hard copy submissions:

COMPANY NAME: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
City/State/Zip: \_\_\_\_\_  
Contact Person: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Email: \_\_\_\_\_  
  
SIGNATURE: \_\_\_\_\_  
DATE: \_\_\_\_\_  
Title: \_\_\_\_\_

By signature above, bidder hereby agrees to and accepts the terms, conditions and requirements specified in this bid, including the following bid documents and all related addenda (if any).

**Vendor Details**

Company Name: Stommel Inc  
Does your company conduct business under any other name? If yes, please state: Lehr Auto Electric  
Address: 4707 Northgate Blvd  
Sacramento, CA 95834-1120  
Contact: Steve Adair  
Email: steve@lehrauto.com  
Phone: 916-267-5547  
Fax: 916-646-6656  
HST#: 61-1499917

**Submission Details**

Created On: Thursday August 08, 2019 16:23:20  
Submitted On: Tuesday August 13, 2019 11:55:35  
Submitted By: Steve Adair  
Email: steve@lehrauto.com  
Transaction #: bf9e4edd-1317-482f-9d85-05e42711727e  
Submitter's IP Address: 207.242.136.194

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## DISCOUNTS - Category 2

ITEM NO.	DESCRIPTION	Indicate the Percent Discount off List Price for the Product Categories Specified Below *	County's Estimated Annual Expenditures	COMMENTS
2.1	Discount off list price for Havis Inc. products not specified above.	30	\$100,0000	K-9 Electronis, camera systems, touch screens and keyboards %5 *
2.2	Discount off list price for other Troy Products not specified above.	28	\$100,0000	Command boxes 20% off MSRP *
2.3	Discount off list price for other SoundOff products not specified above.	40	\$100,0000	Authorized Distributor *
2.4	Discount off list price for other Federal Signal products not specified above.	35	\$100,0000	Authorized Distributor *
2.5	Discount off list price for other Setina products not specified above.	25	\$100,0000	Lighted Push bumpers,K-9 Electronic and Blac-rac weapons 5% discount *
2.6	Discount off list price for other Cole Hersee products not specified above.	52	\$100,0000	Authorized Distributor *
2.7	Discount off list price for other Whelen Engineering products not specified above.	40	\$100,0000	Whelen Parts (longnumbers) 30% off *
2.8	Discount off list price for other Santa Cruz Gunlocks products not specified above.	33	\$100,0000	Authorized Distributor *
2.9	Discount off list price for other Laguna 3P Manufacturing products not specified above.	11	\$100,0000	Authorized Distributor *
2.10	Discount off list price for other Able 2 products not specified above.	35	\$100,0000	Authorized Distributor *
2.11	Discount off list price for other Hella products not specified above.	15	\$100,0000	Authorized Distributor *
2.12	Discount off list price for other Gamber Johnson products not specified above.	30	\$100,0000	Authorized Distributor *
2.13	Discount off list price for other Code 3 products not specified above.	38	\$100,0000	Authorized Distributor *
2.14	Discount off list price for other Truck Vault products not specified above.	8	\$100,0000	Authorized Distributor *
2.15	Discount off list price for other Go Light products not specified above.	21	\$100,0000	Authorized Distributor *

## Additional Emergency Equipment Manufactures Discounts

Manufacture	Discount of List Price
Ace K-9	2%
AEDEC	2%
American Aluminum	25%
Airgain	15%
BackRack	15%
Big Sky	10%
Brooking	20%
CHEETAH	13.33%
Copeland	15%
D&R	10%
ECCO	40%
GORhino	25%
Hint	15%
I-Key	23%
Intermotive	10%
Jotto Desk	12%
Kussmaul	5%
Lind	2%
Lund	5%
MnStar	10%
Newmar	5%
Panorama	5%
Patrol Power	10%
Pico	35%
Pro-Gard	20%
Ram Mounts	15%
Stico	2%
Streamlight	30%
TigerTough	5%
Tomar	23%
Tuffy	20%
Unity	38%
Xantrex	20%
Panasonic Toughbooks	12%
Panasonic ICV	12%
Vigilant ALPR	12%
CradlePoint	5%
Sierra Wirless	5%
Ubiquity	2%
Fixed PODS	10%