

CITY OF SANTA ROSA
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL
FROM: TONY GOSSNER, FIRE CHIEF
FIRE DEPARTMENT
ANNA MCAULIFFE, RESEARCH AND PROGRAM COORD.
SUBJECT: AUTHORIZATION TO PURCHASE A REPLACEMENT TRACTOR
DRAWN AERIAL (TDA) LADDER TRUCK

AGENDA ACTION: Resolution

RECOMMENDATION

It is recommended by the Fire Department that the Council, by resolution, (1) approve a purchase order to Golden State Fire Apparatus, Inc. of Sacramento, CA, for the purchase of a tractor drawn aerial ladder truck in an amount not to exceed \$1,431,717.18, through the HGACBuy Cooperative purchasing program Contract Number FS12-19 and (2) authorize one-time appropriations of \$1.432 million from General Fund reserves to be added to the Fire Department's FY 2019-20 budget.

EXECUTIVE SUMMARY

The City of Santa Rosa Fire Department (SRFD) submitted an approved request to Purchasing for the purchase of a tractor drawn aerial ladder truck (ladder truck) with minimum specifications and standards for the design, construction, performance, and acceptance requirements in the best interest of SRFD. The new ladder truck will replace an outdated emission polluter vehicle with one that meets current EPA emission standards.

BACKGROUND

SRFD has identified a need for a new ladder truck to replace a 22-year-old existing ladder truck. The current ladder truck has outlived its standard useful life of 15 years. In addition, the current ladder truck has had many suspension and ladder problems. In order to maintain and operate the current ladder truck, the department is incurring large repair costs and significant down time which are causing operational issues.

AUTHORIZATION TO PURCHASE A REPLACEMENT TRACTOR DRAWN AERIAL
LADDER TRUCK
PAGE 2 OF 3

The replacement ladder truck has a cost estimated at \$1.432 million. The Chief Financial Officer notified SRFD that the City will purchase the ladder truck outright. Funding for this purchase will come from General Fund reserves.

PRIOR CITY COUNCIL REVIEW

None.

ANALYSIS

This item, if approved, will authorize the purchase of the replacement ladder truck from Golden State Fire Apparatus, Inc. of Sacramento CA, utilizing the H-GAC Buy Cooperative Purchasing Program in the form of a lump sum amount not to exceed \$1.432 million. All costs will be paid from the City's General Fund reserves.

The Interlocal Contract for Cooperative Purchasing 10-2428 between the City and H-GAC Buy is an automatic annual renewal contract which allows the City to participate in the H-GAC Buy Cooperative Purchasing Program. The Interlocal Contract improves the efficiency and effectiveness of local governments by authorizing the fullest possible range of inter-governmental contracting authority at the local level.

The H-GAC Buy Cooperative Purchasing Program is a competitive bidding process that assists local governments in reducing costs through this government-to-government procurement service available nationwide.

The H-GAC Buy Contract No. FS12-19 agreement is a contract between H-GAC Buy and Golden State Fire Apparatus, Inc. which includes non-standard terms and conditions. Any purchase of equipment by local government entities through the H-GAC Buy Cooperative Purchasing Program is required to be done under the terms of this agreement. The limitation of liability and limited warranty language has been reviewed with Risk Management and the City Attorney's Office. The Purchase Order when issued will not include the City of Santa Rosa standard Purchase Order Terms and Conditions, but rather will include as attachments the Interlocal Agreement and the agreement between H-GAC Buy and Golden State Fire Apparatus, Inc. FS12-19 as the terms and conditions for this purchase.

Santa Rosa City Code Section 3-08.160 allows for cooperative purchases when advantageous to the City. H-GAC Buy's procurement process includes research, specifications preparation, pre-bid and preproposal conferences, legal notice posting and advertising, bid/proposal review and contract execution available at a national level. Additional benefits to utilizing a cooperative purchase agreement is an expedited procurement process, volume purchasing discounts, on-duty professional staff assistance, research and development of technical specifications, and contract management services provided by the lead agency (H-GAC Buy). Finance staff has

AUTHORIZATION TO PURCHASE A REPLACEMENT TRACTOR DRAWN AERIAL
LADDER TRUCK
PAGE 3 OF 3

determined that a new competitive bid solicitation would not result in achieving beneficial competitive results.

With the outright purchase of this ladder truck the vehicle will be placed into the City's vehicle replacement program to provide for the necessary funding for appropriate replacement based on a 15-year replacement plan.

FISCAL IMPACT

The City has elected to purchase the ladder truck outright using General Fund reserves. Once the purchase is complete, no further financial obligations will exist. With Council approval, \$1.432 million of General Fund unassigned reserves will be appropriated and added to the Fire Department's FY 2019-20 budget in order to execute the purchase.

ENVIRONMENTAL IMPACT

This action is exempt from the California Environmental Quality Act (CEQA) because it is not a project which has a potential for resulting in either a direct physical change in the environment, or a reasonably foreseeable indirect physical change in the environment, pursuant to CEQA Guideline section 15378.

BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable.

NOTIFICATION

Not applicable.

ATTACHMENTS

- Attachment 1 (H-GACBuy Cooperative Agreement)
- Resolution/Exhibit A (Sales Proposal)

CONTACT

Tony Gossner, agossner@srcity.org, 707-543-3500