



**INDUSTRIAL ABSORPTION  
SONOMA COUNTY  
1<sup>st</sup> Quarter 2019-2020**

	Total Base	Vacant Space	Occupied Space	Total Base	Vacant Space	Occupied Space	Planned Buildings	NET ABSORPTION	Journal Adjustments Total Base Sq. Ft. 1st Qtr. 2019 v 1st Qtr. 2020	Net Results 1st Qtr. 2020
	1st Qtr. 2019 (Sq. Ft.)	1st Qtr. 2019 (Sq. Ft.)	1st Qtr. 2019 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	1st Qtr. 2020 (Sq. Ft.)	(Sq. Ft.)	(Sq. Ft.)
<b>PETALUMA</b>	5,523,338	396,932	5,126,406	5,560,721	420,703	5,140,018	0	13,612	-37,383	<b>-23,771</b>
<b>ROHNERT PARK</b>	3,171,432	179,369	2,992,063	3,177,432	163,869	3,013,563	0	21,500	-6,000	<b>15,500</b>
<b>SANTA ROSA</b>	10,345,943	541,536	9,804,407	10,340,290	487,664	9,852,626	0	48,219	5,653	<b>53,872</b>
<b>NORTH CORRIDOR (Airport area, Windsor, Healdsburg)</b>	5,881,383	37,871	5,843,512	5,969,265	130,041	5,839,224	0	-4,288	-87,882	<b>-92,170</b>
<b>Totals</b>	<b>24,922,096</b>	<b>1,155,708</b>	<b>23,766,388</b>	<b>25,047,708</b>	<b>1,202,277</b>	<b>23,845,431</b>	<b>0</b>	<b>79,043</b>	<b>-125,612</b>	<b>-46,569</b>

**Journal Adjustments:**

**Petaluma:** Square footage adjustments made to correct previous numbers.

**Rohnert Park:** Square footage adjustments made to correct previous numbers.

**Santa Rosa:** Square footage adjustments made to correct previous numbers.

**North Corridor:** Square footage adjustments made to correct previous numbers.

**RECEIVED**

*By Andrew Trippel at 12:40 pm, Oct 18, 2020*



**INDUSTRIAL ABSORPTION  
SONOMA COUNTY  
2<sup>nd</sup> Quarter 2019-2020**

	Total Base	Vacant Space	Occupied Space	Total Base	Vacant Space	Occupied Space	Planned Buildings	NET ABSORPTION	Journal Adjustments Total Base Sq. Ft. 2nd Qtr. 2019 v 2nd Qtr. 2020	Net Results 2nd Qtr. 2020
	2nd Qtr. 2019 (Sq. Ft.)	2nd Qtr. 2019 (Sq. Ft.)	2nd Qtr. 2019 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)	2nd Qtr. 2020 (Sq. Ft.)
<b>PETALUMA</b>	5,534,138	401,571	5,132,567	5,560,745	431,622	5,129,123	0	-3,444	-26,607	<b>-30,051</b>
<b>ROHNERT PARK</b>	3,171,432	159,869	3,011,563	3,175,932	165,369	3,010,563	0	-1,000	-4,500	<b>-5,500</b>
<b>SANTA ROSA</b>	10,346,326	577,522	9,768,804	10,351,512	523,602	9,827,910	0	59,106	-5,186	<b>53,920</b>
<b>NORTH CORRIDOR (Airport area, Windsor, Healdsburg)</b>	5,893,386	90,126	5,803,260	5,969,265	133,941	5,835,324	0	32,064	-75,879	<b>-43,815</b>
<b>Totals</b>	<b>24,945,282</b>	<b>1,229,088</b>	<b>23,716,194</b>	<b>25,057,454</b>	<b>1,254,534</b>	<b>23,802,920</b>	<b>0</b>	<b>86,726</b>	<b>-112,172</b>	<b>-25,446</b>

**Journal Adjustments:**

**Petaluma:** Square footage adjustments made to correct previous numbers.

**Rohnert Park:** Square footage adjustments made to correct previous numbers.

**Santa Rosa:** Square footage adjustments made to correct previous numbers.

**North Corridor:** Square footage adjustments made to correct previous numbers.

**RECEIVED**

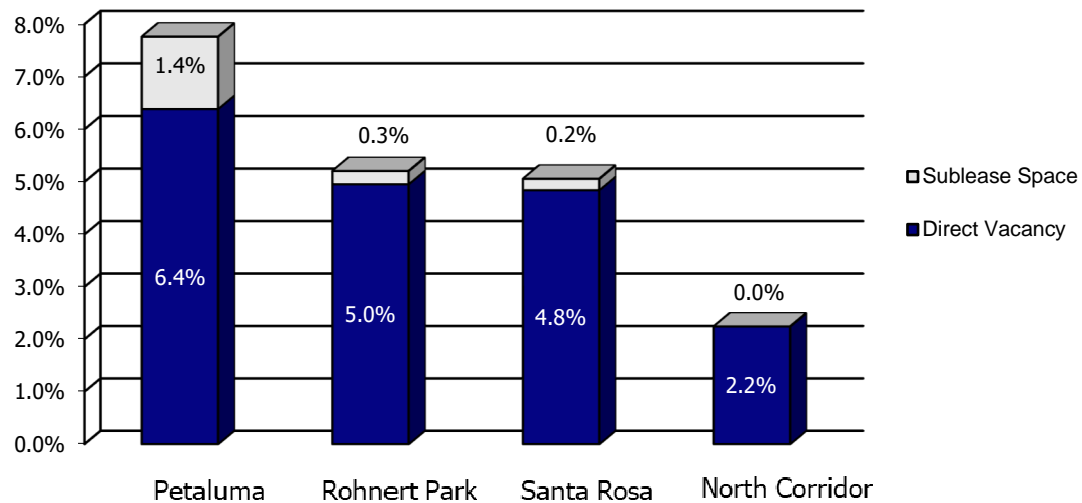
*By Andrew Trippel at 12:40 pm, Oct 18, 2020*



# KEEGAN & COPPIN COMPANY, INC.

## TOTAL EXISTING INDUSTRIAL VACANCY ESTIMATES 2<sup>nd</sup> Quarter 2020 Sonoma County

	Total Base (Sq. Ft.)	Direct Vacancy Sq. Ft.	(%)	Sublease Vacancy Sq. Ft.	(%)	Total Vacancy Sq. Ft.	(%)	Buildings Planned (Sq. Ft.)
Petaluma	5,560,745	355,122	6.4%	76,500	1.4%	431,622	7.8%	0
Rohnert Park	3,175,932	157,369	5.0%	8,000	0.3%	165,369	5.2%	0
Santa Rosa	10,351,512	501,245	4.8%	22,357	0.2%	523,602	5.1%	0
North Corridor (Airport Area, Windsor, Healdsburg)	5,969,265	133,941	2.2%	0	0.0%	133,941	2.2%	0
<b>Total</b>	<b>25,057,454</b>	<b>1,147,677</b>	<b>4.6%</b>	<b>106,857</b>	<b>0.4%</b>	<b>1,254,534</b>	<b>5.0%</b>	<b>0</b>

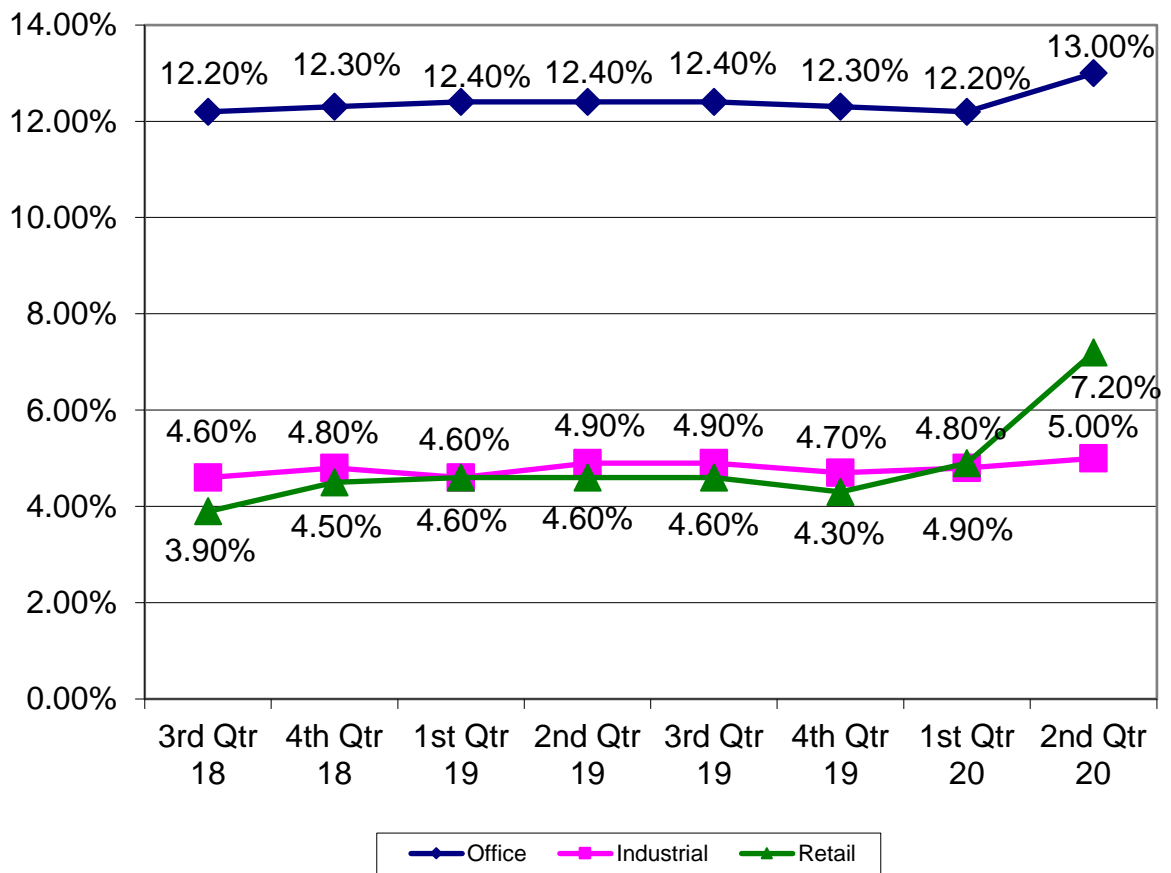


**RECEIVED**  
By Andrew Trippel at 12:41 pm, Oct 18, 2020



# KEEGAN & COPPIN COMPANY, INC.

## EIGHT-QUARTER VACANCY CHART Office, Industrial, Retail Sonoma County (3rd Quarter 2018 to 2nd Quarter 2020)



Information provided by Keegan & Coppin Company, Inc.

**RECEIVED**  
By Andrew Trippel at 12:41 pm, Oct 18, 2020