



SOLID WASTE COLLECTION SERVICES AGREEMENT DISCOUNT PROGRAM OPTIONS

City Council Meeting
November 14, 2017

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BACKGROUND

- August 29, 2017 – Solid Waste Collection Services Agreement with Recology approved
- City Council request for discount rate options for senior and/or low-income customers.

EXISTING SENIOR DISCOUNT PROGRAM

- Current program under The Ratto Group:
 - Available to single family dwellings (SFD) aged 65+
 - 6,156 current customers (~14%)
 - All cart sizes eligible

SENIOR DISCOUNT OPTION

- Proposed program options
 - Available to single family dwellings (SFD) aged 65+, primary residency and account holder
 - 6,080 estimated customers (~14%)
 - All cart sizes eligible, excluding largest cart option (96 gallon)
 - Discount set at 10% or 20% based on Council direction
 - Fiscal impact (funded annually through reduction in franchise fees)
 - 10% - \$238,000
 - 20% - \$412,000

LOW-INCOME DISCOUNT

- Currently no program under The Ratto Group
- City Council expressed interest in low-income discount options as a potential alternative to a senior discount
- Option to align program with the PG&E CARE program

LOW-INCOME DISCOUNT OPTION

- Proposed program options
 - Discount offered to all low-income households, including low-income seniors
 - 22,700 estimated customers (~23%)
 - All cart sizes eligible
 - Discount set at 10% or 20% based on Council direction
 - Fiscal impact (funded annually through reduction in franchise fees)
 - 10% - \$439,000
 - 20% - \$877,000

RECOMMENDATION

It is recommended by the City Manager's Office that the Council, by Resolution, approve a Low-Income Discount Program.

QUESTIONS?

