



Sales and Service

November 22, 2025

Samone Chrisman
Store Specialist - City of Santa Rosa
635 1st St. Second Floor
Santa Rosa, CA 95404

Dear Samone:

We are pleased to inform you that Cummins Inc. ("Cummins") is providing the City of Santa Rosa ("City") with access to CUMPAS, our online parts ordering tool.

Pricing Terms: Cummins will sell on-highway parts to the City at Cummins Transit Tier 1 pricing, as listed in CUMPAS. Transit Tier 1 pricing offers an average discount of approximately 24% off the Fleet price. Please note that individual parts pricing may vary based on specific part categorization. Cummins reserves the right to implement periodic "Pricing Actions," which may result in price increases or decreases. Notwithstanding these adjustments, the City will continue to receive Cummins Transit Tier 1 Pricing until further notice.

Freight Charges: All original and special orders will incur freight charges. Backorders resulting from an original "stock" order will be shipped prepaid, as these parts were unavailable for shipment with the original Purchase Order.

Technician Rates: Cummins Technician services will be billed at the posted hourly labor rate, subject to annual adjustments. Overtime rates will vary and will be applied as necessary. Travel and onsite service rates will be quoted upon request.

Please feel free to contact us with any questions or concerns. We appreciate your business and look forward to continuing our partnership with the City of Santa Rosa.

This rate sheet is termed for 11/22/2025 to 11/22/2026.

Thank you for choosing Cummins.
Best regards,

Chris Macharro

Chris Macharro
Account Executive - On Highway Business

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