

CITY OF SANTA ROSA  
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL  
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SUBJECT: COOPERATIVE PURCHASE – POLICE DEPARTMENT  
ESCALATION/DE-ESCALATION TRAINING SIMULATOR  
AGENDA ACTION: CONSENT MOTION

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RECOMMENDATION

It is recommended by the Finance and Santa Rosa Police Departments that the Council, by motion, approve the cooperative purchase and award of a purchase order for an escalation/de-escalation training simulator to VirTra Systems of Tempe, Arizona in a not to exceed amount of \$192,163.32.

EXECUTIVE SUMMARY

The escalation/de-escalation training challenges the officer to analyze the situation and make decisions quickly. Research shows that highly realistic escalation/de-escalation training simulators assist police officers in developing decision based skills needed when faced with real-life situations. In a safe environment, training scenarios allow the officer to analyze realistic situations, make decisions, and receive immediate feedback regarding his or her choices.

BACKGROUND

The Santa Rosa Police Department (SRPD) identified the need to purchase an escalation/de-escalation training simulator to enhance training scenarios for the Department.

SRPD and the Santa Rosa Fire Department cooperatively purchased a triple-wide modular building which provides a dedicated training facility housing training simulators for both departments. The modular building is expected to be installed in the summer of 2016.

## COOPERATIVE PURCHASE – ESCALATION/DE-ESCALATION TRAINING SIMULATOR

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Highly realistic, escalation/de-escalation training scenarios provided through simulators enhance decision-based skills that will assist officers when confronted with real life use of force situations. The VirTra Systems simulator gives officers realistic shoot/don't shoot training scenarios in a safe environment.

### PRIOR COUNCIL REVIEW

On November 3, 2015, Council approved the purchase of a triple-wide modular building to provide a dedicated location for Fire and Police training simulators at the Santa Rosa Fire Department Training Tower.

### ANALYSIS

SRPD staff researched escalation/de-escalation training best practices and conducted surveys of other agencies, including site visits to the City of Vallejo's training facility. Research yielded that VirTra Systems had a unique product which could be acquired under the General Services Administration (GSA) Cooperative Contract GS-02F-0214P. This simulator which consists of a walk-in 180 degree training center, along with the Threat Fire Device and the tetherless recoil weapon system provides the officers with the most realistic, immersive training for use of force encounters.

The price offered by VirTra Systems through the GSA agreement allows for the purchase of additional warranty and service coverage.

Santa Rosa City Code Section 3.08-160 allows for cooperative purchases when advantageous to the City. Purchasing from VirTra Systems allows the City to realize considerable savings by utilizing the GSA Cooperative Contract. Finance staff has determined that a new competitive bid solicitation would not result in achieving additional competitive results.

### FISCAL IMPACT

Previously appropriated funds from JAG grants and the general fund are being used for a one-time equipment purchase and additional year of service. On-going maintenance and expenditures will be included in the Police Department's annual operations and maintenance budget.

### ENVIRONMENTAL IMPACT

This action is exempt from the California Environmental Quality Act (CEQA) because it is not a project which has a potential for resulting in either a direct physical change in the environment or a foreseeable indirect physical change in the environment pursuant to CEQA guideline section 15378.

BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable.

NOTIFICATIONS

Not applicable.

ATTACHMENTS

Attachment 1 - VirTra Systems Proposal

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