



Contract Award Asphalt Concrete

City Council Meeting
June 20, 2017

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CURRENT

- Annually the Purchasing Division gathers quotes using an informal process and issues Blanket Purchase Orders (BPO) using the results of the informal process
- BPOs have been issued to the 2 local companies that have the ability to provide the required product
- Use of the BPOs is balanced between the 2 vendors and provides a redundant system so we always have access to the product we need

PROPOSED

- Staff changed process this year to have a formal process resulting in a General Services Agreement (GSA)
- An IFB for this needed commodity was opened March 30, 2017
- IFB resulted in the proposed two (2) one-year contracts with extension options available for up to four additional years.

BENEFIT

- The contractors will provide fixed pricing for asphalt concrete.
- The departments requested an award to both vendors as supplies may not always be available from either source during summer months due to high demand of products.

RECOMMENDATION

- It is recommended by the Finance, Transportation and Public Works, and Water Departments that the Council, by resolution, approve two (2) one-year contracts with four (4) one-year renewal options for asphalt concrete to Bodean Co., Inc., Santa Rosa, California, in the total amount not to exceed \$763,189, and Syar Industries, Inc., Napa, California in the total amount not to exceed \$765,392.

QUESTIONS?