



City of Santa Rosa Downtown Business Corridor

Enhanced Infrastructure Financing District ("EIFD")

April 2, 2025

Public Finance Public-Private Partnerships Development Economics Clean Energy Bonds

Office Locations: Irvine | San Jose | San Francisco | Riverside | Dallas | Houston | Raleigh | Tampa

Outline

Overview and Background

- Infrastructure Financing Plan (IFP) Contents
- Next Steps and Timeline



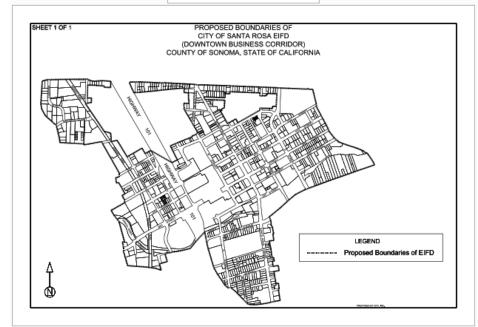
Overview and Background

- Santa Rosa is well positioned for growth and private sector investment in multiple areas, particularly in the Downtown Core
- The City of Santa Rosa and the County of Sonoma initiated the process of establishing an Enhanced Infrastructure Financing District (EIFD), a type of tax increment financing (TIF) district that captures the value of future development.
- Goal of today's meeting is to present the draft IFP, answer questions and consider public comment (no formal action)
- Next steps include two public hearings for formation of the EIFD and adoption of the IFP, 30 days apart
- All EIFD documents available at <u>www.srcity.org/EIFD</u>



Map and Legal Description

- The proposed EIFD consists of assessor's parcels generally located:
 - South of West College Avenue,
 - > West of Brookwood Drive,
 - > North of Maple Avenue, and
 - East of Wilson Street,
- All of which is an area located within the Downtown Station Area Specific Plan. It will encompass 308.02 gross taxable acres, which consist of 913 parcels within the City of Santa Rosa.
- The map and legal description of the EIFD are included in the IFP as Appendix A.
- After the formation of the EIFD, the boundaries of the EIFD cannot be expanded without the approval of the City, and PFA, with all notices and hearing requirements for the original formation of the EIFD applied to the affected landowners and residents of the area to be annexed into the EIFD.





Public Facilities and Development Financed by the EIFD

| Item | EIFD-Funded Improvements | Priority Program Project Percentages ¹ | Estimated Cost |
|------|---|---|-------------------|
| 1 | (a) Performing Arts/Sports Entertainment/Conference Center (b) Streetscaping Improvements (c) Placemaking Improvements | 80% | \$51,673,608 |
| 2 | Affordable Housing | 20% | \$12,918,402 |
| | Total | 100% | \$64,592,010 |

Note:

1. Revenue allocated to the EIFD will be used to fund the specified improvements according to the Priority Program Project Percentages above.

- City Council provides direction to the PFA to explore specific projects within these facility categories
- May be funded by the EIFD directly utilizing construction proceeds generated through
 - > (i) bonded indebtedness issued by the EIFD;
 - > (ii) pay-as-you-go property tax, net available revenues, and Property Taxes in lieu of VLF allocated to the EIFD; or
 - (iii) reimbursements memorialized in acquisition and funding agreements or reimbursement agreements entered by the City, the EIFD and various property owners and public agencies



Community Significance and Benefit

- Performing Arts/Sports Entertainment/Conference Center
 - Create local on-site jobs, as well as indirect and induced employment within the EIFD and the Downtown Business Corridor surrounding the EIFD.
- The Streetscaping and Placemaking projects
 - Include public facilities outlined in the Mendocino Avenue and Santa Rosa Avenue Corridor Plan, Downtown Station Area Specific Plan, Downtown Pedestrian Access Improvement Plan, and the 2010 placemaking guideline report and street furniture palette document, all of which may be amended from time to time.
 - Specifically, transportation, streetscapes, lighting, sidewalk reconstruction, ADA improvements, bike racks, downtown entry monuments, and other regional transit needs will provide an improved quality of life in a sustainable way.
- Affordable Housing
 - Provide funding for dwelling units to be occupied by persons and families with incomes at or below 120% of the County median income.





EIFD Financing Program

Maximum portion of the incremental tax revenue allocated by the City to the EIFD.

- The City will allocate 50% of
 - Ad Valorem Property Tax,
 - Net Available Revenue,
 - Property Taxes in lieu of VLF
- Subject to the \$200 million maximum
- Maximum portion of the incremental tax revenue allocated by the County to the EIFD.
 - > The County will allocate 25% of:
 - Ad Valorem Property Tax,
 - Net Available Revenue,
 - Subject to the \$100 million maximum
- Date on which the EIFD will cease to exist:
 - > Shall not be more than 45 years from the date on which the issuance of bonds is approved





EIFD Financing Program(Cont.)

- \$72,559,272 in City ad valorem property tax and net available revenue increment and \$32,847,483 in City Property Taxes in lieu of VLF are anticipated to be generated within the proposed EIFD.
- \$120,048,885 in ad valorem property tax increment and net available revenues are anticipated to be generated by the County within the proposed EIFD.
- The total net increment available to the EIFD through the entire term of the EIFD, after deducting Administrative Expenses, would equal \$81,425,167.
 - These revenue projections are the result of the anticipated \$3.6 billion increase in the EIFD's valuation between FY 2024-25 and Fiscal Year 2069-2070.





EIFD Financing Program(Cont.)

Projected Financing Schedule for Bond Issue and Pay-As-You-Go revenues

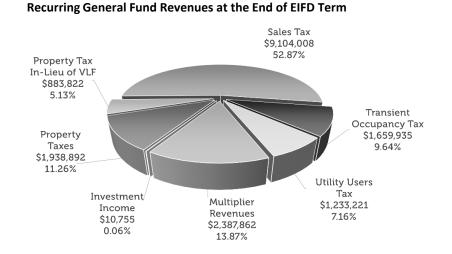
| Bond Year | Coupon Rate/Bond Term | Bonded Indebtedness | Bond Construction Proceeds | Cumulative Pay-Go Revenue ¹ | Cumulative Bond Construction Proceeds Plus Pay-Go | NPV (3%) Bond Proceeds Plus Pay-Go |
|--------------|-----------------------------|------------------------|----------------------------------|--|--|---|
| 2034 | 5%/30 YRS | \$4,430,000 | \$3,925,372 | \$2,281,867 | \$6,207,239 | \$4,901,964 |
| 2039 | 5%/30 YRS | \$3,280,000 | \$2,867,431 | \$4,099,461 | \$10,892,265 | \$8,059,578 |
| 2044 | 5%/25 YRS | \$3,530,000 | \$3,076,588 | \$6,685,865 | \$16,555,257 | \$11,366,092 |
| 2049 | 5%/20 YRS | \$3,665,000 | \$3,165,936 | \$10,174,415 | \$23,209,742 | \$14,731,377 |
| 2054 | 5%/15 YRS | \$3,585,000 | \$3,035,838 | \$14,722,281 | \$30,793,447 | \$18,054,239 |
| 2059 | 5%/10 YRS | \$3,135,000 | \$2,624,475 | \$20,515,026 | \$39,210,666 | \$21,251,647 |
| 2064 | 5%/5 YRS | \$2,065,000 | \$1,677,525 | \$27,986,983 | \$48,360,148 | \$24,267,293 |
| 2069 | 0%/0 YRS | \$0 | \$0 | \$44,218,846 | \$64,592,011 | \$28,811,960 |
| Total | N/A | \$23,690,000 | \$20,373,165 | \$44,218,846 | \$64,592,011 | \$28,811,960 |

Note:

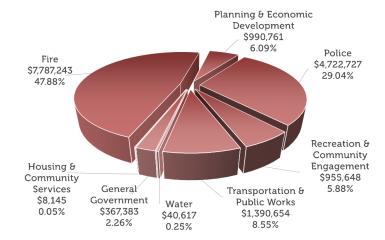
1. Pay-As-You-Go revenues represent the anticipated aggregate amount of debt service coverage that will be available to the EIFD if it is not utilized to fund principal and interest for EIFD debt, plus net available revenue and Property Taxes in lieu of VLF.



Fiscal Impact to the City General Fund







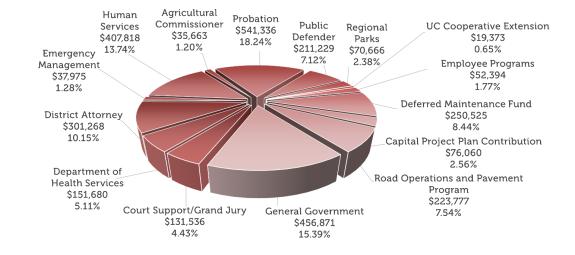
| Fiscal Impact Category | Amount/Ratio |
|---|--------------|
| Gross Recurring General Fund Revenues | \$17,934,367 |
| Less: EIFD property tax and In-Lieu VLF Share | (\$715,873) |
| Net Recurring General Fund Revenues | \$17,218,494 |
| Recurring General Fund Expenditures | \$16,263,178 |
| Total Annual Recurring General Fund Surplus/(Deficit) | \$955,316 |
| Total Annual Revenue/Expenditure Ratio | 1.06 |



Fiscal Impact to the County General Fund

Secured **Property Tax** \$3,331,218 93.49% Investment Income \$2,226 Property Unsecured 0.06% Transfer Tax **Property Tax** \$64,750 \$165,121 1.82% 4.63%

Recurring General Fund Revenues at the End of EIFD Term



| Fiscal Impact Category | Amount/Ratio |
|---|--------------|
| Gross Recurring General Fund Revenues | \$3,958,647 |
| Less: EIFD property tax share | (\$395,332) |
| Net Recurring General Fund Revenues | \$3,563,315 |
| Recurring General Fund Expenditures | \$2,968,171 |
| Total Annual Recurring General Fund Surplus/(Deficit) | \$595,144 |
| Total Annual Revenue/Expenditure Ratio | 1.20 |

Recurring General Fund Expenditures at the End of EIFD Term



Amending Draft IFP

Changes can occur between IFP introduction meeting and first public hearing

City initiated changes

County initiated changes



Next Steps

- Today: Answer questions, consider public comments on the draft IFP (no formal action)
- Revise IFP accordingly City and County may initiate changes
- Two additional PFA public hearings to form the EIFD and adoption of the IFP
 - Public Hearing #1: Thursday, May 8, 2025
 - Public Hearing #2: Thursday, June 26, 2025 (being rescheduled)
- Board of Supervisors and City Council consideration of IFP before 2nd public hearing

