

# AGREEMENT WITH PACKET FUSION, INC

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# Packet Fusion / ShoreTel

- The Information Technology Department purchases and supports approximately 1,300 desk and conference phones for city staff. This ShoreTel-based telephone system requires licensing, periodic software updates and product support to be provided by an approved ShoreTel Value Added Reseller (VAR).
- This agreement would approve a 5-year agreement with a ShoreTel VAR to provide such services, licenses and equipment.

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- The National Association of State Procurement Officials (NASPO), previously known as “Western States Cooperative Association (WSCA)”, competitively awarded an agreement for “Data Communications Products and Services” that allows participating agencies to utilize the cooperative purchase agreement.
- Packet Fusion is identified in the NASPO agreement and has been used by the City as the sole provider of PCs since approximately 2015.

## Recommendation:

- Authorize utilization of the NASPO cooperative purchase agreement.
- Approval of a 5 year agreement which includes a 15% discount, with Packet Fusion for support, licenses and equipment for the City's telephone system.
- Authorization of an amount not to exceed \$300,000 over the five year period.