

CITY OF SANTA ROSA
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL
FROM: ZAC BRAND, FLEET SERVICES SUPERINTENDENT,
TRANSPORTATION AND PUBLIC WORKS
BRANDALYN TRAMEL, PURCHASING AGENT, FINANCE
DEPARTMENT
SUBJECT: AUTHOR JENNIFER MYLES, SENIOR BUYER, FINANCE
APPROVAL OF PURCHASE ORDERS FOR VARIOUS HEAVY
EQUIPMENT PURCHASES UNDER SOURCEWELL/NJPA
COOPERATIVE AGREEMENTS

AGENDA ACTION: RESOLUTION

RECOMMENDATION

It is recommended by the Transportation and Public Work and Finance Departments that the Council, by resolution, approve four purchase orders for various equipment through Sourcwell/National Joint Powers Alliance (NJPA) Cooperative Agreements for various heavy equipment in a total amount of \$3,432,819.29 as follows: 1) Contract #032119-JDC to Pape Machinery, Rohnert Park, CA in the amount of \$423,152; 2) Contract #032119-JDC to Nixon-Egli Equipment Company, Tracy, CA in the amount of \$277,815.37; 3) Contract #052417-PBL to PB Loader Corp, Fresno, CA in the amount of \$733,459; and 4) Contract #122017-AMI to Vac-Con Inc, Green Cove Springs, Florida, in the amount of \$1,998,392.92.

EXECUTIVE SUMMARY

Purchasing has received various requisitions from the Transportation and Public Works (TPW) Department for the purchase of various heavy equipment needs using Sourcwell/NJPA cooperative agreements. The City of Santa Rosa is a registered agency authorized to utilize Sourcwell/NJPA Cooperative Agreements under registration ID #79480.

BACKGROUND

Under the City's guidelines for replacement of fleet vehicles and equipment, the TPW Fleet Maintenance Division selects a vehicle or equipment for replacement when it has reached the end of its cost-effective life cycle. Typically, vehicles are replaced after 7-12 years of use, depending on the type and class of vehicle, or the use of the

APPROVAL OF PURCHASE ORDERS FOR VARIOUS HEAVY EQUIPMENT
PURCHASES UNDER SOURCEWELL/NJPA COOPERATIVE AGREEMENTS
PAGE 2 OF 4

equipment. It is the City's goal to achieve the lowest possible life cycle cost for each vehicle in the City's fleet, which includes replacing the vehicle while it still has reasonable marketable value when sold at auction.

Fleet Maintenance Replacement List for the purchases listed below are as follows: Item 1 replaces City Assets #27504 and 27605, (Loaders) which are 14 and 15 years old. Item 2 replaces City Asset #27876, (Loader) that is 22 years old. Item 3 replaces City Assets #29202, 29903, and 29303 (Asphalt Trucks) which are between 17 and 22 years old. Item 4A replaces City Assets #16601 and 16602 (Excavators) which are 14 years old. Item 4B replaces City Assets #16603 and 16604 (Sewer Jetter Vac) which are 14 years old.

PRIOR CITY COUNCIL REVIEW

Not Applicable

ANALYSIS

Santa Rosa City Code Section 3-08.160 allows for cooperative purchases when advantageous to the City. Based on the pricing the City obtains through the Sourcewell/NJPA solicitations and the specialized nature of the Equipment for purchase, Transportation and Public Works and Purchasing staff consider it advantageous to the City to use cooperative purchases. Upon approval by Council, individual purchase orders using the City's standard Purchase Order documents will be issued to vendors for equipment and amounts as identified above. Purchase Orders will reference the Sourcewell/NJPA Contracts and Quotes provided by the Northern California Distributors as identified herein.

TPW requests to utilize Sourcewell/NJPA Cooperative purchase agreements for the purchase of the following equipment with Northern California Distributors awarded the Cooperative Agreements as identified below:

| <u>Item</u> | <u>Sourcewell/NJ PA Cooperative Agreement #</u> | <u>Vendor</u> | <u>Quantity</u> | <u>Description</u> | <u>Total Cost</u> |
|-------------|-------------------------------------------------|-------------------------------------|-----------------|---------------------------------------------------------------|-------------------|
| 1 | 032119-JDC | Pape Machinery, Rohnert Park, CA | 2ea | John Deere 544L Loader High Lift with Tink 5 CY Pin on Bucket | \$423,152 |
| 2 | 032119-JDC | Nixon-Egli Equipment Co., Tracy, CA | 1ea | Wirtgen W 60 Ri Milling Machine | \$277,815.37 |

APPROVAL OF PURCHASE ORDERS FOR VARIOUS HEAVY EQUIPMENT
PURCHASES UNDER SOURCEWELL/NJPA COOPERATIVE AGREEMENTS
PAGE 3 OF 4

| | | | | | |
|----|------------|----------------------------------------|-----|--------------------------------------------------------------------------------------------------------------------------|-----------------------|
| 3 | 052417-PBL | PB Loader Corp. Fresno, CA | 3ea | PB Loader Model B-6 Asphalt Patcher mounted on a 2020 International HV607 HV607 SBA Chassis | \$733,459 |
| 4A | 122017-AMI | Vac-Con Inc. Green Cove Springs, FL | 2ea | Vac-Con Model VXP4212LHE/1100 Hydro-Excavator mounted on a 2020 Freightliner 114SD 6x4 Chassis | \$960,906.94 |
| 4B | 122017-AMI | Vac-Con Inc. Green Cove Springs, FL | 2ea | Vac-Con Model VPD4212HE/1300 Combination Sewer and Storm Drain Cleaner mounted on a Freightliner Model 114SD 6x4 Chassis | \$1,037,485.98 |
| | | | | Grand Total | \$3,432,819.29 |

Sourcewell/NJPA Cooperative purchasing is “Procurement conducted by, or on behalf of, one or more Public Procurement Units” as defined by the American Bar Association Model Procurement Code for State and Local Governments.

Sourcewell/NJPA, formerly National Joint Powers Alliance, was created by state law as a service cooperative to provide programs and services to members in education and government. Sourcewell/NJPA was established with the statutory purpose to assist members in meeting specific needs which are more efficiently delivered cooperatively than by an entity individually. Sourcewell/NJPA serves over 50,000 member agencies nationally. All contracts are subject to periodic business reviews throughout the term of the contract to ensure compliance.

All Sourcewell/NJPA employees are government employees. Sourcewell/NJPA is governed by an eight-member board made up of local elected officials including county commissioners, city council members, mayors, and school board members.

Sourcewell/NJPA is authorized to establish competitively awarded cooperative purchasing contracts on behalf of itself and its member agencies. Sourcewell/NJPA follows the competitive contracting law process to solicit, evaluate and award cooperative purchasing contracts for goods and services. Sourcewell/NJPA exclusive contracts are offered to its members with one nationally leveraged volume purchasing discounts that agencies may not obtained through a single competitive process. Agency members obtain volume discount pricing, and additional cost savings by eliminating the need for a competitive process.

APPROVAL OF PURCHASE ORDERS FOR VARIOUS HEAVY EQUIPMENT
PURCHASES UNDER SOURCEWELL/NJPA COOPERATIVE AGREEMENTS
PAGE 4 OF 4

FISCAL IMPACT

Funds for this operational expense have been allocated in the FY 2019/20 budget under the Transportation and Public Works Department - E & R Replacement - Key 300106-5584.

Approval of this action does not have a fiscal impact on the General Fund.

ENVIRONMENTAL IMPACT

This project is exempt from the California Environmental Quality Act (CEQA) in that it qualifies for a Class 1 exemption, Existing Facilities, pursuant to CEQA Guidelines Section 15301. Specifically, the proposed action would result in the purchase of replacement equipment, allowing the continued operation of existing public facilities involving negligible or no expansion of use.

BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable

NOTIFICATION

Not applicable

ATTACHMENTS

- Resolution / Exhibit A - Vendor Quotes

CONTACT

Zac Brand, zbrand@srcity.org 707-543-3717
Brandalyn Tramel, btramel@srcity.org 707-543-3706
Jennifer Myles, jmyles@srcity.org 707-543-3702