



5/29/2020

City of Santa Rosa
Purchasing Office
Tracy Vera
635 First Street, 2nd Floor
Santa Rosa, CA 95404

Dear Tracy,

It is our great privilege to have had the opportunity to present to you the enclosed bid response for your review in regards to IFB 20-60.

We know that the City of Santa Rosa equipment spec will be met or exceeded with the enclosed return as offered through LEHR.

LEHR has the experience, manufacturers support, and commitment that will keep this project smoothly moving forward. We have worked closely with the City of Santa Rosa in the past and understand the Law Enforcement Equipment and Installation Industry.

State Tax has been applied and Freight.

We look forward to hearing back from you, and thank you again for the opportunity.

Sincerely,

A handwritten signature in blue ink that reads "Mike McGee". The signature is fluid and cursive, with the first and last names being clearly legible.

Mike McGee
Fleet/Technology Sales Manager
LEHR

REQUIRED FORM
Cost Sheet

<u>ITEM</u>	<u>QTY</u>	<u>MANUFACTURER/PART</u> <u>NUMBER/DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
1	22	Havis – CUP-2-1001 Holder-Cup self-adjusting	\$ <u>40.005</u>	\$ <u>880.11</u>
2	22	Havis - C-VS-1012-INUT Console-Floor angled '20 Ford Utility	\$ <u>320.04</u>	\$ <u>7,040.88</u>
3	22	Havis - C-HDM-204 Mount-Telescoping side mount pole 8"	\$ <u>115.15</u>	\$ <u>2,533.19</u>
4	22	Havis - C-ARM-108 Armrest-Flip upside mount	\$ <u>111.72</u>	\$ <u>2,457.93</u>
5	22	Havis - C-MD-119 Arm-Swing slide out w/swivel mount	\$ <u>214.55</u>	\$ <u>4,720.02</u>
6	22	Havis - C-AP-0645 Pocket-Accessory 6" console 4.5" deep	\$ <u>44.32</u>	\$ <u>975.05</u>
7	22	Havis - C-AP-0325 Pocket-Accessory 3" console 2.5" deep	\$ <u>31.34</u>	\$ <u>689.53</u>
8	22	Setina - QK05661TU20 Kit-Partition and replacement seat combo w/original center pull belts	\$ <u>997.52</u>	\$ <u>21,945.44</u>
9	22	Setina - TK08411TU20 Box-Cargo storage DASE-BSN	\$ <u>1,242.46</u>	\$ <u>27,334.12</u>
10	22	Setina - TPA9289 Tray-Cargo box radio	\$ <u>287.86</u>	\$ <u>6,332.92</u>
11	22	Setina - WK05951TU20 Barrier-Window guard poly rear door	\$ <u>213.86</u>	\$ <u>4,704.92</u>
12	22	Setina - GK10342USSCAXL Rack-Dual weapon with #2 key	\$ <u>361.86</u>	\$ <u>7,960.92</u>
13	22	Whelen - CCTL6 Head-Control WeCanX with rotary knob	\$ <u>Inc w C399 Kit</u>	\$ <u> </u>
14	22	Whelen - C399 Module-Control WeCanX core	\$ <u>799.00</u>	\$ <u>17,578.00</u>

15	22	Whelen - C399K4 Kit-Cable OBDII Canport Ford	\$ <u>Inc w/ C399 Kit</u>	\$ <u> </u>
16	22	Whelen - BW8BRBR Bar-Light 48" LibertyII WCX B/R/B/R	\$ <u>1550.00</u>	\$ <u>34,100.00</u>
17	22	Whelen - VTX609B Lamp-Strobe LED blue Vertex	\$ <u>68.00</u>	\$ <u>1496.00</u>
18	22	Whelen - VTX609R Lamp-Strobe LED red Vertex	\$ <u>68.00</u>	\$ <u>1496.00</u>
19	22	Whelen - 60CREGCS Lamp-Interior round red/white 12 diode	\$ <u>122.40</u>	\$ <u>2,692.80</u>
			9% TAX	\$ <u>13,044.40</u>
		<i>DROPSHIP</i>	Delivery	\$ <u>1,420.00</u>
			Total	\$ <u>159,402.23</u>

Manufacturer	% off discount from retail price
Ace K/9	<u>2</u> %
Troy Products	<u>28</u> %
Rockland Cabinets	<u>5</u> %
Havis	<u>30</u> %
Setina	<u>25</u> %
Whelen	<u>40</u> %

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REQUIRED FORM
Warranty Information

The item(s) that are bid shall be covered by manufacturer's standard warranty and the bidder shall be required, as part of the bid, to supply the warranty service locations and submit a copy of the warranty terms and conditions or state those terms and conditions by the manufacturer in the space provided below. Please provide complete warranty information for all vehicles bid.

Manufacturer's Warranty

Terms and Conditions

ATTACHED

WHOLEY

SETINA

HAVIS

Warranty Service Location (If applicable)

Name: *LEIR (Stommel Inc.)*

Address: *4707 NORTHGATE BLVD.*
SACRAMENTO, CA 95834

Phone: *(916)646-6626*



Sales Quote

Page: 1

661 Garcia Avenue Pittsburg, CA 94565
 Phone: 925-370-2144 Fax: 925-370-2087

Quote Number: 23533
 Document Date: 5/26/2020
 Terms: Net 30
 Payment Method:

Sell City of Santa Rosa Garage - Accounts Payable
 To: Wendell Louis
 55 Stoney Point Road
 Santa Rosa, CA 95401
 Phone: 707-543-3123

Ship City Of Santa Rosa
 To: 55 Stoney Point Road
 Santa Rosa, CA 95401
 USA
 Phone: 707-543-3720

Ship Via Ship from Warehouse
 Location: Lehr - Pittsburg
 Blanket PO:

Customer ID 61040
 SalesPerson Mike McGee

Vehicle Information:

Item No.	Description	Category	Quantity	Unit Price	Total Price
CUP2-1001	DOUBLE CUP HOLDER SELF-ADJ	HAVIS	22	40.005	880.11
C-VS-1012-INUT	FORD PIU 22" CONSOLE ANGLED LOW PROFILE	HAVIS	22	320.04	7,040.88
C-HDM-204	POLE,TELE,HDM,S	HAVIS	22	115.145	2,533.19
C-ARM-108	SIDE MOUNT ARMREST LG FLIP UP ROTATING PAD	HAVIS	22	111.72409	2,457.93
C-MD-119	11" SLIDE ARM	HAVIS	22	214.54636	4,720.02
C-AP-0645	ACCY POCKET 6"	HAVIS	22	44.32045	975.05
C-AP-0325	ACCY BOX 3"	HAVIS	22	31.34227	689.53
QK0566ITU20	REPL SEAT TPO Plastic Ford PIU2020	SETINA	22	997.52	21,945.44
TK0841ITU20	CARGO BOX - DSE - BSN	SETINA	22	1,242.46	27,334.12
TPA9289	CARGO BOX RADIO TRAY	SETINA	22	287.86	6,332.92
WK0595ITU20	POLY WINDOW BAR	SETINA	22	213.86	4,704.92
GK10342USSCAXL	DUAL WEAPON MNT 2 UNIV XL LOCKS	SETINA	22	361.86	7,960.92
C399	CENCOM CORE WCX CONTROL CENTER	WHELEN	22	799.00	17,578.00
CCTL6	WECANX KNOB/SLIDE CONTROL HEAD	WHELEN	22		
C399K4	OBDI CANPORT CABLE KIT FORD	WHELEN	22		
	CCTL6 & C399K4 INCL W PURCHASE C399				
BW8BRBR	LIBERTY II WCX 48" B/R/B/R	WHELEN	22	1,550.00	34,100.00
STPKT105	STRAP KIT UTILITY 2020- INCL W PURCHASE OF BAR	WHELEN	22		
VTX609B	VERTEX SUPER-LED LIGHT BLUE	WHELENPR	22	68.00	1,496.00
VTX609R	VERTEX SUPER-LED LIGHT RED	WHELENPR	22	68.00	1,496.00
60CREGCS	12V WHT/RED 6" COMPARTMENT LT	WHELEN	22	122.40	2,692.80
F	Shipping Charges-ESTIMATED	OTHER	1	1,420.00	1,420.00

Amount Subject to Sales Tax 144937.83
 Amount Exempt from Sales Tax 1,420.00

Subtotal: \$146,357.83
 Total Sales Tax: \$13,044.40

Total: \$159,402.23

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WHELEN® USER DIRECT WARRANTY (FOR AUTOMOTIVE PRODUCTS ONLY)

Whelen Engineering Company, Inc. warrants products of its manufacture against defects in material and workmanship. This is provided that the product has been installed and operated in accordance with the manufacturer's recommendations. During the warranty period (see below) the Factory Repair Center or an Authorized Whelen Repair Center† will repair or replace (at its option) any parts or electronic assemblies of the unit which disclose a defect in material or workmanship. The Repair Center will return the repaired unit, transportation cost prepaid.

The above warranty is between the first purchaser (ultimate user) only and Whelen Engineering Company, Inc. (manufacturer). **No prior authorization is required for returning Whelen products for warranty consideration.** Each Whelen product sold is covered only by the official warranty in effect at time of purchase.

This warranty is not applicable to any Whelen product that has failed from damage as a result of incompatible chemicals (including de-icing or road treatment), cleaning products or due to abuse, misuse, improper installation, excessive voltages, or alterations to the product that affects, in the manufacturer's judgment, intended use and service. Whelen will not be held liable for any incidental or consequential damages, and assumes no responsibility or liability for expenses incurred in the removal and/or re-installation of products requiring service and/or repair; nor the packaging, handling, and shipping to the Factory Repair Center or Authorized Whelen Repair Center†; nor for the handling of products returned from the repair center after service or repair.

There are no other warranties, expressed or implied, including, but not limited to, any implied merchantability or fitness for a particular use. Whelen Engineering Company, Inc. reserves the right to modify this warranty statement at any time; or discontinue, modify, or upgrade any products of its manufacture with design improvements without prior notice.

The use of magnetic or vacuum/suction mounted warning lights mounted on the roof or exterior of a vehicle in motion is at the sole discretion and risk of the user. Whelen Engineering makes no warranties or guarantees of equipment used in this way.

All power plugs/cigar plugs, incandescent and halogen bulbs, polycarbonate/plastic materials, radar products, aviation equipment, industrial products and high power voice/siren systems are not covered by this warranty (see applicable warranty statement).

All Non-Whelen manufactured items that are sold by Whelen are covered by that manufacturer's warranty, and are excluded from this warranty statement (such as, GTT Emitters, batteries). This warranty will be void when using or substituting other than all-genuine Whelen system components, such as remote head assemblies, xenon flash tubes, shielded cables, strobe power supplies, siren amplifiers and siren speakers. This warranty gives you specific rights, and you may also have other rights which vary from state to state.

STANDARD / 2 YEAR WARRANTY

*Whelen products are covered by a direct warranty for up to a maximum two years from date of purchase (not to exceed three years from date of manufacture), with proof of purchase. In accordance with the policy statement described herein, the unit may be returned directly to the factory or to an Authorized Whelen Repair Center† for warranty consideration. Whelen siren speakers, when used with a Whelen siren amplifier, and motor assemblies are covered by a 2 year warranty from the date of manufacture. For warranty consideration, both the siren speakers and motor assemblies are subject to the conditions and steps described herein.

SIRENS, LED PRODUCT, CONTROL HEADS AND SWITCH BOXES

CenCom®, CanTrol®, 295HFS, 295SLS, 295SSA, and 295SDA: Electronic circuit boards are covered by a 5 year warranty.

LED Lightheads, IO Boards, and Flashers: Electronic circuit boards are covered by a 5 year warranty.

295SL100 Series, Howler™, Alpha™, Beta™, Epsilon™, HHS, Gamma™, WPS, WSS, PAP112 and PAH112 series: Electronic circuit boards are covered by a 2 year warranty.

Economical Sirens, Airhorns, Traffic Advisor™ Control Heads, and Switch Boxes: Electronic circuit boards are covered by a 2 year warranty.

Mechanical components, i.e. Switches, relays, microphones, housings, mounting brackets and hardware are covered for 2 years for defect in material or workmanship. All other electronic circuit and IO boards not expressed herein are covered by a 2 year warranty. Warranty starts from date of manufacture.

12 MONTH WARRANTY — BACK-UP ALARMS

Whelen Back-Up Alarms are covered by a 12 month warranty and are subject to the conditions and steps described herein.

6 MONTH WARRANTY — STROBE POWER SUPPLIES/FLASH TUBES AND OBSOLETE/DISCONTINUED PRODUCTS

If a Strobe Power Supply, Strobe Flash Tube component or an obsolete/discontinued product of a "Whelen" brand product is returned to Whelen within 6 months of the date which is affixed to the unit, Whelen will repair or replace that unit free of charge ONE TIME ONLY, subject to the conditions and steps herein.

WHELEN ENGINEERING COMPANY OUT-OF-WARRANTY FACTORY REPAIR PROGRAM

If found to be repairable, the Whelen Factory Repair Center (only) will repair Non-Lightbar Electronic Strobe Power Supplies for \$160.00 each. All other repairs (non-strobe) will be \$135.00 per unit. This does not include replacement of any other electro-mechanical parts including flash tubes, polycarbonate domes, motors, or hardware items.

Follow the "Steps To Be Taken For Return" noted below, and include a check or money order. For Whelen products older than 10 years, repair charges will be determined upon examination only (minimum charge is \$260.00). Contact factory service center for further details.

STEPS TO BE TAKEN FOR WARRANTY RETURN:

- 1) Whelen products are to be returned freight prepaid to the: Whelen Factory Repair Center, 51 Winthrop Road, Chester, CT 06412-0684; or an Authorized Whelen Repair Center†. Do not ship by bus.
- 2) A copy of the sales receipt must be returned with the defective unit to qualify for warranty coverage from date of purchase.
- 3) Include a short statement explaining the problem.
- 4) Include your name, address, and day-time telephone number.
- 5) Whelen and its Authorized Repair Centers will, via UPS, ship back the repaired unit freight prepaid, where available (in the Continental U.S.), usually within a few days after its receipt.

WHELEN®
ENGINEERING COMPANY, INC.
51 Winthrop Road, Chester, CT 06412-1036
(860) 526-9504 www.whelen.com

— EFFECTIVE 12/19/19, REPLACES ALL PREVIOUSLY PUBLISHED SERVICE POLICIES —

† The only AUTHORIZED WHELEN REPAIR CENTER(S) are predetermined by the Whelen Factory via official listing obtained from Whelen Engineering Company, Chester, CT.

* New/Revised

10250AI-111919

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LIMITED WARRANTY

Setina "BODYGUARD" Law Enforcement Vehicle Equipment shall be warranted by Setina Manufacturing Company, Inc. to the user directly to be free from defects of material and workmanship for a period of Five (5) years from date of purchase. This warranty covers all products manufactured solely by Setina Mfg. Co, Inc. and their normal use.

All coated polycarbonate (Lexan, etc) windows used have a 7 year manufacturer's warranty against breakage, coating failure, scratching and abrasion under normal use.

All uncoated polycarbonate windows used have a 7 year manufacturer's warranty against breakage.

Gun locks are guaranteed by the manufacturer to be free of defects and workmanship under normal use for one (1) year.



Customer Support

- CUSTOMER LOGIN
- WHERE TO BUY
- ORDER STATUS
- WARRANTY INFO
- RETURNS & REPAIRS

Customer Service

Call **1.800.524.9900**
 Hours: Monday-Friday
 8 a.m. to 6 p.m. (Eastern)

Technical Support

Call **1.800.458.3410**
 Hours: Monday-Friday
 8 a.m. to 5 p.m. (Eastern)

Follow Us

Havis Standard Limited Warranty

Your job is tough enough without worrying about the reliability and safety of your mobile office.

1. THE WARRANTY

Havis, Inc. ("Havis") warrants to purchaser ("Customer") that all products sold to Customer that have been manufactured by Havis ("Products") and all accessories to such Products manufactured by Havis ("Accessories") will be free from defects in material and workmanship under normal use and service. Items not covered include damage from intentional acts, fire, acts of God (hurricanes, etc.) loss, theft, cosmetic wear not affecting functionality, and modification by anyone other than an authorized Havis representative. This warranty does not guarantee forward compatibility for any Havis product sold. The above is subject to the terms and conditions set out below (this Warranty is hereinafter described as the "Warranty"). For all other products and components supplied and/or distributed by Havis ("Components"), Havis will pass through all applicable warranties directly to Customer whenever the manufacturer of such Components permits. Havis provides no direct Warranty with respect to Components.

2. LENGTH OF WARRANTY

Havis will be obligated to honor the Warranty only if Customer informs Havis of Customer's problem with the Products or Accessories during the ("TERM") of the Warranty. The Warranty is valid for the TERM and the TERM is dependent on the product category as defined below. Warranty start date is determined from the date of shipment of Products and Accessories from Havis to Customer. Product TERM Lengths are as follows:

- **Mounting Solutions – Lifetime.** Havis Mounting Solution Products (items that do not contain electrical components/boards) are warranted against defects in materials and workmanship for the life of the mounting product. Havis's Lifetime Warranty covers the mount or its components only. The mounted device (i.e. Touch Screen Display, Docking Station, Universal Laptop Mount Tray, ChargeGuard® Auto Shut-off Timer, Rugged Communications Hub and IdleRight™ Fuel Management System) is not covered under the Lifetime Warranty. The Mounting Products will not be replaced if damaged due to improper installation.
- **Computing Solutions – 3 Years** (docking stations, universal laptop mounts, communications hubs, ChargeGuard® Auto Shut-off Timer, IdleRight™ Fuel Management System)
- **Computing Solutions – 1 Year** (touch screen display, rugged keyboard)
- **Screen Blanking** (Powered by Blank-it) - **1 replacement per year, 2 lifetime**
- **Transport Solutions – 3 Years** (Prisoner and K-9 transport)
- **Integrated Control System – 3 Years**
- **Vehicle Installations - 5 Years**

3. SOLE REMEDY

Havis' sole liability for any breach of the Warranty will be to: (I) replace or repair any defective and/or non-functioning portion of the Products or Accessories; or (II) if in Havis' sole discretion the above remedy is impractical, to refund the fees paid for the defective products or accessories. Prior to receiving a replacement or refund of any products or accessories, customer must return to Havis the defective products or accessories.

4. WARRANTY DISCLAIMERS

EXCEPT FOR THE WARRANTIES EXPRESSLY SET FORTH HEREIN, WHICH ARE LIMITED WARRANTIES AND THE ONLY WARRANTIES MADE BY HAVIS, THE PRODUCTS, ACCESSORIES AND COMPONENTS ARE PROVIDED STRICTLY "AS IS," AND HAVIS MAKES NO ADDITIONAL WARRANTIES, EXPRESS, IMPLIED, ARISING FROM COURSE OF DEALING OR USAGE OF TRADE, OR STATUTORY, AS TO THE PRODUCTS, ACCESSORIES AND COMPONENTS PROVIDED HEREUNDER.

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IN PARTICULAR, ANY AND ALL IMPLIED WARRANTIES OF MERCHANTABILITY, TITLE, SATISFACTORY QUALITY AND FITNESS FOR A PARTICULAR PURPOSE ARE HEREBY DISCLAIMED.

5. TERMS AND CONDITIONS

Damage due to abuse, accident, mishandling, misuse, modification, or misapplication, cancels all of Havis's obligations under the Warranty. Repair of any Product or Accessory by any party other than Havis will invalidate the Warranty.

6. SHIPPING REQUIREMENTS

Upon notifying Havis of a Warranty related claim, Havis will, if appropriate, provide a return material authorization number ("RMA"), for the return of the Product and/or Accessories. If supplied to Customer, Customer will complete the RMA and return it to Havis along with the defective Product or Accessory, transportation and insurance costs prepaid. Havis is not responsible for loss or damage, which may occur in transit. Havis will ship the repaired or replaced products and/or Accessories to the source by UPS Ground unless the customer provides additional payment to offset express shipment charges. All Products and Accessories must be shipped in their original shipping containers or other solid and durable shipping container. Failure to return the defective Product or Accessory to Havis or to otherwise follow these procedures will invalidate the Warranty.

7. ADDITIONAL TERMS

(i) The agents, dealers and employees of Havis are not authorized to make modifications to this Warranty, or additional warranties binding on Havis about or for Products, Accessories or Components. Additional statements, whether oral or written, except signed written statements from an officer of Havis, do not constitute warranties and should not be relied upon.

(ii) Regardless of any other agreement between the Customer and Havis this Havis Limited Warranty will be governed and controlled in all respects by the laws of the State of Michigan, including interpretation, enforceability, validity and construction, without regard to any conflict of law provisions.

(iii) This Havis Limited Warranty constitutes the entire understanding between the parties with respect to the subject matter discussed herein and supersedes any prior discussions, negotiations, agreements and understandings.

(iv) No assignment of the Warranty or of any right or obligation under the Warranty will be made by Customer without the prior consent of Havis. Any assignment of the Warranty without such permission will invalidate the Warranty. Failure to provide proof of purchase to Havis upon request will invalidate the Warranty.

8. COMPANY INFORMATION AND RETURN/REPAIR INFORMATION:

Inquiries for all returns for warranty service and concerns, regarding this warranty or otherwise, should be made per instructions below, dependent on the product:

For Havis Computing Solutions & Integrated Control System

Havis, Inc. Technical Support Team
Call: 1.800.458.3410. (Monday through Friday 8:00 a.m. to 7:00 p.m. Eastern)
Or Submit Form: <http://customers.havis.com/index.php/support/repair-claim>

For Havis Mounting Solution, Prisoner and K9 Transport Solutions

Havis Customer Service Team
Contact your Customer Service Representative directly: http://www.havis.com/web_docs/HS-REPS.pdf



Corporate Office

75 Jacksonville Road Warminster, PA 18974
Phone: 1.800.524.9900

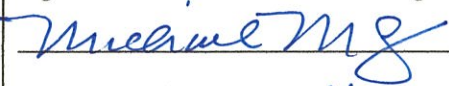
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REQUIRED FORM
Designated
Contact

Indicate in the space provided below, the designated contact individuals name and address as requested under Notification in the General Provisions Section of the Invitation for Bids.

<u>City of Santa Rosa</u>	<u>Vendor</u>
<p>Tracy Vera, Buyer 635 1st Street – 2nd Floor Santa Rosa, CA 95404 (707) 543-3708Voice tvera@srcity.org</p>	<p><u>Stommel Inc. DBA LGHR</u> <u>4707 NORTHEAST BLVD.</u> <u>SACRAMENTO, CA 95834</u> <u>MIKE MCGEE 925 303 9513</u> <u>mmcgee@LGHRAuto.COM</u></p>

REQUIRED FORM
Signature Page

<p>In compliance with the bid documents, the undersigned offers and agrees, if this Quotation is accepted, within ninety (90) calendar days from date of opening, to furnish any or all of the items upon which prices are offered at the price set opposite each item, delivered at the designated point(s) within the time specified in the Schedule. Note: Prompt Payment Discounts - discounts for prompt payment <u>will not</u> be taken into consideration in determining lowest bid:</p> <p align="center"> <input type="checkbox"/> percent, 20 calendar days; <input type="checkbox"/> percent, 30 calendar days. </p>	
<p>Name and Address of Bidder: <u>Stommel Inc dba LHR</u> <u>4707 NORTHGATE BLVD</u> <u>SACRAMENTO, CA 95834</u></p> <p>Phone No.: <u>(916) 646-6626</u></p>	<p>Signature of Person Authorized to Sign: </p> <p>Type Name: <u>MICHAEL M'GEE</u></p> <p>Type Title: <u>Sales Manager</u></p> <p>Date of Bid: <u>5/26/2020</u></p>

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