



ASHRON

CONSTRUCTION AND RESTORATION, INC.

641 Reed Street
Santa Clara CA 95050
P: (408) 956-0909 F: (408) 956-0918
www.ashronconstruction.com
License #816425 SBE

Dear Mr. Dittmer:

I received your letter on September 6, 2018. Please allow me to express my discomfort with the lack of consideration of the costs that my company has incurred as a result of your acceptance of our bid prior to considering your strategies, as you did in your City Council Meeting on September 4, 2018.

The results of the bid, as well as our understanding that you were just waiting on a formal acceptance from City Council, led us to lose out on other projects and opportunities. We placed our focus on this project after you asked us to work on the bond, and began planning for the project, which includes negotiation with subcontractors, vendors, and suppliers. For the span of almost a month, we were unable to bid on other projects or respond to other opportunities due to our **bonded** commitment to your project. We were essentially "on standby", with the understanding that the work would start soon after the City Council meeting.

Ashron incurred financial loss in two ways. The former is the cost incurred on the work done in preparation for the project once declared the winner of the bid. The latter being the loss of opportunity and other projects while being on standby for your project.

It appears that this was not taken into consideration, conveyed by a lack of planning and even a lack of remorse for these results. We as a bidder give a bond to stand behind and secure the bid. It is unfortunate that you displayed a lack of reciprocal responsibility, with nothing to say at the end but thanking us for our "interest" in the project, when it had already developed well past interest into intention to proceed, based on your actions.

From watching your City Council meeting on September 4, 2018, there was no actual problem with the project other than a seemingly offhanded strategic change of direction. It should've been stated that any parties that incurred any damage, in this case, financial, should be compensated accordingly.

I hope that you have the integrity to proceed with conversation regarding compensation.

Sincerely,

Ezra Cohen, President
Ashron Construction and Restoration, Inc.