

ENTERPRISE AGREEMENT WITH MICROSOFT FOR DESKTOP SOFTWARE

City Council Staff Report

Kristie Bartlett – Network Operations Manager

Information Technology Department

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Microsoft Enterprise Agreement

As part of its technology procurement practices, the Information Technology Department typically upgrades and deploys core City software on a timescale that keeps the City software versions at or near current commercial release versions. This practice is necessary to ensure core City software is kept current with security-related and product feature improvements.

Microsoft Enterprise Agreement

Microsoft Office 365 products provide the backbone for all City email, word processing, spreadsheets, collaboration, etc. The suite of products in use by the City are covered in an “Enterprise Agreement”, which is due for renewal this fiscal year.

Microsoft Enterprise Agreement

The three-year Enterprise Agreement is preferred due to technology procurement cycles and will allow for acquisition of major new software versions while continuing the benefit of software assurance or free upgrades. This is more efficient than purchasing individual licenses as each new version of software comes out.

Recommendation

It is recommended by the Information Technology Department, that the Council, by resolution, approve a three-year Enterprise Agreement renewal with Microsoft Corporation for software licenses and support of desktops and servers, utilizing the County of Riverside's Cooperative Master Enterprise Agreement with Microsoft Corporation (#8084445) and the County of Riverside's Licensing Solution Provider Agreement (# PSA-0001524) with Dell Marketing, L.P., under which Dell Marketing, L.P. is the Microsoft's Value-Added Reseller (VAR) for the City, in an amount of \$1,187,598.60 plus a \$400,000 contingency, for a total not-to-exceed amount of \$1,587,598.60.

QUESTIONS?