

CITY OF SANTA ROSA
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL
SUBJECT: WAIVER OF COMPETITIVE BIDS – SOLE SOURCE
PURCHASE OF ODYSSEY FAREBOXES FOR CITYBUS
STAFF PRESENTER: ANITA WINKLER, DEPUTY DIRECTOR – TRANSIT, AND
JIM WRIGHT, PURCHASING AGENT, FINANCE
DEPARTMENT
AGENDA ACTION: RESOLUTION

ISSUE(S)

Shall the Council, by resolution, waive competitive bidding and authorize the sole source purchase of twenty-two Odyssey type fareboxes and certain spare parts from GFI Genfare, Elk Grove, Illinois, for a total cost of \$333,186.63



COUNCIL GOALS AND STRATEGIES

This item relates to Council Goal 3.6: “Improve our transportation system to reduce vehicle miles and promote multi-modal transportation.” Odyssey fareboxes will enable CityBus to improve its service through the provision of new fare media better tailored to passengers needs and simplify transfer use.

BACKGROUND

1. The City has purchased a total of eleven Odyssey fareboxes from GFI Genfare as part of the last two bus procurements. The remainder of the bus fleet has a different type of farebox that is no longer available and that lacks many of the features of the Odyssey fareboxes.
2. Staff anticipates that those old fareboxes will have to be replaced in the next two or three years.

ANALYSIS

1. It is to the City’s advantage to standardize the type of fareboxes in the fleet:
 - It reduces the training required to maintain and repair the fareboxes;
 - It reduces conflicts when the data collected by the fareboxes are downloaded into daily reports.

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- It reduces passenger confusion that results for the use of two types of fareboxes with significantly different configurations for fare collection.
 - The Odyssey fareboxes will enable CityBus to provide several different types of fare media that can be tailored to meet passenger's needs.
2. With the implementation of the automatic vehicle locator (AVL) system the City will be required to pay a licensing fee of \$45,000 to connect the existing older fareboxes to the AVL system. If those fareboxes are replaced with the Odyssey fareboxes, the required licensing fee for the new boxes will be \$175 per farebox. If the City delays the purchase of the new Odyssey fareboxes for a few years, that licensing fee would have to be paid at the time new fareboxes are purchased. The result of delaying the purchase of the fareboxes would result in the City paying the \$45,000 licensing fee now for connecting the current fareboxes to the AVL system and the paying the \$175 fee per farebox licensing fee to connect the new fareboxes when they are purchased.
 3. GFI Genfare is the only supplier of these fareboxes. The quote for the purchase of 22 Odyssey fareboxes and specified parts is \$333,186.63, including the interface software license fee, shipping and sales tax. After reviewing recent sales of similar GFI fareboxes and similar sized orders to other transit providers, staff recommends that the pricing offered to the City was less than recent quotes and therefore fair and reasonable.
 4. GFI Genfare can supply the fareboxes in time for them to be installed in the buses and be operational to coincide with activating the AVL system.

RECOMMENDATION

It is recommended by the Transportation and Public Works and Finance Department, in order to ensure consistency in the CityBus fareboxes, that the Council, by resolution, waive competitive bidding and authorize the sole source purchase of twenty-two Odyssey type fareboxes and certain spare parts from GFI Genfare, Elk Grove, Illinois, for a total cost of \$333,186.63; and authorize the Chief Financial Officer to increase appropriations in JL Key 45145 – 5581 FY 12-13 Farebox Replacement by \$333,186.63, the source of funds being Transportation Development Act Article IV funds.

Author: Anita Winkler

Attachments:
None