

RESOLUTION NO. RES-2021-128

RESOLUTION OF THE COUNCIL OF THE CITY OF SANTA ROSA APPROVING A THREE-YEAR ENTERPRISE AGREEMENT WITH MICROSOFT CORPORATION

WHEREAS, Microsoft Office 365 products provide the backbone for all City email, word processing, spreadsheets and collaboration tools; and

WHEREAS, the suite of products in use by the City are covered in an “Enterprise Agreement”, which expires July 31, 2021, is due for renewal; and

WHEREAS, the County of Riverside performed a competitive Request for Proposal for Microsoft Licenses, the Master Enterprise Agreement with Microsoft Corporation (#8084445); and

WHEREAS, the City obtained quotes from approved Value Added Resellers (VARs) from the County of Riverside’s RFQ bid results and executed a Licensing Solution Provider Agreement (#PSA-0001524) with Dell Marketing, L.P. as a VAR for Microsoft products; and

WHEREAS, the City desires to utilize a cooperative purchase approach with Dell Marketing, L.P. as the VAR for Microsoft products under the County of Riverside’s cooperative purchasing agreements as described above; and

WHEREAS, in order to purchase Microsoft products under the County of Riverside’s cooperative purchase agreements described above, the City also must execute a Microsoft Enrollment Form (referred to as the “Microsoft Enterprise Agreement”), attached to this resolution as Exhibit A; and

WHEREAS, the City of Santa Rosa allows the use of cooperative purchasing under City Code Chapter 3-08.160 when advantageous to the City; and

WHEREAS, the Microsoft Enterprise Agreement is advantageous to the City because consolidates software purchases across the City at a reduced cost, and significantly streamlines the software license management and accounting process; and

WHEREAS, based on the analysis and information provided, it is considered in the City best interest to approve the Microsoft Enterprise Agreement through the County of Riverside’s Cooperative Agreement with VAR Dell Marketing, L.P.; and

WHEREAS, staff retains sufficient documentation as to the advantage of the cooperative purchase.

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NOW, THEREFORE, BE IT RESOLVED that the Council of the City of Santa Rosa approves a three-year Enterprise Agreement with Microsoft Corporation attached hereto as Exhibit A for software licenses and support of desktops and servers, utilizing the County of Riverside's Master Enterprise Agreement with Microsoft Corporation (#8084445) and the County of Riverside's Licensing solution Provider Agreement (#PSA-0001524) with Dell Marketing, L.P. under which Dell Marketing L.P. is the Microsoft's Value-Added Reseller (VAR) for the City in the amount of \$1,187,598.60 plus a \$400,000 contingency, for a total amount of \$1,587,598.60, provided such Enterprise Agreement is in substantially the same form as Exhibit A to the resolution, subject to approval as to form by the City Attorney.

IN COUNCIL DULY PASSED this 13th day of July, 2021.

AYES: (7) Mayor C. Rogers, Vice Mayor N. Rogers, Council Members Alvarez, Fleming, Sawyer, Schwedhelm, Tibbetts

NOES: (0)

ABSENT: (0)

ABSTAIN: (0)

ATTEST: _____ APPROVED: _____
City Clerk Mayor

APPROVED AS TO FORM: _____
City Attorney

Exhibit A – Microsoft Enterprise Agreement