

PURCHASE OF COMPUTERS THROUGH DELL, INC.

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Dell PC Purchases

- The Information Technology Department purchases and supports approximately 1,800 PCs, laptops and tablets for city staff use, and has designed a selection, purchasing and deployment process optimized for efficiency and cost management.
- This process is standardized around products procured from Dell.

Dell PC Purchases

- The National Association of State Procurement Officials (NASPO), previously known as “Western States Cooperative Association (WSCA)”, competitively awarded an agreement for “Computer Equipment, Peripherals & Related Services”, extended through 2020 that allows participating agencies to utilize the cooperative purchase agreement.
- Dell is identified in the NASPO agreement and has been used by the City as the sole provider of PCs since approximately 2007.

DELL annual spend

2016/17 thru April	2015/16	2014/15	2013/14	2012/13	2011/12
\$217,045.70	\$225,872.54	\$283,256.53	\$438,000.26	PCR didn't exist yet	PCR didn't exist yet

Dell PC Purchases

Recommendation:

- Standardization on Dell for all desktop and laptop computers,
- Utilization of the WSCA/NASPO cooperative purchase agreement to purchase computers from Dell, and
- Authorization of an amount not to exceed \$1,500,000 over five years for the purchase of computers from Dell.
- Council ratifies past computer equipment purchases from Dell, Inc., made in accordance with the WSCA/NASPO cooperative agreement and the California Participating Addendum, from FY 2013/2014 to the present.