# MAY 2020 STREAMLINED APPLICATION FOR PROJECT-BASED VOUCHERS

| Burbank Housing Developmen<br>Legal Name of Organization  | at Corpora                                   | tion      | 94-2837785<br>Tor ID Number of Organization |  |  |  |  |  |  |  |
|---|--|-----------|---|--|--|--|--|--|--|--|
| 790 SOMOMO AVENUE, S<br>Mailing Address   | anta Rusa                                    | , CA      | Tax ID Number of Organization 95404         |  |  |  |  |  |  |  |
| Mark Krug<br>Name of contact person for this application  | Bus<br>Title                                 | INESS     | Development Manager                         |  |  |  |  |  |  |  |
| 707.200.2339 mkruge harbank<br>Telephone Email  | housingorg                                   | Organiz   | burbankhousing, org                         |  |  |  |  |  |  |  |
|   | Project Summ                                 | ary       |   |  |  |  |  |  |  |  |
| Project Name Caritas Home   | es, phase 1                                  |           |   |  |  |  |  |  |  |  |
| Project Address 7th Street of   | Project Address 7th Street and Morgan Street |           |   |  |  |  |  |  |  |  |
| Please indicate the additional funding source (  9% disaster to   | ex circults,                                 | July      | 2020  |  |  |  |  |  |  |  |
| The final award of PBVs is contingent upon that application rounds, or another funding source                                 |  |           |   |  |  |  |  |  |  |  |
| Project Type:Existing HousingRehabilitationNew Construction   | Estimated Date of                            | 24        |   |  |  |  |  |  |  |  |
| Number of Project-Based Vouchers Requested: 30  | Total units in this Project:                 | 64        | Percent of units to be Project-Based: 47%   |  |  |  |  |  |  |  |
| If the units to be Project-Based exceed 25 per of the following special populations. If the propulation the units will serve. |  |           |   |  |  |  |  |  |  |  |
| Units exclusively for elderly families  |  |           |   |  |  |  |  |  |  |  |
| Units for households that are eligible f  | or supportive servi                          | ces to be | made available in the project               |  |  |  |  |  |  |  |

signing this application, the following certifications are made by the applicant:

information submitted in this application and any supporting materials is true, accurate and complete to the best of applicants' knowledge;

owner and its agents will comply with all applicable fair housing and civil rights requirements including those and in 24 CFR 5.105)(a), the Fair Housing Act, the Civil Rights Act of 1964, Section 504 of the Rehabilitation Act 973 and the Americans with Disabilities Act;

owner and its agents will adhere to the Project-Based Voucher Program requirements in 24 CFR 983 and the sing Opportunity Through Modernization Act of 2016;

applicant acknowledges that any in-place existing tenants must not be displaced in order to qualify their units Project-Based Voucher funding:

applicant acknowledges that any material changes to the project not disclosed to and approved by the Housing nority may result in a denial or termination of the AHAP or HAP contract. Material changes include but are not ted to: changes in the project design, amenities, number and size of units; changes to the development budget; ages to the proposed sales prices, rents or operating expenses; changes to the sources, amounts or terms of noing; changes to the ownership entity or key staff identified in this application or changes to other application is:

applicant acknowledges that the information submitted as part of this application, except material considered idential, may be made available to the public;

applicant acknowledges that submitting an application does not promise or guarantee that the project will receive ect-Based Voucher funding:

## nature of Applicant(s)

| Vame                              | Name      |
|-----------------------------------|-----------|
| Dir. it Housing Development Title | Title     |
| Signature                         | Signature |
| Date                              | Date      |

### **Project Narrative: Caritas Homes, Phase 1**

### **Project Description:**

Caritas Homes, Phase 1, is an element of the larger Caritas Village redevelopment project located in downtown Santa Rosa on property owned by Catholic Charities. The redeveloped city block property will consist of 1) Caritas Center on the south end (sixth Street between Morgan Street and A Street) to replace existing - but inadequate - homeless shelter and services buildings with a new multi-story building; and 2) Caritas Homes, Phase 1, at the northwest corner of the block (7<sup>th</sup> Street and Morgan Street) and in the final phase; 3) Caritas Homes, Phase 2 at the northeast corner of the block.

Caritas Homes, Phase 1, consists of new construction of a single 2- to 4-story building with 64 rental apartments, office and services space, platform vehicle parking, covered bicycle parking, laundry and utility spaces. There are 31 studios, 22 one-bedroom, and 11 two-bedroom units. About half of the units are dedicated for chronically homeless persons with disabilities. The other half of the units will also be affordable rental homes targeting households at 50% AMI and 60% AMI. Phase 2 will be the last aspect of the larger Caritas Village project to be built and it is a virtually identical building to Phase 1, also with 64 units. All Phase 2 units will be affordable rental units, but more specific targeting has not yet been determined.

Projected funding sources for the \$38M Phase 1 project include federal 9% Disaster Low Income Housing Tax Credits (request in July 2020), state No Place Like Home (committed), the Sonoma County Community Development Commission (\$1.5M committed), and a conventional mortgage loan. Additional sources, if needed, include San Francisco Home Loan Bank AHP program (request pending), Apple Corporation Affordable Housing Fund (request pending) and potentially City of Santa Rosa CDBG-DR, State Infill Grant Program funds, state Transit Oriented Development funds, or state Affordable Housing and Sustainability Communities funds.

If 9% disaster tax credits do not materialize from the July 2020 round, we will apply for 9% credits in Spring 2021 or possibly return to modeling this project as a 4% tax credit deal. See more details in the "Summary of Financing Summary" section that follows.

Catholic Charities submitted the land approval packet for Caritas Village to the City of Santa Rosa in late 2018. An Environment Impact Report (EIR) has been completed and certified. Architectural schematic design work is complete and a construction start anticipated for February 2021 with completion July 2022.

### CTCAC 9% Tax Credits Tie Breaker Score, if applicable

The current financing plan utilizes disaster 9% tax credits and the tie-breaker scheme to be used is unknown at this time as regulations are still in draft form.

### **Project Benefits**

Caritas Homes, Phase 1, will provide 30 units supported by the state No Place Like Home (NPLH) program dedicated to chronically homeless households. All 30 of these units will be filled using the County's coordinated intake system that prioritizes the most vulnerable homeless persons for housing placement and are all 30 units affordable at 20% AMI. This deep affordability means that homeless persons with disability income will qualify and can afford the provided housing. Thus, Caritas Homes, Phase 1, will provide critically needed affordable rental housing to highly vulnerable homeless persons.

Additionally, the project provides new non-homeless dedicated affordable rental housing in two income tiers; 15 units at 50% AMI and 18 units at 60% AMI. These units will provide affordable rental housing to low-income households making \$39,800 to \$61,400 per year in gross income.

The project is located 0.25 miles from the SMART train station in Railroad Square and 0.3 miles from the 2<sup>nd</sup> Street Transit Mall so tenants have easy access to nearby public transportation as well as the ability to enjoy the amenities of central, downtown Santa Rosa. The project will provide ample covered, secure bicycle parking and an area for bicycle repair and maintenance. Coupled with the proximity to public transportation nodes, these features will encourage bicycle and public transportation use and discourage vehicle use.

### Project Constraints and/or Issues

The proposed design concept for Caritas Homes is podium-style construction where a portion of the ground level is vehicle parking with up to three stories of residential construction above the single-story parking podium. The Seventh Street frontage would be largely limited to two stories. The plaza, or mews, between the two residential structures (Phase 1 and Phase 2) would be pedestrian friendly with shared amenities lining both sides and with landscaping features. The Morgan and A Street frontages would similarly be pedestrian friendly with ground level units and porches along the majority of their façades. This provides an aesthetically pleasing design for a pedestrian-friendly frontage. Adjacent to the community room, there would be additional open space in the form of landscaped courtyards on the second floor on top of the garage.

While attractive and functional, constructing this design will be more costly than more suburban-type designs relying on surface parking.

### Summary of Experience and Qualifications of the Applicant and Development Team

In its 40-year history, Burbank Housing has become the largest and most successful affordable housing non-profit developer in Sonoma County and has completed 49 new-construction affordable rental projects ranging from 7 to 129 units each and totaling 2,569 units. We have

also completed 16 acquisition and rehabilitation projects totaling 539 units. Additionally, we provide property management services at 5 affordable rental properties totaling 140 units.

Burbank Housing also develops affordable ownership projects and we have completed 34 of these totaling 875 units.

Presently, Burbank Housing has one 34-unit affordable homeownership project in construction in the City of Napa and one 48-unit affordable homeownership project in construction in the City of Santa Rosa, and 6 rental projects in pre-development totaling 484 units.

Burbank's rental development portfolio includes family, senior, farmworker, special needs and supportive permanent housing as well as two transitional housing projects, one for families and one for foster teens.

Burbank has developed this diverse and extensive portfolio without any defaults or major compliance findings and has earned a highly respected reputation as the preeminent affordable housing developer in this region.

The Caritas Homes, Phase 1, development team consists of Burbank, Pyatok Architects and various financial, engineering and other consultants. Pyatok Architects, based in Oakland for 35 years, has built a reputation for specializing in multifamily housing including affordable developments of all types, campus housing, master planning, and an array of market-rate projects. While notably attracting many local and national design awards, Pyatok projects have always been built to conform to the critical demands of program, schedule, and budget. Pyatok staff includes 35 professionals who are dedicated to the idea that the best urban communities come about through collaboration between project sponsor, community, city staff and an open minded design team.

### **Summary of Financing Status**

Financial Strategy: When the No Place Like Home (NPLH) funding application was submitted in January 2019, the funding assumptions included 4% tax credits and no PBV's. At that time, the 4% tax credit program was still non-competitive in that the underlying tax-exempt bonds were available essentially over-the-counter. In late 2019, that status changed and tax-exempt bond allocations are now competitive which means the 4% tax credit program is also competitive. Also, in early 2019, there was no disaster 9% tax credit program for California or any real indication one would be forthcoming. However, the 2020 federal government fiscal year budget included \$100M in annual 9% tax credits (a \$1B resource since tax credits are allocated for 10 years) solely for California communities impacted by 2017 and 2018 natural disasters; primarily fires. The rules and allocation scheme for this enormous financial resource are being crafted at the time of this writing. The initial allocation scheme floated by TCAC for public comment allocates most, but not all, of the funding proportional to incurred natural disaster losses by county. Sonoma County is the second most impacted county behind only Butte County.

Because of these material changes in tax credit finance possibilities, Caritas Homes, phase 1, is now being modeled as a 9% disaster tax credit project.

The presence of 30 No Place Like Home units at 20% AMI, 47% of the total, means the average affordability for the 63 restricted units is 38.6% AMI. With rents reduced to this extreme without any rent subsidy, collected rent revenue is less than property expenses. Thus, with a negative net operating income (NOI), a sizable capitalized operating reserve is required and no conventional mortgage is possible. This capitalized operating reserve is added to the project capital development costs thereby substantially increasing the need for upfront capital funding.

While the January 2019 NPLH application did not assume project-based vouchers (PBV's), because of escalating construction costs caused by fire rebuilding activities and other economic factors, it is now clear that having 30 PBV's to support the NPLH units is fundamental to a solid financial foundation for Caritas Homes, phase 1. As noted, without PBV's, the net operating income is negative and so sizable capitalized reserves are needed to maintain the property financially. Holding all other assumptions constant, an allocation of 30 PBV's to Caritas Homes, phase 1, would reduce the total development cost by \$3.7M because the need for a COSR is obviated and provide a positive net operating income to support a conventional mortgage of \$3,475,000. In the accompanying pro forma that assumes an allocation of 30 PBV's, there is no funding gap and in fact, a slight surplus equaling 1% of total development costs.

The pro forma accompanying this application contains the following conservative assumptions:

- 1. 9% disaster tax credits priced at \$0.92.
- 2. \$1.57M in committed county funding
- 3. NPLH committed funding of \$3,867,690 for capital development. See next section for further detail about the NPLH award.
- 4. Thirty PBV's allocated.

### Awarded funding:

- \$410,000 committed in 2017 County Fund for Housing funds, Sonoma County Community Development Commission, permanent financing available for predevelopment costs (note: Catholic Charities is awardee because Burbank did not possess site control at the time of application)
- \$1,000,000 committed in Partnership HealthPlan of California funds, Sonoma County Community Development Commission, permanent financing available for predevelopment costs (note: Catholic Charities is awardee because Burbank did not possess site control at the time of application)
- \$161,918 committed in 2019-2020 County HOME funds, Sonoma County Community Development Commission, permanent financing available for pre-development costs.

• \$11,625,380 committed in No Place Like Home (NPLH) funds, State of California Department of Housing and Community Development, permanent "take-out" financing. The amount, based on a 4% tax credit allocation, includes \$6,210,620 in loan proceeds for capital costs and a grant for a Capitalized Operating Subsidy Reserve (COSR) of \$5,414,760. The NPLH figures in the accompanying pro forma are \$3,867,690 for the capital loan and zero dollars for the COSR since 30 PBV's obviates the need for a COSR. The capital loan reduction is because maximum allowable NPLH funds per unit are less for 9% deals than for 4% deals.

### Pending or Proposed Funding:

- \$630,000 in Affordable Housing Program funding, Federal Home Loan Bank of San Francisco, forgivable loan funds for permanent "take-out" financing. An application was submitted in March 2020 and award decisions expected in June 2020.
- \$2,897,000 in funding from the new Apple Corporation Affordable Housing Fund. A funding application was submitted in April 2020 and award decisions expected to be announced in late May 2020.
- \$29,844,880 in equity investment from limited partners, i.e. the tax credit investors. These is a projection assuming pricing at \$0.92, actual figures will be determined by market conditions at time of syndication. Burbank is seeking 9% disaster tax credits in July 2020. If 2020 disaster credits are not awarded, Burbank will seek disaster credits or either regular 9% tax credits or 4% tax credit in 2021.

### Back-up Financial Funding Strategy

- We are exploring the competitiveness of Caritas for state Affordable Housing and Sustainable Communities, Transit Oriented Development or Infill Infrastructure Grant funding. Initial review indicates Caritas is a viable project for all three of these funding programs.
- If the sources above do not fully close the funding gap, the plan is to seek federal disaster relief funding (CDBG-DR) from the City of Santa Rosa. Other sources to fill the gap include further funding from the Sonoma County Community Development Commission, other funding sources controlled by the City of Santa Rosa, and various existing and potential state funding programs.

### **Summary of Entitlement Status**

The project real estate owner, Catholic Charities of the Diocese of Santa Rosa, submitted entitlement applications in September 2018 for the greater Caritas Village project. The required California Environmental Quality Act (CEQA) Environmental Impact Report (EIR) is complete and was certified by the Santa Rosa City Council on March 3, 2020. The City Council also unanimously approved the land use requirements enumerated below on March 3, 2020:

- General Plan Amendment
- Downtown Station Area Specific Plan (Downtown Specific Plan) Amendments
- Rezoning
- Parcel Map
- Conditional Use Permit (CUP)
- Housing Allocation Plan concession
- Density Bonus (with concessions and waivers)
- parking reduction
- Tree Removal Permit
- Request for "Reserve A Allotments".

The following post-City Council approval land use requirements are expected to be granted in the summer of 2020:

- Landmark Alteration Permit(s)
- Design Review

### **Environmental Summary**

The Caritas Village plan is the redevelopment an already urbanized property. As such, natural resource issues and mitigations are non-existent or negligible. Salient issues studied by the CEQA consultant include traffic, noise, air quality and cultural resources. Anticipating the likely use of federal funds, a National Environmental Protection Act (NEPA) study is currently under way.

The site is not in a flood plain or otherwise prone to flooding. The property is in FEMA map zone 06097C0728e, an "Area of Minimal Flood Hazard", zone x.

Catholic Charities acquired the property in 2015 and a Phase 1, CEQA and NEPA reports were all commissioned for that acquisition. These reports are available upon request.

**Caritas Homes** Page 1

Prepared For: Prepared By: Version: Revised: Filename: Burbank Housing California Housing Partnership Corporation 9% NPLH Feasiblity -- Updated unit mix w/ PBVs v6 5/6/2020 Caritas 9 PCT NPLH NO APPLE 30 PBV 050620 dk v6.xlsm

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|   |   | TOTAL  | OID         |                        |   |  |   |   |                           |
|---|---|--|-------------|------------------------|---|--|---|---|---------------------------|
|   | AMOUNT  | INTEREST   | INTEREST    | AMORT                  |   |  | COMMEN.   | Te  |                           |
| -   | AWICUNI   | COST   | KAIE        | (Yr)                   | Total Permaner  | at Deht:   | 3.475.000   |   |                           |
| Conventional Perm Loan - A Tranche  | 3,475,000   | 4.250%   |             | 20.0                   | Term - 20 (yrs.)  |  | ., .,   | Spread - 250 bps  |                           |
| County of Sonoma Loan #1  | 410.000   | 3.000%   | 1.788%      | 55.0                   |   |  |   | Per Unit:   | 6.40                      |
| Accrued Deferred Interest - County of §   |   |  |             |                        |   |  |   |   | -,                        |
| No Place Like Home Capital  | 3,867,690   | 3.000%   | 1.903%      | 55.0                   |   |  |   | Per Unit:   | 60,43                     |
| County of Sonoma Loan #2  | 1,000,000   | 3.000%   | 1.788%      | 55.0                   |   |  |   | Per Unit:   | 15,62                     |
| Accrued Deferred Interest - County of §   |   |  |             |                        |   |  |   |   |                           |
| AHP   | 0   | 0.000%   | 0.000%      | 55.0                   |   |  |   | Per Unit:   | -                         |
| Sonoma County HOME  | 161,918   | 3.000%   | 1.788%      | 55.0                   |   |  |   | Per Unit:   | 2,53                      |
| New Gap Loan  | 0   | 3.000%   | 0.000%      | 55.0                   |   |  |   | Per Unit:   |                           |
| Accrued Deferred Interest - New Gap L   | 0   |  |             |                        |   |  |   |   |                           |
| Deferred Developer Fee  | 0   | 0.000%   | 0.000%      |                        |   |  |   |   |                           |
| Capital Contributions   |   |  |             |                        |   |  |   |   |                           |
|   |   |  |             |                        |   |  |   |   |                           |
| General Partner (Developer Fee)   | 0   |  |             |                        | Total LP capital  | i includes rele  | ase of bond co  | ollateral funded during   | constructioi              |
| General Partner (Developer Fee) GP Capital  | 100   |  |             |                        | Total LP capital<br>Synd Costs  | includes rele  | ase of bond co<br>125,000                               |   | constructioi              |
|   | -   |  |             |                        |   |  |   | ū   | construction              |
| GP Capital  | 100   |  |             |                        | Synd Costs  |  | 125,000   | ū   | constructioi              |
| GP Capital<br>Limited Partners  | 100<br>29,844,880   |  |             |                        | Synd Costs  |  | 125,000   | ū   | construction              |
| GP Capital Limited Partners  FAL SOURCES Surplus/(Shortfall)  | 100<br>29,844,880<br>38,795,159<br>406,679  |  |             |                        | Synd Costs Fed LIHTC: \$  | 0.92   | 125,000   | \$0.70  |                           |
| GP Capital Limited Partners  TAL SOURCES Surplus/(Shortfall)  PERMANENT LOAN INTEREST RATE  | 100<br>29,844,880<br>38,795,159<br>406,679  |  |             |                        | Synd Costs  | 0.92   | 125,000   | ū   |                           |
| GP Capital Limited Partners  TAL SOURCES Surplus/(Shortfall)  PERMANENT LOAN INTEREST RATE Base Rate  | 100<br>29,844,880<br>38,795,159<br>406,679<br>TRANCHE A<br>3.500%   | 3.500%   |             |                        | Synd Costs Fed LIHTC: \$  | UITY STACK   | 125,000<br>State LIHTC:                                 | \$0.70  | DNS                       |
| GP Capital Limited Partners  FAL SOURCES Surplus/(Shortfall)  PERMANENT LOAN INTEREST RATE Base Rate Cushion  | 100<br>29,844,880<br>38,795,159<br>406,679<br>TRANCHE A<br>3.500%<br>0.750%   | 3.500%<br>0.750%   |             |                        | Synd Costs Fed LIHTC: \$  INVESTOR EQI  LIHTC Equit   | UITY STACK  y (Federal+Sta   | 125,000<br>State LIHTC:                                 | \$0.70  OTHER ASSUMPTIO  Current AFR:                                       | <b>DNS</b> 2.07           |
| GP Capital Limited Partners  FAL SOURCES Surplus/(Shortfall)  PERMANENT LOAN INTEREST RATE Base Rate Cushion MIP                                      | 100<br>29,844,880<br>38,795,159<br>406,679<br>TRANCHE A<br>3.500%<br>0.750%<br>0.000%   | 3.500%<br>0.750%<br>0.000%   |             |                        | Synd Costs Fed LIHTC: \$  INVESTOR EQI  LIHTC Equit Historic Tax                            | UITY STACK  y (Federal+Sta   | 125,000<br>State LIHTC:                                 | \$0.70  OTHER ASSUMPTIC  Current AFR:  AFR Month:                           | <b>DNS</b> 2.07 1/1/2     |
| GP Capital Limited Partners  TAL SOURCES Surplus/(Shortfall)  PERMANENT LOAN INTEREST RATE Base Rate Cushion MIP GNMA/Servicing                       | 100<br>29,844,880<br>38,795,159<br>406,679<br>TRANCHE A<br>3.500%<br>0.750%<br>0.000%<br>0.000%                               | 3.500%<br>0.750%<br>0.000%<br>0.000%                               |             |                        | Synd Costs Fed LIHTC:   INVESTOR EQUITED Historic Tax Investment                            | UITY STACK  y (Federal+Sta   | 125,000<br>State LIHTC:<br>29,844,880                   | \$0.70  OTHER ASSUMPTIO  Current AFR:  AFR Month: AFR Cushion:              | 2.07<br>1/1//<br>0.25     |
| GP Capital Limited Partners  FAL SOURCES Surplus/(Shortfall)  PERMANENT LOAN INTEREST RATE Base Rate Cushion MIP GNMA/Servicing Issuer                | 100<br>29,844,880<br>38,795,159<br>406,679<br>TRANCHE A<br>3.500%<br>0.750%<br>0.000%<br>0.000%<br>0.000%                     | 3.500%<br>0.750%<br>0.000%<br>0.000%<br>0.000%                     |             | Issuer min/y           | Synd Costs Fed LIHTC:   INVESTOR EQUITE LIHTC Equit Historic Tax Investment                 | UITY STACK  y (Federal+Sta   | 125,000<br>State LIHTC:                                 | \$0.70  OTHER ASSUMPTIO  Current AFR:  AFR Month: AFR Cushion:              | <b>DNS</b> 2.07 1/1/ 0.25 |
| GP Capital Limited Partners  FAL SOURCES Surplus/(Shortfall)  PERMANENT LOAN INTEREST RATE Base Rate Cushion MIP GRNMA/Servicing Issuer Trustee       | 100<br>29,844,880<br>38,795,159<br>406,679<br>TRANCHE A:<br>3.500%<br>0.750%<br>0.000%<br>0.000%<br>0.000%<br>0.000%          | 3.500%<br>0.750%<br>0.000%<br>0.000%<br>0.000%<br>0.000%           | 0           | per annum              | Synd Costs Fed LIHTC: §  INVESTOR EQI LIHTC Equit Historic Tax Investment Tay Subtotal LP E | UITY STACK  y (Federal+Sta Credit Tax Credit (So Equity                | 125,000<br>State LIHTC:<br>29,844,880<br>1 C 29,844,880 | SO.70  OTHER ASSUMPTIO  Current AFR: AFR Month: AFR Cushion: Total U/W AFR: | <b>DNS</b> 2.07 1/1/ 0.25 |
| GP Capital Limited Partners  FAL SOURCES Surplus/(Shortfall)  PERMANENT LOAN INTEREST RATE Base Rate Cushion MIP GNMA/Servicing Issuer Trustee Rating | 100<br>29,844,880<br>38,795,159<br>406,679<br>TRANCHE A<br>3.500%<br>0.750%<br>0.000%<br>0.000%<br>0.000%<br>0.000%<br>0.000% | 3.500%<br>0.750%<br>0.000%<br>0.000%<br>0.000%<br>0.000%<br>0.000% | 0           | per annum<br>per annum | INVESTOR EQI  LIHTC Equit Historic Tax Investment Subtotal LP E CA Certificat               | UITY STACK  y (Federal+Staccedit Tax Credit (Soequity  eed Credit Sale | 125,000<br>State LIHTC:                                 | OTHER ASSUMPTIC  Current AFR: AFR Month: AFR Cushion: Total U/W AFR:        | <b>DNS</b> 2.07 1/1/ 0.25 |
| GP Capital Limited Partners  FAL SOURCES Surplus/(Shortfall)  PERMANENT LOAN INTEREST RATE Base Rate Cushion MIP GNMA/Servicing Issuer Trustee        | 100<br>29,844,880<br>38,795,159<br>406,679<br>TRANCHE A:<br>3.500%<br>0.750%<br>0.000%<br>0.000%<br>0.000%<br>0.000%          | 3.500%<br>0.750%<br>0.000%<br>0.000%<br>0.000%<br>0.000%           | 0<br>0<br>0 | per annum              | Synd Costs Fed LIHTC: §  INVESTOR EQI LIHTC Equit Historic Tax Investment Tay Subtotal LP E | UITY STACK  y (Federal+Staccedit Tax Credit (Soequity  eed Credit Sale | 125,000<br>State LIHTC:<br>29,844,880<br>1 C 29,844,880 | OTHER ASSUMPTIC  Current AFR: AFR Month: AFR Cushion: Total U/W AFR:        | <b>DNS</b> 2.07 1/1/2     |

| -  | AMOUNT                                    | INTEREST TE<br>RATE (Mo  |  |   | COMMENTS   |                                   |
|--|---|--|--|---|--|-----------------------------------|
| Conventional Construction Loan   | 27,781,470                                | 4.340%   | 23                                     |   |  |                                   |
| County of Sonoma Loan #1   | 410,000                                   |  | 23                                     |   |  |                                   |
| Accrued Deferred Interest - County of §  |   | 0.00070  |  |   |  |                                   |
| County of Sonoma Loan #2   | 1,000,000                                 | 3.000%   | 23                                     |   |  |                                   |
| Accrued Deferred Interest - County of §  |   |  |  |   |  |                                   |
| New Gap Loan   | 0   | 3.000%   | 23                                     |   |  |                                   |
| Accrued Deferred Interest - New Gap L  | 0   |  |  |   |  |                                   |
| Costs Deferred Until Conversion  | 2,595,466                                 |  |  | See page 2 -  | right column   |                                   |
| Deferred Developer Fee   | 0   |  |  |   |  |                                   |
| Capital Contributions  |   |  |  | LP Equity - C   | onstruction Period   |                                   |
| General Partner (Developer Fee)  | 0   |  |  |   | d for constructic 6,565,874  | 22.00%                            |
| GP Capital   | 100                                       |  |  | LP Equity use   | ed for bond colla <u>0</u>   | 0.00%                             |
| Limited Partners*  | 6,565,874                                 | -  |  | Net Equity for  |  |                                   |
|  |   |  |  | Less Costs De   | eferred to Conve 31,822,607  |                                   |
| OTAL SOURCES   | 38,388,480                                |  |  |   |  |                                   |
| Surplus/(Shortfall)  | 0   |  |  |   |  |                                   |
| Sources Less Deferred To Conversion:  CONSTRUCTION LOAN INTEREST RATE  | 35,793,014                                | CONSTRUCTION LO  | AN VALUAT                              | TION  | TAX-EXEMPT BOND DATA   |                                   |
| CONSTRUCTION LOAN INTEREST RATE  | <u> </u>                                  |  | AN VALUAT                              |   |  |                                   |
| CONSTRUCTION LOAN INTEREST RATE  | LIBOR                                     | Restricted NOI   | AN VALUAT                              | 328,559   | 50% Test (see Page 7):   | N/A                               |
| CONSTRUCTION LOAN INTEREST RATE<br>Index Type:<br>Current Index:   | LIBOR<br>2.04%                            | Restricted NOI<br>OAR  | AN VALUAT                              | 328,559<br>5.00%  | 50% Test (see Page 7):<br>Issuer Inducement:   | TBD                               |
| CONSTRUCTION LOAN INTEREST RATE Index Type: Current Index: Spread:   | LIBOR<br>2.04%<br>1.30%                   | Restricted NOI<br>OAR<br>FMV per NOI   |  | 328,559<br>5.00%<br>6,571,180   | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:  | TBD<br>TBD                        |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi   | LIBOR<br>2.04%<br>1.30%<br>3.34%          | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value  | @ 0.92                                 | 328,559<br>5.00%<br>6,571,180<br>29,844,880   | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior                                       | TBD<br>TBD<br>0.00%               |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total   | LIBOR<br>2.04%<br>1.30%<br>3.34%<br>1.00% | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De   | @ 0.92                                 | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4,029,608  | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:  | TBD<br>TBD                        |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi   | LIBOR<br>2.04%<br>1.30%<br>3.34%          | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value  | @ 0.92                                 | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4.029,608<br>40,445,668                                  | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior<br>Const-only portion:                | TBD<br>TBD<br>0.00%<br>24,306,470 |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total   | LIBOR<br>2.04%<br>1.30%<br>3.34%<br>1.00% | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value<br>LTV:  | @ 0.92<br>bt                           | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4,029,608<br>40,445,668<br>100.00%                       | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior<br>Const-only portion:                | TBD<br>TBD<br>0.00%               |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total   | LIBOR<br>2.04%<br>1.30%<br>3.34%<br>1.00% | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value  | @ 0.92<br>bt<br>Amount                 | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4.029,608<br>40,445,668                                  | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior<br>Const-only portion:                | TBD<br>TBD<br>0.00%<br>24,306,470 |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total   | LIBOR<br>2.04%<br>1.30%<br>3.34%<br>1.00% | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value<br>LTV:<br>Max. Const. Loan                        | @ 0.92<br>bt<br>Amount                 | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4.029,608<br>40,445,668<br>100.00%<br>40,445,668         | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior<br>Const-only portion:                | TBD<br>TBD<br>0.00%<br>24,306,470 |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total   | LIBOR<br>2.04%<br>1.30%<br>3.34%<br>1.00% | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value<br>LTV:<br>Max. Const. Loan                        | @ 0.92<br>bt<br>Amount                 | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4.029,608<br>40,445,668<br>100.00%<br>40,445,668         | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior<br>Const-only portion:                | TBD<br>TBD<br>0.00%<br>24,306,470 |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total Interest Rate (All-In)  | LIBOR 2.04% 1.30% 3.34% 1.00% 4.34%       | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value<br>LTV:<br>Max. Const. Loan .<br>Commitment Amount | @ 0.92<br>bt<br>Amount                 | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4.029,608<br>40,445,668<br>100.00%<br>40,445,668<br>TBD  | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior<br>Const-only portion:                | TBD<br>TBD<br>0.00%<br>24,306,470 |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total Interest Rate (All-In)  | LIBOR 2.04% 1.30% 3.34% 1.00% 4.34%       | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value<br>LTV:<br>Max. Const. Loan                        | @ 0.92<br>bt<br>Amount                 | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4.029,608<br>40,445,668<br>100.00%<br>40,445,668<br>TBD  | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior<br>Const-only portion:                | TBD<br>TBD<br>0.00%<br>24,306,470 |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total Interest Rate (All-In)  LER POSITION Proceeds of Sale:                                  | LIBOR 2.04% 1.30% 3.34% 1.00% 4.34%       | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value<br>LTV:<br>Max. Const. Loan .<br>Commitment Amount | @ 0.92 bt  Amount  Uses of son Cash to | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4.029,608<br>40,445,668<br>100.00%<br>40,445,668<br>TBD  | 50% Test (see Page 7): Issuer Inducement: CDLAC Allocation: Percent of CDLAC Allocatior Const-only portion: CDLAC Limit                | TBD<br>TBD<br>0.00%<br>24,306,470 |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total Interest Rate (All-In)  LER POSITION Proceeds of Sale: Fales Price                      | LIBOR 2.04% 1.30% 3.34% 4.34%             | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value<br>LTV:<br>Max. Const. Loan .<br>Commitment Amount | @ 0.92 bt  Amount  Uses of son Cash to | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4,029,608<br>40,445,668<br>100,000%<br>40,445,668<br>TBD | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior<br>Const-only portion:<br>CDLAC Limit | TBD<br>TBD<br>0.00%<br>24,306,470 |
| Index Type: Current Index: Spread: Base Interest Rate (not including cushi Cushion - Total Interest Rate (All-In)  ER POSITION Proceeds of Sale: Sales Price Seller Carryback Note | LIBOR 2.04% 1.30% 3.34% 1.00% 4.34%       | Restricted NOI<br>OAR<br>FMV per NOI<br>Agg. Credit Value<br>Perm-Only Soft De<br>Total Value<br>LTV:<br>Max. Const. Loan .<br>Commitment Amount | @ 0.92 bt  Amount  Uses of son Cash to | 328,559<br>5.00%<br>6,571,180<br>29,844,880<br>4,029,608<br>40,445,668<br>100,000%<br>40,445,668<br>TBD | 50% Test (see Page 7):<br>Issuer Inducement:<br>CDLAC Allocation:<br>Percent of CDLAC Allocatior<br>Const-only portion:<br>CDLAC Limit | TBD<br>TBD<br>0.00%<br>24,306,470 |



Uses of Funds

Version: 9% NPLH Feasibility -- Updated unit mix

|  |  | Res Cost:                         | 100.00%  |                  | COST ALLO                                      | CATIONS              |             |          |                   | LIHTC ELIGI          | BLE BASIS   | OTHER BAS                 | SIS & COST                                     | ALLOCATION           | IS           |
|--|--|-----------------------------------|--|------------------|--|----------------------|-------------|----------|-------------------|----------------------|-------------|---------------------------|--|----------------------|--------------|
|  | Re   | s Sq Foot:                        | 100.00%  |                  | 000171220                                      |                      |             |          |                   |                      | DEE D/1010  |                           |  |                      |              |
|  |  |                                   |  |                  |  | Depreciable          |             |          |                   |                      |             | Deferred to<br>Completion | Land/Basis                                     | Historic<br>Rehab    | ITC Tax      |
|  |  |                                   |  | Total Non-       | Non-   |                      |             |          |                   | Constr./             |             | or                        | for  | Tax Credit           | Credit Basis |
| -  | TOTAL  | Per Unit                          | Residential                                    | Residential      | Depreciable                                    | Residential          | Non-Resid.  | Expensed | Amortized         | Rehab                | Acquisition | Perm Conv.                | 50% Test                                       | Basis                | (Solar PV)   |
| ACQUISITION COSTS<br>Total Purchase Price - Real Estate:<br>800,000  |  |                                   |  |                  |  |                      |             |          |                   |                      |             |                           |  |                      |              |
| Land - Caritas Homes Phae 1<br>Title/Recording/Escrow - Acquisition<br>Legal - Acquisition<br>Transfer Tax<br>Land Holding Costs | 800,000<br>25,000<br>15,000<br>2,480<br>32,000 | 12,500<br>391<br>234<br>39<br>500 | 800,000<br>25,000<br>15,000<br>2,480<br>32,000 | 0<br>0<br>0<br>0 | 800,000<br>25,000<br>15,000<br>2,480<br>32,000 | 0<br>0<br>0          | 0<br>0<br>0 |          |                   | 0                    | 0<br>0<br>0 | 0<br>0<br>0<br>0          | 800,000<br>25,000<br>15,000<br>2,480<br>32,000 |                      |              |
| HARD COSTS   |  |                                   |  |                  |  |                      |             |          |                   |                      |             |                           |  |                      |              |
| Total Construction Contract: 25,408,233  |  |                                   |  |                  |  |                      |             |          |                   |                      |             |                           |  |                      |              |
| NEW CONSTRUCTION Hard Costs-Unit Construction  | 21,285,673                                     | 332,589                           | 21,285,673                                     | 0                |  | #########            | 0           |          |                   | ########             |             | 0                         | #########                                      | #########            |              |
| Site Improvements/Landscape  | 4 700 500                                      | - 07.000                          | 0  | 0                |  | 0                    | 0           |          |                   | 0                    |             | 0                         | 0  | 4 700 500            |              |
| GC - General Conditions<br>GC - Overhead & Profit  | 1,768,508<br>933,768                           | 27,633<br>14,590                  | 1,768,508<br>933,768                           | 0                |  | 1,768,508<br>933,768 | 0           |          |                   | 1,768,508<br>933,768 |             | 0                         | 1,768,508<br>933,768                           | 1,768,508<br>933,768 |              |
| GC - Insurance   | 290,021  | 4,532                             | 290,021  | 0                |  | 290,021              | 0           |          |                   | 290,021              |             | 0                         | 290,021  | 290,021              |              |
| GC - Bond Premium Construction - Other - GC Contingency  | 166,404<br>461,084                             | 2,600<br>7,204                    | 166,404<br>461,084                             | 0                |  | 166,404<br>461,084   | 0           |          |                   | 166,404<br>461,084   |             | 0                         | 166,404<br>461,084                             | 166,404<br>461,084   |              |
| Contingency - Escalation   | 502,775  | 7,856                             | 502,775  | 0                |  | 502,775              | 0           |          |                   | 502,775              |             | 0                         | 502,775  | 502,775              |              |
| Contingency - Owner's Construction   | 2,540,823                                      | 39,700                            | 2,540,823                                      | 0                |  | 2,540,823            | 0           |          |                   | 2,540,823            |             | 0                         | 2,540,823                                      | 2,540,823            |              |
| REHAB  |  |                                   |  |                  |  |                      |             |          |                   |                      |             |                           |  |                      |              |
| SOFT COSTS   |  |                                   |  | _                |  |                      |             |          |                   |                      |             | _                         |  |                      |              |
| Architecture - Design Design/Engineering - MEP   | 1,500,000<br>100,000                           | 23,438<br>1,563                   | 1,500,000<br>100,000                           | 0                |  | 1,500,000<br>100,000 | 0           |          |                   | 1,500,000<br>100,000 |             | 0                         | 1,500,000<br>100,000                           | 1,500,000<br>100,000 | 0            |
| Prevailing Wage Monitor  | 25,000   | 391                               | 25,000   | 0                |  | 25,000               | 0           |          |                   | 25,000               |             | 0                         | 25,000   | 25,000               | 0            |
| Owner's Rep / Construction Supervision   | 30,000   | 469                               | 30,000   | 0                |  | 30,000               | 0           |          |                   | 30,000               |             | 0                         | 30,000   | 30,000               | 0            |
| Local Development Impact Fees<br>Local Permits/Fees  | 1,500,000<br>250,000                           | 23,438<br>3,906                   | 1,500,000<br>250,000                           | 0                |  | 1,500,000<br>250,000 | 0           |          |                   | 1,500,000<br>250,000 |             | 0                         | 1,500,000<br>250,000                           | 1,500,000<br>250,000 |              |
| Real Estate Taxes During Const   | 20,000   | 313                               | 20,000   | 0                |  | 20,000               | 0           | 0        |                   | 20,000               |             | 0                         | 20,000   | 20,000               |              |
| Insurance During Const   | 225,000  | 3,516                             | 225,000  | 0                |  | 225,000              | 0           |          |                   | 225,000              |             | 0                         | 225,000  | 225,000              | 0            |
| Appraisal<br>Market/Rent Comp Study  | 20,000<br>6,500                                | 313<br>102                        | 20,000<br>6,500                                | 0                |  | 20,000               | 0           |          | 6,500             | 20,000               |             | 0                         | 20,000   | 20,000               |              |
| Soft Cost - Misc - Consultant  | 200,000  | 3,125                             | 200,000  | 0                |  | 200,000              | 0           |          | -,                | 200,000              |             | 0                         | 200,000  | 200,000              |              |
| Soft Cost Contingency<br>Construction Loan Interest  | 350,000<br>1,677,954                           | 5,469<br>26,218                   | 350,000<br>1,677,954                           | 0                |  | 350,000<br>773,668   | 0           | 904,287  |                   | 350,000<br>773,668   |             | 0                         | 350,000<br>773,668                             | 350,000<br>773,668   | 0            |
| Accrued Interest - County of Sonoma Loai   |  | 162                               | 1,677,954                                      | 0                |  | 4,749                | 0           | 5,594    |                   | 4,749                |             | 0                         | 4,749  | 4,749                | 0            |
| Accrued Interest - County of Sonoma Loai   |  | 394                               | 25,227   | 0                |  | 11,583               | 0           | 13,644   |                   | 11,583               |             | 0                         | 11,583   | 11,583               |              |
| Accrued Interest - New Gap Loan  | 0<br>50,000                                    | - 704                             | 0<br>50,000                                    | 0                |  | 0                    | 0           | 0        |                   | 50,000               |             | 0                         | 0<br>50,000                                    | 0<br>50,000          |              |
| Title/Recording/Escrow - Construction<br>Title/Recording/Escrow - Permanent  | 25,000   | 781<br>391                        | 50,000<br>25,000                               | 0                |  | 50,000               | 0           |          | 25,000            | 50,000               |             | 25,000                    | 50,000   | 50,000               |              |
| Legal (Owner): Construction Closing  | 25,000   | 391                               | 25,000   | 0                |  | 25,000               | 0           |          |                   | 25,000               |             | 0                         | 25,000   | 25,000               |              |
| Syndication - GP   | 60,000<br>65.000                               | 938<br>1.016                      | 60,000<br>65.000                               | 0                | 60,000   |                      |             |          |                   |                      |             | 0<br>2.500                |  |                      |              |
| Syndication Consulting<br>TCAC Application/Res/Monitoring Fee  | 65,000<br>158,013                              | 1,016<br>2,469                    | 65,000<br>158,013                              | 0                | 65,000   |                      |             |          | 158,013           |                      |             | 2,500<br>26,240           |  |                      |              |
| Marketing  | 6,000  | 94                                | 6,000  | 0                |  |                      |             | 6,000    | ,                 |                      |             | 0                         |  |                      |              |
| Furnishings Not in Contract<br>Capitalized Operating Reserve (3 mos.)  | 147,000<br>220,790                             | 2,297<br>3,450                    | 147,000<br>220,790                             | 0                | 220,790  | 147,000              | 0           |          |                   | 147,000              |             | 0<br>220,790              | 147,000  |                      |              |
| Capitalized Operating Reserve (3 mos.) Capitalized Services/Security Reserve   | 675,000  | 3,450<br>10,547                   | 675,000  | 0                | 675,000  |                      |             |          |                   |                      |             | 675,000                   |  |                      |              |
| Capitalized Reserve HCD NPLH Transition  | 232,250  | 3,629                             | 232,250  | 0                | 232,250  |                      |             |          |                   |                      |             | 232,250                   |  |                      |              |
| Capitalized Reserve Non-NPLH COSR<br>Developer Fee   | 0<br>1,632,498                                 | -<br>25,508                       | 0<br>1,632,498                                 | 0                | 0  | 1,632,498            | 0           |          |                   | 1.632.498            | 0           | 0<br>1,387,623            | 1,632,498                                      | 1,632,498            | _            |
|  | 1,032,498                                      | 20,000                            | 1,032,498                                      | U                |  | 1,032,498            | U           |          |                   | 1,052,498            | U           | 1,567,623                 | 1,032,498                                      | 1,032,498            |              |
| COSTS OF ISSUANCE/FINANCING FEES  Construction Lender Origination Fee  | 205,305  | 3,208                             | 205,305  | 0                |  | 46,674               | 0           |          | 158,631           | 46,674               |             | 0                         | 46,674   | 46,674               |              |
| Construction Lender Expenses   | 32,000   | 500                               | 32,000   | 0                |  | 7,275                | 0           |          | 24,725            | 7,275                |             | 0                         | 7,275  | 7,275                |              |
| Construction Lender Counsel<br>Subtotal - Financing/Costs of Issuance  | 65,000<br>328,368                              | 1,016<br>5,131                    | 65,000<br>328,368                              | 0                | 0  | 14,777<br>68,726     | 0           |          | 50,223<br>259,642 | 14,777<br>68,726     |             | 0                         | 14,777<br>68,726                               | 14,777<br>68,726     | 0            |
| _  | 38.388.480                                     | 599,820                           | 38.388.480                                     | 0                |  | 34,882,279           | 0           | 929.525  |                   | 34,882,279           | ^           | 2 505 400                 | 35,756,759                                     | -                    | 0            |
| TDC Per Unit   | 599,820  | ეყყ, <u></u> 820                  | 38,388,480<br>100.00%                          | 0                | 2,127,520                                      | 34,882,279           | 0           | 929,525  | 449,155           | 34,882,279           | 0           | 2,595,466                 | 35,/56,/59                                     | 34,735,279           |              |
|  | 38,352,910<br>38,263,480                       |                                   | 38,263,480                                     |                  |  |                      |             |          |                   |                      |             |                           |  |                      |              |
| IDO IONO   | 50,203,480                                     |                                   | 50,203,480                                     |                  |  |                      |             |          |                   |                      |             | L                         | l  | 1                    |              |



### Developer Fee Calculation

 $\textbf{Version:} \ \ 9\% \ \ \text{NPLH Feasiblity} - \text{Updated unit mix w/ PBVs v6}$ 

| MAXIMUM DEVELOPER FEE CALCULATION       |                           |               |           |
|---|---------------------------|---------------|-----------|
|   | CONST.                    | ACQ.          | TOTAL     |
| Fee per Base TCAC Formula               | 4,987,467                 | 0             | 4,987,467 |
| Percent of Total                        | 100.00%                   | 0.00%         | 100.00%   |
| Max. Allowable Fee per TCAC (prorated)  | 1,632,498                 | 0             | 1,632,498 |
| Less: Development Consulting            | 0                         |               | 0         |
| Net Allowable                           | 1,632,498                 | 0             | 1,632,498 |
| Less: Owner Reduction                   | 0                         | 0             | 0         |
| Net Allowable                           | 1,632,498                 | 0             | 1,632,498 |
| Maximum Base Developer Fee per TCAC     |                           |               | 1,632,498 |
| Maximum Developer Fee per HCD           |                           |               | N/A       |
| Maximum Developer Fee per Local         |                           |               | N/A       |
| Maximum Developer Fee per Owner         |                           |               | N/A       |
| Maximum Developer Fee at Max Cash Fee   |                           |               |           |
| Most Restrictive Maximum Developer Fee: |                           |               | 1,632,498 |
| Maximum Cash Fee per TCAC (L            | esser of Calc. or Reserva | ation Amount) | 1,632,498 |
| Maximum Cash Fee per HCD                |                           | ,             | N/A       |
| Maximum Cash Fee per Local              |                           |               | N/A       |
| Maximum Cash Fee per Owner              |                           |               | N/A       |
| Most Restrictive Maximum Cash Fee:      |                           | _             | 1,632,498 |

| 9% CASH DEVELOPER FEE CALC | CULATION         |                                 |           |
|----------------------------|------------------|---------------------------------|-----------|
| Project Type:              | New Construction | New Construction Cost Factor Ca | lc        |
| TCAC Base Cash Fee:        | 2,200,000        | % of TBL:                       | 125.80%   |
| Adjusted Max Cash Fee:     | 1,632,498        | Cost Factor (2-TBL)             | 74.20%    |
|                            |                  | Base * Cost Factor:             | 1,632,498 |
|                            |                  |                                 |           |

|                              | Amount %  | of Cash Fee | % of Total Fee |
|------------------------------|-----------|-------------|----------------|
| Construction Close           | 244,875   | 15.00%      | 15.00%         |
| Interim Milestone 1          | -         | 0.00%       | 0.00%          |
| Interim Milestone 2          | -         | 0.00%       | 0.00%          |
| Interim Milestone 3          | -         | 0.00%       | 0.00%          |
| Completion                   | -         | 0.00%       | 0.00%          |
| Conversion                   | 1,237,623 | 75.81%      | 75.81%         |
| Final LP Pay-in 1            | 150,000   | 9.19%       | 9.19%          |
| Final LP Pay-in 2            | <u> </u>  | 0.00%       | 0.00%          |
| Total: Cash Fee              | 1,632,498 |             |                |
| Plus: Deferred Developer Fee | 0         |             | 0.00%          |
| Plus: GP Capital             | 0         |             | 0.00%          |
| Total Developer Fee          | 1,632,498 |             |                |



### Unit Mix & Rental Income

Version: 9% NPLH Feasiblity - Updated uni

| AVERAGE AFFORDABILITY FOR        |        |
|----------------------------------|--------|
| LIHTC UNITS (% of Median)        | 38.57% |
|                                  | _      |
| 9% TCAC INCOME TARGETING POINTS: | 50.00  |
|                                  |        |
| RENT LIMITS AS OF YEAR:          | 2019   |

| UTILITY ALLOWANCES   | 0BR | 1BR | 2BR | 3BR | 4BR | 5BR |
|----------------------|-----|-----|-----|-----|-----|-----|
| Caritas Homes Phae 1 | 54  | 62  | 82  | -   | -   | -   |
| 0                    | -   | -   | -   | -   | -   | -   |
| 0                    | -   | -   | -   | -   | -   | -   |
|                      |     |     |     |     |     |     |
|                      | -   | -   | -   | -   | -   | -   |

### RESIDENTIAL INCOME

| LIHTC -           | Tier 1        | Caritas Hor        | mes Phae 1                      | TCAC                                 | 20%                    | AMI               | % of Units:             | 47.62%                      |               | Section 8                           | SUBSIDIZE               | )                           |                               |                               |
|-------------------|---------------|--------------------|---------------------------------|--------------------------------------|------------------------|-------------------|-------------------------|-----------------------------|---------------|-------------------------------------|-------------------------|-----------------------------|-------------------------------|-------------------------------|
| Unit<br>Type      | Number        | Unit Floor<br>Area | Actual<br>Rent<br>TCAC<br>AMI % | Per Unit<br>Monthly<br>Gross<br>Rent | Per Unit<br>Regulatory |                   | Monthly Net             | Total<br>Annual<br>Net Rent | Subsidized    | Per Unit<br>Net<br>Subsidy<br>Rents |                         | Total<br>Monthly<br>Subsidy | Total<br>Annual<br>Subsidy    | Total<br>Annual<br>Income     |
| 0BR<br>1BR<br>2BR | 15<br>10<br>5 | 553<br>578<br>950  | 20.00%<br>20.01%<br>20.00%      | 378<br>405<br>486                    | 324<br>343<br>404      | 324<br>343<br>404 | 4,860<br>3,430<br>2,020 | 58,320<br>41,160<br>24,240  | 15<br>10<br>5 | 1,379<br>1,591<br>2,075             | 1,055<br>1,248<br>1,671 | 15,825<br>12,480<br>8,355   | 189,900<br>149,760<br>100,260 | 248,220<br>190,920<br>124,500 |
| TOTAL             | 30            |                    |                                 |                                      |                        |                   | 10,310                  | 123,720                     | 30            |                                     |                         | 36,660                      | 439,920                       | 563,640                       |

| LIHTC - | Tier 2 | Caritas Ho | mes Phae 1             | TCAC  | 50%                    | AMI        | % of Units: | 0.00%    |            | NOT                        | 0                   |                  |                 |                 |
|---------|--------|------------|------------------------|-------|------------------------|------------|-------------|----------|------------|----------------------------|---------------------|------------------|-----------------|-----------------|
| Unit    |        | Unit Floor | Actual<br>Rent<br>TCAC |       | Per Unit<br>Regulatory | Actual Net | Monthly Net |          | Subsidized | Per Unit<br>Net<br>Subsidy | Per Unit<br>Subsidy | Total<br>Monthly | Total<br>Annual | Total<br>Annual |
| Туре    | Number | Area       | AMI %                  | Rent  | Net Rent               | Rent       | Rent        | Net Rent | Units      | Rents                      | Increment           | Subsidy          | Subsidy         | Income          |
| 0BR     | 9      | 553        | 50.00%                 | 945   | 891                    | 891        | 8,019       | 96,228   | 0          | 0                          | 0                   | 0                | 0               | 96,228          |
| 1BR     | 4      | 578        | 50.00%                 | 1,012 | 950                    | 950        | 3,800       | 45,600   | 0          | 0                          | 0                   | 0                | 0               | 45,600          |
| 2BR     | 2      | 950        | 50.00%                 | 1,215 | 1,133                  | 1,133      | 2,266       | 27,192   | 0          | 0                          | 0                   | 0                | 0               | 27,192          |
| TOTAL   | 15     |            |                        |       |                        |            | 14,085      | 169,020  | 0          |                            |                     | 0                | 0               | 169,020         |

| LIHTC - | Tier 3 | Caritas Ho | mes Phae 1             | TCAC                | 60%      | AMI   | % of Units:          | 0.00%   |                    | NOT                        | 0                   |                  |                 |                 |
|---------|--------|------------|------------------------|---------------------|----------|-------|----------------------|---------|--------------------|----------------------------|---------------------|------------------|-----------------|-----------------|
| Unit    |        | Unit Floor | Actual<br>Rent<br>TCAC | Per Unit<br>Monthly | Per Unit |       | Total<br>Monthly Net | Total   | # of<br>Subsidized | Per Unit<br>Net<br>Subsidy | Per Unit<br>Subsidy | Total<br>Monthly | Total<br>Annual | Total<br>Annual |
| Туре    | Number |            | AMI %                  | Rent                | Net Rent | Rent  | Rent                 |         |                    |                            | Increment           | Subsidy          | Subsidy         |                 |
|         |        |            |                        |                     |          |       |                      |         |                    |                            |                     |                  |                 |                 |
| 0BR     | 7      | 553        | 60.00%                 | 1,134               | 1,080    | 1,080 | 7,560                | 90,720  | 0                  | 0                          | 0                   | 0                | 0               | 90,720          |
| 1BR     | 9      | 578        | 59.98%                 | 1,214               | 1,152    | 1,152 | 10,368               | 124,416 | 0                  | 0                          | 0                   | 0                | 0               | 124,416         |
| 2BR     | 2      | 950        | 60.00%                 | 1,458               | 1,376    | 1,376 | 2,752                | 33,024  | 0                  | 0                          | 0                   | 0                | 0               | 33,024          |
| -       |        |            |                        |                     |          |       |                      |         |                    |                            |                     |                  |                 |                 |
| TOTAL   | 18     |            |                        |                     |          |       | 20,680               | 248,160 | 0                  |                            |                     | 0                | 0               | 248,160         |

| Unit  |        | Unit Floor | Actual<br>Rent<br>TCAC | Per Unit<br>Monthly<br>Gross | Per Unit<br>Regulatory |      | Total<br>Monthly Net | Tota<br>Annua |
|-------|--------|------------|------------------------|------------------------------|------------------------|------|----------------------|---------------|
| Туре  | Number | Area       | AMI %                  | Rent                         | Net Rent               | Rent | Rent                 | Net Rent      |
| 2BR   | 1      | 950        | 0.00%                  | 0                            | 0                      | 0    | 0                    | 0             |
| TOTAL | 1      |            |                        |                              |                        |      | 0                    | 0             |

| TOTAL RESIDENTIAL | INCOME |                              |                             |                                |                               |            |                        |                             |                  |                   |                            |                          |                        |
|-------------------|--------|------------------------------|-----------------------------|--------------------------------|-------------------------------|------------|------------------------|-----------------------------|------------------|-------------------|----------------------------|--------------------------|------------------------|
|                   | Number | Total<br>Monthly<br>Net Rent | Total<br>Annual<br>Net Rent | Monthly<br>Section 8<br>Income | Annual<br>Section 8<br>Income | Monthly NA | Annual<br>NA<br>Income | Monthly<br>Test C<br>Income | Annual<br>Test C | Monthly<br>Test D | Annual<br>Test D<br>Income | Grand<br>Total<br>Income | Total<br>Floor<br>Area |
| LIHTC             | 63     | 45.075                       | 540.900                     | 36,660                         | 439.920                       | 0          | 0                      | 0                           | 0                | 0                 | 0                          | 980.820                  | 38,987                 |
| Non-LIHTC         | 0      | 0                            | 0                           | 0                              | 0                             | 0          | 0                      | 0                           | 0                | 0                 | 0                          | 0                        | 00,007                 |
| Staff Units       | 1      | 0                            | 0                           | 0                              | 0                             | 0          | 0                      | 0                           | 0                | 0                 | 0                          | 0                        | 950                    |
| TOTAL             | 64     | 45,075                       | 540,900                     | 36,660                         | 439,920                       | 0          | 0                      | 0                           | 0                | 0                 | 0                          | 980,820                  | 39,937                 |

| MISCELLANEOUS INCOME |                    |               |              |  |  |  |  |  |  |  |
|----------------------|--------------------|---------------|--------------|--|--|--|--|--|--|--|
|                      | Per Unit Per Month | Monthly Total | Annual Total |  |  |  |  |  |  |  |
| Laundry / Vending    | 4.17               | 267           | 3,200        |  |  |  |  |  |  |  |
| Other                | 0.00               | 0             | 0            |  |  |  |  |  |  |  |
| Parking              | 0.00               | 0             | 0            |  |  |  |  |  |  |  |
| TOTAL                | 4.17               | 267           | 3,200        |  |  |  |  |  |  |  |

| SUBSIDIZ  | ED UNIT MIX | SUMMARY    |            |            |       |       |
|-----------|-------------|------------|------------|------------|-------|-------|
|           |             |            |            |            |       |       |
| Unit Type | Units With  | Units With | Units With | Units With | Units | Total |
| 0BR       | 15          | 0          | 0          | 0          | 16    | 31    |
| 1BR       | 10          | 0          | 0          | 0          | 13    | 23    |
| 2BR       | 5           | 0          | 0          | 0          | 5     | 10    |
| 3BR       | 0           | 0          | 0          | 0          | 0     | 0     |
| 4BR       | 0           | 0          | 0          | 0          | 0     | 0     |
| 5BR       | 0           | 0          | 0          | 0          | 0     | 0     |
| TOTAL     | 30          | 0          | 0          | 0          | 34    | 64    |

| TOTAL | ALL TYPES |        |        |   |   |
|-------|-----------|--------|--------|---|---|
|       | Caritas   |        |        |   |   |
| Unit  | Homes     |        |        |   |   |
| Type  | Phae 1    | Test 2 | Test 3 | 0 | 0 |
| 0BR   | 31        | 0      | 0      | 0 | 0 |
| 1BR   | 23        | 0      | 0      | 0 | 0 |
| 2BR   | 10        | 0      | 0      | 0 | 0 |
| 3BR   | 0         | 0      | 0      | 0 | 0 |
| 4BR   | 0         | 0      | 0      | 0 | 0 |
| 5BR   | 0         | 0      | 0      | 0 | 0 |
|       |           |        |        |   |   |
| TOTAL | 64        | 0      | 0      | 0 | 0 |



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Version: 9% NPLH Feasiblity -- Updated  $\iota$ 

### **Calculation of Tax Credits**

FEDERAL CALIFORNIA CONST/ CONST/ ACQUISITION REHAB TOTAL **ACQUISITION** REHAB TOTAL TOTAL ELIGIBLE COSTS 34,882,279 0 34,882,279 0 0 0 Less 50% Energy Investment Tax Credit (Res. Portion) 0 0 0 0 0 0 Historic Tax Credit (Res. Portion) 0 0 0 0 0 0 Non-Eligible Federal Financing 0 0 0 0 Non-Eligible Grants 0 0 0 Soft Loan Basis Deduction 0 0 Voluntary Reduction for Tie-Breaker 0 0 0 0 0 0 **ELIGIBLE BASIS** 0 0 0 0 34,882,279 34,882,279 Threshold Basis I imit 27,729,343 TBL: Exclude GP Cap/DDF for 4%/State 27,729,343 REQUESTED UNADJUSTED ELIGIBLE BASIS (For Tiebreaker) 0 27,729,343 0 0 0 HIGH COST ADJUSTMENT (Y or N) 100.0% 130.0% 100.0% 100.0% QCT 2020 0 ADJUSTED ELIGIBLE BASIS 0 0 0 36,048,146 36,048,146 APPLICABLE FRACTION\* 100.0% 100.0% 100.0% 100.0% QUALIFIED CREDIT BASIS 36,048,146 0 36.048.146 0 0 0 CREDIT RATE (TCAC UNDERWRITING) 13.00% 13.00% State - Total Federal Annual/Yr 1-3 State 3.08% 9.00% 3.08% 9.00% Year 4 - State 3.76% 3.00% MAX. POTENTIAL FEDERAL CREDIT (No Vol Basic Reduct/Actual Rate) Credit Rates 3.08% 9.00% Potential Credit 0 4,081,227 4,081,227 Credit Rate Locked? NO MAX. CREDIT AMOUNT PER TCAC UNDERWRITING Federal Annual/Yr 1State 0 3,244,333 3,244,333 0 0 0 Yr 2 State 0 0 Yr 3 State 0 Yr 4 State 0 0 Tota 0 MAX PER GEOGRAPHIC REGION - BLENDED (x 125%) 6,326,138 MAX PER PROJECT ALLOCATION (9% ONLY) 6,326,138 ACTUAL TCAC CREDIT RESERVATION Federal Annual/Total State N/A N/A N/A N/A N/A N/A MAXIMUM ALLOWABLE CREDITS (Lesser of above) Federal Annual/Total State 3,244,333 3,244,333 0 MAXIMUM ALLOWABLE - TEN YEAR TOTAL 32,443,332

| TOTAL STATE + FEDERAL LIHTC AMOUNTS - 10 YEARS |        |            |  |           |  |  |  |  |
|--|--------|------------|--|-----------|--|--|--|--|
| Total Federal + State                          |        | 32,443,332 | Blended Credit Request:                        | 3,244,333 |  |  |  |  |
| General Partner Share                          | 0.01%  | 3,244      | Est. 125% Target for Northern:                 | 6,326,138 |  |  |  |  |
| Limited Partner Share                          | 99.99% | 32,440,087 | Credit Request Under / (Over) Geographic Regio | 3,081,804 |  |  |  |  |

| FIRST YEAR CREDIT CALCULATION (        | Federal)           |             |           |                |           |                |          |
|--|--------------------|-------------|-----------|----------------|-----------|----------------|----------|
| Actual Basis Method?                   | N                  | Acquisition | Rehab/NC  | "A" Bldgs: Acq | Rehab/NC  | "B" Bldgs: Acq | Rehab/NC |
|  |                    |             |           |                |           |                |          |
| Maximum Potential Federal Credit w/ A  | ctual Basis-Annual | 0           | 4,081,227 | 0              | 4,081,227 | 0              | 0        |
| Wgt Avg Lease-up (from Page 7)         |                    |             |           | 77.8%          | 77.8%     | 0.0%           | 0.0%     |
| Maximum Potential Prorated Credit w/ A | Actual Basis       |             |           | 0              | 3,174,287 | 0              | 0        |
| TCAC Credit Reservation-Annual         |                    | 0           | 3,244,333 | 0              | 3,244,333 | 0              | 0        |
| First Vacy Cradit (Language of Above)  |                    |             |           | 0              | 2 474 207 | •              | 0        |
| First Year Credit (Lesser of Above)    |                    |             |           | U              | 3,174,287 | U              | <u> </u> |



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Version: 9% NPLH Feasiblity - Updated unit mi

### Base Year Income & Expense

INCOME Scheduled Gross Income - Residential 540.900 439,920 Total Gross Subsidy Income - Section 8 3,200 Misc. Income Vacancy Loss - Residential 5.0% (27,205) Vacancy Loss - Section 8 5.0% (21,996) **EFFECTIVE GROSS INCOME** 934,819 **EXPENSES - RESIDENTIAL** Administrative Advertising 0 15.500 Legal Accounting/Audit 7.680 Security 0 Other: Misc. Admin 16,000 Total Administrative 39,180 46,080 Management Fee Utilities Gas 5,000 25,000 Electricity 55,000 Water/Sewer Resident Utility Reimbursement Total Utilities 85,000 Payroll/Payroll Taxes On-Site Manager/Office Admin 48.000 Maintenance Payroll 32,000 Manager Unit Expense/(Credit) Payroll Taxes/Benefits 47,000 Total Payroll/Payroll Taxes 127,000 25,000 Insurance Maintenance Painting 0 Repairs 28,000 Trash Removal 28,000 Exterminating 0 Grounds 12,000 8,000 Fire Protection 0 76,000 Total Maintenance Other Special Assessements Misc. Tax/License 11,000 SPONSOR OPEX INFLATOR TO COMPLETION 0 Total Other 11,000 Resident Services 165,000 **Tenant Services** Tenant Activities 0 0 Total Resident Services 165.000 Replacement Reserve 32,000 Real Estate Taxes 0 TOTAL EXPENSES - RESIDENTIAL 606.260 Per Unit Per Annum (incl. Reserves) 9,473 Per Unit Per Annum (w/o taxes/res/svc)) 6,395 TCAC Minimum (w/o taxes/res/svc) 4,700 **TOTAL EXPENSES - COMMERCIAL** 0 **NET AVAILABLE INCOME** 328.559 Less: Mandatory Annual HCD Payment (Grossed Up for DSCR Factor) 1.20 (18,681)Less: Ground Lease - Minimum Payment Less: Local Compliance Fee 0 ADJUSTED NET AVAILABLE INCOME: TOTAL 309.878 ADJUSTED NET OF COMMERCIAL:
ADJUSTED NET AVAILABLE INCOME: NET OF OP SUBSIDY 309.878 (108,046) Debt Service Coverage Ratio 1.20 AVAILABLE FOR DEBT SERVICE (NET OF OP SUBSIDY) (90,038)AVAILABLE FOR DEBT SERVICE (OP SUBSIDY OVERHANG) 348,270 NET AVAILABLE INCOME AFTER SENIOR DEBT SERVICE 51,646 NET AVAILABLE COMMERCIAL ONLY INCOME 0



### Lease-Up / Placed-in-Service Schedule

Version: 9% NPLH Feasiblity -- Updated unit r

SCHEDULE
Start of Construction
Completion
100% Occupancy
Conversion
Form(s) 8609

| SINGLE BUILDING / | MULTIPLE BUIL  | DINGS - GROUP A   |            |             |
|-------------------|----------------|-------------------|------------|-------------|
| 1st Ta            | x Credit Year: | 2022              |            |             |
|                   | Total # Units: | 63                |            |             |
|                   | Total QO       | Total Vacated     | Cumulative | Cumulative  |
| Month             | by Month       | by Month          | Occupancy  | Occupancy % |
| Jan-22            | 0              | 0                 | 0          | 0.00%       |
| Feb-22            | 8              | 0                 | 8          | 12.70%      |
| Mar-22            | 20             | 0                 | 28         | 44.44%      |
| Apr-22            | 20             | 0                 | 48         | 76.19%      |
| May-22            | 15             | 0                 | 63         | 100.00%     |
| Jun-22            | 0              | 0                 | 63         | 100.00%     |
| Jul-22            | 0              | 0                 | 63         | 100.00%     |
| Aug-22            | 0              | 0                 | 63         | 100.00%     |
| Sep-22            | 0              | 0                 | 63         | 100.00%     |
| Oct-22            | 0              | 0                 | 63         | 100.00%     |
| Nov-22            | 0              | 0                 | 63         | 100.00%     |
| Dec-22            | 0              | 0                 | 63         | 100.00%     |
|                   | 1s             | t Year Occupancy: | 2022       | 77.78%      |

| st \ | ear) | Occupancy: | 2022 |
|------|------|------------|------|

| MULTIPLE BUILDI | NGS - GROUP B    |                     |            |             |
|-----------------|------------------|---------------------|------------|-------------|
| 1st             | Tax Credit Year: | 2023                |            |             |
|                 | Total # Units:   | 0                   |            |             |
|                 | Total QO         | Total Vacated       | Cumulative | Cumulative  |
| Month           | by Month         | by Month            | Occupancy  | Occupancy % |
| Jan-23          | 0                | 0                   | 0          | 0.00%       |
| Feb-23          | 0                | 0                   | 0          | 0.00%       |
| Mar-23          | 0                | 0                   | 0          | 0.00%       |
| Apr-23          | 0                | 0                   | 0          | 0.00%       |
| May-23          | 0                | 0                   | 0          | 0.00%       |
| Jun-23          | 0                | 0                   | 0          | 0.00%       |
| Jul-23          | 0                | 0                   | 0          | 0.00%       |
| Aug-23          | 0                | 0                   | 0          | 0.00%       |
| Sep-23          | 0                | 0                   | 0          | 0.00%       |
| Oct-23          | 0                | 0                   | 0          | 0.00%       |
| Nov-23          | 0                | 0                   | 0          | 0.00%       |
| Dec-23          | 0                | 0                   | 0          | 0.00%       |
|                 | -                |                     |            |             |
|                 |                  | 1st Year Occupancy: | 2023       | 0.00%       |

| LIHTC SCHEDULE 2     | 2/3 CREDITS  |         |
|----------------------|--------------|---------|
| SINGLE BLDG / MUL    | TIPLE BLDGS  | GROUP A |
|                      |              |         |
| 1st Tax Credit Year  | (2/3 Units): | 2023    |
|                      |              |         |
|                      |              |         |
| Month                | No. Units    | Percent |
| Jan-23               | 0            | 0.0%    |
| Feb-23               | 0            | 0.0%    |
| Mar-23               | 0            | 0.0%    |
| Apr-23               | 0            | 0.0%    |
| May-23               | 0            | 0.0%    |
| Jun-23               | 0            | 0.0%    |
| Jul-23               | 0            | 0.0%    |
| Aug-23               | 0            | 0.0%    |
| Sep-23               | 0            | 0.0%    |
| Oct-23               | 0            | 0.0%    |
| Nov-23               | 0            | 0.0%    |
| Dec-23               | 0            | 0.0%    |
| Total                | 0            | 0.0%    |
|                      |              |         |
| Total Avg % Qual. Oc | c.           | 0.0%    |

| MULTIPLE BUILDING   | S - GROUP B    |         |
|---------------------|----------------|---------|
| 1st Tax Credit Year | r (2/3 Units): | 2024    |
| Month               | No. Units      | Percent |
| Jan-24              | 0              | 0.0%    |
| Feb-24              | 0              | 0.0%    |
| Mar-24              | 0              | 0.0%    |
| Apr-24              | 0              | 0.0%    |
| May-24              | 0              | 0.0%    |
| Jun-24              | 0              | 0.0%    |
| Jul-24              | 0              | 0.0%    |
| Aug-24              | 0              | 0.0%    |
| Sep-24              | 0              | 0.0%    |
| Oct-24              | 0              | 0.0%    |
| Nov-24              | 0              | 0.0%    |
| Dec-24              | 0              | 0.0%    |
| Total               | 0              | 0.0%    |
| Total Avg % Oual Oc |                | 0.0%    |

### OPERATIONS SCHEDULE

| YEAR 1               |                |                |
|----------------------|----------------|----------------|
|                      |                | 2022           |
|                      | Completed Leas | se Up by Month |
| Month                | No. Units      | Percent        |
| Jan-22               | 0              | 0.0%           |
| Feb-22               | 64             | 100.0%         |
| Mar-22               | 0              | 0.0%           |
| Apr-22               | 0              | 0.0%           |
| May-22               | 0              | 0.0%           |
| Jun-22               | 0              | 0.0%           |
| Jul-22               | 0              | 0.0%           |
| Aug-22               | 0              | 0.0%           |
| Sep-22               | 0              | 0.0%           |
| Oct-22               | 0              | 0.0%           |
| Nov-22               | 0              | 0.0%           |
| Dec-22               | 0              | 0.0%           |
| Total                | 64             | 100.0%         |
| Total % Operating in | n First Year   | 91.67%         |

| YEAR 2 (cumulative)    |           | 2023    |
|------------------------|-----------|---------|
| Month                  | No. Units | Percent |
| Jan-23                 | 64        | 100.0%  |
| Feb-23                 | 0         | 0.0%    |
| Mar-23                 | 0         | 0.0%    |
| Apr-23                 | 0         | 0.0%    |
| May-23                 | 0         | 0.0%    |
| Jun-23                 | 0         | 0.0%    |
| Jul-23                 | 0         | 0.0%    |
| Aug-23                 | 0         | 0.0%    |
| Sep-23                 | 0         | 0.0%    |
| Oct-23                 | 0         | 0.0%    |
| Nov-23                 | 0         | 0.0%    |
| Dec-23                 | 0         | 0.0%    |
| Total                  | 64        | 100.0%  |
| Total % Operating in 2 | nd Year   | 100.0%  |

### PIS SCHEDULE FOR ACQ BASIS DEPRECIATION

| Mid-Month  | Convention   | 2022   |
|--|--|--|
|  |  | Bldg. PIS by Month   |
| Month  | No. Units  | Dep. Percent   |
| Jan-22   | 0  | 0.0%   |
| Feb-22   | 64   | 4.2%   |
| Mar-22   | 64   | 8.3%   |
| Apr-22   | 64   | 8.3%   |
| May-22   | 64   | 8.3%   |
| Jun-22   | 64   | 8.3%   |
| Jul-22   | 64   | 8.3%   |
| Aug-22   | 64   | 8.3%   |
| Sep-22   | 64   | 8.3%   |
| Oct-22   | 64   | 8.3%   |
| Nov-22   | 64   | 8.3%   |
| Dec-22   | 64   | 8.3%   |
| TOTAL  | 64   | 87.5%  |
|  |  |  |
| Total Avg % PIS Y1   |  | 87.5%  |
| Total Avg % PIS Y1<br>YEAR 2 (cumulative)  |  | 87.5%  |
|  | 64   | 87.5%<br>8.3%  |
| YEAR 2 (cumulative)  | 64<br>64   |  |
| YEAR 2 (cumulative)  Jan-23  |  | 8.3%   |
| YEAR 2 (cumulative)  Jan-23 Feb-23   | 64   | 8.3%<br>8.3%   |
| YEAR 2 (cumulative)  Jan-23 Feb-23 Mar-23  | 64<br>64   | 8.3%<br>8.3%<br>8.3%   |
| YEAR 2 (cumulative)  Jan-23 Feb-23 Mar-23 Apr-23   | 64<br>64<br>64                                     | 8.3%<br>8.3%<br>8.3%<br>8.3%                                 |
| YEAR 2 (cumulative)  Jan-23 Feb-23 Mar-23 Apr-23 May-23                                    | 64<br>64<br>64<br>64                               | 8.3%<br>8.3%<br>8.3%<br>8.3%                                 |
| YEAR 2 (cumulative)  Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23                             | 64<br>64<br>64<br>64<br>64                         | 8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%                         |
| YEAR 2 (cumulative)  Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23                      | 64<br>64<br>64<br>64<br>64<br>64                   | 8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%                 |
| YEAR 2 (cumulative)  Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23 Aug-23               | 64<br>64<br>64<br>64<br>64<br>64                   | 8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%         |
| YEAR 2 (cumulative)  Jan-23 Feb-23 Mar-23 Apr-23 Jun-23 Jul-23 Aug-23 Sep-23               | 64<br>64<br>64<br>64<br>64<br>64<br>64             | 8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%         |
| YEAR 2 (cumulative)  Jan-23 Feb-23 Mar-23 Apr-23 Jun-23 Jul-23 Jul-23 Sep-23 Oct-23        | 64<br>64<br>64<br>64<br>64<br>64<br>64<br>64       | 8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%         |
| YEAR 2 (cumulative)  Jan-23 Feb-23 Mar-23 Apr-23 Jun-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-23 | 64<br>64<br>64<br>64<br>64<br>64<br>64<br>64<br>64 | 8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3%<br>8.3% |

### PIS SCHEDULE FOR REHAB/NC BASIS DEPRECIATION

| YEAR 1              |               |                 |     |
|---------------------|---------------|-----------------|-----|
| Mid-Mont            | th Convention | 20              | 022 |
|                     |               |                 |     |
|                     |               | Bldg. PIS by Mo |     |
| Month               | Building No.  | No. Units Perc  |     |
| Jan-22              | 0             |                 | .0% |
| Feb-22              | 1             |                 | .2% |
| Mar-22              | 0             |                 | 3%  |
| Apr-22              | 0             |                 | 3%  |
| May-22              | 0             |                 | 3%  |
| Jun-22              | 0             |                 | 3%  |
| Jul-22              | 0             |                 | 3%  |
| Aug-22              | 0             |                 | 3%  |
| Sep-22              | 0             |                 | 3%  |
| Oct-22              | 0             |                 | 3%  |
| Nov-22              | 0             |                 | 3%  |
| Dec-22              | 0             |                 | 3%  |
| TOTAL               |               | 64 87.          | .5% |
| Total Avg % PIS Y1  |               | 87.             | .5% |
| YEAR 2 (cumulative) |               |                 |     |
| , ,                 |               |                 |     |
| Jan-23              | 0             | 64 8.           | 3%  |
| Feb-23              | 0             | 64 8.           | 3%  |
| Mar-23              | 0             | 64 8.           | 3%  |
| Apr-23              | 0             | 64 8.           | 3%  |
| May-23              | 0             | 64 8.           | 3%  |
| Jun-23              | 0             | 64 8.           | 3%  |
| Jul-23              | 0             | 64 8.           | 3%  |
| Aug-23              | 0             | 64 8.           | 3%  |
| Sep-23              | 0             | 64 8.           | 3%  |
| Oct-23              | 0             | 64 8.           | 3%  |
| Nov-23              | 0             | 64 8.           | 3%  |
| Dec-23              | 0             | 64 8.           | 3%  |
| TOTAL               | ' <u></u>     | 64 100.         | .0% |
|                     |               |                 |     |
| Total Avg % PIS Y2  |               | 100.            | .0% |
|                     |               |                 |     |

### PIS SCHEDULE FOR SITEWORK/PERS. PROP. DEPRECIATION

| YEAR 1<br>Mid-Ye   | ear Convention |           | 2022       |
|--------------------|----------------|-----------|------------|
|                    |                |           | S by Month |
| Month              | Building No.   | No. Units | Percent    |
| Jan-22             | 0              | 0         | 0.0%       |
| Feb-22             | 1              | 64        | 0.0%       |
| Mar-22             | 0              | 0         | 0.0%       |
| Apr-22             | 0              | 0         | 0.0%       |
| May-22             | 0              | 0         | 0.0%       |
| Jun-22             | 0              | 0         | 0.0%       |
| Jul-22             | 0              | 0         | 8.3%       |
| Aug-22             | 0              | 0         | 8.3%       |
| Sep-22             | 0              | 0         | 8.3%       |
| Oct-22             | 0              | 0         | 8.3%       |
| Nov-22             | 0              | 0         | 8.3%       |
| Dec-22             | 0              | 0         | 8.3%       |
| TOTAL              |                | 64        | 50.0%      |
| Total Avg % PIS Y1 |                |           | 50.0%      |
| YEAR 2 (non-cumula | ative)         |           |            |
| Jan-23             | 0              | 0         | 8.3%       |
| Feb-23             | 0              | 0         | 8.3%       |
| Mar-23             | 0              | 0         | 8.3%       |
| Apr-23             | 0              | 0         | 8.3%       |
| May-23             | 0              | 0         | 8.3%       |
| Jun-23             | 0              | 0         | 8.3%       |
| Jul-23             | 0              | 0         | 8.3%       |
| Aug-23             | 0              | 0         | 8.3%       |
| Sep-23             | 0              | 0         | 8.3%       |
| Oct-23             | 0              | 0         | 8.3%       |
| Nov-23             | 0              | 0         | 8.3%       |
| Dec-23             | 0              | 0         | 8.3%       |
| TOTAL              |                | 0         | 100.0%     |
| Total Avg % PIS Y2 |                |           | 100.0%     |

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### TCAC Calculations & Scoring

Version: 9% NPLH Feasiblity - Updated unit mix v

| HRESHOLD BASIS LIMI                    | Т          |         |   |                   |                 |        |                |  |
|--|------------|---------|---|-------------------|-----------------|--------|----------------|--|
|  |            |         |   |                   |                 |        |                |  |
| County:                                |            | Sonoma  |   |                   |                 |        |                |  |
| 9% or 4% credits:                      |            | 9%      |   |                   |                 |        |                |  |
| Year.                                  |            | 2020    |   |                   |                 |        |                |  |
| ase Limits for Geograp                 | hic Region | TI      | nreshold Basis Limit fo                           | or This Project   |                 |        |                |  |
|  |            |         |   |                   | Per Unit        |        |                |  |
| Unit Type                              | 9%         | 4%      | Unit Type   | # Units           | Basis Limit     |        | Total          |  |
| 0 BR                                   | 268,043    | 312,334 | 0 BR  | 31                | 268,043         |        | 8,309,333      |  |
| 1 BR                                   | 309,051    | 360,118 | 1 BR  | 23                | 309,051         |        | 7,108,173      |  |
| 2 BR                                   | 372,800    | 434,400 | 2 BR  | 10                | 372,800         |        | 3,728,000      |  |
| 3 BR                                   | 477,184    | 556,032 | 3 BR  | 0                 | 477,184         |        | 0              |  |
| 4 BR                                   | 531,613    | 619,454 | 4 BR  | 0                 | 531,613         |        | 0              |  |
| 5 BR                                   | 531,613    | 619,454 | 5 BR  | 0                 | 531,613         |        | 0              |  |
|  |            |         |   | 64                |                 |        | 19,145,506     |  |
|  |            | _       |   |                   |                 |        |                |  |
| nergy/Resource Efficie                 | ncy Boosts |         | dditional Basis Adjusti                           |                   | _               | 00.00/ |                |  |
|  |            |         | Boost for Prevailing Wa                           |                   |                 | 20.0%  |                |  |
| Renewables (50% tot./9                 |            |         | Boost for Project Labor                           |                   |                 | 0.0%   |                |  |
| Renewables (75% CA/9<br>Title 24 + 15% | u% area)   |         | Boost for Parking bene<br>Boost for Childcare     | atn Units         |                 | 7.0%   |                |  |
|  |            |         |   |                   |                 | 0.0%   |                |  |
| Post-rehab improvemen                  | t > 80%    |         | Boost for 100% Special                            |                   |                 | 0.0%   |                |  |
| Greywater landscaping                  |            | - //    | Boost for elevator servi                          |                   | _               | 10.0%  |                |  |
| Community gardens > 6                  |            |         | Subtotal Boost (Max 3:<br>Boost for Energy / Reso |                   |                 | 37.0%  | 7,083,837      |  |
| Natural flooring kitchens              |            |         | Boost for Energy / Reso<br>Toxic/Seismic Abateme  |                   |                 | 0.0%   | 0              |  |
| Natural flooring common                |            |         |   |                   |                 | 0.0%   | 0<br>1.500.000 |  |
| EPA Indoor Air Plus Pro                | gram met   | - //    | Local Development Imp                             | act rees          |                 | 001    | , ,            |  |
|  |            |         | High Opportunity Area                             | FOO/ AMI /I       | CA              | 0%     | 0              |  |
|  | 400()      |         | BONDS: Boost for units                            |                   |                 | 0.0%   | 0              |  |
| Subtotal Efficiency (Ma                | IX 1U%)    | 0%      | BONDS: Boost for units                            | <= 35% AMI (excl. | CA creat projec | 0.0%   | 0              |  |
|  |            | т.      | otal Threshold Basis L                            | imit              |                 |        | 27,729,343     |  |
|  |            |         | Potential Eligible Basis                          |                   |                 |        | 34,882,279     |  |
|  |            |         | Eligible Basis Surplus /                          | Deficit           |                 |        | -7.152.936     |  |

| TCAC HIGH COST TEST                                 |                |                 |              |
|---|----------------|-----------------|--------------|
|   |                |                 |              |
|   | Federal Credit | CA State Credit | HCD 2017 UMR |
| Total Eligible Basis                                | 34,882,279     | 34,882,279      | 34,882,279   |
| Total Adjusted TBL                                  | 27,729,343     | 27,729,343      | 27,729,343   |
| Percentage of ATBL                                  | 125.80%        | 125.80%         | 125.80%      |
| Amount Over/(Under) 130% Limit (160% Limit for HCD) | (1,165,867)    | (1,165,867)     | (9,484,670)  |
| ,             |                | , , , ,         |              |

|  | ints  |   |   |  |  |  |
|--|---|---|---|--|--|--|
| Rural Project?   | N   |   |   |  |  |  |
| Number of<br>Targeted Tax  | Percent of<br>Area Median   | Percentage of<br>Units to Total   | Percent of Income<br>Targeted Units to  | Points Earned                                    |  |  |
| Credit Units   | Income (AMI)  | Units   | Total Tax Credit  |  |  |  |
|  | (30% - 55%)   | (before rounding  | Units (exclusive  |  |  |  |
|  | (0070 0070)   | down)   | of mgr units)   |  |  |  |
| 30   | 20  | 47.62   | 25  | 50   |  |  |
| 0  | 30  | 0.00  | 0   | 0  |  |  |
| Ö  | 35  | 0.00  | 0   | 0  |  |  |
| 0  | 40  | 0.00  | 0   | 0  |  |  |
| 0  | 45  | 0.00  | 0   | 0  | 1  |  |
| 15   | 50  | 23.81   | 20  | 10   | 1  |  |
| 0  | 50  | 0.00  | 0   | 0  | Rural Projects On  | ly   |
| 0  | 55  | 0.00  |   |  |  |  |
| 45   |   | Total Lowest Incor  |   | 60<br>50   | Rural Projects On  | ly   |
|  |   |   | ne Points (No Cap)  | 60   | ]  |  |
| 45<br>Lowest Income Bo   |   | Total Lowest Incor  | ne Points (No Cap)<br>ne Actual Points  | 60   | Rural Projects On  |  |
|  | nus Points  | Total Lowest Incor  | ne Points (No Cap) ne Actual Points  Percentage of  | 60   | Total @ 30% AMI F  |  |
| Lowest Income Bo   | nus Points Total Number of  | Total Lowest Incor Total Lowest Incor  Number of Targeted Tax   | ne Points (No Cap) ne Actual Points  Percentage of Units to Total                         | 60   | Total @ 30% AMI F  |  |
| owest Income Bo  | nus Points  Total Number of Tax Credit Units                      | Total Lowest Incor<br>Total Lowest Incor  | ne Points (No Cap) ne Actual Points  Percentage of Units to Total Units (by bedroom       | 60<br>50   | Total @ 30% AMI F Minimum Units Required at /                                    |  |
| Lowest Income Bo<br>Bedroom<br>Selection                                 | nus Points Total Number of  | Total Lowest Incor Total Lowest Incor  Number of Targeted Tax Credit Units @ 30% AMI                          | ne Points (No Cap) ne Actual Points  Percentage of Units to Total Units (by bedroom size) | 60<br>50<br>50                                   | Total @ 30% AMI F Minimum Units Required at / below 30% AMI                      | Required for Points 7                      |
|  | nus Points  Total Number of Tax Credit Units per Bedroom Size     | Total Lowest Incor<br>Total Lowest Incor  | ne Points (No Cap) ne Actual Points  Percentage of Units to Total Units (by bedroom       | 60<br>50   | Total @ 30% AMI F Minimum Units Required at /                                    | Required for Points 7                      |
| .owest Income Bo<br>Bedroom<br>Selection<br>5 BR                         | Total Number of Tax Credit Units per Bedroom Size                 | Total Lowest Incor Total Lowest Incor  Number of Targeted Tax Credit Units @ 30% AMI                          | Percentage of<br>Units to Total<br>Units (by bedroom<br>size)                             | 60<br>50<br>50<br>10% by Unit Type               | Total @ 30% AMI F Minimum Units Required at / below 30% AMI 0.0000               | Required for Points 7  Pass Pass           |
| Lowest Income Bo Bedroom Selection 5 BR 4 BR                             | Total Number of<br>Tax Credit Units<br>per Bedroom Size<br>0      | Total Lowest Incor Total Lowest Incor  Number of Targeted Tax Credit Units @ 30% AMI 0 0                      | Percentage of Units to Total Units (by bedroom size)  0.0000 0.0000                       | 60<br>50<br>10% by Unit Type<br>0.0000<br>0.0000 | Total @ 30% AMI F Minimum Units Required at / below 30% AMI 0.0000               | Required for Points 7                      |
| Lowest Income Bo<br>Bedroom<br>Selection<br>5 BR<br>4 BR<br>3 BR         | Total Number of<br>Tax Credit Units<br>per Bedroom Size<br>0<br>0 | Number of Targeted Tax Credit Units @ 30% AMI 0 0 0   | Percentage of<br>Units to Total<br>Units (by bedroom<br>size)<br>0.0000<br>0.0000         | 10% by Unit Type<br>0.0000<br>0.0000             | Total @ 30% AMI F Minimum Units Required at / below 30% AMI 0.0000 0.0000 0.0000 | Required for Points 7  Pass Pass Pass Pass |
| Jowest Income Bo<br>Bedroom<br>Selection<br>5 BR<br>4 BR<br>3 BR<br>2 BR | Total Number of Tax Credit Units per Bedroom Size 0 0 9           | Total Lowest Incor Total Lowest Incor Total Lowest Incor  Number of Targeted Tax Credit Units @ 30% AMI 0 0 5 | Percentage of<br>Units (by bedroom<br>size)  0.0000 0.0000 0.5556                         | 10% by Unit Type 0.0000 0.0000 0.0000 1.0000     | Total @ 30% AMI F Minimum Units Required at / below 30% AMI 0.0000 0.0000 1.0000 | Required for Points 7  Pass Pass Pass Pass |

| Leveraged Soft Resources                     |            |                        |
|--|------------|------------------------|
| Committed Eligible Public Soft Funds         | 5,439,608  | Net of Accrued Interes |
| Value of Donated Land / Fee Waiver           | 0          |                        |
| Value of Committed Rental Subsidy Leveraging | 2,219,653  |                        |
| Less: Non Project-Specific Offsite Work      | 0          |                        |
| Less: Purchase Price in Excess of Appraisal  | 0          |                        |
| Residential Percentage of TDC                | 100.00%    |                        |
| Subtotal Residential Eligible Public Funds   | 7,659,261  |                        |
| * Percentage Large Project Boost             | 107.00%    |                        |
| Adjusted Residential Eligible Public Funds   | 8,195,410  |                        |
| Residential Total Costs of Development       | 38,352,910 | Net of Accrued Interes |
| Ratio of Leveraged Soft Resources / TDC      | 21.37%     |                        |
| Requested Unadjusted Eligible Basis          |            |                        |
| Requested Unadjusted Eligible Basis          | 27,729,343 |                        |
| Residential Total Costs of Development       | 38,352,910 | Net of Accrued Interes |
| Ratio of Basis/TDC                           | 72.30%     |                        |
| Inverse of Ratio Divided by 3                | 9.23%      |                        |
| Base Tiebreaker Score                        | 30.60%     |                        |
| High Opportunity Boost                       | 0.00%      |                        |
| Total Tiebreaker Score                       | 30.60%     | -                      |
| Tiebreaker at Application                    | 30.60%     |                        |

| AMI levels used f | for TCAC underwriting: |  | Non-SN<br>40%                           | SN<br>30%                                |            |                                  |             |                    |
|-------------------|------------------------|--|---|--|------------|----------------------------------|-------------|--------------------|
| SUBSIDY #1:       | Section 8              |  |   |  |            |                                  |             |                    |
|                   |                        |  |   |  |            | PER UNIT                         | PER UNIT    | TOTA               |
|                   | # OF NON-SN            | #  | OF SUBSIDIZED                           |  | SUBSIDIZED | INCREMENTAL                      | INCREMENTAL | INCREMENTA         |
| UNIT TYPE         |                        | 40% TCAC RENTS   | SN UNITS                                | 30% TCAC RENTS                           | RENTS      | 40% RENT                         | 30% RENT    | MONTHLY REN        |
| 0BR               | 15                     | 756  | 0                                       |  | 1,379      | 623                              | 812         | 9,34               |
| 1BR               | 10                     | 810  | 0                                       | 607                                      | 1,591      | 781                              | 984         | 7,81               |
| 2BR               | 5                      | 972  | 0                                       | 729                                      | 2,075      | 1,103                            | 1,346       | 5,51               |
| 3BR               | 0                      | 1,123  | 0                                       | 842                                      | 2,864      | 1,741                            | 2,022       |                    |
| 4BR               | 0                      | 1,253  | 0                                       | 940                                      | 3,298      | 2,045                            | 2,358       |                    |
| 5BR               | 0                      | 1,382  | 0                                       | 1037                                     | 4,000      | 2,618                            | 2,963       |                    |
|                   |                        |  |   |  | TOT        | AL ANNUAL RENT                   |             | 272,08             |
|                   |                        |  |   |  |            |                                  |             |                    |
|                   |                        |  |   |  | 1          | (less) VACANCY<br>NET TOTAL RENT | 5.00%       |                    |
|                   | . Operating subsid     | Y Term of Subsidy Total Contract Subsidy Average Annual Subs First Year Subsidy Am   | idy Amount                              | 20<br>3,867,690<br>193,385<br>0          |            |                                  | 5.00%       |                    |
|                   |                        | Term of Subsidy<br>Total Contract Subsidy<br>Average Annual Subs   | idy Amount<br>ount<br>on)<br>ssumption) | 3,867,690<br>193,385                     |            |                                  | 5.00%       | (13,60-<br>258,48- |
| CAPITALIZED VA    | ALUE                   | Term of Subsidy Total Contract Subsidy Average Annual Subs First Year Subsidy Am  Term (TCAC assumptis Interest Rate (TCAC a | idy Amount<br>ount<br>on)<br>ssumption) | 3,867,690<br>193,385<br>0<br>15<br>6.00% |            |                                  | 5.00%       |                    |



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15-Year Cash Flow

| Assumptions Rent Increase: Residential Tenant Rent: Rent Increase: Commercial Rents Expenses Increase:   | 2.00% Rent Increase - Section 8 2.00% Rent Increase - NA 3.00% Rent Increase - Test C 0.00% Rent Increase - Test D |                       | 2.00%                 |  |  |  | 0.0%<br>0.0%<br>16.7%                                    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|--|-----------------------|-----------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Reserve Increase:  |  |                       |                       |  |  |  | 100.0%<br>100.0%   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Credit Period Year:  | (1)<br>2020           | <i>0</i><br>2021      | 1<br>2022  | 2<br>2023  | 3<br>2024  | 4<br>2025  | 5<br>2026  | 6<br>2027  | 7<br>2028  | 8<br>2029  | 9<br>2030  | 10<br>2031   | 11<br>2032   | 12<br>2033   | 13<br>2034   | 14<br>2035   | 15<br>2036   | 16<br>2037   | 17<br>2038   | 18<br>2039   | 19<br>2040   | 20<br>2041   |
| GROSS POTENTIAL INCOME - RESIDENTIAL Draw from COSR/ COR #1 Incremental Income: Section 8 Misc. Income Vacancy Loss - Residential Vacancy Loss - Section 8 | 5.0%<br>5.0%   | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0 | 495,825<br>0<br>403,260<br>2,933<br>(24,938)<br>(20,163) | 550,817<br>0<br>447,985<br>3,259<br>(27,704)<br>(22,399) | 561,833<br>0<br>456,945<br>3,324<br>(28,258)<br>(22,847) | 573,069<br>0<br>466,084<br>3,390<br>(28,823)<br>(23,304) | 584,531<br>0<br>475,405<br>3,458<br>(29,399)<br>(23,770) | 596,221<br>0<br>484,914<br>3,527<br>(29,987)<br>(24,246) | 608,146<br>0<br>494,612<br>3,598<br>(30,587)<br>(24,731) | 620,309<br>0<br>504,504<br>3,670<br>(31,199)<br>(25,225) | 632,715<br>0<br>514,594<br>3,743<br>(31,823)<br>(25,730) | 645,369<br>0<br>524,886<br>3,818<br>(32,459)<br>(26,244) | 658,277<br>0<br>535,384<br>3,894<br>(33,109)<br>(26,769) | 671,442<br>0<br>546,091<br>3,972<br>(33,771)<br>(27,305) | 684,871<br>0<br>557,013<br>4,052<br>(34,446)<br>(27,851) | 698,569<br>0<br>568,154<br>4,133<br>(35,135)<br>(28,408) | 712,540<br>0<br>579,517<br>4,215<br>(35,838)<br>(28,976) | 726,791<br>0<br>591,107<br>4,300<br>(36,555)<br>(29,555) | 741,326<br>0<br>602,929<br>4,386<br>(37,286)<br>(30,146) | 756,153<br>0<br>614,988<br>4,473<br>(38,031)<br>(30,749) | 771,276<br>0<br>627,287<br>4,563<br>(38,792)<br>(31,364) | 786,702<br>0<br>639,833<br>4,654<br>(39,568<br>(31,992 |
| GROSS EFFECTIVE INCOME   |  | 0                     | 0                     | 856,917  | 951,957  | 970,996  | 990,416  | 1,010,225  | 1,030,429  | 1,051,038  | 1,072,059  | 1,093,500  | 1,115,370  | 1,137,677  | 1,160,431  | 1,183,639  | 1,207,312  | 1,231,458  | 1,256,088  | 1,281,209  | 1,306,833  | 1,332,970  | 1,359,630  |
| Operating Expenses w/ Standard Inflator  | 3.0%   | 0                     | 0                     | 526,405  | 590,052  | 607,754  | 625,986  | 644,766  | 664,109  | 684,032  | 704,553  | 725,690  | 747,460  | 769,884  | 792,981  | 816,770  | 841,273  | 866,511  | 892,507  | 919,282  | 946,860  | 975,266  | 1,004,524  |
| TOTAL EXPENSES   |  | <u>0</u>              | <u>0</u>              | 526,405  | 590,052  | 607,754  | 625,986  | 644,766  | 664,109  | 684,032  | 704,553  | 725,690  | 747,460  | 769,884  | 792,981  | 816,770  | 841,273  | 866,511  | 892,507  | 919,282  | 946,860  | 975,266  | 1,004,524  |
| NET OPERATING INCOME   |  | 0                     | 0                     | 330,512  | 361,905  | 363,243  | 364,430  | 365,459  | 366,320  | 367,006  | 367,505  | 367,810  | 367,909  | 367,793  | 367,450  | 366,869  | 366,039  | 364,947  | 363,581  | 361,927  | 359,973  | 357,704  | 355,105  |
| REPLACEMENT RESERVE<br>OPERATING RESERVE<br>Mandatory Annual HCD Payment   | 32,000<br>0<br>0.42%   | 0<br>0<br>0           | 0<br>0<br>0           | 29,333<br>0<br>2,707                                     | 32,000<br>0<br>15,505                                    | 32,000<br>0<br>15,847                                    | 32,000<br>0<br>16,199                                    | 32,000<br>0<br>16,244                                    | 32,000<br>0<br>16,244                                  |
| NET REMAINING INCOME   |  | 0                     | 0                     | 298,472  | 314,400  | 315,396  | 316,232  | 317,215  | 318,076  | 318,761  | 319,261  | 319,566  | 319,665  | 319,549  | 319,206  | 318,625  | 317,795  | 316,703  | 315,336  | 313,683  | 311,729  | 309,460  | 306,861  |
| PERM LOAN - TRANCHE A Principal Balance (Ending) Series A Bond PAI Interest Payment Principal Payment TOTAL SERIES A DEBT SERVICE                          | 3,475,000<br>258,221   | 0<br>0<br>0<br>0      | 0<br>0<br>0<br>0<br>0 | 3,465,789<br>21,518<br>12,307<br>9,211<br>21,518         | 3,352,678<br>258,221<br>145,110<br>113,111<br>258,221    | 3,234,665<br>258,221<br>140,208<br>118,013<br>258,221    | 3,111,537<br>258,221<br>135,093<br>123,128<br>258,221    | 2,983,073<br>258,221<br>129,757<br>128,464<br>258,221    | 2,849,042<br>258,221<br>124,190<br>134,031<br>258,221    | 2,709,203<br>258,221<br>118,381<br>139,840<br>258,221    | 2,563,303<br>258,221<br>112,321<br>145,900<br>258,221    | 2,411,080<br>258,221<br>105,998<br>152,223<br>258,221    | 2,252,260<br>258,221<br>99,401<br>158,820<br>258,221     | 2,086,557<br>258,221<br>92,518<br>165,703<br>258,221     | 1,913,674<br>258,221<br>85,337<br>172,884<br>258,221     | 1,733,297<br>258,221<br>77,844<br>180,376<br>258,221     | 1,545,104<br>258,221<br>70,027<br>188,193<br>258,221     | 1,348,754<br>258,221<br>61,871<br>196,349<br>258,221     | 1,143,896<br>258,221<br>53,362<br>204,859<br>258,221     | 930,159<br>258,221<br>44,484<br>213,737<br>258,221       | 707,160<br>258,221<br>35,221<br>223,000<br>258,221       | 474,496<br>258,221<br>25,557<br>232,664<br>258,221       | 231,749<br>258,221<br>15,474<br>242,747<br>258,221     |
| NET CASH FLOW  |  | 0                     | 0                     | 276,953  | 56,180   | 57,175   | 58,011   | 58,994   | 59,855   | 60,541   | 61,040   | 61,345   | 61,444   | 61,328   | 60,985   | 60,404   | 59,574   | 58,482   | 57,116   | 55,462   | 53,508   | 51,239   | 48,640   |
| CASH FLOW (RESERVED) RELEASED FOR CON<br>OPERATING RESERVE DRAW<br>Remaining Net Cash Flow   | IVERSION   | 0<br>0<br>0           | 0<br>0<br>0           | 0<br>0<br>276,953  | 0<br>0<br>56,180   | 0<br>0<br>57,175   | 0<br>0<br>58,011   | 0<br>0<br>58,994   | 0<br>0<br>59,855   | 0<br>60,541  | 0<br>61,040  | 0<br>61,345  | 0<br>61,444  | 0<br>61,328  | 0<br>60,985  | 0<br>60,404  | 0<br>59,574  | 0<br>58,482  | 0<br>57,116  | 0<br>55,462  | 53,508   | 51,239   | 48,640   |
| Debt Service Coverage Ratio (All Debt)   |  | NA                    | NA                    | 1.20   | 1.22   | 1.22   | 1.22   | 1.23   | 1.23   | 1.23   | 1.24   | 1.24   | 1.24   | 1.24   | 1.24   | 1.23   | 1.23   | 1.23   | 1.22   | 1.21   | 1.21   | 1.20   | 1.19   |
| TCAC NET CASH FLOW TESTS: Percent Gross Revenue 25% Debt Service Test  |  | #DIV/0!<br>NA         | #DIV/0!<br>NA         | 5.25%<br>0.20  | 5.61%<br>21.76%  | 5.59%<br>22.14%  | 5.56%<br>22.47%  | 5.55%<br>22.85%  | 5.52%<br>23.18%  | 5.47%<br>23.45%  | 5.41%<br>23.64%  | 5.33%<br>23.76%  | 5.23%<br>23.80%  | 5.12%<br>23.75%  | 4.99%<br>23.62%  | 4.85%<br>23.39%  | 4.69%<br>23.07%  | 4.51%<br>22.65%  |  |  |  |  |  |
| DISTRIBUTION OF CASH FLOW  |  |                       |                       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LP AMF 1   | nual Amt: 7,500  | 0                     | 0                     | 1,250  | 7,725  | 7,957  | 8,195  | 8,441  | 8,695  | 8,955  | 9,224  | 9,501  | 9,786  | 10,079   | 10,382   | 10,693   | 11,014   | 11,344   | 11,685   | 12,035   | 12,396   | 12,768   | 13,151   |
| DDF Ann  | nual Amt: 28,262<br>Inflator: 3.00%<br>nual Amt: 0   | 0                     | 0                     | 4,710<br>0   | 29,110<br>0  | 29,983<br>0  | 30,883<br>0  | 31,809<br>0  | 32,763<br>0  | 33,746<br>0  | 34,759<br>0  | 35,801<br>0  | 36,875<br>0  | 37,982<br>0  | 39,121<br>0  | 40,295<br>0  | 41,504<br>0  | 42,749<br>0  | 44,031<br>0  | 43,427<br>0  | 41,112<br>0  | 38,470<br>0  | 35,489<br>0  |
| DDF Note Inten  Residual Receipts Loans County of Sonoma Loan #1 No Place Like Home Capital County of Sonoma Loan #2 Sonoma County HOME New Gap Loan       | rest Rate: 0.00%  Total % 100.00% 7.54% 71.10% 18.38% 2.98% 0.00%  | 0<br>0<br>0<br>0      | 0<br>0<br>0<br>0      | 20,426<br>192,682<br>49,818<br>8,067                     | 1,458<br>13,755<br>3,556<br>576<br>0                     | 1,450<br>13,677<br>3,536<br>573<br>0                     | 1,427<br>13,462<br>3,481<br>564<br>0                     | 1,413<br>13,327<br>3,446<br>558<br>0                     | 1,387<br>13,081<br>3,382<br>548<br>0                     | 1,345<br>12,684<br>3,279<br>531<br>0                     | 1,286<br>12,128<br>3,136<br>508<br>0                     | 1,209<br>11,407<br>2,949<br>478<br>0                     | 1,114<br>10,511<br>2,718<br>440<br>0                     | 1,000<br>9,433<br>2,439<br>395<br>0                      | 865<br>8,164<br>2,111<br>342<br>0                        | 710<br>6,695<br>1,731<br>280<br>0                        | 532<br>5,017<br>1,297<br>210<br>0                        | 331<br>3,120<br>807<br>131<br>0                          | 105<br>995<br>257<br>42<br>0                             | 0<br>0<br>0<br>0   | 0<br>0<br>0<br>0   | 0<br>0<br>0<br>0   | 0<br>0<br>0<br>0                                       |
| General Partner<br>Limited Partner   | 49.00%<br>51.00%   | 0                     | 0                     | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  |

