



# WAIVER OF BID AND APPROVAL OF A PURCHASE ORDER FOR TWENTY FORD F- 150 LIGHTNING ELECTRIC VEHICLES TO HANSEL FORD, SANTA ROSA, CALIFORNIA

City Council Meeting  
June 21, 2022

Zac Brand  
Fleet Superintendent, Transportation and Public Works  
Department

# CURRENT

- Purchasing received a purchase requisition with specifications from TPW for issuance of a purchase order to procure twenty Ford Battery Electric pickup trucks.
- The City of Santa Rosa is transitioning replacement vehicles to a Battery Electric powertrain to support the reduction of GHG emissions per the City of Santa Rosa Climate Action Plan and the State of California's Executive Order N-79-20.

# PROPOSED

- Ford Motor Company has begun taking fleet orders for an electric F-150 Lightning pickup truck, the, and announced production beginning April 26, 2022.
- Staff determined that all manufacturers other than Ford, do not have vehicle availability, applicability, dealer support, or a release date, that is within reach of a valid solicitation.

# BENEFITS

- Hansel Ford is the only local, as defined by City Code, vendor of a manufacturer currently capable of providing pricing, availability.
- Pricing provided by Hansel Ford is comparable to pricing provided by the Sourcewell Cooperative contract held by National Fleet Auto Group.
- Council has expressed the interest, when possible, to utilize local vendors.

# RECOMMENDATION

- It is recommended by the Transportation and Public Works and Finance Departments that the Council, by resolution: 1) waive competitive bidding pursuant to Section 3-08.100(D) of the Santa Rosa City Code; and 2) approve issuance of a purchase order for the purchase of twenty (20) 2022 or newer model year Ford F150 Lightning Battery Electric Vehicles to Hansel Ford, Santa Rosa, CA for \$46,351.80 each, for a total purchase price not to exceed \$927,036; these vehicles are all allocated as replacements for existing vehicles.

Questions?