

Exhibit B

**Cost Proposal/Compensation Schedule
Effective 02/01/2023**

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Item</u>	<u>Price per service</u>	<u>Yearly Total</u>
<u>SECTION 1</u>			<u>TWICE A MONTH SERVICE</u>		
1	24	Ea	Laguna Treatment Plant: 4300 Llano Road *must check in at warehouse upon arrival and when leaving **Site visits are to be made prior to 1:00 pm <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Fly, Fruit Fly, Wasps, Web Removal.	\$217.34	\$5,216.16
2	24	Ea	City Hall Buildings 1-11, 100 Santa Rosa Avenue <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$197.28	\$4,734.72
<u>SECTION 2</u>			<u>MONTHLY SERVICE</u>		
3	12	Ea	MSC – North, 55 Stony Point Road <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$289.78	\$3,477.36
4	12	Ea	Finley Community Center, 2060 West College Avenue <u>Covered Pests:</u> Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$220.28	\$2,643.36
5	12	Ea	Sonoma County Museum, 425 7 th Street <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$46.42	\$557.04
6	12	Ea	Steele Lane Community Center, 415 Steele Lane Inspect and treat exterior for ants and general pests around building, at foundation, walkway, and garbage areas. Inspect and remove spider webs as needed, check inside areas and treat as needed.	\$91.16	\$1,093.92
7	12	Ea	Fire Station No. 2, 65 Stony Point Road Maintain six rodent bait stations, de-webbing, general pest control.	\$25.04	\$300.48
8	12	Ea	Fire Station No. 3, 3311 Coffey Lane Maintain three rodent bait stations, de-webbing, general pest control.	\$16.26	\$195.12

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Item</u>	<u>Price per service</u>	<u>Yearly Total</u>
9	12	Ea	Fire Station No. 4, 1775 Yulupa Avenue Maintain three rodent bait stations, de-webbing, general pest control.	\$15.72	\$188.64
10	12	Ea	Fire Station No. 5, 3480 Parker Hill Rd. Maintain four rodent bait stations, ant and wasp control, de-webbing, general pest control.	\$16.28	\$195.36
11	12	Ea	Fire Station No. 6, 205 Calistoga Road Maintain three rodent bait stations, de-webbing, general pest control.	\$15.72	\$188.64
12	12	Ea	Fire Station No. 7, 6590 Oakmont Drive Maintain three rodent bait stations, de-webbing, general pest control.	\$15.72	\$188.64
13	12	Ea	Fire Station No. 8, 830 Burbank Avenue. Maintain four rodent bait stations, de-webbing, general pest control.	\$15.72	\$188.64
14	12	Ea	Fire Station No. 11, 550 Lewis Road Maintain four rodent bait stations, de-webbing, general pest control.	\$15.72	\$188.64
15	12	Ea	Fire Training Center, 2126 West College Avenue. Maintain four rodent bait stations, de-webbing and general pest control at three modular buildings.	\$31.54	\$378.48
16	12	Ea	Pine Flat Pump Station, 10600 Pine Flat Road, Healdsburg, CA. *locked location, must schedule with City staff Treat interior and exterior for general pests, place rodent control as needed, de-web exterior around doors and windows.	\$21.72	\$260.64
17	12	Ea	Geysers Terminal Reservoir, Pine Flat Road, Healdsburg, CA. *locked location, must schedule with City staff Treat interior and exterior for general pests, place rodent control and de-web exterior as needed.	\$15.72	\$188.64
18	12	Ea	Geysers Mayacamas Pump Station, 8100 Pine Flat Road, Healdsburg, CA. *locked location, must schedule with City staff Treat interior and exterior for general pests, place rodent control as needed, de-web exterior around doors and windows.	\$21.72	\$260.64

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Item</u>	<u>Price per service</u>	<u>Yearly Total</u>
19	12	Ea	Geysers Bear Canyon Pump Station, 5565 Pine Flat Road, Healdsburg, CA. * locked location, must schedule with City staff Treat interior and exterior for general pests, place rodent control as needed, de-web exterior around doors and windows.	\$20.28	\$243.36
20	12	Ea	DeTurk Round Barn, 819 Donahue Street, Santa Rosa. Inspect exterior and treat as needed for ants, general pests and rodents. De-web at eaves. Inspect and treat interior for general pests as requested.	\$29.62	\$355.44
21	12	Ea	Laguna Compost Facility: 4301 Llano Road <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Fly, Fruit Fly, Wasps, Web Removal.	\$15.72	\$188.64
22	12	Ea	Transit Operations Building: 45 Stony Point Road, Santa Rosa <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Fly, Fruit Fly, Web Removal.	\$31.36	\$376.32
23	12	Ea	Chamber Building: 631-637 First St., Santa Rosa <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$36.22	\$434.64
24	12	Ea	Geysers Llano Pump Station, 4305 Llano Road. * locked location, must schedule with City staff General pest control, place rodent control as needed.	\$15.72	\$188.64
25	12	Ea	96 Courthouse Square, Santa Rosa Check, clean and rebait all 12 rodent stations.	\$72.44	\$869.28
26	12	Ea	Alpha Farm, 3000 Llano Road, Santa Rosa Contact City Staff 24 hours prior to scheduling visit Check, clean and rebait mice bait stations, inspect, de-web exterior and treat for ants, as needed.	\$161.18	\$1,934.16
27	12	Ea	Kelly Farm, 5344 Occidental Road, Santa Rosa Contact City Staff 24 hours prior to scheduling visit Check, clean and rebait all 2 rodent stations, as needed Inspect and treat for ants/earwigs around interior and exterior of building, as needed.	\$15.72	\$188.64

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Item</u>	<u>Price per service</u>	<u>Yearly Total</u>
28	12	Ea	Windsor Geysers Pump Station, 8400 Windsor Road, Windsor * locked location, must schedule with City staff Rodents and general pests, 2 exterior bait stations to be cleaned, checked and rebaited as needed per month, exterior inspection and service as needed. <u>Covered Pests:</u> Ants, Earwigs, Roaches, Mice, Rats, Silverfish, Spiders, Wasps.	\$15.72	\$188.64
29	12	Ea	Church of One Tree 492 Sonoma Ave., Santa Rosa Rodents and general pests, 8 exterior bait stations to be cleaned, checked and rebaited as needed per month, exterior web removal, inspection and service as needed. <u>Covered Pests:</u> Ants, Earwigs, Roaches, Mice, Rats, Silverfish, Spiders.	\$15.72	\$188.64
30	12	Ea	Brown Farm: 2200 Llano Road, Santa Rosa Contact City Staff 24 hours prior to scheduling visit Inspect and treat for ants, mice, rats and spiders around interior and exterior of building, as needed.	\$32.78	\$393.36
31	12	Ea	Ridgeway Swim Center, 455 Ridgeway Ave <u>Covered Pests:</u> Mice and Rats.	\$15.72	\$188.64
32	12	Ea	Luther Burbank Home & Garden: 204 Santa Rosa Ave Check, clean and rebait 4 exterior rodent stations monthly; inspect and treat for "covered pests" as listed. <u>Covered Pests:</u> Ants, Earwigs, Rodents, Cockroaches, Silverfish, Spiders, Web Removal.	\$15.72	\$188.64
33	12	Ea	Maintenance Garage: 55 Stony Point Road, Santa Rosa <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$104.32	\$1,251.84
34	12	Ea	Fire Station 10 and Headquarters, 2373 Circadian Way <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$71.74	\$860.88

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Item</u>	<u>Price per service</u>	<u>Yearly Total</u>
35	12	Ea	Samuel Jones Hall, 4020 Finley Avenue <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$63.88	\$766.56
36	12	Ea	MSC – South, 69 Stony Circle <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$100.72	\$1,208.64
37	12	Ea	City Hall Annex, 90 Santa Rosa Avenue <u>Covered Pests:</u> Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$90.88	\$1,090.56
38	12	Ea	Public Safety Building, 955, 965 and 952 Sonoma Avenue <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal. NOTE: Service at 952 Sonoma Avenue includes exterior rodent bait stations only.	\$216.32	\$2,595.84
<u>SECTION 3</u>			<u>EVERY OTHER MONTH SERVICE</u>		
39	6	Ea	Llano Road E-Station/Pump House: 4301 Llano Road Contact City Staff 24 hours prior to scheduling visit <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Fly, Fruit Fly, Wasps.	\$15.72	\$94.32
40	6	Ea	Railroad Depot, #9 4 th Street <u>Covered Pests:</u> Rodents, Ants, Cockroaches, Spiders, Earwigs, Fleas, Web Removal.	\$15.72	\$94.32
41	6	Ea	Radio Repeater Site: 4905 Rockridge Road Check, clean and rebait 2 exterior rodent stations monthly at exterior of building.	\$15.72	\$94.32
42	6	Ea	Geysers Operations Facility, 35 Stony Point Road. Inspect exterior and treat as needed for ants and general pests. De-web at eaves. Inspect and treat the interior for general pests as requested.	\$15.72	\$94.32

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Item</u>	<u>Price per service</u>	<u>Yearly Total</u>
43	6	Ea	Utility Field Operations Facility, 35 Stony Point Road. General pest control services at five buildings, including Facility Storage A, Facility Storage B, Vehicle Wash, Shops, and Operations Building. Treat exterior for ants, interior as requested, and interior rodent control as needed. 8 exterior bait stations to be cleaned, checked and rebaited as needed per month, inspection and service as needed.	\$166.62	\$999.72
			<u>Grand Total per Year</u>		<u>\$35,523.38</u>

<u>MISCELLANEOUS SERVICES</u>		
<u>Item</u>	<u>Bid Item Description</u>	<u>Hourly Rate</u>
46	Regular Business Hours 8 am to 5 pm M-F	\$72.44
47	After Hours Rate 5 pm to 8am M-F	\$152.24
48	Weekend/Holiday Rate	\$152.24
49	% Markup on Parts	15.75%