

CITY OF SANTA ROSA  
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL  
FROM: ROB SPRINKLE, DEPUTY DIRECTOR, TRAFFIC ENGINEERING,  
TRANSPORTATION AND PUBLIC WORKS DEPARTMENT  
BRANDALYN TRAMEL, PURCHASING AGENT, FINANCE  
DEPARTMENT  
AUTHOR AMY CARTER, BUYER, FINANCE  
SUBJECT: SPLIT BID AWARD – INVITATION FOR BID 22-28 LED STREET  
LIGHTS TO AZCO SUPPLY, INC., AND SOLARMAX LED, INC.

AGENDA ACTION: RESOLUTION

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RECOMMENDATION

It is recommended by the Transportation and Public Works and Finance Departments, that the Council, by resolution: 1) approve a split bid award for Invitation for Bid (IFB) 22-28; 2) approve issuance of a purchase order for Item #1 - 500 each, VEGA D4A LED Light Engine to AZCO Supply, Inc., Stockton, California in an amount not to exceed \$114,712.50; and 3) approve issuance of a purchase order for Item #2 - 500 each, Cobra Head Street Lights to SolarMax LED, Inc., Riverside, California, in an amount not to exceed \$65,522.69, for a total combined amount not to exceed \$180,235.19.

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EXECUTIVE SUMMARY

The Transportation and Public Works (TPW) submitted Purchase Requisition R159481 to Purchasing to issue a bid for LED streetlights. Invitation for Bid (IFB) 22-28 was opened on May 16, 2022, and identified AZCO Supply, Inc., Stockton, California as the lowest responsive and responsible bidder for Item #1 - 500 each, VEGA D4A LED Light Engine, and SolarMax LED, Inc., as the lowest responsive and responsible bidder for Item #2 - 500 each, Cobra Head Street Lights.

BACKGROUND

The purchase of the fixtures will complete the stock needed to finish converting all of the City's High Pressure Sodium (HPS) fixtures over to LEDs. This will also convert the aging/failing inductions lights over to LEDs as well. The LED fixtures draw 1/3 of the wattage of an equivalent HPS fixture and about 1/2 of an induction fixture.

PRIOR CITY COUNCIL REVIEW

Not Applicable

ANALYSIS

On May 16, 2022, IFB 22-28 for LED Street Lights was opened by Purchasing. Of the two hundred and forty-two (242) vendors notified, four responses were received, one was considered non-responsive and three were considered responsive and responsible to the bid requirements. AZCO Supply, Inc. is the lowest responsive and responsible bid for Item #1 and SolarMax LED, Inc. is the lowest responsive and responsible bid for Item #2.

A tabulation of the responsive and responsible bids received is listed below:

Vendor	Bid Total
AZCO Supply, Inc. Stockton, CA	Item #1: <b>\$114,712.50**</b> Item #2: \$73,743.75
SolarMax LED, Inc. Riverside, CA	Item #1: No Bid Item #2: <b>\$65,522.69**</b>
JAM Services, Inc. Livermore, CA	Item #1: \$115,258.75 Item #2: \$73,470.63

\*\* Lowest responsive and responsible bid per item.

FISCAL IMPACT

Funds for this procurement are budgeted in a project in the approved Fiscal Year 2021-22 Capital Improvement Program (CIP).

ENVIRONMENTAL IMPACT

The proposed action is exempt from the provisions of the California Environmental Quality Act (CEQA) under CEQA Guidelines Section 15061(b)(3) and 15378 in that there is no possibility that the implementation of this action may have significant effects on the environment, and no further environmental review is required.

BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not Applicable

NOTIFICATION

Not applicable

ATTACHMENTS

- Resolution

CONTACT

Rob Sprinkle, 707-543-3817, [rsprinkle@srcity.org](mailto:rsprinkle@srcity.org)  
Brandalyn Tramel, 707-543-3706, [btramel@srcity.org](mailto:btramel@srcity.org)  
Amy Carter, 707-543-3702, [acarter@srcity.org](mailto:acarter@srcity.org)