



GENERAL SERVICES AGREEMENT APPROVAL - UNARMED SECURITY GUARD SERVICES

City Council Meeting
January 15, 2019

Chuck McBride
Chief Financial Officer, Finance Department

CURRENT

- On March 20, 2018, Council approved Invitation for Bid (IFB) 18-20 to DHS Private Security, Inc., Canoga Park, CA.
- On July 20, 2018, the contract with DHS was canceled for deficient performance.
- An emergent General Service Agreement F001800 was issued to First Alarm Security, Inc., San Jose, CA for six months, allowing City staff to go through a Request for Proposal process for a new agreement.

CURRENT

- The current contract is due to expire January 31, 2019.
- The City has approximately twenty-two Parks and five facility building locations that require various levels of unarmed security guard services. The City also has a need for scheduled money pickup services at five Parks locations, and delivery to the bank for deposit.

PROPOSED

- On September 27, 2018, Request for Proposals (RFP) 18-114 for unarmed security guard services was opened.
- Three proposals were received and evaluated by a panel consisting of four members from the Recreation and Parks and Transportation and Public Works.
- Weinstein Security, Inc. was selected as they offered the best value for the City.

BENEFITS

- Weinstein Security, Inc. was selected for:
 1. Innovative technology software and equipment for tracking and reporting to staff services to the City.
 2. Demonstrated knowledge and past experience providing services to agencies similar to the City of Santa Rosa.
Weinstein Security Inc. has previous experience with the City and provided the most consistent satisfactory service of any contract held by the City for this service.

BENEFITS (continued)

3. Highly knowledgeable and experienced trained staff to provide services.
4. Demonstrated the ability to provide full service capacity upon issuance of an agreement identifying all staff members that will be assigned to this service.
5. Very responsive to the requirements of the RFP, including a well-prepared and comprehensive proposal, and willingness to sign the City agreement.

RECOMMENDATION

- It is recommended by the Finance, Transportation and Public Works, and Recreation and Parks Departments that the Council, by resolution, approve a five-year General Service Agreement (GSA) F001847 with five (5) one-year extension options to Weinstein Security, Inc., Windsor, CA in the amount of \$862,745.99, plus a \$25,000 contingency for miscellaneous services as needed, for a total amount not to exceed \$887,745.99.

QUESTIONS?