

CITY OF SANTA ROSA
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL
FROM: ZAC BRAND, FLEET SUPERINTENDENT, TRANSPORTATION
AND PUBLIC WORKS DEPARTMENT
ALAN ALTON, INTERIM CHIEF FINANCIAL OFFICER
FINANCE DEPARTMENT
BRANDALYN TRAMEL, PURCHASING AGENT, FINANCE
DEPARTMENT
JENNIFER MYLES, AUTHOR, SENIOR BUYER, FINANCE
DEPARTMENT
SUBJECT: SOLE MANUFACTURER BID AWARD – PURCHASE ORDER
FOR 2020 BMW R1250 RT-P MOTORCYCLES

AGENDA ACTION: RESOLUTION

RECOMMENDATION

It is recommended by the Police, Transportation and Public Works and Finance Departments, that the Council, by resolution, approve a sole manufacturer bid award and issuance of a purchase order for six 2020 BMW R1250 RT-P Motorcycles to Winner Motorcycles, Windsor, California, in an amount not-to-exceed \$177,953.10. The purchase of these vehicles will replace current City vehicles that have reached the end of their cost-effective life cycle. Funds for this purchase are made out of the City Transportation and Public Works Fleet Vehicle Replacement Program.

EXECUTIVE SUMMARY

The Police, Transportation and Public Works and Finance Departments submitted sole manufacturer Purchase Request (R155321) to Purchasing for the purchase of six 2020 BMW R1250 RT-P motorcycles.

BACKGROUND

Under the City's guidelines for replacement of fleet vehicles, the Transportation and Public Works Department (TPW) Fleet Maintenance Division selects a vehicle for replacement when it has reached the end of its cost-effective life cycle. Repair costs, age, and mileage are considered in the point calculation performed by our Faster Fleet software system.

SOLE MANUFACTURER BID AWARD – PURCHASE ORDER FOR 2020 BMW R1250
RT-P MOTORCYCLES
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This purchase will replace City vehicles #6204, 6205, 6206, 6207, 6410, and 6411, various 2012-2014 BMW motorcycles used by the Police Department.

Santa Rosa Police and Fleet departments determined the sole manufacturer BMW product provides the most comprehensive and economic package available that fits the needs of Santa Rosa Police Traffic Bureau.

Fleet consulted Independent studies published by Michigan State Police and Los Angeles County Sheriff Department detailing 2020 Model Year Police Motorcycle offerings from Honda, Yamaha, Harley Davidson, and BMW. The studies highlighted high speed and City riding dynamics, as well as standard performance statistics.

The BMW R1250 R-TP received the highest ratings in almost all categories with no notable concessions in both studies. Specifically, overall ratings for the steering, lean angle, suspension performance, brake performance, and anti-lock brake performance were much greater than the other offerings in the City course environments designed to replicate a typical urban environment.

Additionally, the BMW product line offers a comprehensive factory emergency lighting/siren package, which eliminates the additional upfitting cost normally associated with emergency vehicles.

PRIOR CITY COUNCIL REVIEW

Not Applicable.

ANALYSIS

On October 13, 2020, Request for Quote (RFQ) 20-93 was opened by Purchasing. Of the one hundred twenty-seven (127) vendors notified, three (3) prospective bidders downloaded the documents for this solicitation. Two bid responses were received, and two (2) were deemed responsive and responsible, see table below:

Vendor	Bid Total
Winner Motorcycles Windsor, CA	\$177,953.10
RCA Investments Long Beach, CA	\$188,131.08

FISCAL IMPACT

Funds for replacement vehicles are budgeted in Fiscal Year 2020-21 under the Transportation and Public Works Fleet Vehicle Replacement account 300106, as approved by Council.

ENVIRONMENTAL IMPACT

This action is exempt from the California Environmental Quality Act (CEQA) because it is not a project which has a potential for resulting in either a direct physical change in the environment, or a reasonably foreseeable indirect physical change in the environment, pursuant to CEQA Guideline section 15378.

BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable.

NOTIFICATION

Not applicable.

ATTACHMENTS

- Resolution

CONTACT

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