



CONTRACT AWARD-TYPE 1 FIRE APPARATUS

City Council Meeting
August 15, 2017

Deborah Lauchner
Chief Financial Officer, Finance Department

CURRENT

- The City of Santa Rosa Fire Department (SRFD) submitted a request to Purchasing for the purchase of two (2) Type 1 Fire Apparatus with minimum specifications and standards for the design, construction, performance, and acceptance requirements in the best interest for SRFD.

PROPOSED

- On March 30, 2017, Request for Proposals (RFP) 17-14 City of Santa Rosa was opened by the Purchasing Division.
- Of the 20 prospective vendors on the City Planet Bid system for this type of purchase, four vendors responded with written offers:

Hi-Tech Emergency Vehicle
Service, Inc.
Oakdale, CA

Golden State Fire Apparatus
Sacramento, CA

Burton's Fire
Modesto, CA

Boise Mobile Equipment
Boise, ID

BENEFIT

- Hi-Tech EVS, Inc. was the most responsive in compliance to the SRFD specifications and requirements with the least amount of exceptions.
- SRFD has unique cab space requirements to accommodate Advanced Life Support Equipment, and Hi-Tech EVS, Inc. met the specifications in its original design.
- Hi-Tech EVS, Inc. has a reputable full-service repair center within 150 miles of Santa Rosa.

BENEFIT

- Hi-Tech EVS, Inc. has demonstrated proven success throughout the Bay Area and is known for their high manufacturing quality standard which was evident through a recent purchase for a Type 1 Apparatus purchased by the San Jose Fire Department.
- Hi-Tech EVS, Inc. has a good reputation in the industry and good references with comparable agency fire departments.

RECOMMENDATION

- It is recommended by the Finance and Fire Departments, that the Council, by resolution, approve contract award for the purchase of two (2) Type 1 Fire Apparatus, construction progress meetings, training, warranty services, and a ten-year purchase plan option for future apparatus purchases to Hi-Tech Emergency Vehicle Service, Inc., of Oakdale, California, in the total amount not to exceed \$1,247,412.50.

QUESTIONS?