Approval of the Fifth Amendment to Professional Services Agreement Number F001748 With HROD, Inc. DBA MMO Partners



City Council Meeting August 23, 2022 Scott Alonso Intergovernmental Relations & Legislative Affairs Officer

Introduction

- On April 16, 2018, the City signed an agreement with HROD, Inc. dba MMO Partners (based in Washington D.C.) to serve in an intergovernmental relations capacity working with the City and federal agencies to ensure that the City maximizes its capabilities to secure federal funding and other federal resource opportunities.
- The City executed a First Amendment on December 18, 2018; a Second Amendment on August 27, 2019; a Third Amendment on October 20, 2020; and a Fourth Amendment on September 14, 2021, to extend the term.

Background & Analysis

- MMO Partners has been able to assist the City to meet with and navigate various federal agencies and elected officials such as Housing and Urban Development (HUD), Economic Development Administration (EDA), Federal Emergency Management Agency (FEMA), U.S. Forest Service, Environmental Protection Agency (EPA), U.S. Army Corp of Engineers, and the Department of Transportation (DOT) among others. MMO Partners routinely communicates with our federal legislative delegation on behalf of the City to communicate the City's priorities and needs.
- MMO Partners has helped secured federal earmarks for the City, such as the just over one million dollars for an Emergency Operations Center and critical funding for the inRESPONSE team. MMO Partners also was instrumental in assisting the City in applying for an Environmental Infrastructure request with the Water Resources Development Act. The City's WRDA request was included in the House version of the bill, totaling \$19,400,000 for water and wastewater infrastructure.

Recommendation

It is recommended by the Communications and Intergovernmental Relations Office that the Council, by resolution, approve and authorize the City Manager or designee to negotiate and execute the Fifth Amendment to Professional Services Agreement Number F001748 with HROD, Inc. dba MMO Partners, a District of Columbia C-corporation, Washington, DC, increasing time of performance and compensation by \$108,000 for a total amount not to exceed \$576,000 for continued assistance with federal advocacy efforts, including policy development and funding for recovery, resiliency and other council legislative priorities.

QUESTIONS?