

CITY OF SANTA ROSA
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL
FROM: DEBORAH LAUCHNER, CHIEF FINANCIAL OFFICER
FINANCE DEPARTMENT
KARL LIENAU, INTERIM FLEET SUPERINTENDENT, PUBLIC
WORKS
BRANDALYN TRAMEL, PURCHASING AGENT, FINANCE
DEPARTMENT
SUBJECT: SOLE MANUFACTURE MULTIPLE AWARD FOR 2017 FORD
POLICE INTERCEPTOR UTILITY SUV'S

AGENDA ACTION: MOTION APPROVAL

RECOMMENDATION

It is recommended by the Finance, Transportation and Public Works, and Police Departments, that the Council, by motion, approve sole manufacture multiple award and issuance of two purchase orders. One purchase order for a quantity of nine (9) 2017 Ford Police Interceptor Utility Patrol Sports Utility Vehicles (SUV) to Price Ford of Turlock, Turlock, California, in the amount \$299,929.07, and one purchase order for quantity of four (4) 2017 Ford Police Interceptor Utility Sergeant SUV's to Albany Ford, Albany, California, in the amount of \$131,159.18.

EXECUTIVE SUMMARY

The Transportation and Public Works and Police Departments are requesting a sole manufacture purchase for nine (9) Ford Police Interceptor Utility Patrol SUV's, and four (4) Ford Police Interceptor Utility Sergeant SUV's. The specifications for the patrol vehicles vary slightly from that for the Sergeant vehicles.

BACKGROUND

Under the City's guidelines for replacement of fleet vehicles, the Transportation and Public Works Department Fleet Maintenance Division selects a vehicle for replacement when it has reached the end of its cost-effective life cycle. These vehicles have met the replacement criteria using a point system, which is an industry standard, to predict when best to replace a vehicle. Repair costs, age, and mileage are considered in the point calculation performed by our Faster Fleet software system.

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The City's current fleet of police vehicles consists mainly of Ford Interceptor Sedans and Ford Interceptor SUV's. Purchasing the same manufacture model of police sedan maintains fleet uniformity, provides operational efficiencies by eliminating the need to keep inventories of spare parts and specialized policed vehicle equipment for multiple models, and also simplifies maintenance and technician training. The Chevrolet Caprice and Dodge Charger were previously purchased to provide a comparison on performance needs and operational costs against the Ford models. The results of the evaluation concluded that the vehicles were smaller in size, driver seating areas were uncomfortable, visibility to rear and side windows was limited, and the weight capacity and access to storage areas was not suitable.

This purchase will replace eleven (11) City vehicles below and provide two (2) reserve vehicles for this replacement cycle.

Patrol Vehicles

- 05154, Year 2011 – 87,788 miles
- 05159, Year 2011 – 84,090 miles
- 05161, Year 2011 – 86,288 miles
- 05163, Year 2011 – 99,457 miles
- 05179, Year 2011 – 89,586 miles
- 05183, Year 2011 – 95,054 miles
- 05944, Year 2009 – 98,248 miles
- Two reserve vehicles

Sergeant Vehicles

- 05337, Year 2003 – -26,116 miles
- 05874, Year 2008 – 120,030 miles
- 05971, year 2009- -- 94,377 miles
- 05962, Year 2009 --127, 354 miles

This request includes the purchase of two reserve vehicles. The reserve vehicles are necessary in the event an existing vehicle is damaged beyond repair prior to its normal expected in-service life. It is common that two shifts share a patrol car and when one car is out-of-service multiple officers are affected. Due to the fact that the police package vehicles are special ordered, it takes many months to receive the vehicle from the manufacturer. These vehicles are produced for a limited time period during the year making them unobtainable during certain months. Purchasing reserve vehicles ensures that the Police Department has enough equipment necessary to perform their duties.

These two (2) reserve vehicles will be purchased with appropriated Transportation and Public Works Replacement Fund money. In the event a patrol car is damaged beyond repair, the Police Department will pay off the remaining replacement balance in full, or continue to be charged the monthly replacement amount until the department has paid

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the balance due back to the Replacement Fund. In the event that these vehicles are not needed, the vehicle(s) will be assigned as a replacement in the next replacement cycle. Vehicle 05337 is designated to be repurposed from a patrol vehicle to the Volunteer and Police Program.

Two (2) vehicles are being purchased using funds previously approved by Council specifically to add to the Fleet Replacement Program Police Department vehicles which are not currently included in the Program.

PRIOR CITY COUNCIL REVIEW

Not Applicable

ANALYSIS

Of the twenty (20) Ford vendors notified of our Invitation for Bid 16-68, opened on August 31, 2016, four (4) responses were received, and all were considered responsive and responsible to the bid requirements. A tabulation of the responsive and responsible bids received is listed below:

Vendor	Bid Item 1	Bid Item 2
Price Ford of Turlock Turlock, CA	\$299,929.07	\$131,508.74
Albany Ford Albany, CA	\$301,282.70	\$131,159.18
Towne Ford Redwood City, CA	\$303,980.63	\$131,622.50
Hansel Ford Santa Rosa, CA	\$314,394.53 1% Local Pref \$311,504.27	\$136,424.90 1% Local Pref \$135,170.74

Staff requests consideration for sole manufacture award of the 2017 Ford Police Interceptor Utility SUV as the only manufacturer that meets the specification criteria required for use by the Santa Rosa Police Department.

FISCAL IMPACT

Funds for these purchases are included in the Fiscal Year 2016-17 adopted budget. There are no additional impacts to the General Fund.

ENVIRONMENTAL IMPACT

This action is exempt from the California Environmental Quality Act (CEQA) because it is not a project which has a potential for resulting in either a direct physical change in the environment or a foreseeable indirect physical change in the environment pursuant to CEQA guideline section 15378.

BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable

NOTIFICATION

Not applicable

ATTACHMENTS

No attachments

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