



SOLE MANUFACTURE SPLIT AWARD - 2017 FORD POLICE INTERCEPTOR UTILITY SUV'S

City Council Meeting
October 25, 2016

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Chief Financial Officer, Finance Department

CURRENT

- The City's current fleet of police vehicles consists of Ford Interceptor Sedans and Ford Interceptor SUV's.
- Comparisons to Chevrolet Caprice and Dodge Charger, the only additional patrol vehicle options, concluded that the vehicles were smaller in size, driver seating area was uncomfortable, limited visibility to rear and side windows, and the weight capacity and access to storage areas was not suitable.

PROPOSED

- Twenty (20) Ford vendors were notified through Planet Bids of Invitation for Bid 16-68, opened on August 31, 2016.
- Four (4) responses were received and all were considered responsive and responsible to the bid requirements.

PROPOSED (Continued)

Vendor	Bid Item 1	Bid Item 2
Price Ford of Turlock Turlock, CA	\$299,929.07	\$131,508.74
Albany Ford Albany, CA	\$301,282.70	\$131,159.18
Towne Ford Redwood City, CA	\$303,980.63	\$131,622.50
Hansel Ford Santa Rosa, CA	\$314,394.53 1% Local Pref \$311,504.27	\$136,424.90 1% Local Pref \$135,170.74

BENEFIT

- Purchasing the same manufacture model of police sedan maintains fleet uniformity, provides operational efficiencies by eliminating the need to keep inventories of spare parts and specialized policed vehicle equipment for multiple models, and also simplifies maintenance and technician training.

RECOMMENDATION

- It is recommended by the Finance, Transportation and Public Works and Police Departments, that the Council, by motion, approve sole manufacture split award and issuance of two purchase orders.

RECOMMENDATION

(Continued)

- One purchase order for a quantity of nine (9) 2017 Ford Police Interceptor Utility Patrol Sports Utility Vehicle (SUV's) to Price Ford of Turlock, Turlock, California, in the amount \$299,929.07.
- One purchase order for quantity of four (4) 2017 Ford Police Interceptor Utility Sergeant SUV's to Albany Ford, Albany, California, in the amount of \$131,159.18.

QUESTIONS?