

# Affordable Housing Incentive Fund Pilot Program



#### **Housing Action Plan**

#### Affordable Housing Incentive Fund Pilot Program:

 Council allocated \$3 million to incentivize affordable ownership and/or rental housing production or preservation in the shortest timeframe.

#### • Goal:

- most affordable housing
- least amount of City funds
- lowest income level
- longest time period



#### **Summary of Requests**

- 8 applications 6 loans and 2 grants
- \$16 million in requests for AHIFPP funds
- 306 affordable housing units:
  - 176 new rental units (including manager units)
  - 9 new ownership units
  - 1 rehabilitated ownership unit converted from market rate to affordable
  - 120 rehabilitated existing rental units
- 19 market rate homes



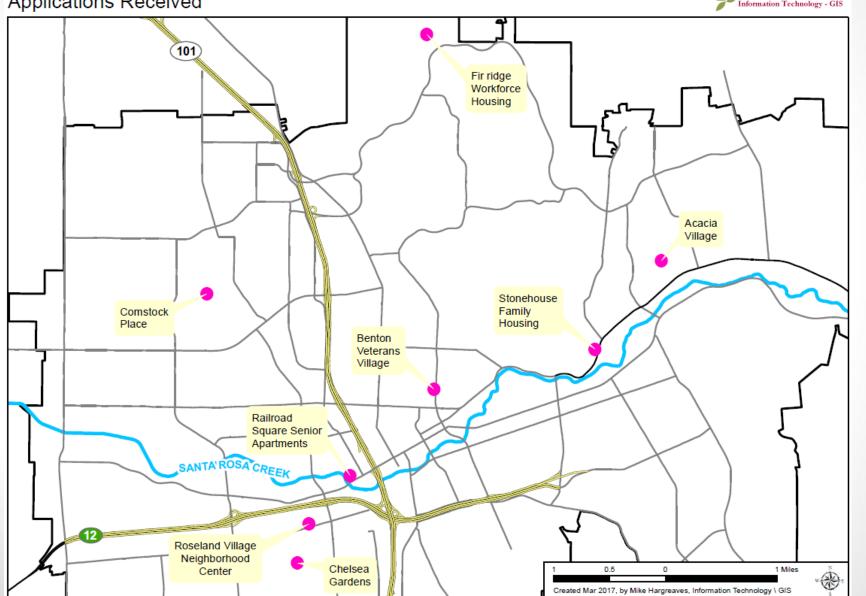
#### Anticipated vs. Actual Applications

- Anticipated applications during preparation of the Housing Action Plan, developers with pending or potential applications indicated that City funds would incentivize housing construction.
- Actual applications AHIFPP provides incentives to other developers:
  - Range of affordability from homeless vets to market rate
  - Range of project type: 100% affordable, mixed-income and mixed-use projects



## Affordable Housing Incentive Pilot Program Applications Received







#### **Acacia Village**

- Campus Properties, LLC
- New ownership housing
- 25 total units: 6 @ 120% AMI, 19 @ market rate
- 24% on-site affordable units
- Grant for off-site public infrastructure
- Estimated occupancy Sept 2019 (2+years)
- Northeast quadrant
- Recommendation:
  - \$1,134,552 or \$189,092/affordable unit
  - 55-year term of affordability
  - Fulfills Inclusionary Housing requirement



### **Benton Veterans Village**

- Community Housing Sonoma County
- New rental housing
- 7 units total: 6 @ 30% AMI (vets), 1 @ 60% AMI (mgr.)
- AHIFPP is gap financing construction starts Fall 2017
- Estimated occupancy Summer 2018 (1+ Years)
- Loan
- Northeast quadrant
- Recommendation:
  - \* \$895,448 or \$127,921/affordable unit
  - 55-year term of affordability



#### **Chelsea Gardens**

- BRIDGE Housing
- Rehabilitate existing affordable housing
- Existing affordability restrictions to 2030
- 118 units at 50% AMI, 2 manager units
- \$1,304,109 loan request or \$10,868/affordable unit
- Estimated completion Sept 2019 (2+ years)
- Southwest quadrant
- Recommendation No funding at this time because:
  - No new units or units preserved from conversion to market rate in near term
  - Value engineering/room in proforma to reduce all or most of gap



#### **Comstock Place**

- Habitat for Humanity of Sonoma County
- Conversion/rehab 1 ownership home plus 3 new homes, all low-income, less than 80% AMI
- Sweat equity and other funding sources
- Loan
- Estimated occupancy Summer 2018 (1+ years)
- Northwest quadrant
- Recommendation:
  - \$ \$220,000 or \$55,000/affordable unit
  - ❖ 55-year term of affordability by Habitat for Humanity resale restriction



### Fir Ridge Workforce Housing

- Santa Rosa City Schools by BRIDGE Housing & BHDC
- New rental housing for school district employees
- 36 total units: AHIFPP funds restrict 3 low-income
- MOU with City low- and/or moderate-income
- Loan
- Estimated occupancy Summer 2019 (2+ years)
- Northeast quadrant
- Recommendation No funding at this time because:
  - \$1,980,000 request; \$660,000 per affordable unit
  - ❖ 19 units above 120% AMI
  - Continue working with district on project feasibility



### Railroad Square Senior Apartments

- ROEM Development Corporation
- New rental affordable housing, part of mixedincome/mixed-use development on SMART site
- 268 total units 61 affordable units (22%): 4 @ 50%
  AMI, 56 @ 60%, 1 manager unit
- \$6,988,000 grant request or \$114,557/affordable unit
- Estimated occupancy Sept 2020 (3+ years)
- Northwest quadrant
- Recommendation No funding at this time because:
  - Request exceeds available funding
  - No Disposition and Dev. Agmnt. with SMART



## **Roseland Village Neighborhood Center**

- MidPen Housing Corporation
- New rental affordable housing, part of mixedincome/mixed-use development in Roseland annexation area
- 175 total units 75 affordable units (42%): 23 @
  30% AMI, 12 @ 50% AMI, 39 @ 60%, 1 manager unit
- \$3M loan request or \$40,000/affordable unit
- Estimated occupancy May 2020 (3 years)
- Southwest quadrant
- Recommendation- No funding at this time because:
  - No Disposition and Dev. Agmnt. with County
  - Needs \$8M competitive State HCD Affordable Housing and Sustainable Communities Funds



### **Stonehouse Family Housing**

- Athena Housing Associates, LP (Phoenix Dev. Co.) and California Human Development
- New rental housing special needs (aftercare for women who have completed treatment/recovery program next door)
- 20 units @30% AMI
- Loan
- Estimated occupancy Fall 2019 (2 ½ years)
- Northeast quadrant
- Recommendation:
  - \$500,000 or \$25,000/affordable unit
  - 55-year term of affordability



## **Recommendations for AHIFPP**

Name	Description	Funding
Acacia Village	6 ownership @ 120% AMI 19 ownership @ market rate	\$1,134,552
Benton Veterans Village	6 rental @ 30% 1 rental @ 60%	\$895,448
Comstock Place	4 ownership @ 80% AMI	\$220,000
Stonehouse Family Housing	20 rental @ 30% AMI	\$500,000
Subtotal	29 ownership & 27 rental units	\$2,750,000
Emerging Needs	Affordable Housing or Homeless Services	\$250,000
Total		\$3,000,000

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