

City of Santa Rosa City Council Goal Setting Workshop Held January 18, 19 and 25, 2018

February 13, 2018

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Workshop Report



The City of Santa Rosa held a City Council goal setting workshop on January 18, 19 and 25, 2018 at the Hyatt Regency in Santa Rosa. The executive staff participated with the Council in all three days of discussions. This report contains the results of the combined sessions.

The workshop resulted in an understanding of the City's financial uncertainties and current reserve outlook; Council consensus on 10 broad multi-year goals and aspirations; six near term (six-month) priorities; five Tier 1 priorities; eight Tier 2 priorities; a list of other opportunities for the future; and an outline of a plan for communicating the results of the Council and staffs' work to the community.

Council will formally adopt its multi-year goals, near term priorities, Tier 1 and Tier 2 priorities at a future Council meeting.

In addition, there was a discussion of each City department's key projects and issues, as well as what projects could be deferred to create capacity. There was also a preliminary discussion of potential criteria for determining what the City must do and fund, and ways to generate revenue.

Workshop Objectives

- Shared understanding of City's financial picture.
- Input from Councilmembers for upcoming budget.
- Shared understanding of major items scheduled for 2018 and key department projects.
- Council consensus on broad multi-year goals, priorities for the year and what to defer.
- Strengthen teamwork of Council and executive staff.

Workshop Participants

City Council

Mayor Chris Coursey



Council Member Jack Tibbetts



Vice Mayor Chris Rogers



Council Member



Council Member Julie Combs



Council Member Tom Schwedhelm



Council Member Ernesto Olivares



Executive Staff in Attendance

- City Manager Sean McGlynn
- City Attorney Sue Gallagher
- Deputy City Manager Gloria Hurtado
- Community Engagement Director Caluha Barnes
- Water Director Bennett Horenstein
- Acting Finance Director Alan Alton
- Police Chief Hank Schreeder
- Fire Chief Tony Gossner
- City Clerk Daisy Gomez

- Transportation and Public Works/Parks and Recreation Director Jason Nutt
- Housing and Community Services Director Dave
 Gouin
- Planning and Economic Development Director David Guhin
- Chief Technology Officer Eric McHenry
- Interim Human Resources Director Joanne Narloch

Facilitation

The workshop was facilitated by Jan Perkins, Senior Partner of Management Partners. Graphic recording was provided on the first two days by Leslie Salmon-Zhu. Mary Neilan of Management Partners provided flipchart recording on the third day.

Retreat Preparation

To prepare for the retreat, facilitator Jan Perkins conducted individual telephone interviews with each Council member and coordinated with executive staff on workshop materials. The interviews were helpful in learning Councilmembers' interests regarding the workshop and their priorities for the year.

Opening Comments

The City Manager and department heads opened the workshop with comments about the importance of discussions about priorities. The City Manager stated that the organization has significant capacity limitations and that staff is stretched thin. He said it will be important to have an achievable work plan coming out of this workshop. He suggested creating a six-month focus for the most critical matters and also creating the Tier 1 and Tier 2 priorities for the year. He further suggested that the Council and executive staff revisit the priorities in July 2018, following focus on the most critical priorities.

Department head and other City Manager comments included:

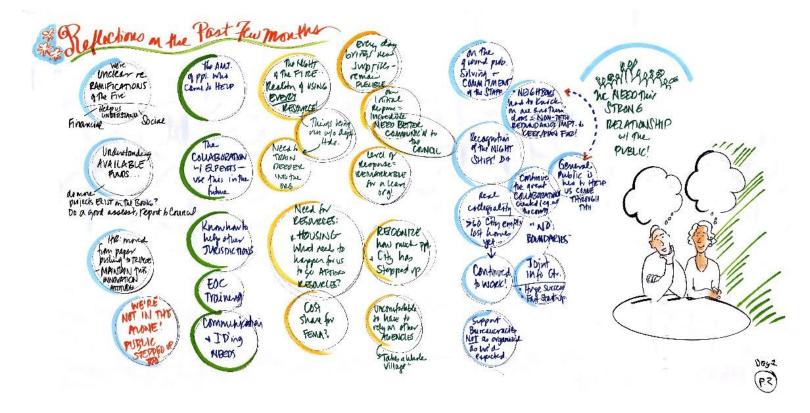
- The fire has created new realities for the organization and significant effort is now going into recovery and rebuilding. That all takes time, resources and capacity.
- The City's financial picture has changed as a result of the fire. More on this was presented later.
- It is important to set clear priorities for the year, with limitations, given the need for staff to focus on rebuilding after the fire.
- Critical day-to-day operations and projects must also be attended to build recovery is going on.

The graphic recorder captured a number of the comments made during this portion of the first day. The chart is provided below.



Reflections on the Past Few Months

The Council and executive team had a short discussion early on the first day about the past few months during and after the fire. Highlights of their comments were captured in the following graphic.



Budget Forecast Overview

The City Manager and acting Finance Director presented the City's reserve level outlook and discussed other factors regarding the budget. There is much uncertainty about the City's financial outlook, but more will be known in the next few weeks and months. Examples of unknowns include sales tax revenues, general fund revenues, and property tax revenues. Of significance is the damage done during the 2017 fire. The cost of public safety mutual aid is not yet known, and the local cost share of damage to infrastructure could be significant. The Ernst and Young report will inform the City's responsibility in the next few months.

The acting Finance Director provided the following information about the City's reserves. As shown, expected reserves at the end of the current fiscal year will be below the City's stated reserve level.

Beginning Reserves at 6/30/2017:

\$37,310,145

This is 25% of net expenditures

17% of expenditures = \$25,258,944 15% of expenditures = \$22,287,944

Estimated ending reserves at 6/30/18:

\$19,483,075

This is 13% of net expenditures

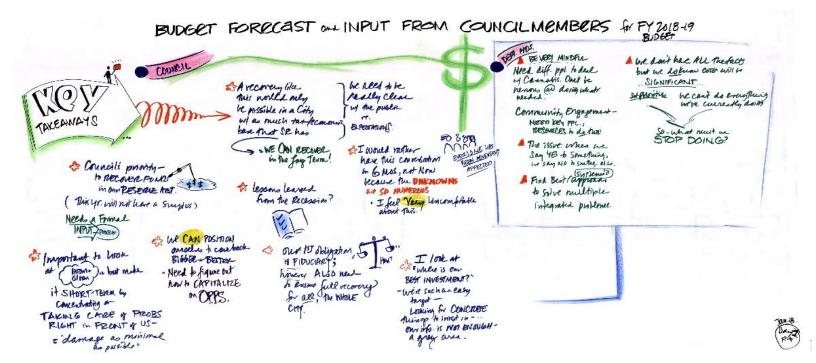
The City Manager commented that had the City not had reserves at the 25% level, the discussions now would be quite different than is the case currently.

Councilmember comments included:

- Use of reserves has been for reasonable purposes.
- Estimated year-end reserves do not include any FEMA reimbursements.
- Recovery costs still looming, unknown.
- Possibility of other emergencies/disaster occurring.

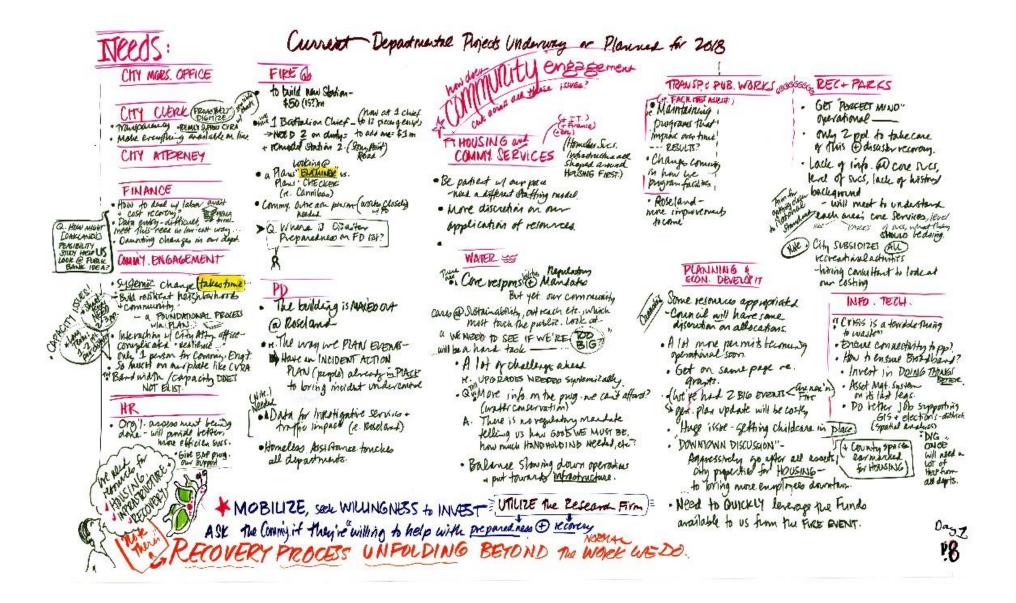
Council and staff comments from the first day of the workshop following presentation of financial slides are shown in the following graphic chart.

^{*} Reserves are based on net expenditures. In this case, the net expenditures for FY2016-17 are \$148,582,028.



Key Projects/Issues by Department

As a way to inform the Council and to begin the discussion of the year's priorities with a context of what is already underway, each department head reviewed the top projects that their department will be focusing on during the year. The executive staff also indicated whether additional resources would be needed to meet their objectives. Attachment A contains the key projects by department. The graphic recorder captured department heads' comments about resources needed as shown in the image below.



Framework for Priorities



- Multi-Year Goals and Aspiration Statements: These are the Council's long-range goals, to be achieved over a period of years through annual priorities of specific projects and initiatives.
- Near-Term Priorities: These are the "must do" projects and initiatives for focus between now and the end of June 2018 (sixmonth focus).
- ❖ <u>Tier 1 Priorities</u>: These are projects and initiatives determined by the Council for primary attention of staff and resources.
- Tier 2 Priorities: These are projects and initiatives to be pursued, as capacity and resources permit.

Multi-Year Goals and Aspiration Statements

The Council and executive staff discussed a draft list of broad multi-year goals and aspiration statements. Through discussion, a final list of 10 were agreed to by Council, subject to formal adoption by the Council at a future Council meeting.

Table 1 contains the goals and aspiration statements as edited on January 25, 2018.

Table 1. City Council's New Multi-Year Goals and Aspiration Statements

	GOAL	ASPIRATION STATEMENT
*	Ensure financial stability of City government.	Santa Rosa sustains a strong, diversified economic base that continually renews itself, and has a structurally balanced budget with sufficient reserves in all funds to weather economic shifts for long term sustainability of City services.
*	Effectively implement the recovery and rebuilding of Santa Rosa.	Santa Rosa emerges as an even stronger, more vibrant, resilient and livable community prepared to achieve its vision of leading the North Bay.
*	Meet housing needs.	Santa Rosa actively supports housing for all, through protection, preservation and production of housing.
*	Attain functional zero homelessness.	Santa Rosa supports effective strategies that house homeless individuals.
*	Invest in and sustain infrastructure and transportation.	Santa Rosa regularly invests in its transportation, roads, technology and overall infrastructure to protect and sustain its assets and keep pace with community needs.
*	Provide for community safety, valued City services and open government.	Santa Rosa is a safe and healthy place and has the right mix of services supported by effective internal services operating within open government practices.
*	Foster neighborhood partnerships and strengthen cultural assets.	Santa Rosa promotes thriving neighborhoods in preserving its heritage and vibrancy of the community.
*	Promote environmental sustainability.	Santa Rosa protects and improves the environment through its policies and actions.
*	Foster a 21 st century city and organization.	Santa Rosa leads the North Bay by supporting innovation in service delivery, engaging its employees and striving for high employee morale.
*	Foster a strong downtown and overall economic development of the community.	In Santa Rosa, a successful downtown is a community wide economic development engine and cultural center where people live and work.

Near-Term (Six-Month) Priorities

The city manager identified six key priorities that need to be focused on between now and the end of June 2018. The Council added homelessness to the list below. The Near Term (six-month) priorities are listed in Table 2 below.

Table 2. Near-Term (Six Month) Priorities

	Council's Near Term (Six Month) Priorities
1.	FEMA project sheet (for reimbursement)
	Timeline: Due April 16
2.	California Voting Rights Act (CVRA)/district elections
	Timeline: February 6 to mid-April
3.	Rebuild/build downtown and fire areas
4.	Budget process for FY 2018-19
5.	Review revenue options
6.	Purchasing process policy review
7.	Homelessness

Tier 1 Priorities

On January 25, 2018, the Council determined its Tier 1 priorities. These are initiatives which will receive the highest attention during the year. They are listed in Table 3 below. The number of Councilmembers placing dots on each of these is shown in the table. Additionally, comments to clarify intent are included.

Table 3. Tier 1 Priorities

Tier 1: Council's Top Priorities – To Receive Greatest Attention

- 1.1 Recovery/rebuilding (5 dots)
 - Comments: Includes housing rebuilding, infrastructure rebuilding
- 1.2 Comprehensive housing strategy (5 dots)
 - Comments: Refers to Housing Action Plan
- 1.3 Open government task force recommendations (5 dots)

Comments: Staff will prepare a status report on the task force recommendations, and identify the impacts of implementing the remaining items to discuss those with the Council; identify what potentially could be accomplished in different ways than that recommended in the report to still accomplish the same goal; include a review of the Sunshine Ordinance recommendations

1.4 Downtown housing (6 dots)

Comments: Includes economic development, downtown revitalization and downtown programming

1.5 Homelessness (7 dots)

Comments: Intent is to stay on path of the existing plan; includes risk mitigation pool

Tier 2 Priorities

On January 25, 2018, the Council reached consensus on eight Tier 2 priorities. These are initiatives that will receive attention as resources permit. Tier 2 priorities were those items receiving four or more dots from Councilmembers during the prioritization process. These priorities are listed in Table 4 below in the order that they received dots from Council members. It was noted that given the critical nature of the sixmonth priorities and Tier 1 items and the resources needed for those, it is unlikely any work will be done on the Tier 2 items.

Table 4. Tier 2 Priorities

Tier 2: Initiatives to Receive Attention as Resources Permit		
2.1 Replenish reserves (6 dots)		
2.2 Conduct emergency preparedness (5 dots)		
2.3 Focus on employee morale and well-being (5 dots) Comments: This has to do with asking what is the city doing to have positive effect on morale? Do we have a problem with morale?		
2.4 Plan and implement the Southeast Greenway (5 dots)		
2.5 Create plan to address deferred maintenance throughout the community (4 dots)		
2.6 Implement the Climate Action Plan (4 dots)		
2.7 Explore feasibility of a public bank (4 dots)		
2.8 Explore options for funding Roseland Library (4 dots)		

Other Opportunities for the Future

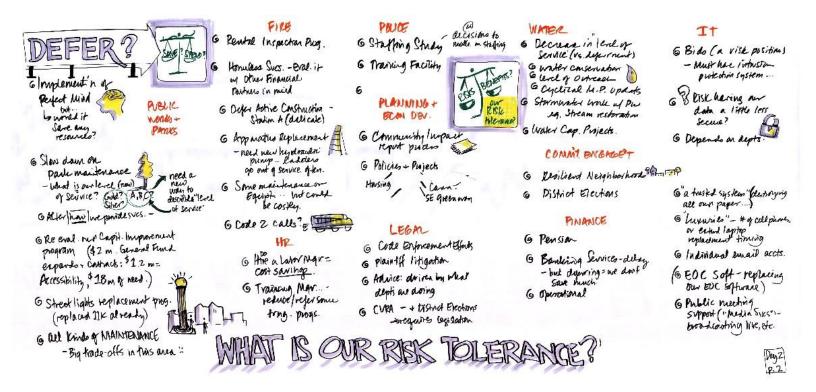
Table 5 contains a list of potential opportunities for the future. These are projects that will not move forward this year, but which have been listed for future consideration. This list contains items from the April 2017 workshop as well as items added on January 25, 2018.

Table 5. Other Opportunities for the Future

Other Opportunities for the Future
Explore business improvement districts in neighborhood commercial centers.
Adopt living/minimum wage.
Obtain a new funding source for the transit system.
Develop a strategy for producing/stimulating the production of childcare facilities.
Create a transition program for neonicotinoids.
Hold a study session on creating a public bank.
Explore options for funding free transit rides for K – 12 students.
Explore paid family leave.
Conduct study session on community impact reports.
Attract businesses with well-paying jobs and encourage retention and expansion of existing local companies.
Implement participatory budgeting.
Increase funding for community advisory board grants and review policies.
Increase youth engagement services.

Items to Defer

The Council asked to hear from department heads what projects or initiatives could potentially be deferred to make capacity for the near term and Tier 1 priorities. Each department head offered comments. The City Manager indicated that further discussions will take place as part of the budget process. He also posed the question, "What is our risk tolerance?" He indicated that the answer to that question will help us know what we can and cannot defer. Impacts of federal government shutdown will not be known but immediate impacts not expected on our recovery efforts. The initial comments from department heads made on January 19 were captured by the graphic recorder in the following chart.



Communication Strategy

At the end of the session on January 25, the Council and staff discussed elements of a communication strategy. A summary follows.

What Needs to be Communicated?

- The results from this workshop, including:
 - o Broad goals and aspiration statements
 - Near Term Priorities
 - Tier 1 Priorities

- o Tier 1 Priorities
- What will not move forward
- City's financial situation, including uncertainties

With Whom Should We Communicate?

- The public
- Employees, unions
- Partner agencies (federal, state, local, non-profits)
- Boards and commissions, to enlist them to help inform others in the community
- Press
- Development community
- Non-profits
- Chamber of Commerce

How Could We Communicate?

- City Manager's newsletter to employees
- Op-ed piece in the newspaper
- Hold employee and union meetings to hear from leadership
- Department heads will share information with their staff
- Create handout to use at CVRA hearings
- Social media

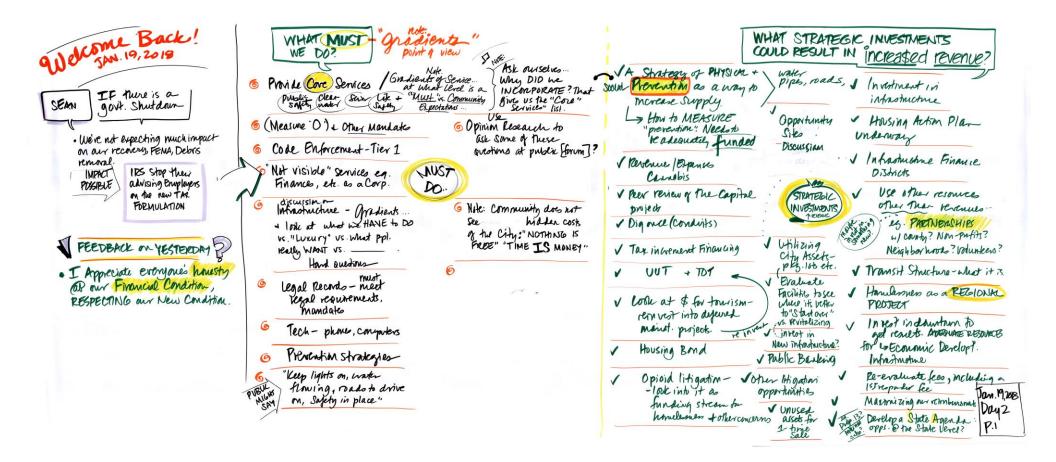
Discussion About What the City "Must Do" as a Government and Revenue Generating Options

Working in small groups, two questions were discussed, intended as a reference for future discussions. Table 6 below provides a summary.

Table 6. "Must Do" as Government; Strategic Investments

What the City "Must Do" as a Government	Strategic Investments for Increased Revenue
 "Keep lights on, water flowing, roads to drive on safely" Community does not see the hidden costs of the city: "nothing is free", "time is money" Provide core services (what are these?) There are gradients of service – at what level is a "must" vs. "community expectations" Ask ourselves why did we incorporate? Public safety Clean water Sewer Life and safety Implement Measure O and other mandates Code enforcement – tiered levels "Not visible" services e.g., legal, HR, finance, but be handled if we're to be a municipal corporation; must meet legal requirements, mandates; technology (phones, computers, etc.) Infrastructure – look at what we have vs. "luxury"; what people really expect Prevention strategies; invest now and save money later Could use opinion research to ask some of these questions of the public 	 Invest in downtown to get results – adequate resources for economic development infrastructure Re-evaluate fees, including a 1st responder fee Maximizing our reimbursements Develop a state agenda; could be opportunities at the state level Revenues/expenses – cannabis Peer review of the capital projects Dig once (conduits) Tax increment financing Utility users tax and transient occupancy tax Look at dollars going out for tourism - reinvest some into maintenance projects Housing bond Opioid litigation; look into it as funding stream for homelessness and other concerns Utilizing city assets – parking lots, etc. Evaluate facilities to see where it's better to "start over" vs. revitalizing Other litigation opportunities Unused assets for one-time sale Investment in infrastructure Housing action plan underway Infrastructure finance districts Public bank Use other resources other than revenues (i.e., partnerships with non-profits, neighborhoods, volunteers, others) Transit Homelessness as a regional project A strategy of physical and social prevention as a way to increase supply; how to measure "prevention"

needs to be adequately funded



Wrap-up/Comments from Council and Executive Team

Near noon on *January 19, 2018*, each person made some comments about the day and a half they had spent together so far.

- Uncomfortable looking too far out...what's our focus?
- Appreciate staff honesty today. Need staff clarity on goals.
- Great direction time to get going!
- How do these fit into budget process? How will it look "on the ground"?
- Good discussions.
- It will hopefully become clear on January 25th.
- Eye opening. Appreciate the conversations. Helped me.
- Lots of healthy conversations. Good exchange.
- We're trying to squeeze through a knothole. Causes a different way of thinking I like that we're heading to a reduced number of goals. Worry about sacrificing our services in any way.
- Long-term vs. short-term. I worry about "the next six months".
- Talk about how to facilitate. Nimbleness needed.
- Very informative on the big picture.
- Helpful to hear from everyone. I'm focused on next six months.
- Directors' sharing their juggling needs.
- How to translate broad goals into our next six months.
- Always good to have these conversations.
- Need to be "comfortable with being uncomfortable."
- Appreciate this great discussion.
- Wise that we take a break for a week; need time to think and talk with constituents.
- Thank you, department heads for frank discussions.
- There's a lot of risk here for everyone.
- More aware of our task to communicate to our full community what's happening.
- Organizational health and employee morale as an important focus.
- Important to acknowledge the courage in this room and how to tell this story in a complete way.
- A critical part of our healing.
- Thank you, public, for sitting with us through these difficult conversations.

At the end of the session on *January* 25, Councilmembers and executive staff shared a comment about the three days spent together. A summary follows.

- Council needs to reflect on enormity of tasks ahead and be cautious about adding to staff workload
- "Ah-ha" moment to see six-month list
- We need to "walk the talk" regarding sticking with our agreedupon priorities
- Happy to have clear direction
- Good that this process exists
- A lot to do in next six months
- Waiting to see priorities translated through budget process
- Always good to define what city is doing
- Good to separate six-month and one-year not surprised by outcome
- Department heads appreciate being able to participate
- Helps with personal/department goals
- Lots to get through in the workshop; appreciate flexibility of facilitator
- Good to reflect on what has been accomplished since last year
- Our goal setting has been a highly evolved process over years
- My first opportunity to participate; good outcome
- So beneficial to have staff here for our discussions
- Thanks to public for participating
- I have a better understanding of challenges for staff
- Good to see council consensus; that will help with the heavy lifting that will be needed
- Model of how government should work
- How to manage items that don't make it to the top

Next Steps

- Staff will place the following on a future Council agenda for adoption:
 - Broad multi-year goals and aspiration statements; and,
 - o Priorities, including Near Term (six month), Tier 1 and Tier 2.
- The budget process will include earlier Council input this spring, beginning in April 2018, than in prior years.
- Communication strategy will be pursued.

Attachment A – Key Department Projects for 2018

	Key Departmental Projects for 2018	
City Manager's	Recovery Oversight	
Office	Purchasing Project	
	CFO Recruitment	
	CVRA Coordination	
	Garbage franchise roll-out/Zero waste project	
City Attorney	California Voting Rights Act/District Elections	
	Wildfire response	
	Housing initiatives	
	Homelessness initiatives	
	Economic Development initiatives	
	Update of procurement policies and procedures	
	Cannabis policy and tax implementation	
	Long term finance initiatives	
City Clerk	Full implementation of VoteCast	
	Implementation of eComment	
	Digitizing records and publishing online engagement tools	
	Support November 6th General Municipal Election	
	Support CVRA efforts	
Human Resources	Organizational assessment of Human Resources	
	Establish quarterly review meetings with departments on workers compensation	
	goals	
	Update personnel policies	
	Develop performance evaluation model	
	Adopt project to support city council goals	
Finance	Pension Rate Stabilization Program	
	Citywide Fee Study	
	RFP for new Parking Access and Revenue Control System (PARCS) for the five garages	
	Garage 9 top deck replacement	
	Disaster Labor Audit for Cost Recovery	
	• FY 2018-19 Budget	
Police	Radio Infrastructure Modernization	
	Backup Generator	
	Disaster Preparedness training facility	
Fire	Fire Department Facilities Master Plan	
	General Plan Amendment	
	Reconstruction of Station 5	
	Station 9 Construction	
	Expand/remodel station 2	
	After Action Review of Tubbs Fire	
	After Action Review of EOC	
	Public Safety Building	

	Key Departmental Projects for 2018
Housing and Community Services	 Application and Administration of Disaster Recovery H.C.V. Application and administration of CDBG-DR Consider the creation of a new Affordable Housing Resource Repurpose Homeless Service Center and Family Support Center to Housing First focused shelter In partnership with the County explore expansion of H.F. Indoor/Outdoor Shelter Options and alignment with CHAP In partnership with the County, develop Homeless Service Redesign, Primary Decision-Making Group for C of Care, and common metrics/reporting Develop Secondary Priority Programs from July 11 Council Meeting: Risk Mitigation and Client Support Fund Repurpose NRP integration with Rental Inspection Program CDGB/HOME/HOPWA Waiver
Water	 A.D.U. Occupancy and Affordability Compliance Organization assessment of department Compost Partnering with Sonoma County Waste Management Agency Rebuild Fire Damaged Sewer Infrastructure Develop a Storm Water Enterprise Microgrid
Transportation and Public Works; Recreation and Parks	 Perfect Mind Implementation Summer Programs Park Master Plans Core Services & LOS Evaluation Fee Study (cost recovery evaluation) Fund Raising Purchasing Program Transit Integration and Efficiency Study Tri-Annual Review (Transit) Facilities Assessment Bicycle & Pedestrian Master Plan Update Matrix Report Implementation (CPE) Cityworks Implementation Disaster Recovery Traffic Engineering Customer Service
Planning and Economic Development	 Capital Projects Inclusionary Housing Policy Impact Fee Update Density Bonus Policy Permit Streamlining Policy Design Review Process Improvements Development Agreement for City Parking lot for Downtown Housing Creation of a Community Benefit District Downtown and Station Area Specific Plan updates Resilient City Ordinance #2 Renewal Enterprise District Development and EIFD Assessment General Plan Update Cannabis Program Implementation

Key Departmental Projects for 2018		
Office of Community Engagement	 California Voting Rights Act (CVRA) aka: District Elections Community Advisory Board – Staff Support & Strategic Planning Resilience City Rebuilding/Resilient Neighborhoods Homelessness Encampment Reduction Efforts Management & Administration of Grant Programs 	
	The Partnership – CBO Coordination & Collaboration	