For Council Meeting of: October 13, 2020

CITY OF SANTA ROSA CITY COUNCIL

TO: MAYOR AND CITY COUNCIL

FROM: SEAN MCGLYNN, CITY MANAGER

SUBJECT: APPROVAL OF THE THIRD AMENDMENT TO

PROFESSIONAL SERVICES AGREEMENT NUMBER F001748

WITH HROD, INC. DBA MMO PARTNERS (CONTINUED

FROM THE SEPTEMBER 29, 2020, REGULAR MEETING)

AGENDA ACTION: RESOLUTION

RECOMMENDATION

It is recommended by the City Manager's Office that the Council, by resolution, approve the Third Amendment to Professional Services Agreement Number F001748 with HROD, Inc. dba MMO Partners of Washington, DC, extending time of performance through September 30, 2021 and increasing compensation by \$108,000 for a total amount not to exceed \$360,000 for continued assistance with federal advocacy to secure federal funding for recovery.

EXECUTIVE SUMMARY

On April 16, 2018, the City signed an agreement with HROD, Inc. dba MMO Partners to serve in an intergovernmental relations capacity working with the City and federal agencies to ensure that the City maximizes its capabilities to secure federal funding and other federal resource opportunities. The City executed a First Amendment on December 18, 2018 and a Second Amendment on August 27, 2019, to increase compensation and extend the time for performance.

Staff seeks Council approval of a Third Amendment to the Agreement, in a form approved by the City Attorney's Office, to increase compensation by \$108,000 for a total not-to-exceed amount of \$360,000 and to extend the time of performance to September 30, 2021.

BACKGROUND

The City requires continued assistance identifying the federal agencies and funding strategies that match the City's funding needs. MMO Partners has been key in assisting the City to take the steps necessary to secure federal funding for recovery.

PRIOR CITY COUNCIL REVIEW

April 16, 2018, December 18, 2018, and August 27, 2019

ANALYSIS

MMO Partners has been able to assist the City to meet with and navigate various federal agencies such as Housing and Urban Development (HUD), Economic Development Administration (EDA), Federal Emergency Management Agency (FEMA), Environmental Protection Agency (EPA), and the Department of Transportation (DOT) among others, that can assist us in the recovery efforts.

Working with federal agencies to potentially secure recovery funding is proven to be a long process. It is estimated that the need for these services will continue for at least another 12 months.

FISCAL IMPACT

Budget for this increase has been included in FY 2020-21.

ENVIRONMENTAL IMPACT

This action is exempt from the California Environmental Quality Act (CEQA) because it is not a project which has a potential for resulting in either a direct physical change in the environment, or a reasonably foreseeable indirect physical change in the environment, pursuant to CEQA Guideline section 15378.

BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable

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NOTIFICATION

Not applicable.

ATTACHMENTS

Resolution/Exhibit A Third Amendment to Agreement No. F001748

CONTACT

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