

Alternatives East 2300 Bethards Drive, Suite A Zoning : CO, Commercial Office/Retail



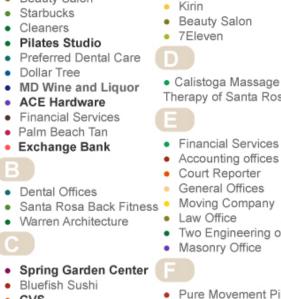
NEIGHBORHOOD COMPATIBILITY



- 76Gas Station/ Auto Repair
- Safeway
- Super burger
- UPS
- Los Tres Chiles
- Beauty Salon
- Starbucks
- Cleaners
- Pilates Studio
- Preferred Dental Care
- Dollar Tree
- MD Wine and Liquor
- ACE Hardware

· Financial Services

- Palm Beach Tan
- Exchange Bank
- Dental Offices
- Warren Architecture
- Spring Garden Center
- Bluefish Sushi
- CVS
- Beauty Connection
- Pet Center
- Jewelers
- Café



 Baskin Robbins Trattoria Cattaneo La Quercia Tacos

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- Ricardo's
- Sisters Consignment
- Gios Pizza
- Kirin

Yoga

 Calistoga Massage Therapy of Santa Rosa

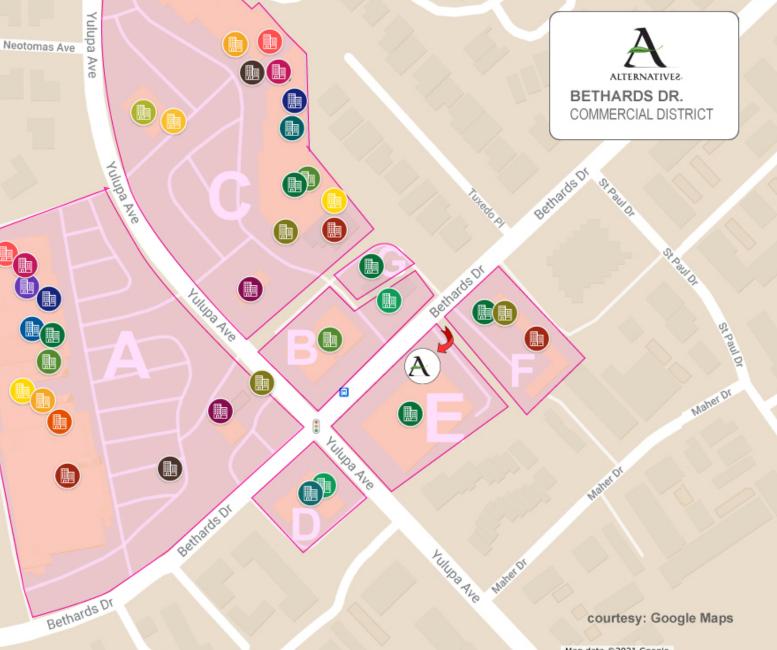
- Financial Services
- General Offices

- · Two Engineering offices
- - Pure Movement Pilates

Dentistry Offices

- · Beal Ins. Ag. State Farm Ins.



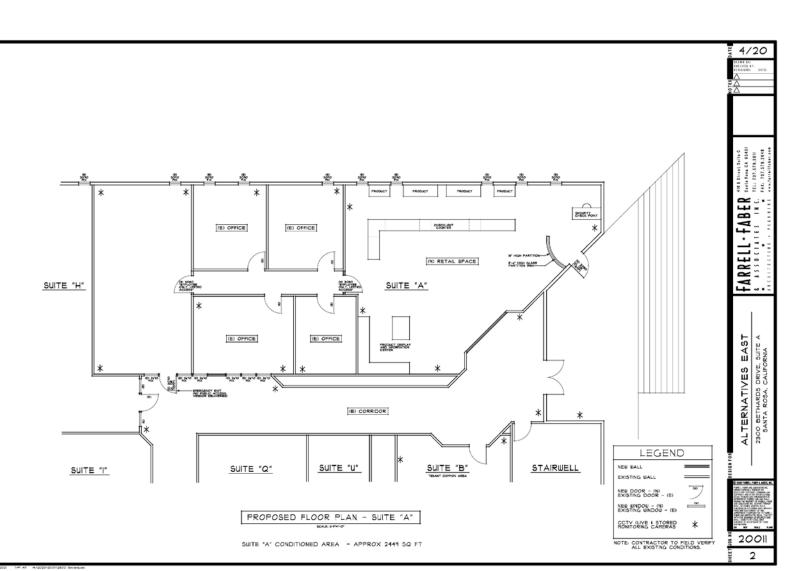


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Dispensary Interior Plan

- ~ Front Door Visible from Street, Entry from Public Right of Way
- ~ Welcoming Reception Area
- ~ Discreet, Secure Check Out
- ~ Education Stations
- ~ Private Consultation Rooms
- ~Well-Lit with discreet Security Cameras
- ~Covid 19: Social Distancing, Masks required, Frequent Disinfecting





General Plan



ALTERNATIVES

Consistency: Retain Neighborhood Aesthetic, Discreet, Professional, Attractive.

Consistency: Offer *only* Tested, Safe and Affordable Medical and Adult-Use Cannabis.

Consistency: Provide an oasis for customers to be inspired, learn, and explore the benefits of cannabis.



Alternatives: Demonstrated Dispensary Success in Santa Rosa

- Alternatives is a thriving dispensary in its 12th year
- 100% Woman-Owned and operated
- Proven track record of full state and local compliance
- Mentoring dozens of people who are passionate to learn about the cannabis industry (many are women and minorities)
- Innovated the first recycling program for used packaging
- We hire locally and give preference and support to local cultivators and family farmers, manufacturers, and distributors
- California Track and Trace and Weighmaster experts



Traffic, Odors, Crime, Security

- Traffic: About 45 new peak hour visits but reduced by Delivery Service. –*Cameron Nye, W-Trans, Traffic Engineer, 3/9/21*
- Odors: Odors will not escape the shop. Engineers have approved our "accepted and best available industry-specific technologies designed to effectively mitigate cannabis odors" –*Yorke Engineering Rpt., 1/20/21*
- Crime: Dispensaries do not significantly impact violent crimes and property crimes *decrease*. Researchers ascribed this to:
 - Increased foot traffic and "eyes on the street" even at extended hours,
 - Increased security technology, and
 - Availability of tested, safe cannabis without the stigma
 - "Cash business" is a myth: Alternatives has conventional banking and we accept credit and debit cards.
- Security: State of the art. To be approved by the State of California and Santa Rosa.

IZA Institute Labor Economics & Rand Corp., May 2018, http://ftp.iza.org/dp11567.pdf



About the Applicant

- Attorney for 39 years, mother of 2 (an RN and a teenager)
- Stage 3 cancer survivor: Researched the medicinal benefits of cannabis and devoted my career to learning about its properties and helping others
- Own a home in Montgomery Village and commercial properties in Bennett Valley and Roseland
- Contributions to our community: Member of Roseland Steering Committee for Annexation, Santa Rosa Metro Chamber, Sonoma County Bar Association, NORML Legal Committee, Featured Speaker at Metro Chamber's Young Professionals Network, Member Society of Cannabis Clinicians, Jewish Coalition for Literacy
- OSHA certified, State Bar mediator