

FY 2021-22 PROPOSED BUDGET

May 18-19, 2021

Agenda

Budget Study Session FY 21/22

City Manager's Comments
FY 2021-22 Citywide Budget
FY 2021-22 General Fund Budget
Department Budgets
Enterprise Funds Budgets
One-Time Funding
Capital Improvement Program Budget

City Manager's Comments

General Fund Additional Needs Request: \$2.2M

		One-time Cost	On-going Cost	Revenue or Exp Offset	American Rescue Plan	CDGB-CV	PG&E Settlement
CC	Re-districting costs	200,000		-			X
CC	Spanish Translation		164,000	-			
CC	Charter Review (offset Community Promotions)	TBD		105,000			Χ
CC	Community Empowerment (offset Community Promotions)	20,000		20,000			
CMO/Homeless	Sam Jones Hall Sprung Structure	713,000		713,000		Χ	
CMO/Homeless	Safe Parking Pilot Program		315,000	315,000	Χ		
Finance	Banking Services	-	100,000	-			
Non-dept	Broadband proposals	200,000		200,000	Χ		
TPW	1.0 Safety and Training Coordinator		134,000	-			
TPW	4.0 Civil Engineering Technicians (charge to CIP)		720,000	720,000			
TPW	Real Estate Project		325,000	-			
TPW/Water	1.0 Associate Real Estate Agent (charges to RE project)		-	-			
HCS	Legal Aid (\$87K base)		5,000	5,000		Χ	
Police	Mental Health Collaborative		1,100,000	-			
Police	Radio Infrastructure Software upgrade		253,000	-			Χ
	Total	1,133,000	3,116,000	2,078,000			
	Net Total Costs	2,171,000					

General Fund Reductions

Police Dept.

- 5.0 FTE Reduction is the result of Council's decision in FY 21 to reduce Budget to baseline
- 1.0 FTE Reduction for FY 22

_				% of	% of Total GF
Dept	Reduction	FTE	Amount	Total GF	Dept budget
Police	3.0 Police Officers	-3.0	585,000		
Police	1.0 Communications Dispatcher	-1.0	130,000		
Police	1.0 Police IT Supervisor	-1.0	165,000		
Police	1.0 Police Officer	-1.0	195,000		
	Total	-6.0	1,075,000	0.59%	1.68%
Fire	5.0 Firefighters	-5.0	945,000	0.52%	2.07%
PED	1.0 Administrative Technician	-1.0	100,240		
PED	Professional Services		307,760		
PED	Training		10,000		
	Total	-1.0	418,000	0.23%	2.74%
Rec	0.5 Recreation Specialist	-0.5	48,035		
Rec	0.6 Recreation Specialist	-0.6	55,964		
Rec	Temp Services		7,930		
Rec	Finley Aquatic Concession closure		39,610		
Rec	Service & Supplies		18,461		
	Total	-1.1	170,000	0.09%	1.76%
TPW	4.0 Skilled Maintenance Workers	-4.0	412,800		
TPW	1.0 Electrician	-1.0	136,400		
TPW	2.0 Groundskeeper	-2.0	183,200		
	Total	-7.0	732,400	0.40%	2.48%
Finance	1.0 Field Collection Representative	-1.0	123,300	0.07%	1.12%
	Total General Fund	-21.1	3,463,700	1.91%	

General Fund Baseline Calculation (Measure O)

Total GF Budget	\$ 181,349,898
Police	
Baseline - 34.3%	62,228,910
Budget	63,914,326
Over/ (Under)	1,685,416
Fire	
Baseline - 23.70%	43,006,378
Budget	45,752,767
Over/ (Under)	2,746,389
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Violence Prevention	
Baseline - 0.40%	757,729
Budget	757,791
Over/ (Under)	62

Real Property Transfer Tax Support for Homeless Services and Affordable Housing

On 10/2/2018, Council passed a resolution to increase RPTT support to Homeless Services & Affordable Housing by 5% each year until reaching 100%

	FY 2017-18 Actuals	FY 2018-19 Actuals	FY 2019-20 Actuals	FY 2020-21 Budget	FY 2021-22 Budget
RPTT Revenue	4,406,434	3,849,649	3,431,689	2,713,200	3,500,000
Homeless/ Affordable Housing Support per Council Policy	25%	25%	30%	35%	40%
Total	1,101,609	962,412	1,029,507	949,620	1,400,000
Affordable Housing - RPTT	881,287	749,000	749,000	286,469	515,038
Homeless Services - RPTT	220,322	220,000	413,800	663,151	884,962
Additional General Fund Support for Homeless Services	1,491,525	2,663,600	2,467,700	2,679,780	2,754,343
Total General Fund & RPTT Support	2,593,134	3,632,600	3,630,500	3,629,400	4,154,343

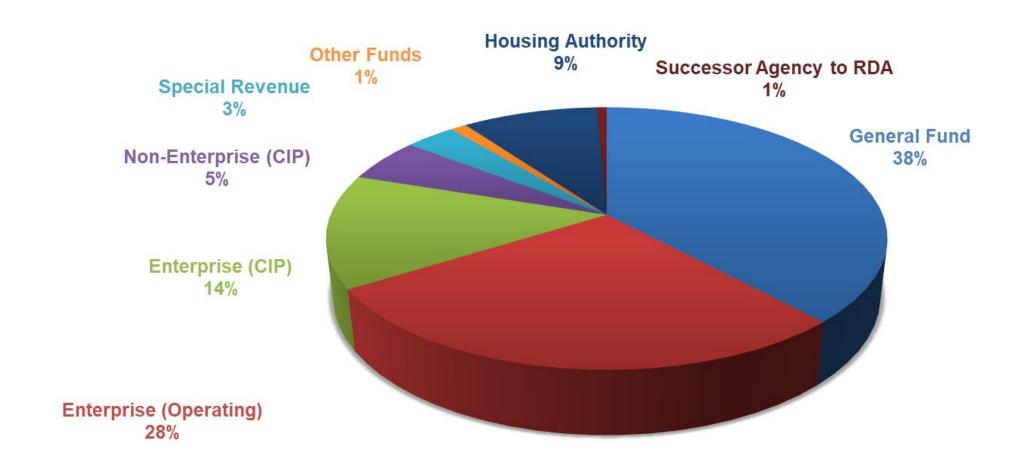
FY 2021-22 Citywide Proposed Budget

FY 22 Citywide Expenditures Budget

	2020-21 Adopted	2021-22 Proposed	\$	%
Fund Type	Budget	Budget	Change	Change
General Fund	178,627,854	181,349,898	2,722,044	1.5%
Enterprise (Operating)	128,207,247	132,097,422	3,890,175	3.0%
Enterprise (CIP)	33,175,000	66,287,300	33,112,300	99.8%
Non-Enterprise (CIP)	27,690,725	25,432,039	-2,258,686	-8.2%
Special Revenue	16,454,678	16,593,176	138,498	0.8%
Other Funds	5,208,986	5,275,069	66,083	1.3%
Housing Authority	44,124,137	44,095,581	-28,556	-0.1%
Successor Agency to RDA _	3,047,301	3,026,638	-20,663	-0.7%
Total	436,535,928	474,157,123	37,621,195	8.6%
Operations (net of CIP)	375,670,203	382,437,784	6,767,581	1.8%
CIP only	60,865,725	91,719,339	30,853,614	50.7%

Enterprise funds include Parking, Transit, Golf Course, Water, Local Wastewater, Sub-Regional Water, and Storm Water. Special Revenue funds include Homeless Services, Measure O-Safety, Measure M-streets and parks, Admin Hearing, SR Tourism BIA, etc. Other Funds include Debt Service, Special Assessment districts, and Trust & Agency funds.

FY 22 Citywide Expenditures Budget = \$474.2M



General Fund Revenue

FY 2021-22 PROPOSED BUDGET

Sales Tax

- FY 21 Budget: 12% reduction
- FY 21 Projected: 2% reduction

Utility Users Tax

- FY 21 Budget: 5% reduction
- FY 21 Projected: 2.5% reduction

Biz Tax, RPTT, TOT (Other Taxes):

- FY 21 Budget: 30% reduction
- FY 21 Projected:
 - Biz Tax: no reduction
 - RPTT: 16% increase
 - TOT: 30% reduction

Recreation Revenue

- FY 21 Budget: 30% reduction
- FY 21 Projected: 50% reduction

One-Time Revenue

- FY 21 Received \$95M in PG&E settlement
- FY 21 Received \$6.6M in FEMA and State Reimbursement for Tubbs Fire
- FY 21 Received \$2.1M in CARES Act funds

General Fund Revenue Performance FY 21 Actuals vs Projected: Pandemic Assumptive & Adjusted

		2020-21	2020-21	FY 202	0-21	
	2019-20	Adopted	Projected	Adopted to	Projected	
Category	Actuals	Budget	Budget	\$ change	% change	% of Total
Property Taxes	30,473,325	30,646,100	31,326,638	680,538	2.2%	18.2%
Sales Tax	58,435,657	54,298,000	57,282,600	2,984,600	5.5%	33.3%
Utility Users Tax	10,669,391	9,857,200	10,400,000	542,800	5.5%	6.0%
Other Taxes	25,522,549	22,247,300	24,283,800	2,036,500	9.2%	14.1%
Motor Vehicle License Fees	14,717,349	15,397,000	15,490,256	93,256	0.6%	9.0%
Permits, Fines, Charges	14,699,071	10,846,780	10,841,360	(5,420)	0.0%	6.3%
Rec & Park Revenues	2,229,150	2,501,940	1,047,146	(1,454,794)	-58.1%	0.6%
Interfund Charges	13,122,944	13,944,430	13,944,430	-	0.0%	8.1%
Intergov't, Interest, Other	16,078,815	4,531,400	7,322,842	2,791,442	61.6%	4.3%
Total GF Revenues _	185,948,252	164,270,150	171,939,072	7,668,922	4.7%	100.0%
Total One-Time Revenue _			103,778,738			
Total Transfer In	2,796,372	2,665,803	2,665,803	-	-	100.0%
Total Revenue & Xfer In	188,744,624	166,935,953	278,383,613	111,447,660	66.8%	161.9%

Property Tax & Motor Vehicle License fees

• FY 22 Forecast: 2% increase

Sales Tax

 Increase expected in General Retail and Food Products

Other Taxes:

- FY 22 Forecast:
 - Biz Tax: flat, \$4.5M
 - RPTT: flat, \$3.5M
 - TOT: \$1.2M increase; \$4.5M
 - Cannabis: flat, \$1.8M
 - Franchise fees: flat, \$10.6M

Interfund Charge

• Less than 1% increase

Recreation Revenue

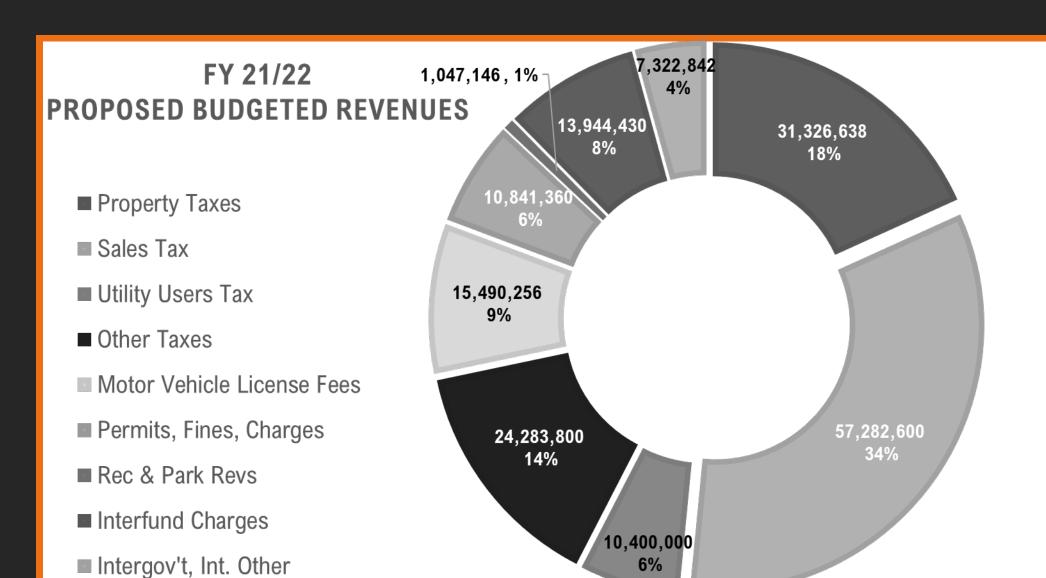
 Assumed FY 21 Adopted Budget with re-opening of community

Intergov't, Interest and Other

- FY 22 Forecast:
 - Fire Cost Reimbursements lower by \$1.3M
 - One-time grants in FY21 Projections

General Fund Revenues: FY 21 Projected vs. FY 22 Forecast Budget

Category	2019-20 Actuals	2020-21 Adopted Budget	2020-21 Projected Budget	2021-22 Forecast Budget	\$ change	% change
Property Taxes	30,473,325	30,646,100	31,326,638	31,912,000	585,362	1.9%
Sales Tax	58,435,657	54,298,000	57,282,600	62,520,200	5,237,600	9.1%
Utility Users Tax	10,669,391	9,857,200	10,400,000	10,388,000	(12,000)	-0.1%
Other Taxes	25,522,549	22,247,300	24,283,800	24,968,400	684,600	2.8%
Motor Vehicle License Fees	14,717,349	15,397,000	15,490,256	15,770,200	279,944	1.8%
Permits, Fines, Charges	14,699,071	10,846,780	10,841,360	11,206,800	365,440	3.4%
Rec & Park Revenues	2,229,150	2,501,940	1,047,146	2,501,940	1,454,794	138.9%
Interfund Charges	13,122,944	13,944,430	13,944,430	14,036,100	91,670	0.7%
Intergov't, Interest, Other	16,078,815	4,531,400	7,322,842	5,159,010	(2,163,832)	-29.5%
Total GF Revenues	185,948,252	164,270,150	171,939,072	178,462,650	6,523,578	3.8%
Total One-Time Revenue			103,778,738			
Total Transfer In	2,796,372	2,665,803	2,665,803	2,295,010	(370,793)	-13.9%
Total Revenue & Xfer In	188,744,624	166,935,953	278,383,613	180,757,660	(97,625,953)	-35.1%



General Fund Expenditures

FY 2021-22 PROPOSED BUDGET

FY 22 General Fund Expenditures Budget

Salaries:

- Reduced by 16.1 FTEs in FY 22
- Police reduced add'l 5.0 FTEs to align with FY 21 Baseline Budget
- \$567K increase in Fire OT for Strike Teams, offset with reimbursement

Benefits

 Unfunded PERS Liability increased by 18% or \$3.3M from FY 21

Utilities

6% increase in Electricity

Information Technology

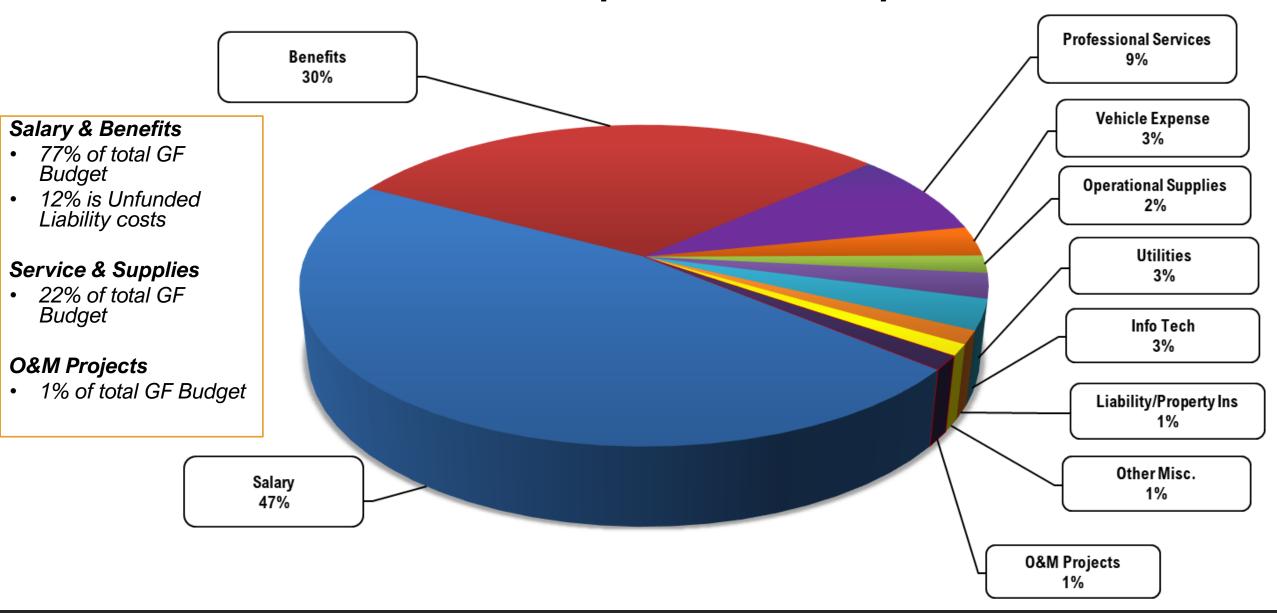
- Increases in electronic Plan Review software
- Shifted 1.0 FTE from Fire dept. to IT dept

O&M Projects

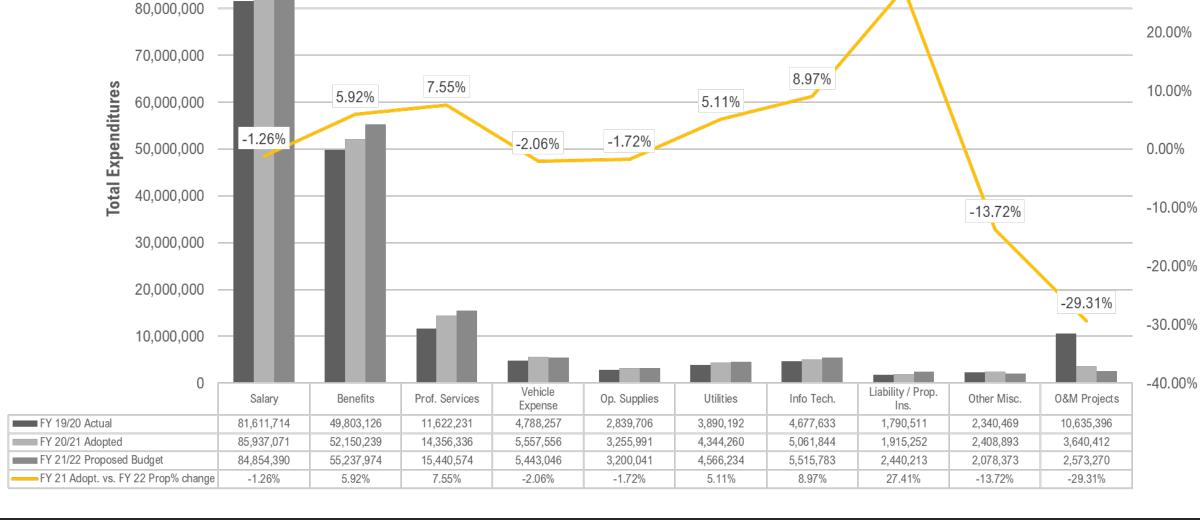
 Reductions in Fire Recovery Center

	2019-20 Actual	2020-21 Adopted Budget	2021-22 Proposed Budget	\$ change	% change
Salary	81,611,714	85,937,071	84,854,390	-1,082,681	-1.3%
Benefits	49,803,126	52,150,239	55,237,974	3,087,735	5.9%
Professional Services	11,622,231	14,356,336	15,440,574	1,084,238	7.6%
Vehicle Expense	4,788,257	5,557,556	5,443,046	-114,510	-2.1%
Operational Supplies	2,839,706	3,255,991	3,200,041	-55,950	-1.7%
Utilities	3,890,192	4,344,260	4,566,234	221,974	5.1%
Information Technology	4,677,633	5,061,844	5,515,783	453,939	9.0%
Liability/Property Insurance	1,790,511	1,915,252	2,440,213	524,961	27.4%
Other Misc.	2,340,469	2,408,893	2,078,373	-330,520	-13.7%
O&M Projects	10,635,396	3,640,412	2,573,270	-1,067,142	-29.3%
TOTAL_	173,999,235	178,627,854	181,349,898	2,722,044	1.5%

FY 22 General Fund Expenditures: Proportional



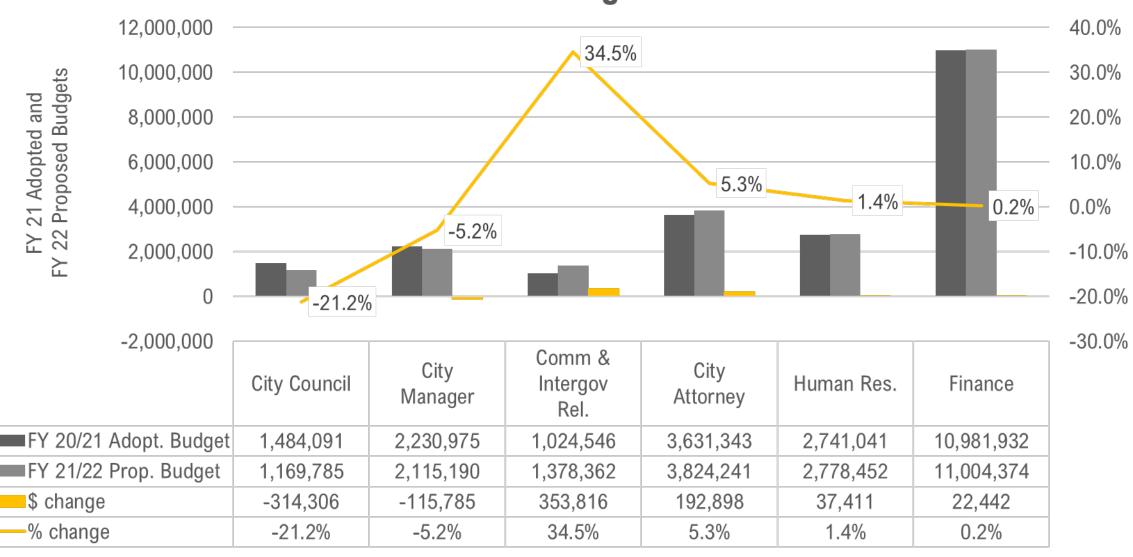
General Fund Expenditures by Category and % Change 100,000,000 40.00% 90,000,000 27.41% 30.00% 20.00% 8.97% 7.55% 10.00% 5.92% 5.11% -1.26% -1.72% -2.06% 0.00% -10.00% -13.72% -20.00% -29.31%

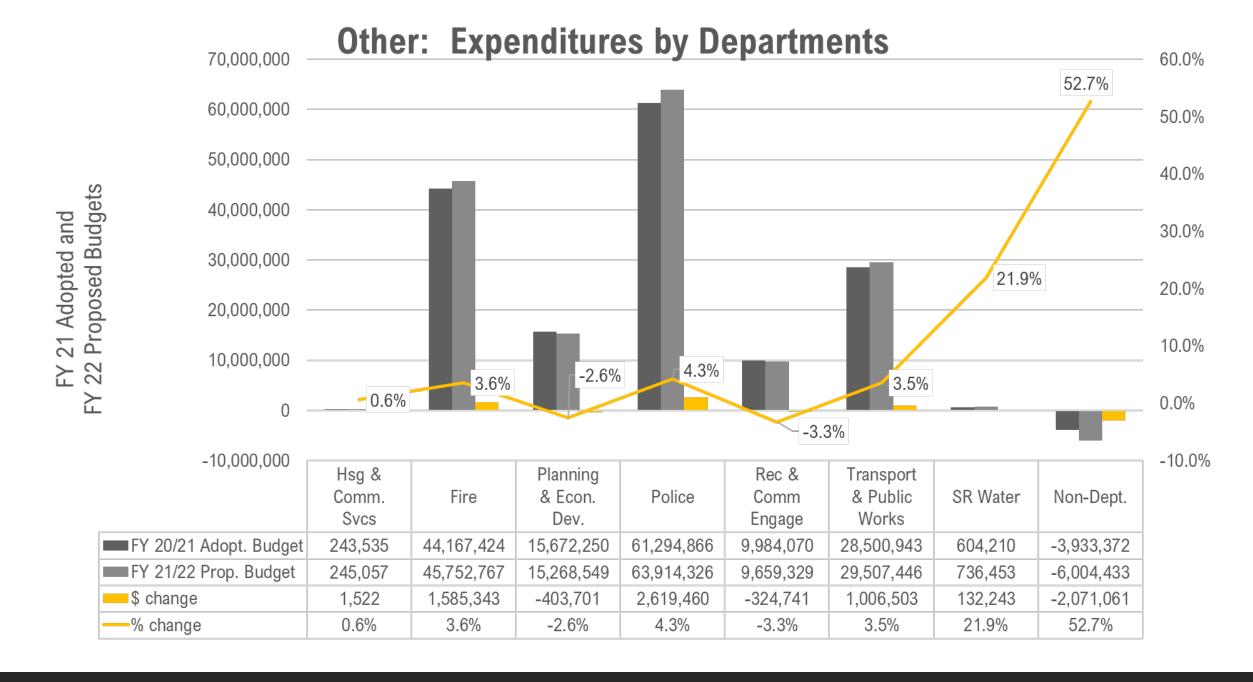


FY 22 General Fund Expenditures by Department

	2020-21 Adopted	2021-22 Proposed			% of Total
	Budget	Budget	\$ change	% change	GF
City Council	1,484,091	1,169,785	-314,306	-21.2%	0.6%
City Manager	2,230,975	2,115,190	-115,785	-5.2%	1.2%
Comm & Intergov Relations	1,024,546	1,378,362	353,816	34.5%	0.8%
City Attorney	3,631,343	3,824,241	192,898	5.3%	2.1%
Human Resources	2,741,041	2,778,452	37,411	1.4%	1.5%
Finance	10,981,932	11,004,374	22,442	0.2%	6.1%
Internal Services	22,093,928	22,270,404	176,476	0.8%	12.3%
Housing & Community Services	243,535	245,057	1,522	0.6%	0.1%
Fire	44,167,424	45,752,767	1,585,343	3.6%	25.2%
Planning & Economic Development	15,672,250	15,268,549	-403,701	-2.6%	8.4%
Police	61,294,866	63,914,326	2,619,460	4.3%	35.2%
Recreation & Comm Engagement	9,984,070	9,659,329	-324,741	-3.3%	5.3%
Transportation & Public Works	28,500,943	29,507,446	1,006,503	3.5%	16.3%
SR Water	604,210	736,453	132,243	21.9%	0.4%
Non-Departmental	-3,933,372	-6,004,433	-2,071,061	52.7%	-3.3%
Total General Fund Exp. Budget	178,627,854	181,349,898	2,722,044	1.5%	100.0%

Internal Services: Expenditures by Department and % Change





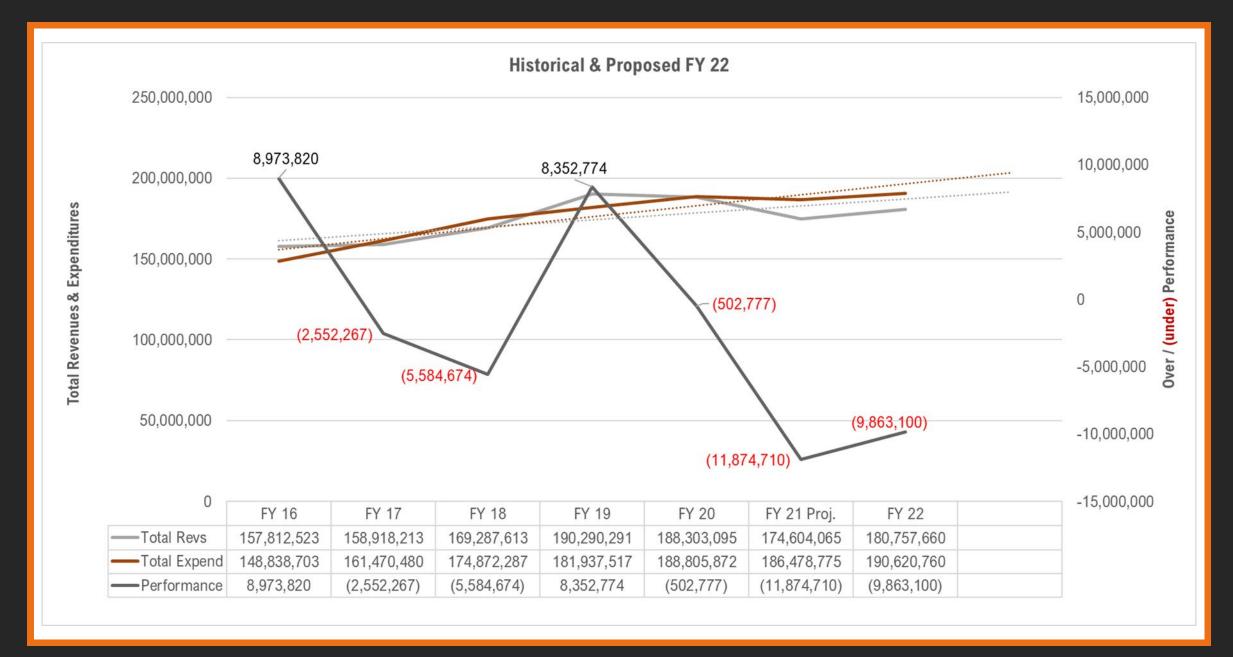
FY 22 General Fund Forecast Transfers Out: \$9.3M

Fund	Amo	unt	Description
		1,018,631	Sam Jones Hall
		2,305,674	Homeless Services
		315,000	Safe Parking Pilot Program
Homeless Services Fund	3,639,305		
		1,200,000	ADA Settlement-Facilities
		101,194	Luther Burbank Home & Garden Capital Replacement
		50,000	Pre Design Planning
		600,000	LED Street Light Replacement
		662,000	Roseland Pavement Maintenance (offset with revenue)
		250,000	Public Safety Building Boiler Line Replacement
		275,000	Public Safety Builling Emergency Generator Replacement
CIP Fund	3,138,194		
Art in-Lieu fund	31,382		1% of GF CIP budget
Courthouse Square Debt Service	733,575		
Parking District Fund	1,183,368		Parking Enforcement (offset with violation revenue)
Munipal Transit Fund	30,000		Free Rides for Veterans Program
Fair Housing	36,000		Funded by Real Property Transfer Tax
Affordable Housing _	479,038		Funded by Real Property Transfer Tax
Total Transfer Out	9,270,862		

General Fund Performance

							Projected	Proposed
General Fund Actual	FY 15	FY 16	FY 17	FY 18	FY 19	FY 20	FY 20/21*	FY 21/22
Revenues	141,445,257	153,878,066	155,551,224	165,727,857	186,558,772	185,506,723	171,939,072	178,462,650
Transfers In	3,066,928	3,934,457	3,366,989	3,559,756	3,731,519	2,796,372	2,665,803	2,295,010
Total Revs & Xfers In	144,512,185	157,812,523	158,918,213	169,287,613	190,290,291	188,303,095	174,604,065	180,757,660
Expenditures	127,582,862	137,334,289	148,159,266	163,418,524	171,044,555	173,743,654	180,008,300	181,349,898
Transfers Out	9,106,703	11,504,414	13,311,214	11,453,763	10,892,962	15,062,218	6,470,475	9,270,862
Total Adj. Exp & Xfers Out	136,689,565	148,838,703	161,470,480	174,872,287	181,937,517	188,805,872	186,478,775	190,620,760
Over/(Under) Performance		8,973,820	(2,552,267)	(5,584,674)	8,352,774	(502,777)	(11,874,710)	(9,863,100)
			-128.4%	118.8%	-249.6%	-106.0%	2261.8%	-16.9%

^{*}Does not reflect one-time receipts and expenditures.



5/13/2021 24

FY 2021-22
Budget:
by Department



Fire Department

Police Department

Transportation	and
Operations	

Transportation and Public Works

SR Water

Community
Development and
Engagement

Recreation and Community Engagement

Planning and Economic Development

Housing and Community Services

Department Budgets

City Council

City Manager's Office

City Attorney's Office

Communications & Intergovernmental Relations

Human Resources

Information & Technology

Finance

Non-Departmental

Department Budgets

FIRE DEPARTMENT

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Uncontrollable Costs

- \$682K increase in PERS Unfunded Liability cost
- \$500K increase in Contract Overtime
 - Anticipated increases in Strike Team activity
 - These costs are fully reimbursable from CalOES

Cost Escalations - Controllable Costs

- \$40K increase in Outside Plan Check review cost increases driven by organization and citizen needs to have projects approved in a timely manner
- 1.0 FTE Fire Inspector added mid-year 2020-21
 - Support vegetation management

Fire Department FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$22,694,468	\$22,010,416	\$22,211,062	\$200,646	0.9%
Benefits	\$14,341,979	\$14,658,840	\$15,429,509	\$770,669	5.3%
Professional Services	\$1,588,999	\$1,578,771	\$1,610,681	\$31,910	2.0%
Vehicle Expenses	\$1,006,169	\$1,287,975	\$1,267,141	-\$20,834	-1.6%
Utilities	\$36,463	\$36,560	\$38,720	\$2,160	5.9%
Operational Supplies	\$315,238	\$237,516	\$254,372	\$16,856	7.1%
Information Technology	\$629,394	\$689,849	\$887,104	\$197,255	28.6%
Other Miscellaneous	\$527,016	\$211,647	\$228,438	\$16,791	7.9%
GF Admin Cost Plan	\$2,474,048	\$2,914,549	\$3,315,743	\$401,194	13.8%
Capital Outlay	\$30,532	\$0	\$0	\$0	n/a
CIP and O&M Projects	\$726,019	\$541,301	\$509,997	-\$31,304	-5.8%
Total	\$44,370,325	\$44,167,424	\$45,752,767	\$1,585,343	3.6%

Unfunded Additional Needs Request

<u>COVID impacts</u> that can be covered by **One-time** funds, not from reoccurring General fund revenue:

- \$500K for Professional Services Agreements Fire Prevention Plan Review
- \$7.5M for (3) Fire Station Remodels to build out individual dorms for COVID related social distancing

Non COVID related:

- \$1.5M for Two Type 1 Fire Engines (front line equipment)
- \$4M Capital Fleet Replacement Funding Program, Initial Investment
- \$15M for Fire Station Relocation or New Construction (per Station)
- \$1.4M for "Hot" EOC
- \$190K Transition Fire Inspection database from current antiquated system requiring staff time for communication with State agencies to a more effective and efficient program allowing direct compliant communication.

Unfunded Additional Needs Request

• \$1.2M for additional overtime. Since we are currently Operationally understaffed, all time off for any reason must be covered by personnel with overtime pay. The three-year average is \$4.1M while our current budget is \$2.9M and has remained at this amount for the past 5 years. This will bring our budget in line with historical actuals.

Impacts:

 To provide required full staffing whenever responding to calls based on Fire Safety Protocols

Fire Department FY 2021-22 All Funds Proposed Budget

Expenditures by Fund	2019-20	2020-21	2021-22	\$	%
(All Funds)	Actuals	Budget	Budget	Change	Change
General Fund	\$44,370,325	\$44,167,424	\$45,752,767	\$1,585,343	3.6%
Measure "O" - Fire	\$3,528,381	\$3,487,413	\$3,684,845	\$197,432	5.7%
Federal Grants	\$562,592	\$0	\$0	\$0	n/a
Capital Improvement Fund	\$512,740	\$551,548	\$379,117	-\$172,431	-31.3%
Total	\$48,974,038	\$48,206,385	\$49,816,729	\$1,610,344	3.3%

Non-General Fund Budget Highlights

Measure O Funds

- \$53K increase in Overtime
- \$46K increase in Contract Overtime due to Strike Team activity
 - These costs are fully reimbursable from CalOES
- \$87K increase in Benefits; primarily PERS Unfunded Liability, Worker's Compensation, and Healthcare

Police Department

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Uncontrollable Costs

- PERS Unfunded Liability cost increase \$1,360,000
- Public Safety Consortium cost increase- \$13,000
- Radio tower leases cost increase- \$60,000
- Substation lease cost increase- \$12,000
- Accident Tows cost increase
 – \$24,000
- Prisoner Transport cost increase- \$20,000
- DNA testing cost increase + \$20,000
- Blood Draws cost increase– \$13,000
- Phones cost increase– \$18,000

Cost Escalations - Controllable Costs

- Large Vehicle Towing \$19,000
- Abandoned Vehicle Towing \$15,000
- Community Outreach Team \$6,500

Police Department FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$30,351,510	\$30,704,691	\$30,505,731	-\$198,960	-0.6%
Benefits	\$19,618,280	\$20,700,602	\$22,216,650	\$1,516,048	7.3%
Professional Services	\$1,642,146	\$1,609,056	\$3,100,542	\$1,491,486	92.7%
Vehicle Expenses	\$2,071,087	\$2,112,950	\$1,960,277	-\$152,673	-7.2%
Utilities	\$156,283	\$118,517	\$136,785	\$18,268	15.4%
Operational Supplies	\$517,244	\$571,374	\$500,723	-\$70,651	-12.4%
Information Technology	\$722,549	\$777,227	\$860,803	\$83,576	10.8%
Other Miscellaneous	\$448,141	\$358,200	\$351,565	-\$6,635	-1.9%
GF Admin Cost Plan	\$3,490,493	\$3,987,826	\$3,926,827	-\$60,999	-1.5%
Capital Outlay	\$119,122	\$0	\$0	\$0	NA
CIP and O&M Projects	\$835,532	\$354,423	\$354,423	\$0	0.0%
Total	\$59,972,387	\$61,294,866	\$63,914,326	\$2,619,460	4.3%

One-time funding

Mental Health Response Team – Pilot Program

- Year 1: \$1,100,000; 10 hours a day/7 days a week
 - Year 2: \$2,207,000; 17 hours a day/7 days a week
 - Year 3: \$2,551,000; 24 hours a day/7 days a week

Impacts:

Provide a trained civilian response to calls for service involving individuals
experiencing a mental health crisis or those under the influence of a controlled
substance.

Police Department FY 2021-22 All Funds Proposed Budget

Expenditures by Fund	2018-19	2019-20	2020-21	2021-22	\$	%
(All Funds)	Actuals	Actuals	Budget	Budget	Change	Change
General Fund	\$55,998,584	\$59,972,387	\$61,294,866	\$63,914,326	\$2,619,460	4.3%
Measure "O" - Police	\$3,892,331	\$4,206,863	\$4,489,679	\$4,002,715	-\$486,964	-10.8%
Federal Grants	\$81,842	\$29,507	\$0	\$0	\$0	NA
Federal Narcotics Asset Forfeiture	\$15,619	\$26,391	\$150,000	\$40,000	-\$110,000	-73.3%
State Grants Fund	\$338,271	\$161,656	\$0	\$0	\$0	NA
Supplemental Law Enforcement	\$250,098	\$229,424	\$300,000	\$300,000	\$0	0.0%
State Narcotics Asset Forfeiture	\$84,523	\$243,236	\$150,000	\$150,000	\$0	0.0%
Capital Improvement Fund	\$1,332,304	\$1,915,167	\$0	\$275,000	\$275,000	NA
Total	\$61,993,572	\$66,784,631	\$66,384,545	\$68,682,041	\$2,297,496	3.5%

Non-General Fund Budget Highlights

Measure O Funds:

Reduced 3.0 Police Officers (vacant) to balance with Revenue

Federal Narcotics Asset Forfeiture Fund

Reduced by \$110K to align with historical revenue

Transportation and Operations

Transportation & Public Works

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Uncontrollable Costs

- \$660K increase due to SB1383 Composting Law implementation
- \$126K increase due to Utilities expenses

Cost Escalations - Controllable Costs

- \$325K increase in Real Estate Services for downtown development
 - Includes an additional 1.0 FTE Associate Real Estate Agent \$125,000
 - Budget for appraisals, consultants \$200,000

Transportation & Public Works Department FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$8,926,779	\$9,390,225	\$8,978,069	-\$412,156	-4.4%
Benefits	\$5,617,369	\$5,870,743	\$5,903,908	\$33,165	0.6%
Professional Services	\$2,209,026	\$2,407,221	\$2,474,189	\$66,968	2.8%
Vehicle Expenses	\$1,429,103	\$1,847,979	\$1,927,069	\$79,090	4.3%
Utilities	\$2,769,500	\$4,124,754	\$4,317,580	\$192,826	4.7%
Operational Supplies	\$1,055,933	\$1,318,745	\$1,405,401	\$86,656	6.6%
Information Technology	\$684,637	\$729,053	\$775,363	\$46,310	6.4%
Other Miscellaneous	\$208,988	\$288,214	\$295,464	\$7,250	2.5%
GF Admin Cost Plan	\$1,421,709	\$1,635,834	\$2,217,228	\$581,394	35.5%
Capital Outlay	\$7,059	\$85,175	\$85,175	\$0	0.0%
CIP and O&M Projects	\$490,895	\$803,000	\$1,128,000	\$325,000	40.5%
Total	\$24,820,998	\$28,500,943	\$29,507,446	\$1,006,503	3.5%

Unfunded Additional Needs Request

Possible use of PG&E settlement funds

- Transit Radio System Upgrade (adding to Police System) \$100,000
- Evacuation Bus \$500,000
- Evacuation Equipment (Streets) \$150,000
- Hearn Avenue Interchange \$14,000,000
- SRJC Bicycle & Pedestrian Overcrossing \$6,000,000
- Fiber backbone, Signalization Improvements & CCTV (eastside) \$10,230,000
- Tubbs Fire Pavement Rehabilitation \$7,000,000
- Hopper Avenue Sidewalk & Landscape Rehabilitation \$6,000,000
- FEMA Ineligible Landscape Restoration \$5,000,000
- Energy Audit and Microgrid Recommendation Implementation \$10,000,000 (study is not yet complete)

Unfunded Additional Needs Request

Possible use of ARP

- Citywide HVAC Replacement/Upgrade \$12,400,000
- Fiber backbone, Signalization Improvements & CCTV (westside) \$10,000,000
- Citywide Park, Playground & Ballfield Improvements \$6,500,000
 - Full playground replacement in each district
 - Rehab Finley pool, Howarth & Galvin tennis courts, Franklin field lighting, etc
 - Convert 2 fields to all-weather surface
 - Howarth attraction improvements
 - Parking lot improvements
 - Replace Steele Lane Community Center sports floor
- Energy Audit and Microgrid Recommendation Implementation \$10,000,000 (study is not yet complete)

Transportation & Public Works Department FY 2021-22 All Fund Proposed Budget

Expenditures by Fund	2019-20	2020-21	2021-22	\$	%
(All Funds)	Actuals	Budget	Budget	Change	Change
General Fund	\$20,158,570	\$28,500,943	\$29,507,446	\$1,006,503	3.5%
Transit - Special Revenue Funds	\$122,521	\$170,451	\$0	-\$170,451	-100.0%
Measure M - Parks 2019	\$0	\$300,000	\$139,217	-\$160,783	-53.6%
Capital Improvement Fund	\$23,741,246	\$26,596,985	\$24,552,922	-\$2,044,063	-7.7%
Special Assessment Districts	\$9,615	\$89,559	\$109,037	\$19,478	21.7%
Utilities Administration Fund	\$1,144,069	\$1,155,090	\$1,223,165	\$68,075	5.9%
Municipal Transit Fund	\$11,670,080	\$13,381,449	\$12,510,386	-\$871,063	-6.5%
Transit Capital Fund	\$201,336	\$0	\$0	\$0	N/A
Paratransit Operations Fund	\$1,430,047	\$1,684,899	\$1,379,596	-\$305,303	-18.1%
Bennett Valley Golf Course Operations	\$131,432	\$420,075	\$144,504	-\$275,571	-65.6%
Taxable Golf Bond Debt Service	\$128,491	\$131,440	\$132,224	\$784	0.6%
Tax-exempt Golf Bond Debt Service	\$262,882	\$262,609	\$260,282	-\$2,327	-0.9%
Storm Water Enterprise Fund	\$431,225	\$542,045	\$562,873	\$20,828	3.8%
Equipment Repair Fund	\$5,420,798	\$6,101,380	\$6,329,131	\$227,751	3.7%
Equipment Replacement Fund	\$3,853,772	\$5,828,421	\$4,821,337	-\$1,007,084	-17.3%
Railroad Square Maintenance Fund	\$2,882	\$4,000	\$6,882	\$2,882	72.1%
Total	\$68,708,966	\$85,169,346	\$81,679,002	-\$3,490,344	-4.1%

Santa Rosa Water

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Uncontrollable Costs

- \$26K increase for Information Technology Cityworks Implementation
- \$2K increase for Utility cost

Santa Rosa Water Department – Storm Water FY 2021-22 General Fund Proposed Budget

Expenditures by Category	FY 2019-20	FY 2020-21	FY 2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$410,291	\$335,498	\$395,343	\$59,845	17.8%
Benefits	\$205,041	\$174,430	\$229,033	\$54,603	31.3%
Professional Services	\$1,064	\$0	\$0	\$0	n/a
Vehicle Expenses	\$39,176	\$40,309	\$34,696	-\$5,613	-13.9%
Utilities	\$4,692	\$2,700	\$4,692	\$1,992	73.8%
Operational Supplies	\$2,309	\$4,300	\$0	-\$4,300	-100.0%
Information Technology	\$60,446	\$46,523	\$72,689	\$26,166	56.2%
Other Miscellaneous	\$135	\$450	\$0	-\$450	-100.0%
Total	\$723,154	\$604,210	\$736,453	\$132,243	21.9%

Santa Rosa Water FY 2021-22 All Funds Proposed Budget

Expenditures by Fund	FY 2019-20	FY 2020-21	FY 2021-22	\$	%
(All Funds)	Actuals	Budget	Budget	Change	Change
General Fund	\$723,154	\$604,210	\$736,453	\$132,243	21.9%
Water Funds	\$40,108,134	\$45,617,140	\$48,106,045	\$2,488,905	5.5%
Local Wastewater Funds	\$23,293,624	\$24,380,997	\$25,368,603	\$987,606	4.1%
Subregional Wastewater Funds	\$63,733,947	\$67,094,882	\$70,926,257	\$3,831,375	5.7%
Subregional Bond Fund	\$0	\$0	\$30,000,000	\$30,000,000	n/a
Utilities Administration Fund	\$8,795,385	\$9,863,589	\$9,591,403	-\$272,186	-2.8%
Storm Water Funds	\$1,520,096	\$2,108,364	\$2,431,790	\$323,426	15.3%
Other Funds	\$15,830	\$255,075	\$251,075	-\$4,000	-1.6%
Capital Improvement Fund	\$325,824	\$542,192	\$225,000	-\$317,192	-58.5%
Total	\$138,515,994	\$150,466,449	\$187,636,626	\$37,170,177	24.7%

^{*}Enterprise Funds (Water, Local, Subregional and Storm Water) will be presented in detail later in the presentation.

^{*\$30} million increase in Subregional Bond Fund is based on bond funding for UV System Replacement.

Community Development and Engagement

Recreation and Community Engagement

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Controllable Costs

Community Engagement

- Implementation of Community Empowerment Plan
 - Requested \$20K in City Council's budget
 - Possibly offset with Community Promotion's budget

Recreation and Community Engagement FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-2021	2021-2022	\$	%
(General Fund)	Actual	Budget	Budget	Change	Change
Salaries	3,530,646	4,278,213	4,296,041	17,828	0.4%
Benefits	1,565,808	1,498,471	1,586,308	87,837	5.9%
Professional Services	594,152	956,385	835,615	(120,770)	-12.6%
Vehicle Expense	89,009	74,255	74,455	200	0.3%
Utilities	873,688	10,065	10,980	915	9.1%
Operational Supplies	404,242	522,100	481,034	(41,066)	-7.9%
Information Technology	468,318	483,900	453,203	(30,697)	-6.3%
Other Miscellaneous	140,143	98,860	85,141	(13,719)	-13.9%
Subrecipient Funding	0	5,000	5,000	0	0.0%
General Fund Administration	1,918,777	1,741,821	1,516,552	(225,269)	-12.9%
Capital Outlay	5,048	0	0	0	N/A
CIP and O&M Projects	325,540	315,000	315,000	0	0.0%
Total	9,915,371	9,984,070	9,659,329	(324,741)	-3.3%

Unfunded Additional Needs Request

Community Engagement Program - \$150K on-going

Impacts:

- Implementation of the Community Empowerment Plan
- Community event outreach to 30,000+ attendees (Cinco de Mayo, Juneteenth, Peggy Sue Car Show, School-based Events)
- Hold one Neighborfest event annually in each Council District, reaching 1,100+ residents
- Provide Citizen's Academy to 4 cohorts/80 residents annually
- Conduct listening sessions in each Council District
- Enroll 35,000+ households in the new Engagement HQ software

Recreation and Community Engagement FY 2021-22 All Funds Proposed Budget

Expenditures by Fund	2019-20	2020-21	2021-22	\$	%
(All Fund)	Actual	Budget	Budget	Change	Change
General Fund	9,915,371	9,984,070	9,659,329	(324,741)	-3.3%
Measure O Fund	2,033,599	2,399,815	2,348,389	(51,426)	-2.1%
Change For Kids Fund	35,817	32,204	32,204	0	0.0%
State Grant Funds	259,958	0	0	0	N/A
Capital Improvement Fund	25,415	0	0	0	N/A
Expendable Fund-No Interest Allocation	5,343	0	0	0	N/A
Total	12,275,503	12,416,089	12,039,922	(376,167)	-3.0%

Planning & Economic Development

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Uncontrollable Costs

Elimination of Admin Hearing fund revenue due to County collection methodology change

- Revenue was \$400K+, now \$30K annually
- Fund balance exhausted by FY 2022-23
- \$272K increase to General Fund for salary/benefits of Code Enforcement Officers and Admin Hearing Officer contracts

Planning and Economic Development FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	5,834,385	6,541,508	6,558,569	17,061	0.3%
Benefits	3,142,892	3,643,722	3,850,867	207,145	5.7%
Professional Services	844,377	1,096,544	788,594	(307,950)	-28.1%
Vehicle Expenses	72,202	117,310	117,731	421	0.4%
Utilities	26,011	24,800	30,000	5,200	21.0%
Operational Supplies	62,680	96,740	68,029	(28,711)	-29.7%
Information Technology	790,310	1,078,135	1,157,364	79,229	7.3%
Other Miscellaneous	350,249	438,532	343,640	(94,892)	-21.6%
Indirect Costs	0	2,677	2,609	(68)	-2.5%
General Fund Administration	1,832,638	1,965,094	2,135,296	170,202	8.7%
CIP and O&M Projects	5,871,339	667,188	215,850	(451,338)	-67.6%
Total	18,827,083	15,672,250	15,268,549	(403,701)	-2.6%

Unfunded Additional Needs Request

- Enhanced Infrastructure Finance District, one-time
 - Infrastructure Finance Plan \$40K
 - Fiscal Impact Report \$40K
- Government Center/P3 \$425K- \$545K, one-time, includes:
 - Communications and Engagement
 - Phase I Programming
 - Financial Planning
 - Site and Cost Refinements
 - Transaction Planning

One-time funding

- Santa Rosa Tourism BIA revenue recovery ARP
 - 18/19 revenue \$739K
 - 20/21 estimate \$250K, loss of \$490K
 - 21/22 projection \$350K, loss of \$389K
 - Salaries and benefits
 - Limited programming budget

Planning and Economic Development Department FY 2021-22 All Funds Proposed Budget

	2019-20	2020-21	2021-22	\$	%
Expenditures by Fund	Actuals	Budget	Budget	Change	Change
General Fund	18,827,083	15,672,250	15,268,549	(403,701)	-2.6%
Art In-lieu Fund	210,639	181,393	308,012	126,619	69.8%
Santa Rosa Tourism BIA Fund	631,289	445,000	350,000	(95,000)	-21.3%
Admin Hearing Fund	231,253	301,176	272,867	(28,309)	-9.4%
State Grants Fund	407,387	0	0	0	N/A
Capital Improvement Fund	377	0	0	0	N/A
Total	20,308,028	16,599,819	16,199,428	(400,391)	-2.4%

Non-General Fund Budget Highlights

Art in Lieu Fund

- Use of fund balance:
 - Public Art Program Strategic Plan
 - Commissions and grants for temporary installations in underserved neighborhoods
 - Parking Garage Project
 - Maintenance of existing art

Administrative Hearing Fund

- Fund balance exhausted by FY 22/23
- Ongoing revenue projection \$30K

Santa Rosa Tourism BIA Fund

- Revenue projection \$350K
- Limited programming as restrictions ease

Housing & Community Services

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Controllable Costs

Legal Aid contract

- Base contract \$87K; additional \$5K added
- FY 2021-22 covered by CDBG-CV
- Future years will be a General Fund request

Housing & Community Services FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$778,010	\$76,651	\$67,071	-\$9,580	-12.5%
Benefits	\$451,539	\$29,884	\$35,986	\$6,102	20.4%
Professional Services	\$21,241	\$0	\$0	\$0	n/a
Vehicle Expenses	\$28,024	\$0	\$0	\$0	n/a
Utilities	\$5,725	\$0	\$0	\$0	n/a
Operational Supplies	\$6,306	\$0	\$0	\$0	n/a
Information Technology	\$79,657	\$0	\$0	\$0	n/a
Other Miscellaneous	\$9,571	\$0	\$0	\$0	n/a
Subrecipient Funding	\$56,749	\$87,000	\$92,000	\$5,000	5.7%
Indirect Costs	\$34,183	\$0	\$0	\$0	n/a
CIP and O&M Projects	\$295,911	\$50,000	\$50,000	\$0	0.0%
Total	\$1,766,916	\$243,535	\$245,057	\$1,522	0.6%

Unfunded Additional Needs Request

Secure Family Fund requesting \$25K increase

- Base Request \$50K
- After FY 21/22, General Fund will assume costs or amounts will decrease back to base

Housing & Community Services FY 2021-22 All Funds Proposed Budget

Expenditures by Fund	2019-20	2020-21	2021-22	\$	%
(All Funds)	Actuals	Budget	Budget	Change	Change
General Fund	1,766,916	243,535	245,057	1,522	0.6%
Mobilehome Rent Stabilization	29,351	146,916	146,511	(405)	-0.3%
Housing Authority Funds	37,032,944	44,124,137	44,095,581	(28,556)	-0.1%
Total	38,829,211	44,514,588	44,487,149	(27,439)	0.3%

Non-General Fund Budget Highlights

- Mobilehome Rent Stabilization flat budget
- Housing Authority flat budget
 - Section 8 Housing Choice Voucher Program
 - Federal rental assistance
 - Housing Trust
 - Loans
 - Tenant based rental assistance

Internal Services Department

City Council and City Manager's Office

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Uncontrollable Costs

City Council's budget

Redistricting costs - \$200K

• Required due to census results

Cost Escalations - Controllable Costs

City Council's budget

- Spanish translation for live meetings, agendas, and closed captioning \$164K
- Charter Review costs -reallocating Community Promotion funds in FY 2021-22

Community Empowerment

- \$20K for Community Engagement plan and support
- Reallocating Community Promotion funds in FY 2021-22

Homeless Services budget

- Sam Jones Hall Annex \$713K
 - Paid for by CDGB CV funds in FY 2021-22
 - Future years will be General fund request
- Safe Parking Program
 - \$315K Overnight Parking

City Council FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$76,548	\$112,000	\$112,000	\$0	0.0%
Benefits	\$104,882	\$127,957	\$101,236	-\$26,721	-20.9%
Professional Services	\$240,719	\$842,000	\$661,649	-\$180,351	-21.4%
Utilities	\$5,189	\$5,300	\$1,589	-\$3,711	-70.0%
Operational Supplies	\$11,728	\$9,700	\$11,728	\$2,028	20.9%
Information Technology	\$146,135	\$164,134	\$152,880	-\$11,254	-6.9%
Other Miscellaneous	\$128,703	\$223,000	\$128,703	-\$94,297	-42.3%
Total	\$713,904	\$1,484,091	\$1,169,785	-\$314,306	-21.2%

City Manager's Office FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$1,271,405	\$803,554	\$907,473	\$103,919	12.9%
Benefits	\$551,172	\$435,985	\$526,098	\$90,113	20.7%
Professional Services	\$487,639	\$692,500	\$458,292	-\$234,208	-33.8%
Utilities	\$2,845	\$5,360	\$2,845	-\$2,515	-46.9%
Operational Supplies	\$31,239	\$25,500	\$23,209	-\$2,291	-9.0%
Information Technology	\$121,800	\$126,179	\$124,935	-\$1,244	-1.0%
Other Miscellaneous	\$75,530	\$141,897	\$72,338	-\$69,559	-49.0%
CIP and O&M Projects	\$154,264	\$0	\$0	\$0	n/a
Total	\$2,695,894	\$2,230,975	\$2,115,190	-\$115,785	-5.2%

City Manager's Office FY 2021-22 All Funds Proposed Budget

Expenditures by Fund	2019-20	2020-21	2021-22	\$	%
(All Funds)	Actuals	Budget	Budget	Change	Change
General Fund	\$2,695,894	\$2,230,975	\$2,115,190	-\$115,785	-5.2%
Homeless Shelter Operations	\$3,230,173	\$3,675,631	\$4,593,416	\$917,785	25.0%
Total	\$5,926,067	\$5,906,606	\$6,708,606	\$802,000	13.6%

One-time funding

Homeless Services

- Sam Jones Hall Annex \$713K
 - Paid for by CDGB CV funds in FY 2021-22
 - Future years will be a General fund request

Homeless Services RFP Timeline

Task	Timeline
RFP/Scope Development	May-June 2021
RFP to Council	July/August 2021
Issue RFP	August 2021
RFP Due	September 2021
Recommendations to Council	October/November 2021
Transition period for new providers	March to June 2022; prior to FY 22/23
Contracts to Council for FY 22/23	June 2022
Award contracts	July 2022 for FY 22/23

City Attorney's Office

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Controllable Costs

City Attorney's budget

- Outside Legal Counsel additional \$120K
 - Base request \$151K

City Attorney's Office FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$2,033,407	\$2,149,384	\$2,200,828	\$51,444	2.5%
Benefits	\$990,000	\$1,066,828	\$1,157,185	\$90,357	9.1%
Professional Services	\$185,550	\$208,575	\$277,300	\$68,725	37.0%
Vehicle Expenses	\$410	\$400	\$400	\$0	0.0%
Utilities	\$2,005	\$1,400	\$900	-\$500	-24.9%
Operational Supplies	\$14,884	\$21,475	\$15,000	-\$6,475	-43.5%
Information Technology	\$82,459	\$82,201	\$94,928	\$12,727	15.4%
Other Miscellaneous	\$60,596	\$86,080	\$77,700	-\$8,380	-13.8%
CIP and O&M Projects	\$0	\$15,000	\$0	-\$15,000	N/A
Total	\$3,369,311	\$3,631,343	\$3,824,241	\$192,898	5.7%

Communications and Intergovernmental Relations

FY 2021-22 PROPOSED BUDGET

Communications and Intergovernmental Relations Office FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$0	\$543,007	\$723,409	\$180,402	33.2%
Benefits	\$0	\$265,464	\$392,384	\$126,920	47.8%
Professional Services	\$0	\$64,650	\$64,650	\$0	0.0%
Vehicle Expenses	\$0	\$300	\$0	-\$300	-100.0%
Utilities	\$0	\$900	\$2,500	\$1,600	177.8%
Operational Supplies	\$0	\$14,380	\$14,380	\$0	0.0%
Information Technology	\$0	\$0	\$56,874	\$56,874	100.0%
Other Miscellaneous	\$0	\$135,845	\$124,165	-\$11,680	-8.6%
Total	\$0	\$1,024,546	\$1,378,362	\$353,816	34.5%

Human Resources

FY 2021-22 PROPOSED BUDGET

Human Resources FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$1,110,952	\$1,431,268	\$1,461,576	\$30,308	2.1%
Benefits	\$537,206	\$721,433	\$745,856	\$24,423	3.4%
Professional Services	\$225,917	\$341,000	\$341,000	\$0	0.0%
Vehicle Expenses	\$118	\$0	\$0	\$0	NA
Utilities	\$1,606	\$1,200	\$1,600	\$400	33.3%
Operational Supplies	\$13,948	\$17,000	\$13,739	-\$3,261	-19.2%
Information Technology	\$114,905	\$122,666	\$128,727	\$6,061	4.9%
Other Miscellaneous	\$70,459	\$106,474	\$85,954	-\$20,520	-19.3%
Total	\$2,075,111	\$2,741,041	\$2,778,452	\$37,411	1.4%

Risk Management Fund (Internal Service fund) FY 2021-22 Proposed Budget

	2019-20	2020-21	2021-22	\$	%
Risk Management Fund	Actuals	Budget	Budget	Change	Change
Administrative Staff and Supplies	1,558,970	1,820,786	1,881,407	60,621	3.3%
City Health	13,091,458	13,598,020	13,798,705	200,685	1.5%
PERS Health	6,382,675	5,962,552	6,969,829	1,007,277	16.9%
Workers Compensation	5,859,050	4,720,967	4,755,020	34,053	0.7%
Dental/Vision	1,407,440	2,115,364	2,114,089	(1,275)	-0.1%
Other Employee Benefits	920,669	811,682	750,216	(61,466)	-7.6%
Liability Insurance	3,065,870	2,796,022	3,791,184	995,162	35.6%
Earthquake Insurance	367,741	410,735	400,000	(10,735)	-2.6%
Property/Fire Insurance	412,216	560,546	666,358	105,812	18.9%
Total	33,066,089	32,796,674	35,126,808	2,330,134	7.1%

Risk Management Budget Highlights

PERS Health

- CalPERS approved steep rate hikes for its cheapest health insurance plans in an effort to save its most expensive plans from collapse.
- Price hikes of up to 51%
- Liability Insurance
 - The premium that CJPRMA (the City's excess insurance carrier) needs to charge its
 members for the self-insured layer is also anticipated to increase. Increasing losses
 have had a serious impact on the pool's net position, and changes to the CJPRMA
 funding structure will result in higher premiums
 - Hardening or deterioration of the market
 - Amount of carrier capacity available in the market
 - Member losses between now and renewal
 - Total liability premium (including reinsurance and administrative costs) is expected to increase by 56.4% compared to the 2020-21 program year.

Risk Management Budget Highlights

- Property & Fire Insurance
 - The global commercial property insurance market has had another difficult year with huge losses due to wildfires, hurricanes and COVID-19
 - Other Coverages seeing a significant increases cyber liability, and pollution.
 - Property insurance premium is expected to increase by 40%
- Other Coverages
 - These coverages are all purchased in conjunction with the property insurance program
 - Significant increases are cyber liability, and pollution.
 - The cyber liability market continues to worsen. This is due to the continuing high value losses experienced globally. Public entities have been frequent targets of cyber attacks. It is now anticipated that cyber liability premiums market-wide will experience 50% increases in premium for insureds with no losses and as much as 100% increases for insureds with losses. CJPRMA members have had several losses over the last two years, and we can anticipate that our premium will increase 100% compared to the 2020-21 program year
 - 25% increase expected for pollution

Information Technology

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Uncontrollable Costs

- Software cost increases \$114K
 - ePermitHub electronic Plan Review software of PED and Fire dept.
 - Cyber Security software
 - Microsoft license
 - Zoom license
- O&M project cost increase \$47K for computer replacements
 - Increase costs of desktop and laptop computers
- Transferred 1.0 FTE Technology Application Specialist from the Fire dept. to IT

Information Technology FY 2021-22 Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
	Actuals	Budget	Budget	Change	Change
Salaries	3,071,856	3,162,161	3,271,795	109,634	3.5%
Benefits	1,653,882	1,711,032	1,871,598	160,566	9.4%
Professional Services	1,767,297	2,098,025	2,214,004	115,979	5.5%
Vehicle Expenses	7,735	19,050	19,050	0	0.0%
Utilities	248,107	264,733	264,433	(300)	-0.1%
Operational Supplies	73,110	72,260	71,200	(1,060)	-1.5%
Information Technology	36,822	31,648	32,589	941	3.0%
Liability/Property Insurance	41,840	44,911	64,632	19,721	43.9%
Other Miscellaneous	38,467	63,484	62,584	(900)	-1.4%
Indirect Costs	353,843	361,550	358,771	(2,779)	-0.8%
Capital Outlay	37,886	0	0	0	N/A
CIP and O&M Projects	1,549,177	1,061,289	1,107,884	46,595	4.4%
Total	8,880,022	8,890,143	9,338,540	448,397	5.0%

Unfunded Additional Needs Request

\$85K for Upgrade current Laserfiche records management system

- To meet State of CA "Trusted System" requirements, enabling movement of more paper documents online and destruction of paper versions of digitized records.
- \$10K on-going costs in annual license fees

Add 1.0 FTE Media Services Technician

\$135K in Salary/Benefits, on-going

Impacts:

- Currently City records, even if digitized, may be not be deleted due to lack of an available Trusted System. While this helps ensure long-term availability of paper records, it limits the City's' ability to make official records online and available to the public. In addition, it forces the City to fund and maintain storage space since the paper documents may not be destroyed. This has a significant cost impact on departments with large volumes of permanent records.
- The volume and complexity of Public Meetings requiring video support has dramatically increased over the last year and is not expected to return to pre-COVID levels. Additional support staffing is required to provide streaming and broadcast video support.

Finance Department

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Uncontrollable Costs

- City-wide Credit Card Fees \$11K
 - Credit card usage increased due to public counter closure; continued increases anticipated in future years.

Finance Department FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	\$4,591,428	\$5,010,656	\$4,887,218	-\$123,438	-2.5%
Benefits	\$2,676,092	\$2,940,880	\$3,037,954	\$97,074	3.3%
Professional Services	\$1,274,588	\$1,622,634	\$1,736,062	\$113,428	7.0%
Vehicle Expenses	\$52,959	\$76,078	\$61,277	-\$14,801	-19.5%
Utilities	\$5,764	\$12,704	\$18,043	\$5,339	42.0%
Operational Supplies	\$403,817	\$417,161	\$412,426	-\$4,735	-1.1%
Information Technology	\$777,023	\$761,977	\$750,913	-\$11,064	-1.5%
Other Miscellaneous	\$67,872	\$139,842	\$100,481	-\$39,361	-28.1%
CIP and O&M Projects	\$1,690,843	\$0	\$0	\$0	n/a
Total	\$11,540,386	\$10,981,932	\$11,004,374	\$22,442	0.2%

Finance Department FY 2021-22 All Funds Proposed Budget

Expenditures by Fund	2019-20	2020-21	2021-22	\$	%
(All Funds)	Actuals	Budget	Budget	Change	Change
General Fund	\$11,540,386	\$10,981,932	\$11,004,374	\$22,442	0.2%
Capital Improvement Fund	\$18,137	\$0	\$0	\$0	n/a
Parking District Fund	\$4,861,980	\$5,758,347	\$6,562,162	\$803,815	14.0%
Pooled Investment Fund	\$245,155	\$245,000	\$291,000	\$46,000	18.8%
Successor Agency RDA Oblig Retirement Fund	\$3,063,078	\$3,047,301	\$3,026,638	-\$20,663	-0.7%
Total	\$19,728,736	\$20,032,580	\$20,884,174	\$851,594	4.3%

Non-Departmental

FY 2021-22 PROPOSED BUDGET

Cost Escalations - Uncontrollable Costs

Citywide General Fund Liability, Property and Fire insurance

• almost a 30% increase; \$525K higher than last FY

Citywide General Fund Salary

- Employee Separation costs for all GF departments
- No Cost-of-Living Adjustment in FY 2021-22 budget

Non-Departmental FY 2021-22 General Fund Proposed Budget

Expenditures by Category	2019-20	2020-21	2021-22	\$	%
(General Fund)	Actuals	Budget	Budget	Change	Change
Salaries	0	2,550,000	1,550,000	(1,000,000)	-39.2%
Benefits	0	15,000	25,000	10,000	66.7%
Professional Services	2,306,813	2,937,000	3,092,000	155,000	5.3%
Liability/Property Insurance	1,790,511	1,915,252	2,440,213	524,961	27.4%
Other Miscellaneous	130	0	0	0	N/A
General Fund Administration	(11,137,665)	(12,245,124)	(13,111,646)	(866,522)	7.1%
CIP and O&M Projects	248,236	894,500	0	(894,500)	-100.0%
Total	(6,791,975)	(3,933,372)	(6,004,433)	(2,071,061)	52.7%

One-time funding

- \$200K for Citywide Broadband
 - Possible ARPA funding

Non-Departmental FY 2021-22 All Funds Proposed Budget

	2019-20	2020-21	2021-22	\$	%
Expenditures by Fund	Actuals	Budget	Budget	Change	Change
General Fund	(6,791,975)	(3,933,372)	(6,004,433)	(2,071,061)	52.7%
2013 Pension Obligation Refund	30,716,903	3,735,750	3,731,509	(4,241)	-0.1%
Fire Station Capital Lease	367,726	367,727	367,727	0	0.0%
Courthouse Square Capital Lease	734,875	736,875	733,575	(3,300)	-0.4%
Total	25,027,529	906,980	(1,171,622)	(2,078,602)	-229.2%

^{*}FY 2019-20 Actual: 2013 Pension Obligation Refund includes the Unfunded Liability payment. Budgeted for in Employee Benefits.

FY 2021-22 Enterprise Funds

Enterprise Funds

- Parking Funds
- Golf Course Funds
- Transit Funds
- SR Water Funds
 - Water funds
 - Local Wastewater funds
 - SubRegional Water funds
 - Storm Water funds

Parking Enterprise

FY 2021-22 Parking Enterprise Fund Summary

	Budget Forecast
Revenue	\$3,804,851
Transfers In	1,183,368
Total	\$4,988,219
O&M Expenditures	5,319,862
CIP Expenditures	1,242,300
Transfers Out	121,290
Total_	\$6,683,452
Use of Reserves	(\$1,695,233)

Financial Outlook FY 2020-21

- Estimated \$2.8 million in lost revenue (50%) for current fiscal year from COVID-19 impacts and temporary waiver of parking fees
- Estimate ending fiscal year with O&M expenditures exceeding revenues by \$1.1M
- Estimated fund reserve on June 30, 2021 of ~\$7 million
- Funding already allocated for essential capital activities (i.e., garage repairs and equipment replacement)

Financial Outlook FY 2021-22

- \$1.3 million increase in projected revenues for FY 21-22
 - Assumes recovery to 75% of pre-COVID parking activity
- Estimate ending fiscal year with expenditures exceeding revenues by \$1.7 million:
 - \$1.2M CIP projects for garage repairs
 - \$331K O&M deficit
 - \$115K Parking Fund Community Benefit District Contribution
- Estimate fund reserve on June 30, 2022 of ~\$5.3 million

Staffing Changes FY 2021-22

- Eliminated 1.5 vacant positions in Parking:
 - 1.0 FTE Senior Administrative Assistant in Parking Enforcement
 - 0.5 FTE Parking Operations Coordinator in Parking Administration

Capital Improvement Projects – Parking Fund

BUDGETED: FUTURE:

TOTAL	\$5.2M	TOTAL	\$22.7M
PARCS REPLACEMENT	<u>\$1.9M</u>	ADA UPGRADES	\$ 1.3M
LOT REPAIRS	\$1.3M	LOT REPAIRS	\$ 7.8M
GARAGE REPAIRS	\$1.2M	GARAGE REPAIRS	\$12.5M
1 ST ST GARAGE ELEVATOR	\$787K	ELEVATOR UPGRADES	\$ 1.1M

ESTIMATED PARKING FUND AVAILABLE RESERVES 6/30/2021 ~ \$ 7M

One-time funding

Replace lost Parking Revenue due to COVID-19 and Garage fee reductions

- FY 2019-20 \$1,271,000
- FY 2020-21 \$2,800,000

FY 2021-22

- Extend Garage Parking fee reductions to December 31, 2021 estimated at \$60K/month (could be greater if faster recovery results in more parking activity)
- Ongoing revenue impacts due to COVID-19 \$2,191,000 (could be less if recovery results in greater parking activity)
- Possible use of American Rescue Plan funds

Bennett Valley Golf Course Enterprise

Current Operational Status

After a 48-day closure of the golf course and restaurant, due to the Covid pandemic the County Health Orders were revised to allow for golfers to play the sport with certain restrictions and BVGC operations resumed and continue to thrive. The current golf operator's Agreement expires July 1, 2022, and the operator is not seeking renewal.

The restaurant operator, Legends, utilized a business model that relied heavily on revenue from banquet services. The County Health Order restrictions regarding indoor gatherings do not allow for banquets. The restaurant provided some minor food and beverage services but ultimately closed in Winter 2020. The restaurant remains closed.

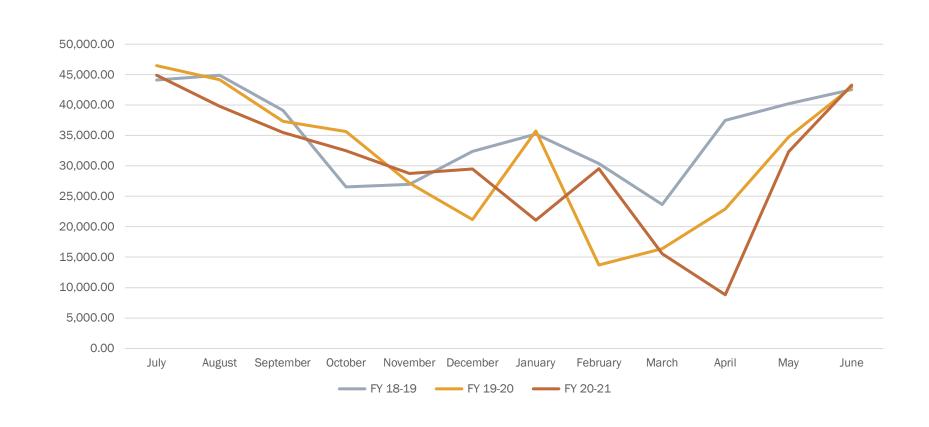
Current Operational Status

The restaurant building will remain closed until a permanent operator or alternative operator is available

Temporary food service began in Spring 2021 for Friday, Saturday and Sunday food truck operators and food booth vendors through a park permit process at no cost to the City or Enterprise fund

Temporary weekend food truck/vendor service is successful, and staff are expanding the program to include weekdays

Golf Enterprise Year-Over-Year Revenue Trends for golf/restaurant



Financial Outlook FY 2020-21

- Current enterprise revenue higher than typical average
- As in previous years, revenue amount does not cover costs of all annual debt and O & M expenditures together
- Use of Reserves through 4/30/21 is \$103,450
- Purchase new golf operation equipment \$66,602

FY 2021-22 Golf Enterprise Fund Summary – proposed budget

	Proposed Budget
Revenue	\$394,000
Transfers In	0
Total	\$394,000
O&M Expenditures	81,258
CIP Expenditures	0
Transfers Out	455,752
Total_	\$537,010
Use of Reserves	(\$143,010)

Financial Outlook FY 2021-22 – proposed budget

- \$394,000 in projected revenues for FY 21-22
 - Assumes no revenue generation at restaurant
- Estimate ending fiscal year with expenditures exceeding revenues by \$143,010:
 - No new funding to CIP projects
 - \$81,258 O&M Expenditures
 - \$455,752 Annual combined debt service
- Estimated use of Reserves by June 30, 2022: \$143,010

Financial Outlook FY 2021-22 – Projected Reserves

Available Reserves as of June 30, 2020	\$581,191
Use of Reserves FY20/21 through (4/30/21)	\$(103,450)
Budgeted Use of Reserves FY 21/22	\$(143,010)
Projected Available Reserves June 30, 2022	\$334,7311

Reserve Policy requirement* \$240,642

^{*}Policy Requires at least 6 to 8 months of operating expenses plus \$200,000 in reserve for emergency expenses.

Capital Improvement Projects – Golf Enterprise Fund

EXISTING FUNDED PROJECTS: ANTICIPATED FUTURE NEEDS:

TOTAL	\$197,953	TOTAL	\$3,802,000
		RESTAURANT	\$ 242,000
TREE PLANTING AND MAINT.	<u>\$80,000</u>	DRAINAGE/LANDSCAPE	\$ 500,000
IRRIGATION SYSTEM REPAIRS	\$117,953	ADA UPGRADES	\$ 60,000
		IRRIGATION REPLACEMENT	\$ 3,000,000

ESTIMATED CAPITAL FUNDS AVAILABLE AS OF JUNE 30, 2021; \$315,664 PROJECTED AMOUNT

Transit Enterprise

Current Operational Status

After dropping to 25% of pre-pandemic service level in April 2020, service gradually restored to 70% of pre-pandemic revenue hours

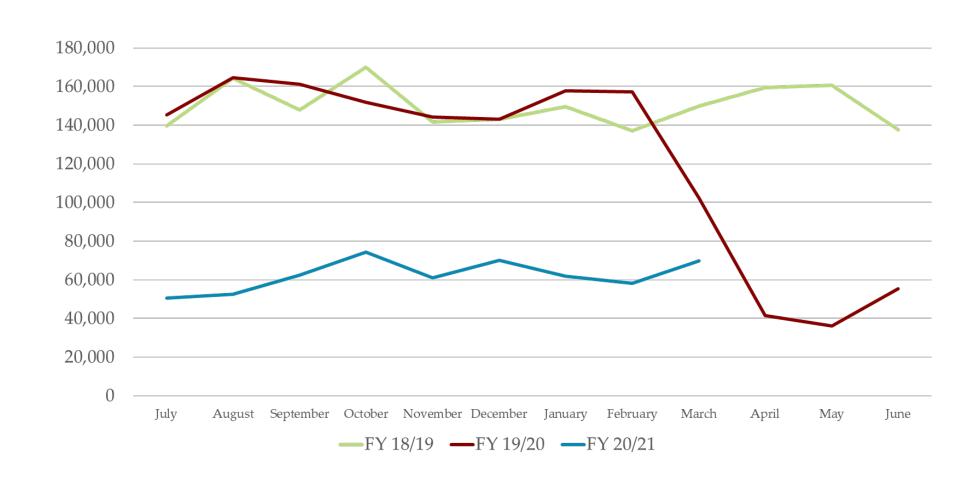
- 12 of 14 routes operating
- 15 minute service restored on high-frequency corridors
- 5 routes operating at reduced weekday frequency

Fare collection restored on February 1, 2021

Ridership at 45% of pre-pandemic level as of mid-April

 Increases anticipated with school return in April and August and reopening of economy this summer

CityBus Year-Over-Year Ridership Trends



Federal Emergency Relief

\$6M in emergency relief allocated to the Transit Enterprise from two federal Coronavirus relief acts:

- CARES Act (March 2020): \$4.1M
- CRRSAA (December 2020): \$1.9M

Additional transit relief funding expected from ARPA, subject to MTC distribution framework

- \$27M apportioned to Santa Rosa urbanized area
- MTC identifies Santa Rosa CityBus, SMART, Sonoma County Transit, and Golden Gate Transit as eligible claimants

Financial Outlook FY 2020-21

With cost savings and emergency relief from CARES Act and CRRSAA, expect to finish FY 20-21 within operating revenues

Cost savings achieved in the following areas due to reduced service levels:

- Staff costs (hiring freeze)
- Fuel
- Maintenance
- Overtime
- Paratransit contract

Federal emergency relief will enable us to preserve operating reserve and annual capital set-aside

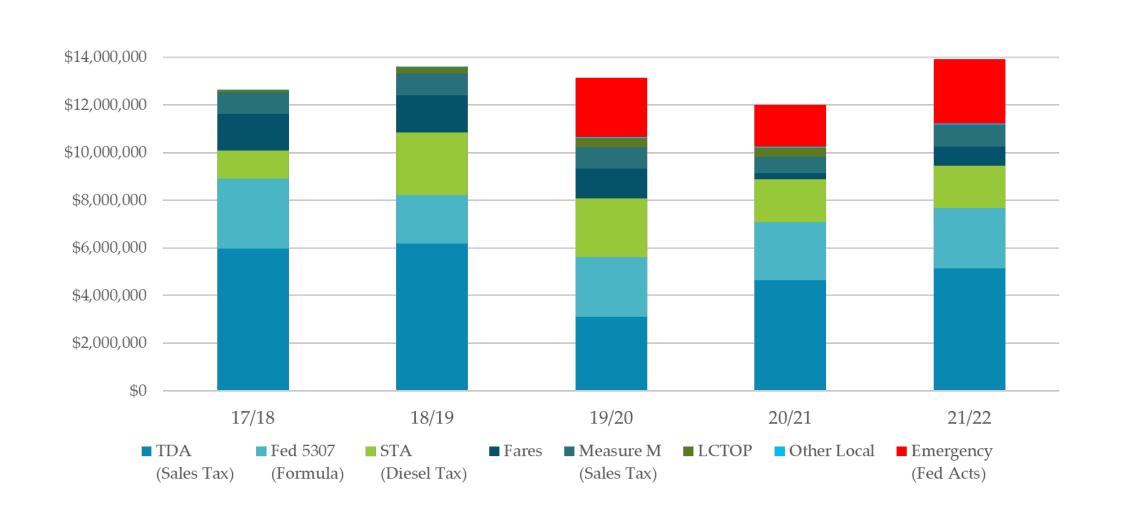
 Set-aside funds projects necessary for sustainable long-term operation of transit system

Financial Outlook FY 2021-22

- Sales tax-based revenues (TDA, Measure M) showing good recovery
- Some revenues continue to lag (STA, fare revenue)
- Budgeted for increased expenditures as fixed-route service is restored and paratransit demand recovers
- Emergency funds from CRRSAA and anticipated ARPA funds* filling revenue gap
 - No impact to operating reserve expected
 - Will continue annual capital set-aside for bus replacement and critical capital activities

^{*} ARPA funds apportioned but not yet programmed by MTC.

Revenue Sources for Transit Operations



FY 2021-22 Transit Enterprise Fund Summary

		Proposed Budget
Revenue		\$13,859,982
Transfers In		30,000
	Total	\$13,889,982
Expenditures		\$13,889,982
Transfers Out		-
	Total	\$13,889,982
Balance		\$0

Reserves and Capital Fund

TDA Capital funds FY 21-22:

\$2.1M

Electric buses, charging infrastructure, capital maintenance

Reserves:

15% operating reserve (3 mo. of operations): \$2.1M
Match for pending capital grant applications: \$1.8M
Capital fund: \$2.5M*

Total \$6.4M*

^{*} Estimate based on MTC Fund Estimate, anticipated funds

Capital Projects (10-year plan)

Upcoming Projects (through 2030)	TDA Capital	Leveraged Funds	Total
Vehicle Replacement	\$14.7M	\$6.2M	\$20.9M
Electrification Phase 2	\$1.6M	_	\$1.6M
Facilities Repairs	\$1.1M	_	\$1.1M
Capital Maint. (FY24+)	\$455K	-	\$455K
Misc. Small Projects	\$120K	-	\$120K
Total	\$18.1 M	\$6.2M	\$24.2M

\$18.1M in anticipated TDA Capital needs through 2030 ~\$2.5M available in capital fund

Water Enterprises

FY 2020-21 Water Fund Considerations

- Revenue Reduction
 - Projecting decreased water use due to drought conditions
 - •10% reduction in water sales
 - •Reduces expenditures by \$2 million
 - •Reduces revenue by \$2.8 million
 - Fund balance sufficient to cover
 - Decreasing sewer revenue slightly based on decreased water use
 - Fund balance sufficient to cover

FY 2020-21 Water Fund Considerations

- COVID Pandemic Recovery
 - Developing processes to recover account arrearages
 - •Currently at \$1.5m (1% of revenue)
 - •1,700 accounts 3% of accounts over 90 days past due (percentage consistent with typical year)
 - •Allowing non-standard payment plans lower payment amounts (for customers trying to pay)
 - Monitoring Federal and State assistance to assist customers with paying past due balances

FY 2021-22 Water Enterprise Fund Summary

	Budget Forecast
	ruiecasi
Revenue	\$49,158,000
Transfers In	5,730
Total	\$49,163,730
O&M Expenditures	34,316,045
CIP Expenditures	13,790,000
Transfers Out	2,820,800
Total_	\$50,926,845
Use of Reserves	(\$1,763,115)

FY 2021-22 Wastewater Enterprise Fund Summary

	Budget Forecast
Revenue	\$76,340,754
Transfers In	0
Total	\$76,340,754
O&M Expenditures	12,638,603
CIP Expenditures	12,730,000
Transfers Out	51,947,132
Total	\$77,315,735
Use of Reserves	(\$974,981)

FY 2021-22 Regional Wastewater Enterprise Fund Summary

	Budget
	Forecast
Revenue	\$21,270,856
Transfers In	49,699,991
Total	\$70,970,847
O&M Expenditures	62,926,257
CIP Expenditures	38,000,000
Transfers Out	0
Total	\$100,926,257
Use of Bond Funds	(\$30,000,000)
Surplus	\$44,590

FY 2021-22 Storm Water Enterprise Fund Summary

	Budget Forecast
Revenue	\$2,853,097
Transfers In	0
Total	\$2,853,097
O&M Expenditures	2,877,064
CIP Expenditures	500,000
Transfers Out	0
Total_	\$3,377,064
Use of Reserves	(\$523,967)

Questions?

One Time Funds

IN PROGRESS

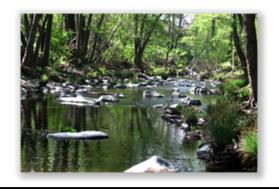
Citywide Capital Improvement Program

FY 2021-22 PROPOSED BUDGET

Sample of Citywide Assets – Total Value \$5 Billion



625 Miles of Water Mains 29,122 Water Valves 23 Reservoirs



339 Miles of Storm Drain 17,680 City-maintained Structures 94 Miles of Creeks and Culverts



6,478 Hydrants



596 Miles of Sewer Mains12,354 Sewer Manholes17 Sewer Lift Stations



109 Parks (1,036 Acres) Playground Equipment, Picnic Tables, Grills



213 Traffic Signals76 Pedestrian Flashers



Miles of Road: 511 Centerline Miles 1,132 Lane Miles



116 City-Owned Facilities City Hall, Fire Stations, Public Safety Building, Finley Community Center



Laguna Treatment Plant

Where Do Projects Come From?

Council-adopted Planning Documents

General Plan Council Goals

Master Plans

Bicycle and Pedestrian Master Plan

Water Master Plan

Sanitary Sewer Master Plan

City-wide Creek Master Plan

Ground Water Master Plan

Recreation & Parks Business and Strategic Action Plan

Park Master Plans

Area Plans

Downtown Station Area Specific Plan

North Station Area Plan

Roseland Area/Sebastapol Road Specific Plan

Climate Action Plan

Community Advisory Board (CAB)

Community Input

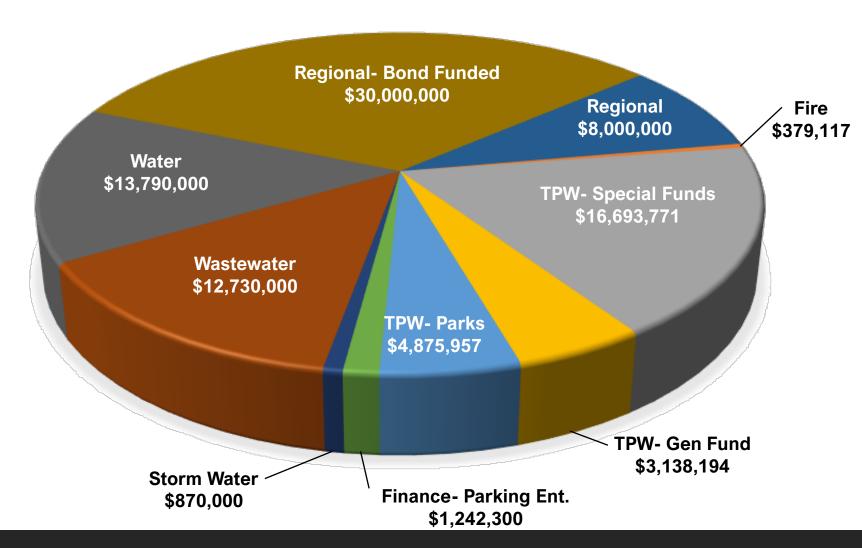






CIP FY 2021-22 Funding Sources

Total \$91,719,339



General Fund Proposed CIP Budget FY 2021-22

General Fund	Proposed Budget
ADA Settlement - Facilities Projects	\$1,200,000
Roseland Pavement Maintenance	662,000
LED Street Light Replacement Program	600,000
Public Safety Building Generator	275,000
Public Safety Building Boiler Line Replacement	250,000
Luther Burbank Home & Gardens Roof Replacement	101,194
Pre-Design, Planning, Budget GIS Support	50,000
Total General Fund CIP Projects	\$3,138,194





Fire Department Proposed CIP Budget FY 2021-22

Capital Facilities Fees - Fire	Proposed Budget
New Fire Station - South Santa Rosa	\$126,373
Relocation of Fire Station 8	126,372
Temporary Fire Station 5	126,372
Total Capital Facilities Fees - Fire Projects	\$379,117



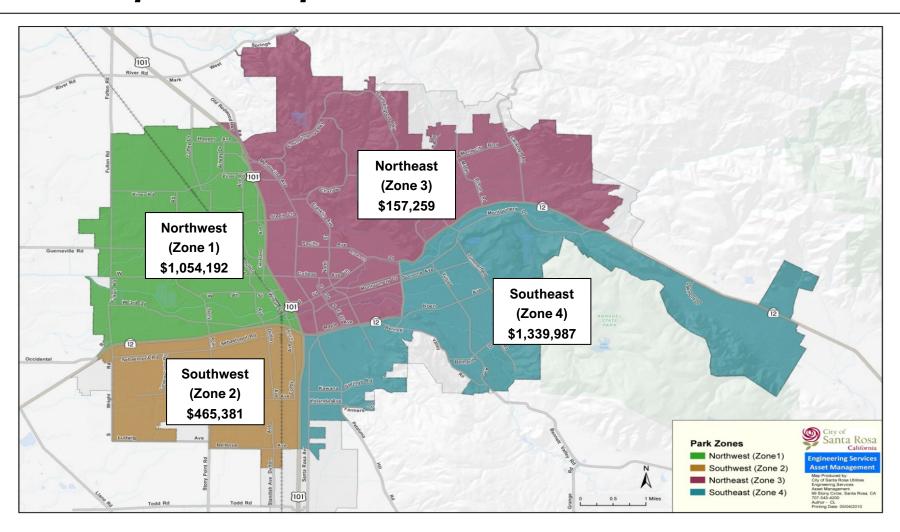
Finance Department Proposed CIP Budget FY 2021-22

Parking Enterprise Fund	Proposed Budget
Garage 3 Repairs	\$642,300
Garage 1 Repairs	600,000
Total Parking Fund Projects	\$1,242,300





TPW – Parks Division Park Development Impact Fee Zones



TPW – Parks Division Proposed CIP Budget FY 2021-22

Park Development Fees	Proposed Budget
Northwest (Zone 1)	\$1,054,192
Southwest (Zone 2)	465,381
Northeast (Zone 3)	157,259
Southeast (Zone 4)	1,339,987
Total Park Development Fund Projects	\$3,016,819

Measure M Fund	Proposed Budget
Park Amenities Capital Replacement	\$1,859,138
Total Park Measure M Fund Projects	\$1,859,138
Total Parks Projects	\$4,875,957





Santa Rosa Water Proposed CIP Budget FY 2021-22











Storm Water & Creeks Proposed CIP Budget FY 2021-22

Total Storm Water \$919,096



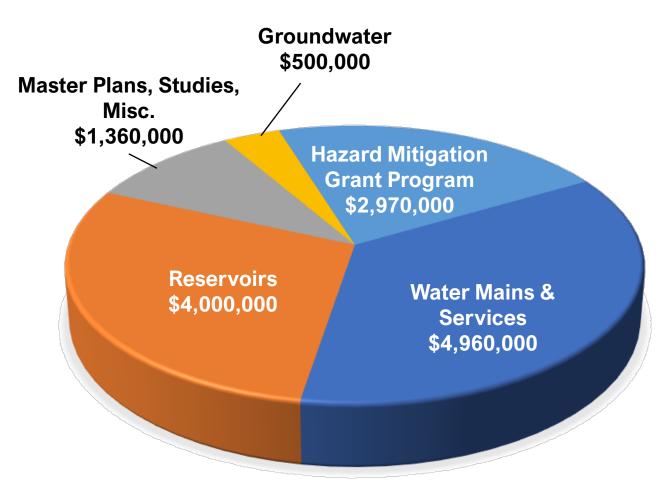




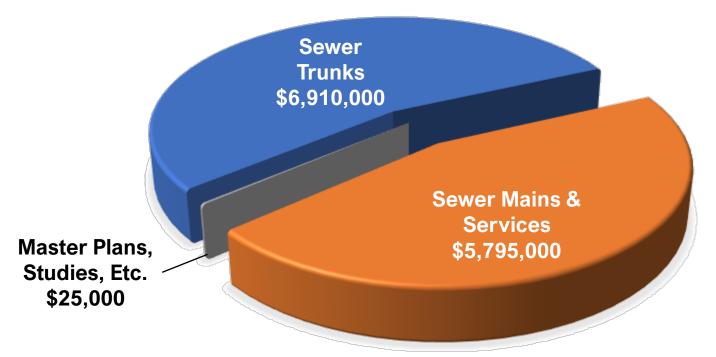
Water Proposed CIP Budget FY 2021-22

Total \$13,790,000





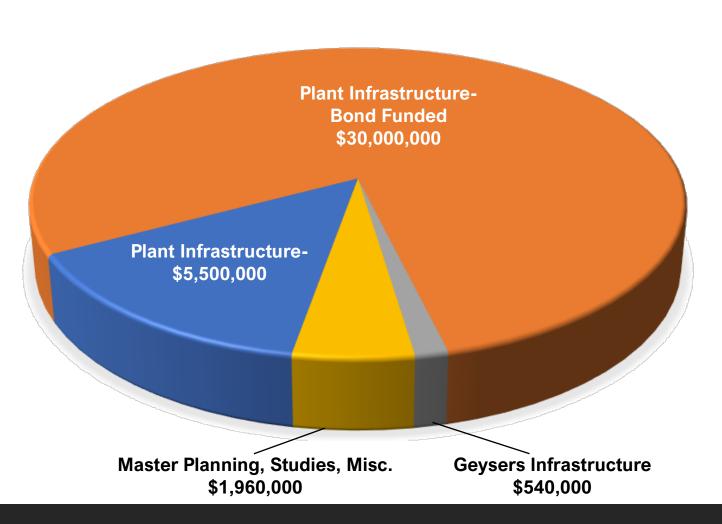
Wastewater Proposed CIP Budget FY 2021-22



Total \$12,730,000



Regional Proposed CIP Budget FY 2021-22





Total \$38,000,000

Transportation & Public Works Proposed CIP Budget FY 2021-22





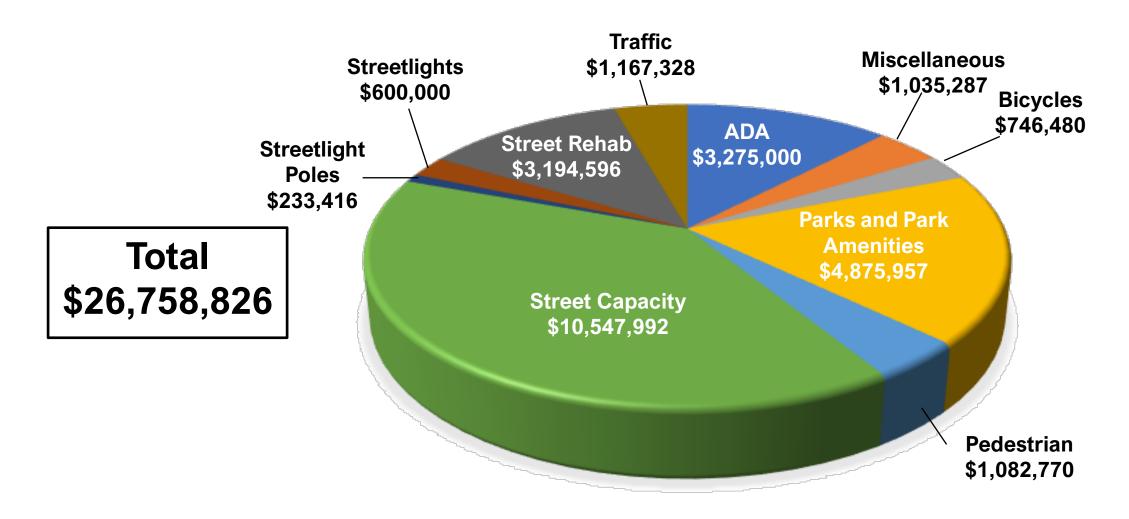








Transportation & Public Works Proposed Allocation Funding by Project Type



Questions?