



## MEMORANDUM

TO: Richela Maeda

FROM: Benjamin Bryant

SUBJECT: City of Santa Rosa Water Pump Station 9 Electrical Upgrades Project C02438  
Summary of Post Bid Opening Potential Bidder Inquiries  
B&R File No. 4954.00

DATE: November 18, 2024

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The subject project was advertised on September 23, 2024 and bids were opened October 15, 2024. One bid was received for the project in the amount of \$2,903,800.06, which was 77.97% over the Engineer's Estimate.

Following the bid opening, Brelje & Race contacted multiple potential bidders and electrical subcontractors including those listed on the City's PlanetBids plan holders list for the project and those who have performed similar work for the City and other local municipalities in recent years. A summary of the correspondence from potential prime bidders that did not submit a bid for the project is as follows:

### **Potential Prime Bidder #1**

Contractor indicated that the normal electrical subcontractor that they would have teamed with on the job did not provide them a bid for the project. Contractor was aware of the job but was not listed as a prospective bidder on PlanetBids.

### **Potential Prime Bidder #2**

Potential bidder indicated that a majority of the work would have been subcontractor work. Contractor was reluctant to submit a bid due to the Project Labor Agreement (PLA) requirements for subcontractors and suppliers. Contractor was aware of the job but was not listed as a prospective bidder on PlanetBids.

### **Potential Prime Bidder #3**

Contractor indicated that they considered bidding the job both as a prime contractor and as an electrical subcontractor. Contractor indicated that their electrical crew is non-union and therefore couldn't comply with the PLA requirements of the contract. Contractor was listed as a prospective bidder on PlanetBids.

A summary of the correspondence from potential electrical subcontractors that did not submit a bid for the project is as follows:

**Potential Electrical Subcontractor #1**

Contractor indicated that they didn't have time to prepare a bid. Contractor was listed as a prospective bidder on PlanetBids.

**Potential Electrical Subcontractor #2**

Contractor indicated that the contract document requirements to sole-source electrical equipment from Tesco Controls Inc. to match City standard and to have electrical equipment supplied by a single system supplier limited their potential profit on the job. Contractor indicated that some of the electrical equipment could have been sourced from a different electrical equipment supplier for approximately half the quoted price. Contractor would have submitted a bid if electrical equipment for non-Motor Control Components could have been sourced by someone other than Tesco Controls Inc. Contractor was aware of the job but was not listed as a prospective bidder on PlanetBids.

**Potential Electrical Subcontractor #3**

Contractor indicated that the scope of work was relatively small and was reluctant to submit a bid due to the PLA requirements. Scope of work was relatively small compared to other work they have been performing lately. Contractor was listed as a prospective bidder on PlanetBids.

**Potential Electrical Subcontractor #4**

Contractor indicated that they didn't have time to prepare a bid due to conflict with another local project they were preparing a bid for. Contractor indicated that they chose to bid on the other project which was not subject to PLA requirements and was larger. Contractor was listed as a prospective bidder on PlanetBids.