## Surf to Snow ERM, Inc.

**Tanner Drake,** CHST
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**8/12/2025**

Dear Peter Porata,

I hope this message finds you well.

I am writing on behalf of Surf to Snow Environmental Resource Management (S2S) regarding our bid for the **Kawana Springs Community Park** project, submitted on **August 6, 2024**. First and foremost, I would like to extend our sincere appreciation for the opportunity to bid on this project and for the City's engagement during the site walk. As one of the very few bidders to attend in person, our team gained valuable insight into the site conditions and project requirements.

After the bid submission, we identified a significant oversight in our cost estimation. Specifically:

- Soil off-haul costs for the sidewalk areas were not included in our estimate;
- Our subcontractor revised their pricing after the bid was submitted, resulting in an unintentional underestimation of our total cost.

These factors substantially impacted our bid total. This situation does not reflect careless bidding; rather, it stemmed from an honest underestimation of the soil removal scope and timing, compounded by a subcontractor price change that occurred after bid submission.

In accordance with **California Public Contract Code § 5103**, we respectfully request relief as permitted when discrepancies arise from factors outside the bidder's control.

Surf to Snow Environmental Resource Management remains fully committed to delivering this project to the highest standards of quality and professionalism. We appreciate the City's thoughtful consideration of this request and look forward to working together toward an equitable solution through the appropriate administrative process.

Please let me know the next steps and any additional information you may need. Thank you for your time and your continued partnership.

Thank you,

Tanner Drake, S2S

***Tanner Drake***