

## Attachment 2



Quote Number: QUOTE-3193274

REV001

## Billing Address:

SANTA ROSA FIRE DEPT  
2373 CIRCADIAN WAY  
SANTA ROSA CA, 95407

Quote Date: 2025-07-07

Expiration Date: 2025-09-05

Contract Name: 36273 - SOURCEWELL 042021-MOT

Agreement Name: STATE OF CALIFORNIA

## Quote Created By:

Jim Trevino

Motorola Manufacture Representative

jtrevino@daywireless.com

408-640-9861

Customer: SANTA ROSA FIRE DEPT

Contact Name: Paul Aboudara

Contact Email: taboudara@srcity.org

Contact Phone: 7074867652

Currency: USD

Terms and Conditions: Net 30 days

| Line #    | Item Number      | Description                                                       | Quantity | Unit List Price | Ext. List Price | Discount % | Discount \$ | Unit Sale Price | Ext. Sale Price | APC  | Parametric Data |
|-----------|------------------|-------------------------------------------------------------------|----------|-----------------|-----------------|------------|-------------|-----------------|-----------------|------|-----------------|
|           | APX™ 8000 Series |                                                                   |          |                 |                 |            |             |                 |                 |      |                 |
| 1         | H91TGD9PW7AN     | PORTABLE RADIO APX 8000 ALL BAND MODEL 3.5.                       | 9        | \$8,651.00      | \$77,859.00     | 27.00%     | \$2,335.77  | \$6,315.23      | \$56,837.07     | 0581 |                 |
| 1a        | H869BW           | SOFTWARE LICENSE ENH: MULTIKEY.                                   | 9        | \$388.00        | \$3,492.00      | 27.00%     | \$104.76    | \$283.24        | \$2,549.16      | 0581 |                 |
| 1b        | Q806CB           | ADD: ASTRO DIGITAL CAI OPERATION.                                 | 9        | \$607.00        | \$5,463.00      | 27.00%     | \$163.89    | \$443.11        | \$3,987.99      | 0581 |                 |
| 1c        | Q361AN           | ADD: P25 9600 BAUD TRUNKING.                                      | 9        | \$353.00        | \$3,177.00      | 27.00%     | \$95.31     | \$257.69        | \$2,319.21      | 0581 |                 |
| 1d        | QA02006AC        | PORTABLE RADIO ENH: APX8000XE RUGGED RADIO.                       | 9        | \$942.00        | \$8,478.00      | 27.00%     | \$254.34    | \$687.66        | \$6,188.94      | 0581 |                 |
| 1e        | QA00580AA        | ADD: TDMA OPERATION.                                              | 9        | \$530.00        | \$4,770.00      | 27.00%     | \$143.10    | \$386.90        | \$3,482.10      | 0581 |                 |
| 1f        | Q53AF            | ADD: FRONT PANEL PROGRAMMING & CLONING.                           | 9        | \$177.00        | \$1,593.00      | 27.00%     | \$47.79     | \$129.21        | \$1,162.89      | 0581 |                 |
| 1g        | Q887AU           | ADD: 5Y ESSENTIAL SERVICE.                                        | 9        | \$306.00        | \$2,754.00      | 0.00%      | \$0.00      | \$306.00        | \$2,754.00      | 0185 |                 |
| 1h        | QA09007AA        | ADD: OUT OF THE BOX WIFI PROVISIONING.                            | 9        | \$0.00          | \$0.00          | 0.00%      | \$0.00      | \$0.00          | \$0.00          | 0581 |                 |
| 1i        | QA09001AB        | ADD: WIFI CAPABILITY.                                             | 9        | \$353.00        | \$3,177.00      | 27.00%     | \$95.31     | \$257.69        | \$2,319.21      | 0581 |                 |
| 1j        | H38BS            | ADD: SMARTZONE OPERATION.                                         | 9        | \$1,766.00      | \$15,894.00     | 27.00%     | \$476.82    | \$1,289.18      | \$11,602.62     | 0581 |                 |
| 1k        | QA07682AA        | ADD: SMARTCONNECT.                                                | 9        | \$0.00          | \$0.00          | 0.00%      | \$0.00      | \$0.00          | \$0.00          | 0581 |                 |
| 1l        | QA09113AB        | ADD: BASELINE RELEASE SW.                                         | 9        | \$0.00          | \$0.00          | 0.00%      | \$0.00      | \$0.00          | \$0.00          | 0581 |                 |
| 1m        | Q629AH           | SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP.                     | 9        | \$560.00        | \$5,040.00      | 27.00%     | \$151.20    | \$408.80        | \$3,679.20      | 0581 |                 |
| 1n        | QA01427AG        | ALT: APX8000/XE HOUSING GREEN.                                    | 9        | \$30.00         | \$270.00        | 27.00%     | \$8.10      | \$21.90         | \$197.10        | 0581 |                 |
|           | Standalone Items |                                                                   |          |                 |                 |            |             |                 |                 |      |                 |
| 2         | NNTN8860B        | CHARGER, DESKTOP SINGLE UNIT IMPRES 2, FAST US/NA.                | 9        | \$199.56        | \$1,796.04      | 20.01%     | \$39.93     | \$159.63        | \$1,436.67      | 0785 |                 |
| 3         | PMMN4154B        | XVE500 DIV 1 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITH KNOB, UL. | 9        | \$800.00        | \$7,200.00      | 20.01%     | \$160.08    | \$639.92        | \$5,759.28      | 0372 |                 |
|           | APX™ 8500        |                                                                   |          |                 |                 |            |             |                 |                 |      |                 |
| 4         | M37TXS9PW1AN     | MOBILE RADIO APX8500 ALL BAND HP.                                 | 1        | \$7,728.00      | \$7,728.00      | 27.00%     | \$2,086.56  | \$5,641.44      | \$5,641.44      | 0681 |                 |
| 4a        | GA09007AA        | ADD: OUT OF THE BOX WIFI PROVISIONING.                            | 1        | \$0.00          | \$0.00          | 0.00%      | \$0.00      | \$0.00          | \$0.00          | 0681 |                 |
| 4b        | GA00318AF        | ENH: 5 YEAR ESSENTIAL SVC.                                        | 1        | \$480.00        | \$480.00        | 0.00%      | \$0.00      | \$480.00        | \$480.00        | 0185 |                 |
| 4c        | G831AD           | ADD: SPKR 15W WATER RESISTANT.                                    | 1        | \$71.00         | \$71.00         | 27.00%     | \$19.17     | \$51.83         | \$51.83         | 0681 |                 |
| 4d        | G996AS           | SOFTWARE LICENSE ENH: OVER THE AIR PROVISIONING.                  | 1        | \$118.00        | \$118.00        | 27.00%     | \$31.86     | \$86.14         | \$86.14         | 0681 |                 |
| 4e        | GA00250AA        | ADD: GNSS/BT-WIFI THRU MNT ANT, 17FT LOW LOSS PFP-100A/240, QMA.  | 1        | \$118.00        | \$118.00        | 27.00%     | \$31.86     | \$86.14         | \$86.14         | 0681 |                 |
| 4f        | GA00580AA        | ADD: TDMA OPERATION.                                              | 1        | \$530.00        | \$530.00        | 27.00%     | \$143.10    | \$386.90        | \$386.90        | 0681 |                 |
| 4g        | GA01513AB        | ADD: ALL BAND MOBILE ANTENNA (7/8/V/U).                           | 1        | \$112.00        | \$112.00        | 27.00%     | \$30.24     | \$81.76         | \$81.76         | 0681 |                 |
| 4h        | G53AL            | ADD: FPP & CLONE APX.                                             | 1        | \$177.00        | \$177.00        | 27.00%     | \$47.79     | \$129.21        | \$129.21        | 0681 |                 |
| 4i        | G51AT            | SOFTWARE LICENSE ENH: SMARTZONE.                                  | 1        | \$1,766.00      | \$1,766.00      | 27.00%     | \$476.82    | \$1,289.18      | \$1,289.18      | 0681 |                 |
| 4j        | GA09001AA        | ADD: WI-FI CAPABILITY.                                            | 1        | \$353.00        | \$353.00        | 27.00%     | \$95.31     | \$257.69        | \$257.69        | 0681 |                 |
| 4k        | G843AH           | ADD: AES ENCRYPTION AND ADP.                                      | 1        | \$560.00        | \$560.00        | 27.00%     | \$151.20    | \$408.80        | \$408.80        | 0681 |                 |
| 4l        | GA00805AA        | ADD: APX 07 CONTROL HEAD (STANDARD KEYPAD).                       | 1        | \$744.00        | \$744.00        | 27.00%     | \$200.88    | \$543.12        | \$543.12        | 0681 |                 |
| 4m        | G444AH           | ADD: APX CONTROL HEAD SOFTWARE.                                   | 1        | \$0.00          | \$0.00          | 0.00%      | \$0.00      | \$0.00          | \$0.00          | 0681 |                 |
| 4n        | GA01517AA        | DEL: NO J600 ADAPTER CABLE NEEDED.                                | 1        | \$0.00          | \$0.00          | 0.00%      | \$0.00      | \$0.00          | \$0.00          | 0681 |                 |
| 4o        | G806BL           | SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX.                   | 1        | \$607.00        | \$607.00        | 27.00%     | \$163.89    | \$443.11        | \$443.11        | 0681 |                 |
| 4p        | W22BA            | ADD: STD PALM MICROPHONE APX.                                     | 1        | \$85.00         | \$85.00         | 27.00%     | \$22.95     | \$62.05         | \$62.05         | 0681 |                 |
| 4q        | QA09113AB        | ADD: BASELINE RELEASE SW.                                         | 1        | \$0.00          | \$0.00          | 0.00%      | \$0.00      | \$0.00          | \$0.00          | 0681 |                 |
| 4r        | GA01630AA        | ADD: SMARTCONNECT.                                                | 1        | \$0.00          | \$0.00          | 0.00%      | \$0.00      | \$0.00          | \$0.00          | 0681 |                 |
| 4s        | G361AH           | SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX.                  | 1        | \$353.00        | \$353.00        | 27.00%     | \$95.31     | \$257.69        | \$257.69        | 0681 |                 |
|           | Product Services |                                                                   |          |                 |                 |            |             |                 |                 |      |                 |
| 5         | LSV00Q00202A     | DEVICE PROGRAMMING.                                               | 1        | \$1,942.86      | \$1,942.86      | 0.00%      | \$0.00      | \$1,942.86      | \$1,942.86      | 9941 |                 |
| Net Total |                  |                                                                   |          |                 |                 |            |             |                 | \$116,423.36    |      |                 |

|                   |              |
|-------------------|--------------|
| Estimated Tax     | \$11,842.34  |
| Estimated Freight | \$0.00       |
| Grand Total       | \$128,085.70 |