



Sales and Service

November 22, 2024

Samone Chrisman
Store Specialist - City of Santa Rosa
635 1st St. Second Floor
Santa Rosa, CA 95404

Re: Authorized Distributor Sole Source Letter

Cummins Inc. is the sole manufacturer of Cummins products for engines, power generation equipment, and parts throughout North America. This letter serves as notification that Cummins Inc. dba Cummins Sales and Service ("Cummins Sales and Service") is a factory authorized provider of Cummins products and services, including but not limited to transit parts and services, and warranty services, for Cummins Power Generation Products throughout North America. Cummins Sales and Service is also the only factory authorized provider able to authorize other entities as service provider locations and/or dealer locations. Cummins Sales and Service delivers genuine Cummins and Onan parts for Cummins branded Diesel and LNG/CNG engines, Onan diesel and gas generators, and Onan Automatic Transfer Switches and Switchgear.

Cummins Inc. uses proprietary tools and software to diagnose and repair Cummins products, which are exclusive to factory authorized repair locations. Cummins Sales and Service is the only service provider with the necessary programming and troubleshooting software capabilities for Cummins Power Products. Technicians are factory trained and qualified to work on all mid-range, heavy duty, High Horsepower and LNG Cummins engines as well as Power Generation equipment.

Best regards,

A handwritten signature in black ink, appearing to read 'H. Rosas', enclosed within a hand-drawn oval.

Humberto Rosas
Account Executive – On Highway Business

Cummins Inc.
14775 Wicks Blvd.
San Leandro, CA 94577
510.999.1093 direct
humberto.rosa@cummins.com
salesandservice.cummins.com



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Samone Chrisman
Store Specialist - City of Santa Rosa
635 1st St. Second Floor
Santa Rosa, CA 95404

Dear Samone:

We are pleased to inform you that Cummins Inc. ("Cummins") is providing the City of Santa Rosa ("City") with access to CUMPAS, our online parts ordering tool.

Pricing Terms: Cummins will sell on-highway parts to the City at Cummins Transit Tier 1 pricing, as listed in CUMPAS. Transit Tier 1 pricing offers an average discount of approximately 24% off the Fleet price. Please note that individual parts pricing may vary based on specific part categorization. Cummins reserves the right to implement periodic "Pricing Actions," which may result in price increases or decreases. Notwithstanding these adjustments, the City will continue to receive Cummins Transit Tier 1 Pricing until further notice.

Freight Charges: All original and special orders will incur freight charges. Backorders resulting from an original "stock" order will be shipped prepaid, as these parts were unavailable for shipment with the original Purchase Order.

Technician Rates: Cummins Technician services will be billed at the posted hourly labor rate, subject to annual adjustments. Overtime rates will vary and will be applied as necessary. Travel and onsite service rates will be quoted upon request.

Please feel free to contact us with any questions or concerns. We appreciate your business and look forward to continuing our partnership with the City of Santa Rosa.

This rate sheet is termed for 11/22/2024 to 11/22/2025.

Thank you for choosing Cummins.
Best regards,

A handwritten signature in black ink, appearing to read 'H. Rosas', enclosed within a simple oval outline.

Humberto Rosas
Account Executive – On Highway Business

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