

APPROVAL OF FLEXNET SYSTEM SOFTWARE HOSTING AND MAINTENANCE ANNUAL SERVICES AGREEMENT WITH AQUA-METRIC

Board of Public Utilities

May 7, 2026

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Background

- 2016: one all-encompassing Sensus agreement
 - Implementation of AMI
 - Blanket Purchase Order (BPO) for meters, endpoints, equipment
 - Software as a Service (Saas)
 - Hosting and Maintenance of AMI network
- 3/21/25: Sensus sent written notice to terminate agreement
- 9/18/25: BPU approved BPO with Aqua Metric through FY26
- 10/21/25: Sensus SaaS agreement executed
- Proposed hosting and maintenance contract

Hosting and Maintenance Services

Aqua Metric is Sole Source. This is in the best interest for the City as it keeps costs to a minimum. If the City utilized several meter vendors, the City would have to invest in separate networks which would be an unnecessary redundancy.

Provides:

- Network Infrastructure

- Updates to user reports

- Technical Assistance

- Software Patches

Proposed Aqua Metric Contract

- Initial 5 year term
 - Can renew for additional 5 year term
 - 3% annual increase
 - Potential total 10-year contract cost: Not To Exceed \$880,920.71
- Annual training

Recommendation

It is recommended by Santa Rosa Water that the Board of Public Utilities, by motion, approve the Annual Services Agreement with Aqua Metric, in an amount not to exceed \$880,920.71.