



SANTA ROSA POLICE DEPT

APX-NEXT Santa Rosa PD- 45 Radios

06/05/2024

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SANTA ROSA POLICE DEPT
965 SONOMA AVE
SANTA ROSA, CA 95402

RE: Motorola Quote for APX-NEXT Santa Rosa PD- 45 Radios
Dear John Cregan,

Motorola Solutions is pleased to present SANTA ROSA POLICE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide SANTA ROSA POLICE DEPT with the best products and services available in the communications industry. Please direct any questions to Jeffrey Wade at Jeffrey.Wade@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Jeffrey Wade

Billing Address:
 SANTA ROSA POLICE DEPT
 965 SONOMA AVE
 SANTA ROSA, CA 95402
 US

Quote Date:06/05/2024
 Expiration Date:10/22/2024
 Quote Created By:
 Jeffrey Wade
 Jeffrey.Wade@
 motorolasolutions.com

End Customer:
 SANTA ROSA POLICE DEPT
 John Cregan
 (707) 543-4070

Contract: 17724 - HGAC (TX)-RA05-21

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT MULTI					
1	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE	45		\$8,241.00	\$4,440.05	\$199,802.25
1a	BD00001AA	ADD: CORE BUNDLE	45		\$3,106.00	\$1,673.44	\$75,304.80
1b	H499KC	ENH: SUBMERSIBLE (DELTA T)	45		Included	Included	Included
1c	H38DA	ADD: SMARTZONE OPERATION	45		Included	Included	Included
1d	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	45		Included	Included	Included
1e	QA09028AA	ADD: VIQI VC RADIO OPERATION	45		Included	Included	Included
1f	Q629BD	ENH: AES ENCRYPTION AND ADP	45		Included	Included	Included
1g	QA03399AK	ADD: ENHANCED DATA	45		Included	Included	Included
1h	Q387CB	ADD: MULTICAST VOTING SCAN	45		Included	Included	Included
1i	QA00580BA	ADD: TDMA OPERATION	45		Included	Included	Included
1j	QA09001AM	ADD: WIFI CAPABILITY	45		Included	Included	Included
1k	QA09113AA	ADD: BASELINE RELEASE SW	45		\$0.00	\$0.00	\$0.00
1l	Q361CD	ADD: P25 9600 BAUD TRUNKING	45		Included	Included	Included



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1m	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS	45		\$0.00	\$0.00	\$0.00
1n	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	45		\$0.00	\$0.00	\$0.00
2	NNTN9216A	BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T	45		\$248.05	\$133.64	\$6,013.80
3	LSV01S03446A	APX NEXT DMS ESSENTIAL	45	3 YEARS	\$230.76	\$124.33	\$5,594.85
4	SSV01S01407A	SMARTPROGRAMMING	45	1 YEAR	\$75.00	\$75.00	\$3,375.00
5	SSV01S01406A	SMARTCONNECT	45	1 YEAR	\$75.00	\$75.00	\$3,375.00
6	SSV01S01476A	SMARTLOCATE	45	1 YEAR	\$75.00	\$75.00	\$3,375.00
7	SSV01S01907A	SMARTMAPPING	45	1 YEAR	\$75.00	\$75.00	\$3,375.00
8	LSV01S03082A	RADIOCENTRAL PROGRAMMING	45	1 YEAR	\$32.04	\$17.26	\$776.70
9	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	45		\$169.56	\$91.35	\$4,110.75
Subtotal							\$305,103.15



Estimated Tax

\$28,222.04



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Grand Total**\$333,325.19(USD)**

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*Upfront costs include the cost of Hardware, Accessories and Implementation, where applicable.

Notes:

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- This quote contains items with approved price exceptions applied against them.



APX NEXT RADIO SOLUTIONS

Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.

