Agenda Item #13.4
For Council Meeting of: February 24, 2026

CITY OF SANTA ROSA
CITY COUNCIL

TO:	MAYOR AND CITY COUNCIL
FROM:	JEREMY GUNDY, DEPUTY DIRECTOR - FIELD SERVICES, TRANSPORTATION AND PUBLIC WORKS
SUBJECT:	APPROVAL OF COOPERATIVE PURCHASE OF FOUR (4) 2029 PIERCE ENFORCER TYPE 1 FIRE ENGINES WITH GOLDEN STATE FIRE APPARATUS INC.

AGENDA ACTION: MOTION

RECOMMENDATION

The Transportation and Public Works Department recommends that the Council, by motion: 1) approve the purchase of four (4) 2029 Pierce Enforcer Type 1 Fire Engines with Golden State Fire Apparatus Inc. of Sacramento, California for a total amount not to exceed $5,709,802; 2) approve the use of cooperative purchasing through the Houston Galveston Area Council Interlocal Cooperative Agreement #10-2428, Pierce H-GAC Contract #FS12.23; and 3) authorize the Purchasing Agent to execute the Purchase Order. This item has no impact on current fiscal year budget.

EXECUTIVE SUMMARY

The Purchasing Division of the Finance Department has received Purchase Requisition Number R165357 from the Transportation and Public Works (TPW) Department for the purchase of four (4) 2029 Pierce Enforcer Type 1 Fire Engines utilizing the pricing from the Houston Galveston Area Council (H-GAC) Interlocal Cooperative Agreement #10-2428, Pierce H-GAC Contract #FS12-23.

GOAL

This item relates to Council Goal #5 core service, providing required replacement vehicles for the Santa Rosa Fire Department, consolidating standard specifications into a single solicitation.

BACKGROUND/PRIOR COUNCIL REVIEW

Under the City’s guidelines for the replacement of fleet assets, the TPW Fleet Maintenance Division selects an asset for replacement when it has reached the end of its cost-effective life cycle. The purchase of these vehicles will replace City assets

#25621, 25511, and 25503, as well as a Measure H Type 1 apparatus (Engine 9).These assets have met the replacement criteria using a 15- point replacement program, an industry standard to predict when best to sell an asset. Repair costs, age, and utilization are considered in the point calculation performed by our Faster Fleet software system.

ANALYSIS

The Interlocal Contract for Cooperative Purchasing 10-2428 between the City and H-GAC Buy is an automatic annual renewal contract which allows the City to participate in the HGAC Buy Cooperative Purchasing Program. The H-GAC Buy Cooperative Purchasing Program is a competitive bidding process that assists local governments in reducing costs through this government-to-government procurement service available nationwide.

The H-GAC Buy Pierce Contract FS12-23 is a contract between H-GAC Buy and Pierce Manufacturing which includes non-standard terms and conditions. Any purchase of equipment by local government entities through the H-GAC Buy Cooperative Purchasing Program is required to be done under the terms of this contract. The Purchase Order, when issued, will not include the City of Santa Rosa standard Purchase Order Terms and Conditions, but rather will include as attachments the terms and conditions of the FS12-23 Contract between H-GAC Buy and Pierce Manufacturing, and the Proposal submitted by Golden State Fire Apparatus Inc (Proposal). The Proposal contains numerous unfavorable terms to the City including, but not limited to, the possibility of increased costs due to Vendor initiated Change Orders, increased costs due to late fees, increased costs due to price volatility outside the control of the City, unfavorable termination terms including significant termination fees, unfavorable and limited warranty language, and an unfavorable indemnification where the City would indemnify the Vendor.

Santa Rosa City Code Section 3-08.160 allows cooperative purchases when advantageous to the City. Based on the pricing the City obtains under the H-GAC solicitations and the specialized nature of the equipment for purchase, TPW Fleet staff consider it advantageous to the City to use the cooperative purchase.

FISCAL IMPACT

This item has no impact on Fiscal Year (FY) 2025-2026 budget. Budgets within Equipment Replacement Fund 1715 will meet the requirement for appropriations in FY 2029-2030.

ENVIRONMENTAL IMPACT

Pursuant to CEQA Guidelines Section 15378, the recommended action is not a “project” subject to the California Environmental Quality Act (CEQA) because it does not have a potential for resulting in either a direct physical change in the environment or a

reasonably foreseeable indirect physical change in the environment. In the alternative, the recommended action is exempt from CEQA pursuant to CEQA Guidelines section 15061(b)(3) because it can be seen with certainty that there is no possibility that the recommended action may have a significant effect on the environment.

BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable.

NOTIFICATION

Not applicable.

ATTACHMENTS

- Attachment 1 - Product Proposal and Terms and Conditions

PRESENTER(S)

Zac Brand, Fleet Superintendent