

CITY OF SANTA ROSA
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL
FROM: JOHN CREGAN, POLICE CHIEF
SUBJECT: APPROVAL AND ISSUANCE OF A PURCHASE ORDER TO
PROFORCE MARKETING, INC. FOR THE PURCHASE OF NEW
DUTY HANDGUNS AND ACCESSORIES AND TRADE-IN OF
CURRENT INVENTORY

AGENDA ACTION: RESOLUTION

RECOMMENDATION

It is recommended by the Police and Finance Departments that the Council, by resolution, approve the issuance of a Purchase Order for the purchase of new duty handguns and accessories and trade-in of current inventory to Proforce Marketing, Inc., Prescott, Arizona, in the amount of \$141,704.05.

EXECUTIVE SUMMARY

The Santa Rosa Police Department seeks to purchase new duty handguns equipped with pistol-mounted optics, weapon-mounted lights, as well as compatible holsters to accommodate the aforementioned accessories. The current firearm inventory will be traded in to offset some of the cost of the overall replacement.

BACKGROUND

The Santa Rosa Police Department (SRPD) currently issues Glock 17 Gen4 and Glock 19 Gen4 duty handguns to sworn officers. SRPD has had these handguns since 2015, and they are in need of replacement after 10 years of being in the patrol environment and routine training scenarios. These handguns are equipped with factory iron sights and will not accept pistol-mounted optics (PMO). PMO are non-magnifying reflector systems that project a colored shape or design (reticle) onto the ocular lens of the optic that the officer then uses to aim the handgun. Various studies have shown that PMO increases shooter accuracy and precision.

Both Glock models are outfitted with weapon-mounted lights, specifically the Streamlight TLR-1 HL. The manufacturer has since released the TLR-1 HL-X model, which has enhanced brightness and an extended run time as a result of improved dual-battery technology and environmental sustainability features. Each can be recharged

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via USB connection, minimizing the need for single-use batteries. Handguns equipped with PMO require specially designed holsters for their retention.

PRIOR CITY COUNCIL REVIEW

Not applicable.

ANALYSIS

On June 16, 2025, the Buyer opened Invitation for Bids (IFB) 25-51 for the purchase of new duty handguns and accessories and the trade-in of current inventory. There were two previous solicitations, IFBs 25-28 and IFB 25-38, which were both canceled due to insufficient specifications. IFB 25-51 was released as an invitation-only to bidders who responded to the previous IFBs. Two (2) bids were received, and both bids were determined to be responsive and responsible. See the results of IFB 25-51 in the table below:

<u>Bidder</u>	<u>Bid Amount</u>
Proforce Marketing, Inc.	\$141,704.05***
LC Action Police Supply, LTD.	\$144,894.00

***Lowest Responsive bidder

The Bid amount of \$141,704.05 consists of \$242,336.05 for the purchase of new duty handguns and accessories, minus a trade-in credit of \$100,632.00.

Under the City's Purchasing Policy, City Code 3-08-110(A) Authority, this request requires approval by the City Council.

FISCAL IMPACT

Funds for this expense have been included in the approved Fiscal Year 2025-26 budget under Project Account 95813, Police Department Weapons.

ENVIRONMENTAL IMPACT

The Council finds that pursuant to CEQA Guidelines Section 15378, the proposed action is not a "project" subject to the California Environmental Quality Act (CEQA) because it does not have a potential for resulting in either a direct physical change in the environment or a reasonably foreseeable indirect physical change in the environment. In the alternative, the proposed action is exempt from CEQA pursuant to CEQA Guidelines Section 15061(b)(3) because it can be seen with certainty that there is no possibility that the project may have a significant effect on the environment.

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BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable.

NOTIFICATION

Not applicable.

ATTACHMENTS

- Resolution

PRESENTER

John Cregan, Police Chief