

CITY OF SANTA ROSA  
CITY COUNCIL

TO: MAYOR AND CITY COUNCIL  
FROM: JOHN CREGAN, POLICE CHIEF  
POLICE DEPARTMENT  
SUBJECT: APPROVAL OF COOPERATIVE PURCHASE OF ONE MOBILE  
HOSTAGE NEGOTIATION UNIT FROM LDV, INC.

AGENDA ACTION: RESOLUTION

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RECOMMENDATION

It is recommended by the Police Department that the Council, by resolution: 1) approve the purchase of one Ford E-450 Cutaway Base SD chassis and selected components for use as a mobile hostage negotiation unit from LDV, Inc., Burlington, Wisconsin in an amount not to exceed \$313,520.19; 2) approve the use of cooperative purchasing through the Houston-Galveston Area Council (H-GAC) Contract Number AM10-20; and 3) delegate authority to the City Manager or designee to execute any purchase orders agreements, amendments, or any other documents necessary to facilitate the purchase.

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EXECUTIVE SUMMARY

The approval of this resolution will allow the Police Department to purchase one Ford E-450 Cutaway Base SD chassis and selected components from LDV, Inc, to be used during critical incidents to enhance the safety of staff and the community. The vehicle will be utilized for transporting the crisis response team to stage critical incidents and will have the capability to facilitate crisis negotiations during mental health situations, such as those involving hostages or barricaded subjects.

BACKGROUND

On October 20, 2022, the County of Sonoma, awarded a California Department of Health Care Services (DHCS) grant to the Santa Rosa Police Department for the purpose of purchasing one mobile hostage negotiation vehicle. This vehicle will enable the team to have all of their equipment needed to respond to an incident stored inside so they can respond immediately. It will also provide a quiet space for the mobile dispatcher and the negotiator to communicate away from any outside influence.

## PURCHASE OF ONE MOBILE HOSTAGE NEGOTIATION UNIT

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### PRIOR CITY COUNCIL REVIEW

Not applicable.

### ANALYSIS

H-GAC is a regional government cooperation and planning provider in the state of Texas which serves as a contracting agency to streamline the procurement process for public agencies and takes advantage of the most favorable pricing. The use of these contracts is optional and is available to local government agencies. City has been a member of HGAC since 2010.

H-GAC has a competitively awarded contract with LDV, Inc. for most favorable pricing and terms of hostage negotiation unit(s). The specifications for these units through the H-GAC contract meet the SRPD requirements for this type of equipment.

Santa Rosa City Code Section 3-08.160 allows for cooperative purchases when advantageous to the City. H-GAC Buy's procurement process includes research, specifications preparation, pre-bid and preproposal conferences, legal notice posting and advertising, bid/proposal review and contract execution available at a national level. Additional benefits to utilizing a cooperative purchase agreement is an expedited procurement process, volume purchasing discounts, on-duty professional staff assistance, research and development of technical specifications, and contract management services provided by the lead agency (H-GAC Buy). Based on the pricing the City obtains under the H-GAC Cooperative, staff consider it advantageous to the City to use the cooperative purchase. Upon approval by Council, a purchase order will be issued using the City's standard Purchase Order Terms and Conditions.

### FISCAL IMPACT

Approval of this action does not have a fiscal impact on the General Fund.

Funds for this purchase were awarded by the DHCS grant program and will be coming from project JL Key 95948.

### ENVIRONMENTAL IMPACT

This action is exempt from the provisions of the California Environmental Quality Act (CEQA) under CEQA Guidelines Section 15061(b)(3) and 15378 in that there is no possibility that the implementation of this action may have significant effects on the environment, and no further environmental review is required.

### BOARD/COMMISSION/COMMITTEE REVIEW AND RECOMMENDATIONS

Not applicable.

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NOTIFICATION

Not applicable.

ATTACHMENTS

- Attachment 1- Quote for mobile hostage negotiation unit
- Resolution

PRESENTER

- Dan Marincik, Police Captain
- Brandalyn Tramel, Purchasing Agent